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# THE TIMES

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WEDNESDAY DECEMBER 1 1993

## Clarke's Budget takes the whip to borrowing

by PHILIP WEBSTER  
AND JANET BUSH

NETH Clarke yesterday of Conservative MPs began a tough "no nonsense" get that imposed a fresh squeeze on the middle class, made unexpectedly reductions in public spending and set the ambitious goal of wiping out government borrowing by the end of the century.

Mr Clarke's first Budget, hailed by Tories across the spectrum as a personal triumph that would boost the government's political fortunes. But they agreed that his bid to curb and then eliminate the deficit would mean pain and unpopularity in the months and years ahead.

Home owners, motorists, smokers and holidaymakers were in the front line as Mr Clarke further reduced mortgage tax relief and froze personal tax allowances, as well as introducing new taxes on air travel and most insurance premiums. But he delighted the Conservative right by plac-

### Welfare reforms

The Chancellor signalled sweeping reforms of the welfare state. A job seeker's allowance and incapacity benefit will be introduced, both tightening the criteria for claimants. Page 9

ing greater reliance on spending cuts than tax increases to begin the task of balancing the books, and he pleased all of the party by protecting the health, law and order and education budgets.

At the same time, he dealt with one of the government's biggest political problems with a surprisingly generous £1.6 billion package to offset the effects of the imposition of VAT on fuel. Some 15 million people, including all pensioners, will get extra help.

In a skillful performance, Mr Clarke also began the long-heralded reforms of the welfare state by announcing measures to tighten eligibility for state benefits, halving to six months the time the jobless will automatically receive benefit, and starting the countdown to an equalised state pension age of 65 by the year 2020.

Several Tory MPs praised Mr Clarke for his "conjurer's trick", and his performance clearly satisfied the markets. In late trading yesterday, share prices soared to gain 31 points, the UK government bond market — particularly sensitive because it is through gilts that the government finances its borrowing — piled on impressive gains, and sterling rallied.

But economists pointed out that the Chancellor's plans for future years, on top of the "rising wedge" of taxes put in place by Norman Lamont last



Kenneth Clarke outside 11 Downing Street with his wife, Gillian, and the box of tricks from which he conjured a unifying Budget yesterday.

March, constitute a swingeing assault on the consumer over the next two years which will inevitably have to be balanced by lower interest rates. Tax increases now in the pipeline could mean up to £16 a week extra for the typical family by April 1995 and one Tory MP said last night: "The relief has come before the pain."

City economists yesterday talked openly of base rates falling to 4 per cent next year and predicted that the first cut could come within weeks. Gerard Lyons, chief economist at DKB International, said: "The consumer is going to be aggressively hit in the next two years and another sizeable easing in interest rates is needed."

In the Commons, Mr Clarke was subjected to an immediate Commons onslaught from John Smith who said that his "stomach turned at the continued and vicious assault on the welfare state." And the Labour leader was roared on by his backbenchers as he said: "At a time of high unemployment, to cut the time for unemployment benefit from one year to six months is odious, odious in the extreme."

Mr Clarke surprised MPs by announcing a £10 billion cut in public spending over the next three years from previously published plans. He

managed it by making cuts in capital spending and through a larger than usual raid on the contingency reserve.

The first spend-and-tax Budget also included a stringent assault on John Gummer's environment budget — which could mean big rises in council tax — £780 million in defence spending cuts over two years, and a £430 million cut in the roads programme over the same period. Mr Clarke's assault on spending is apparently based on the assumption that he will be able to hold down public sector pay for years to come. If the unions seriously breach

the limits, it will mean job losses or reduced services if his arithmetic is not to be wrecked.

While spending cuts will play the bigger role in tackling the deficit next year, in the following two years higher taxation will take the lion's share of the task. Mr Clarke, who aims to close loopholes worth £2 billion, announced tax rises totalling £1.75 billion in the first year, £4.9 billion in 1995-96 and £6.1 billion in 1996-97. These are on top of the £6.7 billion tax rise in April imposed by Mr Lamont, and the £10.3 billion due the following year.

Cigarettes went up by 11p for a packet of 20 and petrol will cost 13.5p a gallon more — and both will rise well above the inflation rate in the future. Air passengers will have to pay a £5 tax for each domestic or EC flight and £10 for international journeys, while a new 3 per cent tax was placed on premiums for house, car and other insurance.

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## Airline tax stuns travel industry

By SARAH BAGNALL AND MARIANNE CURPHEY

AIR fares and package holiday prices will rise next year as a result of the new air passenger duty, a surprise measure introduced by Mr Clarke yesterday.

The new tax, on both scheduled and charter airlines, was immediately dubbed the "exit tax". It turned the travel industry, which believed it had seen off the threat of VAT on air fares but had not been prepared for a new duty. The tax, which comes into force on October 1 next year, will push up fares on some routes within Britain by around 15 per cent and, it is feared, lead to the closure of several small airlines.

Household and car insurance premiums will be subject to a 3 per cent tax from next October, adding 35p a week to the average family's insurance bill. The additional annual charge of about £18 will be levied on top of the average family's bill of £600 a year for motor, home contents and building insurance.

Mr Clarke said in a full year

the duty will raise £750 million for the treasury. However, in a bid to avoid driving business off-shore export credit, aviation, marine, life and reinsurance premiums will remain exempt from tax, he said.

The change, which caught insurers by surprise, brings the UK into line with most EC countries and the US, where levies already exist. However, the 3 per cent duty is among the lowest in Europe and compares favourably to the 4 per cent to 5 per cent rate in Canada and the US. Policyholders in France face the biggest duties of 30 per cent on household and 35 per cent on motor insurance while policyholders in Italy pay up to 21 per cent. Lower levels of 10 per cent and 7 per cent exist in Germany and Holland, respectively.

The new tax prompted concerns that more people will opt out of insuring their homes and cars, a feature that has risen sharply in recent years as policyholders faced massive premium rises.

## No smoke, no mirrors, just loads of chutzpah

"IT'S all done by mirrors" is the cynic's usual response to a Chancellor of the Exchequer who seems to pluck billions out of thin air and produce a Budget that his supporters immediately hail as canny, ingenious and brilliant. In Kenneth Clarke's case, this criticism is unfair. In this Budget, there were no smoke and mirrors: it was all done by chutzpah.

Most importantly, the £3.5 billion cut in public spending that Mr Clarke suddenly pulled out of the bag at the end of his speech, after teasing his audience with hints of a spine-chilling extension of the VAT net, was



Anatole Kaletsky admires the audacious manner in which Kenneth Clarke found a public spending cut of £3.5 billion

not really a cut at all. Mr Clarke was only able to balance his books at the very end of the Budget by using a piece of creative accounting, which nevertheless required him to show political audacity unmatched by any Chancellor for many years.

Mr Clarke has also hit the economy with a much bigger squeeze than anyone had

expected: higher taxes on consumers, lower wages for public employees and less public spending. In total the Treasury will take some £11 billion out of the economy next year with a combination of higher taxes and lower than expected public spending. That the Chancellor dared to do this without offering the expected sweet-

ener of a large cut in interest rates has amazed many economists and City analysts, whose models will now churn out forecasts suggesting a sharp deceleration in the economic recovery next year.

No doubt the interest-rate reductions will be forthcoming — last night the City was busily revising its expectations for base rates down to about 4.5 or 5 per cent by next spring. Why Mr Clarke chose not to announce a bigger cut in interest rates in the Budget remains a mystery, however.

Finally, Mr Clarke imposed new taxes on all kinds

of politically-sensitive constituencies — including the insurance, airline and home-ownership lobbies — with none of the tests usually employed by the Chancellor to prepare their victims for new exactions. For example, the further cut in mortgage interest tax relief from April 1995 onwards suggests strongly that Miras is going to be eliminated completely over the next few years, but the housing lobby looks likely to take that with a shrug.

Mr Clarke's most remarkable feat, however — and the one which made the rest of Continued on page 2, col 5

### BUDGET SUMMARY

**Heating help for elderly and poor**  
The disabled, the poor and all pensioners to receive cash towards cost of VAT on fuel from next April: benefit will be worth up to £2 a week by 1996. Cold weather payments up to £7 next year and £7.50 in 1995. More grants for energy-saving schemes.

**Petrol up 13.5p a gallon**  
Petrol and diesel up 3p a litre (13.5p per gallon) and by 5% above inflation from next year. Car tax raised to £150, lorry tax unchanged. Cigarettes up 11p for 20 and by 3% in real terms in future years. Wine and cider up 2p a bottle after Christmas, no change in beer or spirits duty. VAT unchanged.

**Tax allowances frozen**  
Personal tax allowances and higher rate threshold frozen. 20p tax band up to £3,000 and blind person's allowance up to £1,200 from April. Married couple's allowance and mortgage interest relief limited to 20% from April and to 15% from 1995.

**Flying tax, roads levy**  
All air passengers to pay £5 tax for UK domestic and EC flights. £10 for overseas trips from next October. Motorway users to be charged when technology available. Docklands Light Railway extension to Lewisham. West coast rail line refurbishment and air traffic control centre for Scotland to go ahead with private cash.

**Women will work to 65**  
Women's state pension age to rise to 65 in 2020. New pensioners' guaranteed income bond to offer fixed interest rate over five years with monthly income.

**Insurance premiums taxed**  
Insurance premiums to be taxed at 3% from next October: long-term life and endowment policies exempt.

**Invalidity benefit replaced**  
Taxable incapacity benefit to replace invalidity and sickness benefit with tighter medical tests. Big employers to bear full burden of sick pay. Jobseekers' allowance to replace unemployment and income benefits.

**Childcare help**  
Parents on family credit to receive up to £28 a week childcare allowance, aimed at enabling parents to work.

**Aid for small business**  
Corporation tax profits limit for small companies up by 20%. VAT registration threshold up to £45,000. Legislation to make late payers liable for interest. Statutory audit scrapped for firms with up to £90,000 turnover and eased for those up to £350,000. Lower rates of employers' NI contributions cut by 1%. No capital gains liability on first £250,000 of firms sold on owners' retirement, liability halved on next £750,000.

**New venture trust**  
Enterprise investment scheme to encourage investment in unquoted companies. Maximum investment £100,000 with losses eligible for tax relief and gains free of CGT.

**Tax loopholes closed**  
Action to combat tax avoidance, including end to payment by gold bars or commodities, clampdown on abuse of profit-related pay and avoidance of stamp duty on house sales.

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Mr Clarke's most remarkable feat, however — and the one which made the rest of Continued on page 2, col 5



## NEWS IN BRIEF

## Teenage arsonist given six life terms

A teenager who started a fire in a Littlewoods store in Chesterfield, Derbyshire, because he "liked seeing fire engines in action" was given six life sentences yesterday. Two pensioners died and 82 people were hurt when fire engulfed the store in May. Nottingham Crown Court was told.

Peter Lomas, now 15, of Chesterfield, admitted two charges of manslaughter and three charges of damaging property being reckless as to whether life was endangered. He also admitted a charge of reckless arson in September this year at the secure unit where he was being held.

## Car washer jailed

A street windscreen washer was jailed at the Old Bailey for a year for assault by Judge Smedley who denounced the activities of others. Giovanni Taylor, 20, of Marylebone, central London, hit a chauffeur with an iron bar and made threats with an air pistol when objections were made as he tried to wash a car windscreen in Baker Street.

## Riot film ruling

News organisations were told yesterday to hand over film and photographs taken during an anti-Nazi rally in Welling, southeast London, last month in which 250 people were hurt. Judge Butler QC ruled that the public interest in seeing the capture of those responsible far outweighed the possibility of an increased risk to photographers.

## Teacher to appeal

A religious education teacher who lost her job after she had a child by a Catholic priest yesterday won the right to have her case heard at an industrial tribunal. Monika Komacek, 29, claims she was unfairly dismissed from St Thomas More Upper School in Bedford. She and the former priest, Chris O'Neill, married after he left the church.

## Star opens sex clinic



Elton John, left, yesterday cut a ribbon to open the £1.7 million sexual health clinic at King's College hospital in south London to mark World Aids Day today, but left fans disappointed when he failed to utter a word. The rock star, who has recently had influenza, signed a plaque saying "A magnificent achievement, with love Elton John," and kissed a male receptionist before silently departing.

## Family medals sold

A collection of 94 gallantry medals won by 12 members of the Hart family over a century made £42,682 at Sotheby's in Billingshurst, West Sussex, yesterday. A Victoria Cross group won by General Sir Reginald Hart in the Afghan wars in 1879 went to a British businessman for £23,000. Enthusiasts were dismayed at the collection being split up.

## Independent losses

Newspaper Publishing, owner of *The Independent* and *The Independent on Sunday*, has reported an operating loss of £423,000 for the year to September 26, compared with full year profits of £28,000 in 1992. The results reflect a £350,000 write-off for its failed bid for *The Observer* and £287,000 for the two titles' relaunch in October. Media, pages 40, 41

## Stolen cards seized

A huge haul of stolen credit cards and false birth certificates was seized in dawn raids by police yesterday. A man and a woman were arrested at a house in Shirley, Hampshire, after a two-month investigation into the activities of a group of Nigerian and Ghanaian nationals. They were later released on police bail.

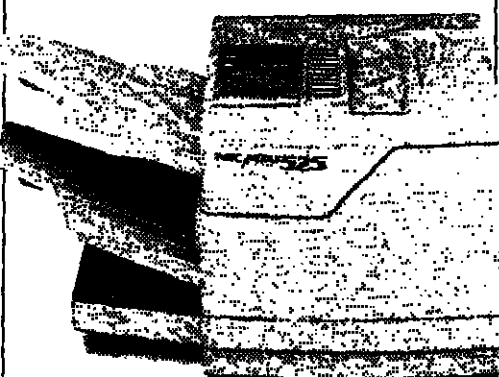
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'Disgusting fiscal cocktail of broken tax pledges and assaults on welfare'

## Smith says Clarke has betrayed voters

The Labour leader says the Tories have ignored huge loopholes in the tax system and turned to people on benefit to find the money needed to balance the books

By JONATHAN PRYNN, POLITICAL REPORTER

JOHN Smith last night condemned Britain's first unified Budget as an "absolutely disgusting" fiscal cocktail of broken tax pledges and assaults on welfare spending.

In a pugnacious response to Kenneth Clarke's proposals, the Labour leader launched a bitter attack on "odious" reforms of benefits for the sick and the jobless. Opening the five-day Commons debate on the Budget, Mr Smith said his "stomach turned over" when he saw what was happening to public spending.

The Chancellor of the Exchequer had ignored huge loopholes in the tax system and turned to people on benefit to find the money he needed to balance the books, Mr Smith said.

After congratulating Mr Clarke on his presentation of the combined Budget and public spending statement, Mr Smith warned Mr Clarke he would "live to regret saying he had public borrowing once and for all under control".

The two Budgets this year were bad news for taxpayers, he said. They betrayed Conservative tax and spending pledges, and were "designed to make the British people pay for the price of Conservative economic mismanagement".

At least three taxes on income — frozen personal allowances, cuts in the married couple's allowances and cuts in mortgage tax relief — had been announced by Mr Clarke. The formal rate of income tax may not change "but they wriggle in all sorts of ways to try to increase income tax without the public detecting that they are putting it up," the Labour leader said.

A furious Mr Smith dismissed the Chancellor's claim to have tackled the problem for the elderly and the disabled of VAT on domestic fuel. The compensation was inadequate and ignored "the millions of families who are not on benefit. The Budget, he said, was a fraud on the

British people. Mr Smith issued a warning that the cost to a typical family of £3.50 a week from April because of the March Budget of Norman Lamont, the former Chancellor, would now rise to £9 a week. In March Mr Lamont had "primed a ticking tax timebomb" which would cost the typical family an additional £3.50 a week from April. "What did we get today? More betrayals of Conservative election promises."

Alan Beith, the Liberal Democrat Treasury spokesman, also ridiculed tax increases announced in the "Son of Norman" Budget. There was "not a backdoor to the tax system," that Mr Clarke and Mr Lamont between them had not opened in this year's two Budgets. The governments motto was "if it moves, tax it," Mr Beith said.

## DEPOSITION

Mr Lamont, Mr Clarke's predecessor, said: "I think this is a good Budget. I think it's a very sensible Budget. He has done what I hoped he would do." Mr Clarke's plans were helped by the fact that lower inflation had reduced costs, he said. Help for people facing higher domestic fuel bills caused by VAT was "very generous". He welcomed the introduction of a pensioners' bond designed to offset the effect of falling interest rates on savings.

"I've always said that I'm quite sure our unpopularity in by-elections like the Christchurch by-election had quite a lot to do with low interest rates. Pensioners very much resent the fact."

Mr Lamont said Mr Clarke appeared to have been strongly influenced by representations from small shopkeepers in his decision not to raise duty on beers and spirits. He was surprised Mr Clarke did not give more details of public spending proposals.



Unimpressed: John Smith opening the Budget debate



John Patten listens as the Speaker declares that his department has been discourteous to the Commons

## Speaker rebukes Patten for press leak

By JONATHAN PRYNN, POLITICAL REPORTER

THE first unified Budget got off to an embarrassing start when the Speaker rebuked the education department for accidentally releasing spending details before the Chancellor's speech.

Ann Taylor, shadow education secretary, raised the issue as Kenneth

Clarke was due to begin. She said the press release on the spending plans could be taken as an indication of revenue to be raised and called for John Patten, the education secretary, to resign. The leak gave the Opposition early ammunition for its attack on the Budget because it included details of cuts in student grants.

Betty Boothroyd, the Speaker, said

that although the accidental release to the press of spending plans did not have the same gravity as the leaking of tax proposals, "it is nonetheless a most serious discourtesy to the House". She added: "I deprecate most strongly what has happened and I trust that the department will take steps to see that they prevent anything similar happening again."

## No mirrors, just chutzpah

Continued from page 1

his Budget add up — was undoubtedly in the presentation of public spending. Adding up all the spending plans announced by the various government departments for 1994-5, the Chancellor's generosity to pensioners, hospitals and universities substantially outweighed the cuts announced in transport, housing and local government.

Rather than the £3.5 billion cut in public spending announced by Mr Clarke, the figures show a small net increase of £100 million compared with the plans announced by Norman Lamont last November, and a rise of £1.4 billion excluding various erratic payments to the European Community.

Nevertheless, in terms of the Treasury's accounting conventions, Mr Clarke's claim was perfectly valid. The Budget really did cut the planned public spending "control total"

by £3.6 billion. The key to the mystery lay in the use of the so-called contingency reserve, which the Treasury always sets aside for unexpected changes in public spending in future years. The Treasury accountants simply halved the £7 billion pencilled in last November by Mr Lamont — and, hey presto, Mr Clarke had his £3.5 billion cut in planned public spending.

As the Labour front bench and City economists gaped, Treasury ministers and officials jumped out from behind the curtain to justify this feat of prestidigitization. They pointed out that the Treasury always reduces its contingency reserve for the year ahead as the start of the year approaches and Mr Clarke's £3.5 billion reduction was roughly in line with past practice. The real difference this year, one minister said, was that the money coming out of the contingency reserve is usually

thrown to the spending ministers to fight over in the annual public-spending round. This year, Michael Portillo, the Chief Secretary to the Treasury, refused to allow any of the contingency reserve to be used by the cabinet in its annual battle. In this sense, the cut in the contingency reserve did represent a genuine victory for the Treasury. While there has been no true reduction in public spending, there has been a real cut in the last-minute extra spending that ministers and financial markets had come to expect.

Mr Clarke may not have managed to cut public spending as spectacularly as he claimed at the end of his speech, but he showed real audacity in defying the expectations of his cabinet colleagues that they would get more cash. The question is whether the spending ministers take their revenge in the next year by overspending.

## Chancellor takes the whip to borrowing

Continued from page 1

insurance. Mr Clarke left beer and spirit untouched, although wine will go up by 2p a bottle after Christmas. He received the biggest cheer of his 75-minute speech when announcing that he had not decided to widen the scope of VAT to children's clothes, books or newspapers as had been widely feared.

Mr Clarke declared that his aim was to place the public finances on a sound footing and sort out the problem of public borrowing "once and for all". Britain's economic recovery could only be sustained if the government tackled the budget deficit.

"My Budget today puts Britain firmly on course for a sustained period of rising prosperity and falling unemployment, based on low inflation and healthy public finances," he said. "This is a no-nonsense Budget which deals directly and firmly with the main challenges facing the country today. Above all, it is the Budget of a responsible government which is determined to bring lasting recovery to Britain."

His measures, he said, were designed to reduce the deficit by £5.5 billion next year, £7 billion in 1995-6 and £10.5 billion in 1996-7, equivalent to 1.25 per cent of GDP by the end of this parliament. He added: "It should eliminate borrowing to finance current spending by 1997-7 and eliminate government borrowing entirely by the end of the decade."

City economists were doubtful last night, however, whether the government's rather cautious forecast of 2.5 per cent growth next year would be met because of the assault on the economy through higher taxes and spending controls. Economists at Nikko Securities, in a Budget reaction entitled "Clarke On the Country" questioned where such growth would come from with spending banded down, exports faltering because of recession in Europe and the consumer under assault. Like many other City voices, they also questioned the arithmetic. "The main problem is that the Chancellor's statement is long on hopes and promises and short on immediate action."

There were some misgivings about the fact that Mr Clarke achieved cuts in the government's control totals almost entirely by raiding the contingency reserve. John Sheppard of Yamachi International Europe said bluntly: "There are no cuts in public spending."

## Backbenches swamped by a wave of relief

By ARTHUR LEATHLEY, POLITICAL CORRESPONDENT

A WAVE of relief swept over the Tory backbenches last night as MPs reacted with initial delight to a Budget they felt would pump up the deflated morale of Conservative voters.

However, as Tories digested the complexities of the first unified Budget for a generation, there were also fears that the Chancellor's economic projections might prove over-optimistic.

Kenneth Clarke was given a rousing reception as he met backbench Conservatives for the traditional post-Budget meeting. Their praise for his Commons display and the compensation package to offset value-added tax on fuel was tempered only by some scepticism about how painful his planned savings programme might prove.

"It is the political equivalent of a medical mystery. The relief has come before the pain," said one of the most recent intake of Tory MPs. "We have to take the figures at face value and assume the savings can be achieved. I would like to look at them much more closely before I'm convinced."

A senior right-winger marvelled at Mr Clarke's presentation skills but added: "Politically it was extremely adroit. Whether it is economically adroit is another matter." As a wave of euphoria greeted the VAT compensation measures, a ministerial aide warned that future cuts would

be "both unpleasant and delayed. No one should underestimate the hardships ahead".

However, Mr Clarke's aid package for the elderly, poor and the so-called "nearby poor" was a significant fillip to backbenchers besieged since the VAT on fuel was announced in March.

Sir Rhodes Boyson, a former minister and leading right-winger, said: "It is a generous and well-targeted package. We are bringing back the pensioners on to our side — the voters we had lost. I am delighted that he has been able to provide real help without spreading VAT to

## TORY REACTION

other items. It has proved that Labour's scare stories were unfounded."

As nearly 100 Tory MPs left their meeting with Mr Clarke in high spirits, one compared the mood with that of the backbench meeting which followed Norman Lamont's March Budget. "We are in a different world today. There is genuine confidence and we can move forward."

The right of the party responded most positively, relieved that Mr Clarke had taken up their calls for spending cuts and given help to pensioners.

Sir George Gardiner, chairman of the 92 Group of Tory right-wing MPs said: "We have closed the gaping wound

on VAT. It had to be good politically and that is very important." Some MPs emerged speaking of a general atmosphere of relief over the Budget as a whole and the generosity of the fuel VAT compensation package.

Nigel Davies, Brentford and Isleworth, said: "I am more than satisfied because he took full regard of our concerns for pensioners." He also praised the Chancellor for helping small businesses.

Nicholas Budgen, Wolverhampton South West, said Mr Clarke "had a very warm and approving meeting". Bernard Jenkin, Colchester North, said: "It's a tough Budget with some of the barbs removed."

But the left wing of the party, while delighted by Mr Clarke's negotiation of the VAT minefield, feared that the Budget could lead to potential difficulties emerging in 1996, shortly before a general election.

"There are colossal cuts which we cannot see yet. I fear that we are storing up problems that won't go away," said one senior left-wing Tory.

Peter Thurnham, MP for Bolton North East, said: "It is going to be a ferocious squeeze on waste which is not apparent at first reading."

Cuts in defence spending were described by some as "very big", and there is likely to be some opposition when details are spelt out by the defence secretary.

## Chancellor praised by his predecessors

By OUR POLITICAL STAFF

THE former Chancellor Lord Lawson of Blaby said Kenneth Clarke had got the Budget just about right, but he warned that he would face some tough battles keeping to his public-spending cuts, not least from Cabinet colleagues.

"I think it's a good Budget. He was right to put as much emphasis as he did on cutting back on the growth of public spending. That's what's gone wrong hitherto," Lord Lawson said. "What matters now is that the totals which have been announced are adhered to, and that remains to be seen."

He said the public spending cuts would be no tougher than those implemented during the 1980s when he was at Number 11.

He also predicted that the government would have little trouble getting the measures through the Commons. He described the tax increases as regrettable but added: "What he has done will cause the least political hassle."

Lord Lawson also predicted that as long as the markets reacted well to the Budget a further half-point cut in interest rates could follow, "possibly quite soon". He said that if Mr Clarke could stick to his targets, tax cuts could follow as the economy picked up.

Norman Lamont, Mr Clarke's predecessor as Chancellor, said: "I think it's a very balanced Budget, a sound



Lawson: cuts will be tough to implement

Budget. He's decided to address the problem with the Public Sector Borrowing Requirement but it is obvious that he's decided to do this not by cutting spending, but by tax increases. He's decided to have quite substantial tax increases."

Mr Lamont added: "I think this is a good budget. I think it's a very sensible budget. He has done what I hoped he would do."

Mr Clarke's plans were helped by the fact that lower inflation had reduced costs, he said. Help for people facing higher domestic fuel bills caused by VAT was "very generous".

Mr Lamont said the Chancellor appeared to have been strongly influenced by representations from small shopkeepers in his decision not to raise duty on beers and spirits. He was surprised Mr Clarke did not give more details of public spending proposals.



# INLA 'planned to blow those English bastards to pieces'

By RICHARD DUCE

MIS informer yesterday told a jury that when he infiltrated an Irish terrorist group he uncovered a plot to blow those English bastards to pieces.

Under tight security at the Old Bailey, Patrick Daly said his republican political credentials had led him into the world of terrorism planning and a scheme by the Irish National Liberation Army to steal explosives from a Somerset quarry for a bombing campaign aimed at a ferry, oil and gas installations, MPs and the military.

Mr Daly, 44, who has been given a new life and identity away from Ireland, is the key prosecution witness in the case against Martin McMahon and Liam Heffernan, who were arrested in an armed police trap at the quarry last February.

Mr McMahon, 31, from Limerick, and Mr Heffernan, 31, from Belfast, deny charges of conspiring to cause explosions with intent to endanger life, conspiring to steal, and possessing a firearm with intent to endanger life.

In the elaborate measures taken to preserve Mr Daly's anonymity, two-thirds of the court was screened off behind a 6 ft high brown paper screen. Only the judge, defendants, lawyers, court officials and the jury could see him. Reporters and the public had to follow proceedings by sound alone. In the public gallery above the jury, the front row was roped off to prevent anyone looking down into the well of the court.

Mr Daly told the court that Mr McMahon, alleged to be the leader of an INLA active service unit, had said at a meeting in Ireland to plan the mission that "it was vital that they get explosives to boost the morale of the organisation and that they needed to carry out a few assassination attempts on Loyalists".

Mr Daly went on: "He said that they would like the explosives for a bombing campaign on the mainland and in Northern Ireland and they would like to blow those English bastards to pieces." Mr Daly, who was a member of INLA's political wing, the Irish Republican Socialist party, told the court that he was approached by Hugh Torney, the terrorist group's chief of staff in Belfast, and asked to carry out intelligence work in the Bristol area to find a suitable quarry to target.

Mr Daly had lived in Bristol for about 20 years, and during that time had become a police informer. A few months after his return to Ireland in 1989 he had become an informer against the INLA for MIS.

As the plan to steal explosives developed last year, Mr Daly reported back to his security service contact that a three-man active service unit planned to operate from Bristol. Mr Daly was entrusted

**They wanted explosives for a campaign on the mainland. It was vital to boost the morale of the organisation and they needed to carry out a few assassination attempts**

with reconnaissance work and found a safe house in the St George area which had, in fact, been secured by MIS. Police and the security service then bugged the property.

Mr Daly said that it was from that house that Mr McMahon and Mr Heffernan, together with a third man, Anthony Gorman, set out for the quarry at Westbury-sub-Mendip, Somerset. Waiting police were forced to spring their trap early when Mr McMahon stumbled over a concealed police officer. The two defendants were arrested but Mr Gorman got away.

Mr Daly said that in a meeting in Dublin last December with Mr Torney, code-named within the INLA as Cue Ball, the subject was also

broached of him helping in the murder of a soldier at the army recruiting centre in Bristol.

Mr Daly said: "He asked me to do intelligence work on the movement of soldiers, where they lived, the time they arrived and the time they departed. It was to kill another soldier. He said it would be very easy."

However, by January 7 this year, Mr Daly said that Mr McMahon, whom he first met through the IRSP, told him the recruiting centre plan was to be dropped in favour of the quarry theft, which had first been discussed in the summer of 1992.

The quarry raid had been suspended for lack of funds, but Mr McMahon is alleged to have told Mr Daly that the INLA had received £3,000 from a bank robbery.

Mr Daly claimed that Mr McMahon had said it was impossible to get hold of explosives in Northern Ireland for their campaign.

During that discussion with Mr McMahon, on a car journey from a village near Galway to Limerick, Mr Daly said a third man was present whom he knew as Pat the Welder. The prosecution alleges the man was Mr Gorman and it would have been his job to break into the explosives store at the quarry using oxy-acetylene equipment. Mr Daly was also asked to obtain welding equipment in the Bristol area because it would be difficult in Northern Ireland, where the gas castings are used by terrorists to make mortar bombs.

Mr Daly told the court that on January 24 this year at a meeting in the Mayfair Café in Dublin, Mr Torney told him it had been decided that he should travel to Bristol on Monday, February 1, and would be joined by the others on the Tuesday or Wednesday.

Mr McMahon is alleged to have said he could not travel until the Tuesday evening because he had to sign on at the dole office in Limerick. He said Special Branch officers checked whether he attended. The trial continues.

The headship of Britain's most famous school is given to a foreigner



Mr Lewis with his wife Vibeke on a visit to Eton, where he taught in the 1970s

## New Zealander wins Eton post

By BEN PRESTON, EDUCATION CORRESPONDENT

ETON College appointed a New Zealander as Head Master yesterday. John Lewis, at present head of Geelong Grammar School in Australia, will take up the post in September.

Mr Lewis, 51, succeeds Dr Eric Anderson, who is stepping down after 14 years. The appointment ended fevered speculation, with several leading headmasters and William Waldegrave, the public service minister, tipped for the vacancy.

Several people from outside the world of education were considered after Eton hired a firm of headhunters. But the school's 12-strong governing body, led by the provost Sir Anthony Acland, a former ambassador to Washington, and including Douglas Hurd, the foreign secretary, settled on a shortlist of about five current headmasters, of which Mr Lewis was the only person working abroad. The college had to telephone Mr Waldegrave to apologise for

erroneous reports linking him to the vacancy.

Tim Card, the vice-provost, said Mr Lewis was chosen as an impressive candidate with a proven track record who clearly shared Eton's values after teaching at the school for nine years during the 1970s. He said: "Mr Lewis believes that school should be more than just a competition to get the best examination results and the best jobs. He is aware of the need to educate pupils for public service."

Mr Lewis is a rugby enthusiast, who obtained a double first in classics at Corpus Christi, Cambridge. He is married to Vibeke, a Dane, and taught in New Zealand and at Queen Elizabeth Grammar School, north London, before arriving at Eton in 1971. He moved to Geelong in Victoria in 1980 as headmaster. His old boys include Sir John Gorton, the former Australian prime minister, and Kerry Packer and Rupert Murdoch, the media barons.

## Foreigner to tread familiar territory

By JOHN O'LEARY, EDUCATION EDITOR

JOHN Lewis will be no stranger to Eton when he takes up the headmastership next autumn. He was Master in College for five years in the 1970s and he and his wife also spent much of a sabbatical last year at the school.

The distinction of being Eton's first foreign head will not be entirely unknown territory. A New Zealander in charge of Geelong Grammar, Victoria, Australia's best known school where he has been head for 13 years, is almost equally rare.

The Prince of Wales spent a year at Geelong in 1966. Although co-educational for almost 20 years and founded to cater for the sons of gold prospectors and sheep farmers, its boarding tradition, size and international reputation all make for parallels. Apart from a brief spell at

Auckland University, Mr Lewis has spent all his working life in boarding schools. He said on his return to Eton last year: "Those of us who work in boarding set great store by the boarding experience. We value hugely the sense of community and the chance to do a whole range of things side by side with boys and girls."

Mr Lewis played down his enthusiasm for co-education yesterday. "I imagine it's been subject to discussion and thought from time to time at Eton, and they have good reason to continue the way they've been. Geelong made a comparatively early commitment to co-education in the 1970s and it suited Geelong very well, but I think schools have to find their own way forward in this matter."

## Bush given honorary knighthood

By MICHAEL BRYNOR, DIPLOMATIC EDITOR

GEORGE Bush was made an honorary knight yesterday, joining Ronald Reagan, his predecessor in the White House, among a select band of foreigners who have contributed "exceptionally outstanding" services to the Queen.

At a Buckingham Palace ceremony, the Queen invested the former president with the insignia of an honorary Knight Grand Cross of the Order of the Bath, an award normally reserved for senior officials, indicating that it was Mr Bush's leadership of the Gulf war alliance that was seen as his particular service.

Like all foreign citizens receiving knighthoods, Mr Bush will not adopt the title "Sir George". But he will be able to wear the insignia and use the initials GCB after his name.

The award was made on the recommendation of Douglas Hurd, the foreign secretary. During her visit to Florida in 1991, the Queen knighted General Norman Schwarzkopf, the allied commander during the Gulf war.

The Foreign Office said the award for Mr Bush was made with the full approval of the White House. Foreign citizens do not receive the accolade, so Mr Bush was not dubbed by the Queen with a sword.

Court circular, page 24

## Chilly dancers feel the heat

By ALISON ROBERTS, ARTS REPORTER

SUPER-strength heaters were placed in Manchester's Palace Theatre yesterday to warm up English National Ballet dancers who cancelled Monday night's performance because they were too cold.

The performers refused to dance the first night of Tchaikovsky's *The Nutcracker* because the temperature on stage was 64F — two degrees below the limit agreed by the artists' union Equity and the theatre managers. Failed heaters, open doors and a bitterly cold night had caused the temperature to fall. The ballet

company said that the dancers' muscles could be seriously damaged if they were not warm enough.

Yesterday the ballet company was confident that no further performances would be cancelled.

The postponement angered and disappointed the 2,000-strong audience. Although the cost of their tickets, some priced at £28, will be refunded, the remaining performances are sold out.

Andrew de Rosa, the theatre's manager, said: "It was not my final decision. I think

it is probably reflecting badly on the theatre at the moment. That's unfair because it is not as if we failed to deliver. The dancers will still be paid for the night but the theatre has lost some £35,000.

Equity said yesterday that its members had been right to cancel. Martin Brown, a spokesman, said: "Dancers are highly trained: had one of the dancers been injured because of the cold, which was in breach of the agreement, the theatre's manager could have been liable for damages."



The English National Ballet rehearses in Manchester yesterday with extra heaters

## Welsh police rise to royal occasion

By ALAN HAMILTON

SOUTH Wales police were out in force yesterday to provide security and crowd control for a visit by the Prince of Wales to Cardiff. The visit came only a day after the local police authority appealed to the royal family to make fewer official appearances in the principality as it could no longer afford the cost of guarding them.

The South Wales constabulary, which covers Mid. South and West Glamorgan, would not say how many officers had been assigned to the visit, but admitted that it was "a large number". Extra police were required partly because, in addition to the prince, Cardiff's visitors yesterday also included President Robinson of Ireland

and the Aga Khan. Both were there to receive honorary degrees from the prince at the University of Wales, of which he is chancellor and which is celebrating its centenary this year. Police also had to cover a visit by President Robinson to law students at Cardiff University, and another by the Aga Khan to the University Hospital of Wales in the north of the city, where he met doctors, patients and medical students.

Police were also on the lookout for a demonstration by gay rights activists directed at Lord Jakobovits, the former Chief Rabbi, who was awarded a doctorate of divinity at the same ceremony. Homosexuals have taken exception to remarks made recently by Lord Jakobovits in which he suggested

that genetic engineering might be able to remove the "gay gene", and that homosexuality was a disease.

Three other visits to Glamorgan are in the royal diary. Later this month the prince will address the Countryside Commission for Wales in Swansea, and the Princess Royal will visit Swansea prison as patron of the Butler Trust. She will return to Cardiff Arms Park in January as patron of the Scottish Rugby Union when her side plays Wales.

The appeal to the royal family to cut down its visits does not extend to the neighbouring county of Gwent. That county's police force cheerfully welcomed the prince on a brief visit to Newport yesterday before he travelled to Cardiff.

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...and my voice because the easily, it was like shaving — which is not

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# Guns shatter talk of peace in Ulster

■ As John Major defended contacts with the IRA, both republicans and Loyalists made a mockery of moves towards talks

By NICHOLAS WATT, IRELAND CORRESPONDENT

A CATHOLIC workman was murdered and a policeman's home attacked yesterday as paramilitaries on both sides of Ulster's sectarian divide demonstrated the formidable obstacles facing the peace process.

Within hours of Sir Patrick Mayhew's statement in the Commons confirming government contacts with the IRA, Sean Hagan, 47, a factory worker, was murdered by Loyalist gunmen in Belfast. Hours earlier a police officer's wife and young family escaped unhurt in a gun and bomb attack, believed to have been carried out by the IRA in Armagh.

Mr Hagan was shot as he prepared to drive home just after midnight from the European Components plant in Dundonald, east Belfast. His 650 colleagues at the factory downed their tools yesterday in protest at the shooting by members of the outlawed Ulster Freedom Fighters.

He was the first civilian to be shot since the Greysteel massacre at the end of October when UFF gunmen shot dead seven people. His family appealed yesterday for no retaliation. His son Gerard, one of five children, could not understand why his father should have been chosen by the gunmen. "My father was a hard-working man who loved gardening," he said. "Mum is devastated and just keeps asking herself why? He was never involved in anything in his life, none of the family has been."

Ernie Benson, head of personnel at the company, which makes seat belts, praised the family's reaction. "The management and the employees are totally devastated by what

has happened. We have always had harmonious relations in the plant."

Despite the talk of peace from republicans in the past week, the movement was responsible for two attacks within 24 hours of Sir Patrick's statement. In the first incident, gunmen opened fire on a police officer's home in Armagh late on Monday night. He was out at the time, and his family escaped injury. Two local councillors from the Social Democratic and Labour party and the Ulster Unionist party joined together to say: "So much for talk about peace."

In the third attack, a "coffee jar" bomb was thrown at an army foot patrol in the Catholic Ardoyne area of Belfast yesterday. No one was injured.

John Major yesterday defended the government's contacts with the IRA and told the Commons: "I do believe contacts can play a useful part. I hope that those contacts will have helped the IRA to understand that violence must stop before those who justify it can enter negotiations with the government."

Mr Major welcomed the "very strong support" given by MPs on all sides of House to Sir Patrick's statement on Monday and added: "I regret very much that there hasn't yet been a permanent cessation of violence."

"When the people of Northern Ireland have had a chance to study what was said they will see the government has acted properly and done its duty throughout this whole affair. But if our present efforts do not succeed we shall not cease to explore opportunities for peace."



## United fans released after three weeks in Turkish jail

Six Manchester United supporters — the sixth is partially hidden on the left — were set free by an Istanbul court yesterday after spending three weeks in the notorious Bayrampasa prison. (Andrew Finkel writes). They were arrested last month, when United were beaten in the European Champions Cup by Galatasaray of Istanbul, after a brawl at a hotel which resulted in damage of £12,500.

The men were not formally acquitted but were released on a technicality after it became clear that hotel staff were unable to identify the ringleaders.

Judge Necati Ascioglu suggested that the men should spend one more night in jail to avoid clashes with protesters outside the court, angered by reports that some of the United fans had desecrated the Turkish flag. The six were charged with criminal damage and being drunk and disorderly.

A lawyer for the six men, who included the group's tour operator, told the court they had been made scapegoats. Husamettin Nisanci said: "Something happened that night, but you cannot pin it on these people. It's not possible to prove they did this. There

is no definite evidence." Much of the evidence that was given in court suggested that most of the damage had been done by a crowd of Turks who had gathered outside the hotel.

The men's solicitor asked whether the judge would consider granting the men bail, but the judge went further and released the supporters, who had become known as the Istanbul Six, unconditionally. They are due to return home today, freed from the prison whose harsh regime was highlighted in the film *Midnight Express*.

## Fewer in pews but collections increase

By A STAFF REPORTER

THE number of church worshippers has fallen to its lowest level since annual surveys began in 1968, but collection plates are swelling.

Church of England figures published yesterday show Sunday attendances slipped by about 3 per cent over the five years to 1991 to 1.13 million, with most of the loss in the under-16 age group.

However, fears that the recession would hit church finances have so far proved unjustified. Whereas in 1990 giving to the church increased by less than the rate of inflation, the growth in 1991 exceeded inflation. Total voluntary giving rose by 3 per cent in real terms, which was equivalent to an average of £2.72 a week per church member, up from £2.54 the previous year.

Despite the downward trend of attendance figures, church officials say commitment to the church is growing, as shown by confirmations rising almost 4 per cent to 57,000 in 1992 — the first increase for 12 years.

## Edinburgh loses gallery to Glasgow

By GILLIAN BOWDITCH, SCOTLAND CORRESPONDENT

GLASGOW has won its two-year battle against Edinburgh to house the new National Gallery of Scottish Art.

Angus Grossart, chairman of the trustees of the National Galleries of Scotland, said Glasgow was chosen for a number of reasons. "The promise of loans of work, the potential number of visitors and the number of dynamic features of the development potential all played a part."

The gallery will be built in Kelvingrove Park, in the West End, close to the Kelvingrove Art Gallery and Museum and the University of Glasgow. Mr Grossart said the trustees would now look at the two designs submitted by architects Sir Norman Foster and Terry Farrell, but were not obliged to choose either.

A decision on who will build the gallery will be made by the end of next year. The present National Gallery will remain as Edinburgh's Gallery of Modern Art.

## Furrier is injured by letter bomb

By RICHARD FORD, HOME CORRESPONDENT

A FURRIER and his three-year-old daughter were injured yesterday in a letter-bomb attack at their home, believed to have been carried out by animal rights activists.

The parcel, containing a distress flare that exploded as the packet was being opened, had been addressed to Haydon Noble, 47, at his home in Gloucester Square, Paddington, central London. He was taken to St Mary's Hospital, Paddington, and treated for burns to his hands. His daughter was treated for grazes and shock.

A painter working outside the first-floor flat said he heard a crack as he painted a window frame. "I didn't know what it was but there was this bright flash which was burning," he said.

Anti-terrorist squad officers went to the scene of the attack and later Scotland Yard said they believed the incident was linked to animal rights activists.

## KEENE on CHESS

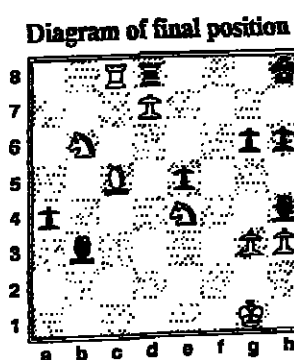
By RAYMOND KEENE, CHESS CORRESPONDENT

TODAY'S game celebrates the award of the grandmaster title, for past achievement, to Dr Jonathan Penrose. He won the British championship a record ten times from 1958 to 1969 and has been the highest rated player of postal chess in the world.

White: Jonathan Penrose  
Black: Mikhail Tal  
Leipzig Olympiad 1960  
Modern Benoni

1 d4 Nf6  
2 c4 e5  
3 d5 exd5  
4 Nc3 d6  
5 exd6 g6  
6 e4 Bg7  
7 Bc3 0-0  
8 Ng2 Nbd7  
9 0-0 Qc7  
10 a4 Re8  
11 N3 c4  
12 N5 Nc5  
13 Bc2 Nd7  
14 Q13 b5  
15 Bx2 Rb8  
16 Q12 axb5  
17 e3 cxb5  
18 f3 Bb7  
19  
20

21 Rad1 Ba8  
22 Nce4 Na4  
23 Bxa4 bxa4  
24 Bg5 b6  
25 Qf7+ Kh8  
26 Nc5 Qa7  
27 Qxd7 Qxd7  
28 Nxd7 Rb2  
29 Nb6 Rb3  
30 Nxc4 Rb8  
31 d6 Rc3  
32 Rc1 Rxc1  
33 Rxc1 Bb5  
34 Nb6 Bb3  
35 Ne4 h6  
36 g7 B8  
37 Re3 Be7  
38 Bc5 B4  
39 g3 Black resigns



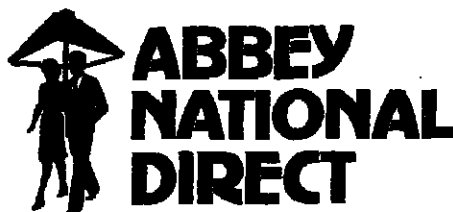
Winning Move, page 52

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## Armed raiders put police in line of fire

By RONALD FAUX

A POLICEMAN was shot and a policewoman threatened with a sawn-off shotgun as they chased robbers in two separate raids in the North West yesterday.

PC Mark Driver, 26, based in Burnley, was hit in the knee and hand by shotgun pellets when he answered an emergency call and saw masked gunmen robbing a van outside a post office in Burnley, Lancashire.

The raiders then hijacked three separate vehicles at gunpoint. One of them was later found abandoned in Redley. A police helicopter joined the hunt for the robbers.

In the second incident, PC Nicola Bailey, 28, who had recently returned to duty after the birth of a daughter, was on patrol in a panda car when she was alerted about a raid on a National Westminster bank at Congleton, Cheshire.

As she neared the bank, the two raiders who had robbed it at gunpoint of more than £1,500 drove their getaway car at her in the centre of the road. The cars collided but PC

### PC savaged

POLICE dog handlers were yesterday searching a north London estate for a pit bull terrier which savaged an officer as he tried to question two men.

The attack, which took place at Broadwater Farm in Tottenham where PC Keith Blakelock was hacked to death during riots eight years ago, left the officer with head and leg wounds. An officer who witnessed the incident was treated for shock.

Two men were arrested at the scene. They were later found to be carrying a gun and a knife.

Bailey was able to pursue the robbers' car, which veered on to a grass verge. The passenger climbed out and levelled a gun at her, warning her that if she came any nearer he would shoot.

They drove off with PC Bailey still following. They stopped and one man levelled a gun at her before running off into a housing estate. A man was later arrested

and was being questioned by police. They are still hunting another man, who they described as being aged about 30, 5ft 10in tall and with ginger hair. He was wearing jeans or corduroy trousers and a padded jacket.

Superintendent David Jones, Cheshire police divisional commander at Macclesfield, said later that one of the firearms recovered was loaded and that what had been an excellent piece of police work by PC Bailey, who has two children, could very easily have been transformed into tragedy.

He said: "Rather than ducking down into her car when the gun was pointed at her she continued to give chase. Poor Nicola would only say that she was annoyed with herself because she was not fully fit, having just returned three weeks ago from having her second child, or she would have caught the man she ran after. That really shows the character of the young lady concerned."

Cheshire police have appealed for witnesses to the bank robbery and the ensuing events.



Young pupils of Manor Lodge School, near Radlett, make the most of their school's reprieve after some £250,000 was raised to save it

## Parents and staff bail out school

By BEN PRESTON, EDUCATION CORRESPONDENT

PARENTS and teachers have saved a preparatory school from closure after raising more than £250,000 in an eleventh-hour rescue package. They have bought Manor Lodge School, near Radlett, Hertfordshire, from the receivers, securing its future.

The move ended six weeks of uncertainty that threatened the education of 240 pupils aged four to 11 and the jobs of 34 staff. Last month, as pupils started the half-term, receivers were called in to Wideprime Ltd, which ran the school and owed three lenders more than £1.3 million.

The first that parents heard of the crisis was an invitation from the receivers to an emergency meeting. They immediately began considering ways of saving the school.

As rumours of outsider interest in a takeover failed to materialise, some parents investigated the school's finances and concluded it was viable. The parents negotiated

a rescue package with the receivers, which was outlined to a second meeting of parents and teachers ten days ago.

In the course of a dramatic evening a target of about £250,000 was raised in voluntary, anonymous donations.

Basil Flashman, the headmaster, said relations between staff and parents had always been close. "This is an amazing effort. It has shown how loyal, supportive and helpful the parents are to this school."

A private girls school is being forced to shut because of competition from successful state rivals. Lyndale School in St Albans, Hertfordshire, will close at Christmas after a steady decline in pupil numbers and strong performances from neighbouring state secondaries in national league tables. Teresa Graves, the headteacher, said: "The state system in St Albans is so good, small independent schools such as ours are suffering."

## Hunt stays true to his wild days

By BILL FROST

HAVING lost a fortune on doubtful business ventures and on an expensive divorce settlement James Hunt still managed to squirrel away enough money to guarantee himself a high octane send-off. In death as in life, the former motor racing champion was generous to an extravagant fault. Among Hunt's last requests was that a suitable wake should be held.

His will, published yesterday, showed that £376,895 was all that remained of an estate worth £1,232,942 before tax and debt repayments. £5,000 went to Hunt's younger brother, Peter, with the instruction that he would arrange a wake "in the style he knows I would wish".

Hunt, who died last June from a heart attack at the age of 45, had once enjoyed the dubious accolade of being motor-racing's wildest spirit.

However, in recent years he had given up life in the fast lane and turned to breeding budgerigars. He had given up alcohol and stopped smoking.

But he had also fallen on harder times. Hunt was said to have retired from racing in 1979 with a fortune that should now have been worth £5 million, but ended up swapping his Mercedes for a bicycle because he could not afford the tax and insurance.

The will, dated August 25, 1989, states that the remainder of the net estate should be left in trust for Mr Hunt's wife for life or until remarriage, and then to his children, Tom, seven, and Freddie, five, on their twenty-fifth and thirtieth birthdays.

However, Mr Hunt was divorced from his second wife, Sarah, four years ago. His last companion was Helen Dyson, a 26-year-old artist.

## Court clears Tony Lock

The former England spin bowler Tony Lock was acquitted by a court in Perth, Australia, yesterday of indecently assaulting a girl he coached in bowling six years ago.

The complainant, now 21, had told the court that Mr Lock indecently assaulted her in 1987 after inviting her to his Perth home for a bowling lesson. She said she did not tell her mother of the alleged incident for four years.

### CSA upset

The Child Support Agency has told a widowed woman to claim maintenance from her husband, Ann Darbyshire, of Northumberland, told the social security department three times of the death of her husband Raymond, who had had cancer, but the CSA twice wrote saying she should claim payments from him.

### Child found

A two-year-old girl who vanished with her father two months ago has been reunited with her mother, Laura Jane Mateus, of Blyth, Northumberland, was found in a hotel near Gatwick airport. A man with her was arrested.

### Girl's death

A schoolgirl died of an overdose after telling police she had been attacked by a girl, an inquest heard. Serena Steele, 14, of Perry Barr, Birmingham, died the day after making the complaint of bullying. The inquest was adjourned.

### Disney boost

The travel agent Thomas Cook has predicted a doubling in the number of British visitors to EuroDisney in France. The theme park has had financial problems and had been said to be over-priced.

### Spuds freed

The Potato Marketing Board, which operates against sharp fluctuations in supply and of price, is to be phased out over three years, opening the way to a free market in potatoes.

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# King coal holds key as reformists fight for miners' vote



Gaidar: pledged to pay back government debts

FROM ANATOL LIEVEN  
IN MOSCOW

AS RUSSIA'S election campaign intensifies, pro-Yeltsin politicians are adopting increasingly populist stances. With a victory for the reformist blocs in question, reformist ministers are also having to make concessions to powerful economic interest groups.

Chief among the beneficiaries are likely to be Russia's coal miners. Trades union leaders in the Arctic mining centre of Vorkuta said that they may go ahead with a planned strike today despite government offers to meet some of their demands. The miners say that many of them have not been paid for months, and that state debts and promised subsidies are also in arrears.

The miners' hand has been strengthened by the harsh winter, of a sort almost forgotten over the past few mild years. Much of Russian energy production is dependent on coal, and state demands have risen sharply over

the past weeks. The miners have also threatened to boycott the December parliamentary elections and the referendum on the constitution.

Faced with a threatened strike by miners all over Russia, Yegor Gaidar, the deputy prime minister and leading radical reformist, has in the past few days visited both Vorkuta and the other main mining centre, the Siberian Kuzbas. Kuzbas leaders said yesterday that thanks to the agreement he reached with them, they will not be joining a strike this week.

In Vorkuta, Mr Gaidar signed an agreement with miners' leaders promising to pay within a week the state debt to the mining industry. The government owes the mines about three billion rubles (£1.6 million) in promised subsidies and benefits for September alone, quite apart from payments for coal delivered and unpaid salaries. On Friday, Oleg Soskovets, deputy prime minister, said that the government has found 77 billion rubles to pay miners' wages.



RUSSIAN ELECTION

Many of the huge metallurgical plants that are main receivers of coal are months in arrears with their payments. They cannot pay, because they themselves have not been paid by their industrial clients. In a classic push to the inflationary cycle, they have fallen back on the state for help.

This is the third time since the Soviet collapse began that the miners have forced significant changes on the government in power. In 1989, a miners' strike

forced Mikhail Gorbachev to make concessions that fatally undermined both his prestige and the Soviet ruble.

In 1991, another strike helped herald the end of the Soviet Union itself. In neighbouring Ukraine, which is even more dependent than Russia on coal production, subsidies to the mines have helped drive the currency into hyper-inflation.

The subsidies to the coalminers agreed this week are, of course, against Mr Gaidar's economic philosophy and programme, which is centrally dependent on cutting the budget deficit to bring down inflation. However, this is not the first economic concession he has had to make in the course of this election campaign. Last week, in a concession to Russian banks, whose support his Russia's Choice bloc is wooing, Mr Gaidar agreed to the placing of strict restrictions on the activity of Western banks in Russia. This move drew a protest from the European Commission. Mr Gaidar has also promised higher

tariffs against Western goods to protect Russian industries.

The reformists are making populist appeals not just in the economic sphere but also in that of Russian nationalism. A surprising recruit has been Andrei Kozyrev, the foreign minister and long a figure for the opposition because of his alleged weakness towards the West and failure to defend the interests of ethnic Russians in other former Soviet republics.

Campaigning in his home constituency of Murmansk in recent days, the mild Mr Kozyrev has issued a series of attacks on other former Soviet republics. After a shooting incident on the Armenian border involving a Russian envoy last week, Mr Kozyrev threatened Armenia with a halt to Russian aid and even hinted at military intervention.

In another statement, Mr Kozyrev declared that Moscow will "protect the Russian population and Russia's interests in a tough manner, wherever it is needed and whoever is concerned,

even if it be our friends". Mr Kozyrev's statement drew a furious response from President Nazarbayev, hitherto Russia's closest ally in the Commonwealth of Independent States. Mr Nazarbayev had already been alienated by Russia's abandonment of the rouble zone, which has forced Kazakhstan to launch its own currency in unfavourable circumstances.

Mr Nazarbayev said that Russians in his republic are protected by the state, and that Russia has no right to intervene on their behalf. He compared Mr Kozyrev's approach to that of Hitler in exploiting the position of the German minority in Czechoslovakia.

The question is whether when this election campaign is over, the reformists will be able to put their populism back in the cupboard and revert to their former policies. But a strong opposition showing in the elections could well mean that from now on the "democrats" will be permanent hostages of economic and national populism.

## Long arm of America guides sparring Europeans towards global free-trade accord

### Mitterrand and Kohl try to save farm deal

FROM ROGER BOYES IN BONN AND CHARLES BREMMER IN PARIS

GERMANY and France tried yesterday to piece together a formula that would allow Paris to sign the Blair House accord on farm exports and thus clear the way for a global free-trade agreement.

Helmut Kohl, the German chancellor, President Mitterrand and Edouard Balladur, the French prime minister, embarked on two days of talks aimed primarily at finding ways of meeting the Decem-

ber 15 deadline for the signing of the General Agreement on Tariffs and Trade (GATT) deal. The chancellor is torn between preserving the largely sentimental but also economically significant axis with Paris and building on the crucial but largely unformed relationship with the US administration. President Clinton telephoned Herr Kohl this week and asked him to bring France into line. Last week he asked John Major to pass on a similar message to Bonn.

The US approach may be a little heavy-handed, but it does show an understanding of the chancellor's thought processes: Herr Kohl sees a clear link between a US-European agreement on farm exports and the outcome of the Nato summit in January. "It is absolutely top priority to keep America involved in Europe," a chancellery aide said. The Clinton administration has shown that it can all too easily turn away from Europe.

The chancellor initially had shown some sympathy for the French position on Gatt. This was more than the gentle back-scratching that makes up the Franco-German relationship. East German farmers were also being disadvantaged by the Blair House deal which aims to restrict subsidised cereal exports outside the European Union.

However, Herr Kohl has swung well away from the French position, and not only because of the intense US lobbying. The turning point came during a visit to China



Two of the cartoons featuring in a London exhibition called "Oh God! Not Maastricht Again". The works, by members of the British Cartoonists' Association and their Danish counterparts, are showing at the Danish embassy from today until Tuesday from 10am to 4pm

last month when he was accompanied by some of Germany's leading businessmen. They all emphasised the pivotal importance of reaching a quick Gatt deal. Herr Kohl listened intently. France, one of the German industrialists argued, was even restricting the import of Chinese bicycles and was working to make the whole European approach to Asia more protectionist. At a time when President Clinton was establishing a continental free-trade area in North America, France — competitive in China only because of subsidies to steel and railway manufacturers — was trying to bring the shutters down. By last weekend Herr Kohl had ruled out one possible pro-

French option — to plead jointly with Paris for an extension of the December 15 deadline. In a meeting with Felipe Gonzalez, the Spanish prime minister, both men underlined the importance of the December deadline.

The Germans realised that the French problem is one of political management rather than stark economics. The amount of French farm exports affected by the Blair House accord is less than 0.3 per cent of the farm export total, according to the newspaper *Liberation* yesterday.

Germany has a much weaker farm lobby than France, but it understands something of the noisy disruptive power wielded by farmers. Indeed,

German farmworkers were blocking the German-Dutch border yesterday to protest against European Community policies on German swine fever. The successful formula has in some way to address the fears of the French farmers without surrendering to them. That, it has become clear, can no longer be left to France alone. European solutions have to be found.

French officials were cheered yesterday by signs that the United States could be giving ground on the sticking points that Paris has made a focus of its rhetoric. Jacques Delors, president of the European Commission, told a parliamentary hearing that the Americans were "starting to

move... If there is no agreement there is a big risk of a return to protectionism," M Delors, a French socialist, said. Final talks get under way in Brussels today between Mickey Kantor, the US trade representative, and Sir Leon Brittan, the EC negotiator.

For M Balladur and M Mitterrand there is a need to obtain the strongest possible support from Herr Kohl to press the United States to give ground. Despite the daily incantation by French ministers that "France is not isolated", they are aware that Europe has not swung behind Paris and that, whether justified or not, the world is finding it convenient to view Paris as the spoil-sport. The chancellor

has to accommodate conflicting forces.

On one side, the German government, opposition and industry leaders see Gatt as vital to the German economy. On the other, loyalty to the Franco-German axis dictates support for France.

□ Miami: Central American heads of state had breakfast with President Clinton at the White House yesterday to request a Caribbean basin extension of trade benefits under the recently approved North American Free Trade Agreement, or Nafta, (David Adams writes). Regional leaders fear that the agreement will steer trade and investment to Mexico at the expense of weaker economies.

### KGB coup leader shows no remorse

Moscow: The former KGB chief who masterminded the failed August coup of 1991 yesterday told a Moscow court that he was unrepentant and said that his only regret was that the attempt to save communist power and the Soviet Union had failed (Anne McElvoy writes).

Vladimir Kryuchkov, who has refused to comment on the putsch since his arrest, described the action as "a measure of our desperation in the attempt to stop the destruction of the country". He added: "It is not our guilt but our tragedy that the attempt failed."

Mr Kryuchkov was speaking at the resumption of the trial before a military court. It has been suspended several times because of the illness of some defendants and there are doubts about whether it will ever reach a verdict.

The 12 former senior communists accused of high treason argue that they cannot be tried by a Russian court since they acted according to the communist constitution of the Soviet Union. "Our Motherland no longer exists. A new country exists which is led by the people who destroyed the old one," he said.

His fellow conspirator, the Soviet parliamentary chairman Anatoli Lukyanov, has returned to the public eye as a Communist Party candidate in the elections to a new parliament.

### Doctor gives up

Royal Oak, Michigan: Jack Kevorkian, a retired pathologist, has surrendered to police to face charges of violating the state's assisted suicide law. Dr Kevorkian, 65, had been considered a fugitive even though his lawyer said he would appear in court. (Reuters)

### Ice block

Paris: Ice forced both international airports in Paris to close and made driving hazardous across northern France. Rain falling after a two-week cold spell turned to ice on the ground, making even walking a problem on the capital's streets. (Reuters)

### German threat

Bonn: The government has threatened to dismiss civil servants who belong to the radical-right Republican party founded by a former Nazi SS soldier because it pursues "unconstitutional goals". The party has about 30,000 members nationwide. (AP)

### Bugs abound

Tokyo: About 60,000 tiny radio microphones are sold in Japan each year, according to a specialist quoted in the *Japan Times*. Some devices can pick up a conversation 50ft away and relay it to a receiver about two miles distant. (AFP)

### Drop out

Long Beach: Ricky Gonzales, 31, is facing a possible \$250 (£170) fine after being summoned for breaking a by-law by eating a cough drop at a Los Angeles station. The sheriff's office said a cough drop was technically food. (AP)

### Rice age

Peking: Gong Laila, at 131 China's oldest man, is single, eats two meals of rice a day and is in bed by 8.30 pm. "Following the same routine for the past 100 years has been the key," the official *China Daily* said. (Reuters)

## Muslim delegates accuse Serbs of undermining Bosnia talks

FROM ADAM LEBOR IN GENEVA

THE Muslim-led government of Bosnia-Herzegovina said that fresh peace talks were in danger of collapse just hours after restarting yesterday, because the Serbian team was refusing to negotiate on the basis of a European Union peace plan.

Mohamed Sacirbey, Bosnia's ambassador to the United Nations, said the talks were at a critical stage and accused the Bosnian Serbs of failing to stick to the agreed mandate for renewed talks. Instead of seeking Serbian territorial concessions as outlined by the EU, talks began with the issue of Sarajevo,

which the Muslim-led government considers solved. Mr Sacirbey said. There was a marked increase in shelling and small arms fire in the Bosnian capital as the talks began.

However, leaders of the three factions accepted the principles of an EU initiative that would progressively suspend sanctions against Serbia in exchange for a peace deal dividing the republic along ethnic lines. It is the first time that representatives of the three sides have met in Geneva since September, but Lord Owen and Thorvald Stoltenberg, the peace negotia-

tors, were pessimistic yesterday about the chances of a swift agreement.

Bosnian Serbs are being asked to hand over about 3 per cent of the land they hold to the Muslim-led government. Paradoxically, the longer the war lasts, the stronger the position of the Bosnian government becomes. The Bosnian army is better organised and disciplined than the Bosnian Croat forces against whom much of the fighting in Bosnia is taking place, and the Bosnian army is now holding its ground on several of the front lines.

The aid effort, which feeds

the Bosnian army as well as hungry refugees, is set to continue throughout the winter. In Rome yesterday, Warren Christopher, the US Secretary of State, announced American plans to double the relief flights to Sarajevo.

Serbia's economy is devastated and President Milosevic is desperate to see sanctions lifted against Yugoslavia, especially before the Serbian elections in December. Croatia, now also branded as an aggressor in Bosnia, is also coming under increasing international pressure to rein in its forces and sign a deal with Bosnia.

unease expressed in behind-the-scenes diplomacy by East European and former Soviet states. Certain countries "openly declare they have their own interests to protect. Understandably the legacy of history creates some misgivings about the nature of such interests," she said. The division over Russia's peacekeeping aspirations mean the issue might not figure prominently in the final declaration.

□ London: Britain yesterday criticised Ukraine for setting its own terms for shedding its nuclear arsenal — and offered to help dismantle the bombs. (Reuters)

## Time for a change in Europe

FROM JAMES LANDALE IN BRUSSELS

CONTINENTAL Europe will gain an extra month of summer time from 1996 after European Community ministers yesterday agreed to harmonise the time when clocks are put back an hour in autumn.

The ten EC countries which change their clocks at the end of September will delay the change until the end of October. This will bring them into line with Britain and Ireland. The trial will run until 1997 when the matter will be looked at again.

EC clocks are already put forward at the same time in spring and the decision means that British time will consistently be one hour behind continental Europe throughout the year. Businesses, airlines and tourist operators have long complained that they have to change their schedules for four weeks in October.

British diplomats welcomed the decision but said they had reservations about whether the EC should legislate on such matters. "At least it shows we have had it right all the time," one diplomat said.

## France outlaws Kurdish groups

BY OUR FOREIGN STAFF

THE French cabinet yesterday banned 200 Kurdish groups, which it said were front organisations for the Kurdistan Workers' Party (PKK), while in Germany Kurdish groups told Bonn that curbs on their activities could result in retaliatory attacks.

Nicolas Sarkozy, a French government spokesman, said France's decision to dissolve the Kurdistan Committee and the Federation of Kurdistan Cultural Associations and Patriotic Workers was taken because "these organisations are involved in a number of criminal acts. They are fronts for the PKK organisation. The aim is to prevent such organisations from acting on our territory."

Azad Dere, a spokesman for the Kurdistan Committee, a mouthpiece for the Kurdish community in France, denied his group was a front for the PKK. "We have no direct links with the PKK. The fact is that the PKK exists wherever there are Kurdish people," he said. "We simply tell people about the repression that is going on in Turkey."

The move came four days after Germany banned the PKK as a terrorist organisation, and eight days after French police rounded up

more than 100 Kurdish activists accused of planning terrorist activities. Twenty-four have been charged with terrorist conspiracy.

Cengiz Dereli, former spokesman of the Cologne-based Kurdistan Committee, which was outlawed on Friday, said Bonn had made a grave political mistake by supporting Ankara in its war against Kurdish separatists. "Germany has attracted the enmity of the Kurdish people by playing a supporting role in their annihilation," he said. "It is highly possible that German installations in Turkey and in Kurdistan will come to harm."

Lawyers said that Friday's ban on the PKK and 35 affiliated groups was unconstitutional. Roland Meister said a plea would be lodged with the federal constitutional court in Karlsruhe, challenging the ban.

The Turkish air force bombed PKK bases in northern Iraq yesterday, the semi-official Anatolian news agency said. Turkish aircraft flew 16 sorties against nine targets over an area of 156 square miles. Iraqi Kurds denounced the raids, saying they had killed three civilians and wounded six others.

## Nations split on Russian peacekeeping

FROM JOHN PHILLIPS IN ROME

FOREIGN ministers from more than 50 countries argued yesterday at a European security conference over Russia's attempt to take on a peacekeeping role throughout the former Soviet Union.

Andrei Kozyrev, the Russian foreign minister, presented the Conference on Security and Co-operation in Europe (CSCE) with a document on "aggressive nationalism" in Georgia and Nagorno-Karabakh, diplomatic sources said. Russia hopes the document will lead to

condemnation of such nationalism in a final declaration today. Russia was supported by Romania, which also asked for a return of CSCE observers to Kosovo.

Beniamino Andreatta, the Italian foreign minister, said the conference should not only seek to prevent crises but dedicate itself to their solution. The CSCE includes the United States and Canada. European states and former Soviet Asia. The Italian position reflected the European Community's willingness to look at any Russian peacekeeping role case by case, but Margaretha af Ugglas, the Swedish foreign minister, voiced the

concern expressed in behind-the-scenes diplomacy by East European and former Soviet states. Certain countries "openly declare they have their own interests to protect. Understandably the legacy of history creates some misgivings about the nature of such interests," she said. The division over Russia's peacekeeping aspirations mean the issue might not figure prominently in the final declaration.

□ London: Britain yesterday criticised Ukraine for setting its own terms for shedding its nuclear arsenal — and offered to help dismantle the bombs. (Reuters)



2

# The Chancellor says for business success we must think long term.

## How does 10 years grab you?

AS Mr Clarke is all too aware, the problems gripping British business aren't going to disappear overnight. One way, however, of helping avoid the same problems recurring is to think about the future. That's why Barclays has introduced a range of fixed interest loans which allow you to fix your rate for up to 10 years. They make long term planning easier by protecting you from the nightmare of interest rate fluctuations. We're not just doing this for the good of your financial health. We're doing it for ours too. You see, when you do well, we do well. For more information on how we can give each other a helping hand, call 0800 400170.



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Private cash help for public transport

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How the increase will be compensated

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## TOLL ROADS

How much to travel on the motorways?

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12 PAGES OF DETAILS AND ANALYSIS

# THE BUDGET

## Clarke lifts taxes and cuts spending to slash deficit

By JANET BUSH, ECONOMICS CORRESPONDENT

THE Chancellor promised a much more radical assault on public finances than even his predecessor had imagined. He delivered a plan which relies not only on hefty tax increases in coming years but also on an apparent commitment to keep much tighter control on public spending.

Rather than being left with a very large Public Sector Borrowing Requirement of £30 billion in 1997/98, Kenneth Clarke now hopes to bring the deficit down to £12 billion in that year and virtually wipe it out in the next.

Combining an even larger rising wedge of tax revenues over the coming years than Norman Lamont envisaged in March with successive cuts in public spending, Mr Clarke intends the PSBR to be cut by £5.5 billion in 1994/95, by another £7 billion in 1995/96 and by £10.5 billion in 1996/97.

The plans announced yesterday mean an extra £1.68 billion in tax increases next year, a further £4.9 billion in 1995/96 and more than £6 billion tax rises in 1996/97. These come on top of consider-

able tax rises already announced by Mr Lamont, of £6.7 billion next year and £10.3 billion the year after.

In addition, Mr Clarke said public spending control totals will be cut by £3.5 billion in the coming fiscal year and by £1.5 billion and £3 billion in subsequent years. These lower totals will be achieved by the government plundering its Contingency Reserve, which is meant to be kept for special situations such as the Falklands conflict but is often used as a fund to pay for spending overruns by government departments.

Nevertheless, the view expressed in the City immediately after the budget speech was that taking money from the reserve is quite legitimate and positive because it means the extra cash is not available and so exerts an extra discipline in future years on spending departments.

Overall, the Budget represents a far more aggressive assault on the government's budget deficit problem than the City had been expecting. The fact that the strategy was built on arithmetic which involves both higher taxes and lower spending assumptions met with considerable favour.

Nevertheless, the sheer size

of tax increases, coupled with the fact that public spending is, at the very least, not going to provide the boost to economic activity that it has during the recession, highlighted concerns about growth levels that can be achieved by Britain over the next few years.

Government growth forecasts appeared to be fairly sensible, clustered around independent forecasts from academics and the City. The Chancellor, as widely expected, upgraded his forecast for growth this year to 1.75 per cent from the 1.25 per cent predicted in March. For next year, the government is predicting growth of only 2.5 per cent — rather less optimistic than the 3 per cent forecast in March for the first half of 1994.

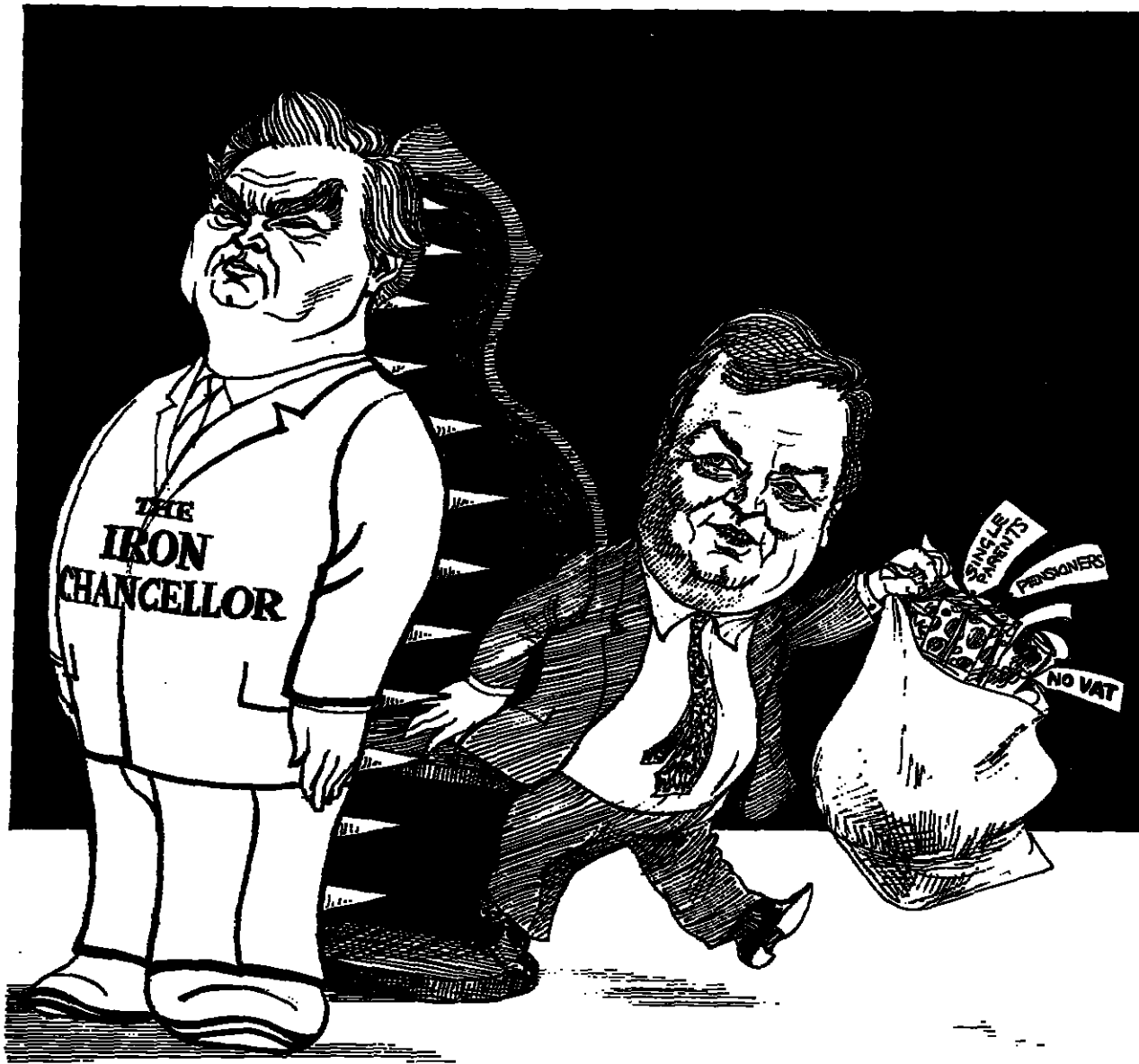
Douglas McWilliams of the Centre for Business and Economics Research, said the government may still be over-optimistic in its growth forecast for next year because of the £8 billion in tax increases. In 1994 the world economy, notably in continental Europe, will still be sluggish and the recovery will be heavily dependent on consumer spending.

In 1995, however, the global economy should prove more helpful and British exports and investments will take more of a share of the burden of fuelling the economy.

There was widespread consensus in the City after hearing details of the Budget that the government will have no choice but to offset this considerable fiscal tightening with more interest rate cuts. The money markets did not move dramatically yesterday, discounting another half-point cut in interest rates by March but not expecting rates to fall yet.

Michael Saunders, chief UK economist of Salomon Brothers, said: "This budget means that interest rates could be cut again within the next two weeks if the financial markets react well, which they are, and interest rates will have to be kept low for a long time to counteract much higher taxes."

City economists said interest rates might be around 4 per cent by late next year if inflation remains low. The Chancellor yesterday stressed the improved inflation background, predicting that the underlying inflation rate, which excludes mortgage interest payments, will remain within the government's 1 per cent to 4 per cent target range throughout next year. Mr Clarke predicted that the underlying annual rate of inflation would stand at 34 per cent at the end of next year, falling to 3 per cent in the



## Tax on premiums surprises domestic insurance industry

By SARAH BAGNALL, INSURANCE CORRESPONDENT

HOUSEHOLD and motor insurance premiums will be subject to a 3 per cent tax from next October, adding 35p a week to the average family's insurance bill. The additional annual charge of about £18 will be levied on top of the average family's bill of £600 a year for motor, home contents and building insurance.

Kenneth Clarke, the chancellor, said that, in a full year, the duty will raise £750 million for the Treasury. However, in an attempt to avoid driving business off-shore, export credit, aviation, marine, life and reinsurance premiums will remain exempt from tax.

Mr Clarke, announcing the change, said the country's financial services sector had always tended to be taxed much more lightly than in

other industries. "In this Budget, I have decided to tackle one sector of this industry which is exempt from VAT. Virtually every other member state charges an *ad valorem* tax on insurance premiums. I propose now to do the same."

The change, which caught insurers by surprise, brings the UK into line with most members of the European Community, and the United States, where levies already exist. However, the 3 per cent duty is among the lowest in Europe and compares favourably to the 4 per cent to 5 per cent rate in the US and Canada. Policyholders in France face the biggest duties, 30 per cent on household insurance and 35 per cent on motor insurance, while those in Italy pay up to 21 per cent.

Lower levels of 7 to 10 per cent exist in Germany and The Netherlands.

The new tax prompted concern that more people will opt out of insuring their homes and cars, a feature that has risen sharply in recent years as policyholders have faced massive premium rises as insurers try to rebuild profits.

Andrew Paddock, director general at the Institute of Insurance Brokers, said the new tax would add to the level of abstentions, already estimated at 20 per cent.

## MATTHEW PARRIS

POLITICAL SKETCH

## Monkey business from a lion tamer

THIS, said the Chancellor, was a no-nonsense Budget. As Mr Clarke sat down to Labour fury and disbelieving cheers from the Tory benches, cooler heads suspected otherwise: that this was a Budget with more monkey business in it than all the primate cages in London Zoo.

It was wonderfully political. The afternoon had a carnival atmosphere. For the first time in memory there were more women in red on the Tory than on the Labour side, and the ties were atrocious. Mood was betrayed early, when Labour's massive and Jurassic Mildred Gordon (Bow and Poplar), 70, lumbered in to a wolf whistle from the Tory benches.

Hilarity increased when Michael Heseltine (from one side) and Clarke (from the other) both tried to sit on Michael Howard. Tarzan's determination to stay in the picture is relentless: but to see the slim home secretary squashed was cruel.

What happened on the Labour front bench was crueler. Harriet Harman had every right to be there, being shadow chief secretary, but would Doug Hoyle (Warrington N) and Robin Cook (Livingston) make a space for her? Would they heckle a male Scot and a Lancashire trade unionist combined to shove a southern feminist almost onto the floor?

Attention switched to the Tories, where John Patten, the education secretary, sprang in, beautifully groomed, to hear a purple-clad Ann Taylor, his Labour shadow, denounce him only to find no cabinet colleague would shift for him.

So he sat on tiny Gillian Shephard. "Pinch his bum, Gillian!" hissed a female Tory colleague to the crushed agriculture minister.

There was laughter as what looked like a pint of whisky in

a carafe was borne in and placed, with a glass, before the Chancellor. He grinned, shoulders shaking. From the gallery above, the Moderator of the General Assembly — a weird Scottish cleric dressed in what appeared to be Janet Reger lingerie beneath a black tunic — peered down in horror at the wicked tincture. Next to Clarke, the PM settled back with an expression of happy anticipation.

Such was the atmosphere as the Chancellor rose. "I've decided to tackle the difficulties I face in a direct way," he began. "He's resigning!" shouted a Labour wag. It was not Clarke's way. Instead he raced headlong round a helter-skelter of threats, promises, prophecies and jokes. His Tory audience soon lost track, but Clarke never lost his affection, and respect grew as comprehension dwindled.

When he abolished the jobless, replacing them with "job-seekers", there was hardly a snigger. A job-seeker's budget? "Why," he cried (defending cuts in student grants), "should a bus driver or a pensioner pay higher tax to finance the living costs of tomorrow's lawyers?"

"They're financing yesterday's lawyers!" shouted a Labour voice, as at least five ex-lawyers, including the Chancellor, beamed from the government front bench. Clarke launched merrily into something about "surplus advance corporation tax".

Of this we knew nothing. But we had seen Clarke's bottom shoving Howard's bottom aside, and we understood that. As John Smith raged, as much in frustration as passion, we understood that this was no job-seekers' Budget. It was a job-seeker's Budget. It was a bottom-shover's budget.

## Got the budget blues?

FREE advice that could put you in the pink.

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## 'Exit tax' takes air firms by surprise

By HARVEY ELLIOTT AND MARIANNE CURPHEY

AIR fares and package holiday prices will rise next year as a result of the Chancellor's surprise announcement of a new air passenger duty.

The "exit tax", on scheduled charter airlines, stunned the industry, which had seen off the threat of VAT on air fares. The tax comes into force on October 1 and will push up fares on some routes within Britain by around 15 per cent. It is feared that it could lead to the closure of several small airlines.

Tour operators will not be able to pass on the additional cost to the 250,000 customers who have already booked holidays for next autumn and winter. Many millions more passengers will have to pay the charges of £5 within Britain and the EC and £10 elsewhere.

Sir Colin Marshall, chairman of British Airways, said

that the tax penalised Britain's most successful transport sector. "Rail, coach and ferry companies have escaped it, as has the Channel tunnel, and it will mean higher fares for virtually everyone at a time when UK airlines have been trying hard to keep their prices down."

Brad Burgess, director of newly formed City Flyer Express, said: "Words almost desert me. This is going to cause us all grave difficulties. It almost seems as though the Chancellor is trying to destroy the airline industry to help British Rail. It is cynical and short-sighted."

Sir Michael Bishop, chairman of British Midland, said "We have been singled out for a levy while the railways and ferries with whom we are competing have not."

BAA, the British airports

Continued page 13, col 1

## Unemployed and sick bear the brunt of welfare state reforms

By JILL SHERMAN, POLITICAL CORRESPONDENT

THE first stages of the government's sweeping reform of the welfare state was heralded by the Chancellor as he restricted state payments by £2.5 billion and announced that women will have to work on to 65 before retirement.

Mr Clarke announced two new benefits for the jobless and those too sick to work, but both will produce big savings by tightening up on eligibility. He also announced new help for child care, but only for low income families.

While Mr Clarke denied that the government had any intention of dismantling the welfare state, he made it clear that the state can no longer afford to sustain its existing welfare commitments. The new measures are designed to target benefits more effectively to those on low incomes.

Unemployment benefit is to be replaced by a new job seeker's allowance, which will be confined to six months. It will build on measures set up by the employment department in the 1980s by linking the benefit with greater proof of active job hunting. The new move is to be imple-

mented in 1996, and is expected to save over £100 million in the first year. It is likely to hit hardest at those with big redundancy pay-offs, who will not be able to claim the means-tested income support once the job seekers' allowance expires.

The Chancellor also confirmed that Peter Lilley, the social security secretary, intends to introduce sweeping changes to invalidity benefit, which goes to the long-term sick and jobless. The payments will be combined into a new incapacity benefit, which will be taxed from April 1995.

Under a new bill, to be outlined by Mr Lilley today, the benefit will be linked to a much tighter medical assessment which will affect both potential and existing claimants.

Mr Clarke argued that the "astonishing growth in the numbers receiving the benefit in recent years indicates that it is now being claimed by many people who are not genuine invalids."

The new changes are expected to raise £550m in the first year and £1.45 billion in the year 1996/97.

Under a separate move, the Chancellor

announced a £28-a-week child care allowance, to allow mothers to go back to work. He argued that many people were unable to work because of the prohibitive cost of child care.

The new payment, which will be available from next autumn, will go to low-income families already on family credit. However Mr Clarke made clear that the scheme was partly designed to move lone parents off benefit by encouraging them into work.

The Chancellor also confirmed that the government intends to raise the pension age for women by five years, in a phased scheme starting in 2010. The move, which will eventually save £5 billion a year, will not affect anyone over the age of 44. Mr Lilley is expected today to publish a white paper explaining the changes.

Mr Clarke attempted to dispel speculation that the state pension is to be privatised, by making clear that the pension would remain the cornerstone of the state's welfare policy. "The government is committed to it and to retaining its value," he said.



Bottomley gets more than expected for NHS while Rifkind expects forces will absorb reduction

## War on waste and £263m increase to treat more patients

By JEREMY LAURANCE, HEALTH SERVICES CORRESPONDENT

MORE than 300,000 extra patients will be treated by the NHS next year, 4 per cent more than last year, Virginia Bottomley, the health secretary, said after she won a more generous settlement than expected from the Chancellor.

Health organisations welcomed the increase, which is £263 million more than forecast a year ago. But private health organisations reacted angrily to the 3 per cent surcharge on insurance premiums.

Spending on the NHS in England will rise to £30.7 billion in 1994-5, up 5 per cent in cash terms or 0.9 per cent after allowing for the Treasury's larger-than-expected inflation assumption of 4.1 per cent.

To secure the increase in the number of patients treated, Mrs Bottomley announced that pay rises for NHS staff would only be awarded in return for increased efficiency. Declaring a "war on waste," she said health authorities would be expected to deliver efficiency improvements worth at least a further 24 per cent, or £450 million.

The move was attacked by health organisations. The British Medical Association said the introduction of local pay bargaining would risk provoking "a series of damaging local disputes." The Royal College of Nursing said the idea that "nurses' salaries should be dependent on slimming down an overweight NHS was 'not founded in reality'."

Mrs Bottomley said NHS hospitals were treating 116 patients for every 100 treated before the NHS reforms — and this should rise to 120 next

year. Spending on the hospital service is to rise by 5.4 per cent in cash terms (0.4 per cent in real terms). However, spending on hospital building programmes is to be cut by 7.5 per cent in real terms, leaving hospitals to raise funds for new developments from the private sector.

The family doctor service will receive the largest increase, of 6.7 per cent (2.6 per cent in real terms). This will be worth an extra £416 million, and will pay for much-needed improvements to primary care in inner cities, especially London. The government pledged £130 million over three years to improve GP services in the capital in the wake of the Tomlinson report on the restructuring of health

offered the possibility of getting extra funds into the service.

In his speech, the Chancellor cited the construction of a privately-financed 100-bed "patient hotel" in Liverpool as an example of the opportunities that could be provided by extra funds from the private sector.

The health department announced last week that health authorities planning capital developments will in future have to show that they have sought finance from the private sector before they apply for a capital allocation from the NHS.

Mr Hunt said: "There is a real drive on to increase private investment in the NHS. Health authorities have been fairly slow to pick up on this."

The idea of opening patient hotels comes from the US. By separating the diagnostic and treatment centre for acutely ill patients from the patient hotel where they recuperate, hospitals can concentrate staff and resources where they are needed, boosting efficiency. The hotels are cheaper to run because they need fewer highly qualified staff.

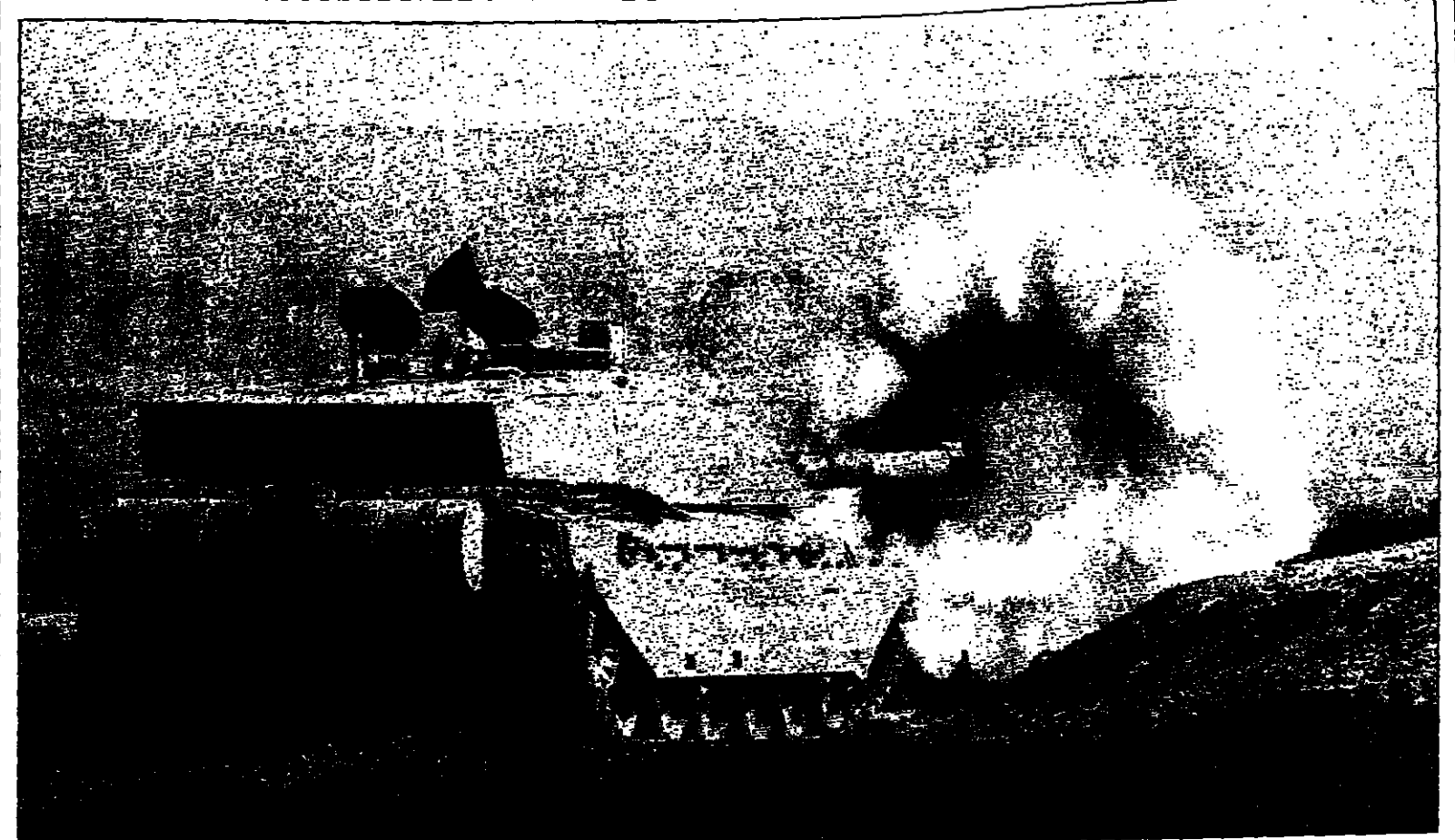
The separation of the two functions also gives hospitals greater flexibility at a time when medical technology is advancing rapidly.

The Independent Healthcare Association, representing private hospitals, condemned the 3 per cent premium on private health insurance. The association said it threatened the government's own strategy of increasing private provision of health care.

services in London. Labour claims the increase in NHS spending will be swallowed up by the costs of an ageing population and advances in medical science. David Blunkett, shadow health secretary, said: "Government claims of a boost for health are fraudulent."

Philip Hunt, director of the National Association of Health Authorities and Trusts, said the settlement was better than expected. "Things will still be tight, but it should allow for some growth in services," he said. "It will crucially depend on how pay is determined. One would have thought a figure of 4 per cent for inflation would allow some flexibility."

Mr Hunt welcomed the push to bring more private finance into the NHS as this



More Challenger tanks are already on order. Contracts for new defence equipment are unlikely to be cancelled, but some may be reduced

## Low inflation will cushion £780m cuts

By MICHAEL EVANS, DEFENCE CORRESPONDENT

DEFENCE spending has been cut by £780 million over the next two years. The Budget cuts are imposing a reduction in real terms of 3.5 per cent next year and 6.8 per cent in 1995-6.

Although the Chancellor gave no figure for 1996-7, the effective cut will be another £400 million based on defence ministry spending assumptions for that year. This will add up to a three-year cutback of nearly £1.2 billion.

The most difficult year for Malcolm Rifkind, the defence secretary, will be 1995-6 when his budget is to be cut by £520 million. The 1994-5 cut is £260 million.

The impact of the three-

year reduction in spending is not expected to be too severe because there is growing confidence that the inflation rate can be kept at a low level for a few years.

The defence ministry bases its spending estimates on inflation rate predictions. Inflation will be lower than the ministry had expected and this will wipe away part of the cutback for the next three years.

Officials have estimated that the real cut, after inflation has been taken into account, will be £120 million in 1994-5 and £330 million in 1995-6.

As part of the deal negotiated between Mr Rifkind and

DEFENCE

Mr Clarke, 70,000 service married quarters are to be handed over to a private housing trust. Married couples will be given 99-year leases and their houses will be maintained by the trust, which will also be responsible for selling them when they are no longer needed.

The ministry hopes that this will raise several hundred million pounds within about two years.

The deal with the Treasury was described as "challenging" by senior ministry officials yesterday. However, the comparatively modest cuts will give Mr Rifkind breathing space to hold a compre-

hensive review of the support services which, it is hoped, will generate efficiency savings over the next few years.

The defence budget has been set at £23.49 billion for 1994-5, £22.7 billion for 1995-6 and £22.79 billion for 1996-7. With efficiency measures in place, the Treasury will clearly expect the defence ministry budget to continue spiralling downwards for the foreseeable future.

Mr Rifkind is not expected to announce cuts in equipment orders, although the size of contracts could be reduced. About a dozen procurement contracts are in the pipeline, including support helicopters for the RAF and more Challenger tanks.

The decision on support helicopters is between the Chinook and the EH101 helicopter developed by Westland in Somerset. Westland already has an order for the naval version of the EH101, called the Merlin. But the company is depending on a second order from the RAF.

Mr Rifkind is expected to make a number of procurement announcements in the next few months. He won his argument with the Treasury over the need to maintain the services' combat capability. His whole approach during public expenditure negotiations was to save the front line from cuts. All the emphasis on saving will now be focused on support services, some of which will be handed to the private sector.

## Claimants face tighter restrictions

By JILL SHERMAN, POLITICAL CORRESPONDENT

THE social security secretary will today give further details of a package of measures designed to help the most needy. Peter Lilley has protected all present benefits by raising them in line with inflation from next April, boosting the social security budget to £83 billion in 1994-5.

Tens of thousands of people, however, will be removed from benefits for the jobless and the long-term sick.

Mr Lilley will also outline changes to housing benefit, aimed at saving £100 million a year, which will stop pay-

ments to households in which there is a dependant earning more than a certain income.

Significant changes were also announced to statutory sick pay in parallel with changes to national insurance contributions, designed to save £700 million a year.

At present all companies are entitled to an 80 per cent reimbursement for statutory sick pay. In future large companies will get no state reimbursement at all but exemptions will be extended to smaller companies.

At present those with na-

tional insurance bills of less than £16,000 a year are fully reimbursed after the first six weeks of each statutory sick pay claim. In future this will go up to £20,000, bringing more companies into the scheme, providing full reimbursement after only four weeks. The moves will be coupled with a cut in the main rate of employers' national insurance contributions by 0.2 per cent from April.

From April child benefit will be raised from £10 to £10.20 for the eldest child and from £8.10 to £8.25 for every subsequent child. The state retirement pension will rise from £56.10 to £57.60 for a single person and to £92.30 for a couple.

Unemployment benefit will go up from £44.65 to £45.45 a week and invalidity benefit by £1.50 to £17.60 a week. Mr Clarke made clear that although £2.5 billion will be saved over the next three years, expenditure on social security will increase by £5 billion over the same period to honour statutory and manifesto commitments.

Church Action on Poverty described the Budget as harsh and said that the Mr Clarke's preference for spending cuts over tax increases would ultimately mean misery for everyone.

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## Clarke imposes balance sheets on Whitehall

By MICHAEL DYNES, WHITEHALL CORRESPONDENT

ALL Whitehall departments will be required to publish detailed annual balance sheets similar to those provided by private-sector corporations, Kenneth Clarke announced.

New accounting procedures for public-sector expenditure — known as resource accounting — will be phased in during the next five years and will make departments responsible for drawing up lists of all government assets and liabilities, the Chancellor said.

Resource accounting will introduce important changes in the way government departments account for public money, provide new information on departmental cash flows and better measure the resources departments use, Mr Clarke said.

The techniques will be similar to those used in the private sector and parts of the public sector, including the National Health Service. They will provide details of the cost of resources consumed each year, including asset depreciation set against income.

Treasury officials will publish a paper early next year

outlining how the government plans to introduce the new accruals-based resource accounting system, Mr Clarke said it would also spell out the implications for the way expenditure is planned and controlled and money sought from Parliament.

The reforms should make it easier to judge how efficiently resources are used for administration and in spending programmes. It might also pave the way for many surplus

five years. Mr Clarke said it was essential for the long-term success of the government's market testing programme in which the cost of civil service expenditure is tested against private sector competition. The reforms will introduce greater transparency in government finances.

The move to resource accounting is part of the development of a more strategic relationship between the centre of government, its departments and agencies, first outlined in the government's 1982 financial management initiative.

Clive Purbrook, of that accountancy firm Ernst & Young, said that similar reforms introduced in Australia were changing the way government departments behaved. They would, for example, reduce the habit of saving cash and then spending it at the end of the financial year on anything from computers to painting offices. It will also enable capital spending to be voted on separately and not lumped in with current spending.

WHITEHALL

buildings and other assets to be sold.

At the heart of the reforms is a technical accounting change. Instead of simply reporting cash receipts and payments, government departments will be expected to use the accruals method of accounting. It distinguishes between capital and current spending, and books income and spending when they are transacted rather than when cash is paid.

Converting government cash accounting will take up to

## New units will hold tearaways

The government is to spend £100 million over three years on a network of five units to curb the criminal activities of 200 persistent young tearaways, the home secretary announced yesterday.

Michael Howard also demonstrated the government's drive to put victims at the heart of the system by giving the Victim Support charity an extra £1.7 million for help in setting up schemes in almost all the Crown Court centres in England and Wales.

The budget on law and order has been largely protected. Spending for 1994-5 will be £6.26 billion, an increase of just under 4 per cent in cash terms but a standstill when inflation and other factors are taken into account.

## Legal scrutiny

The Chancellor announced a "fundamental review" of spending on legal services. One target will be to curb the rise in the costs of legal aid per case. The funding of the courts themselves will also come under scrutiny, including how much of the courts service can be privatised. The Lord Chancellor's department made clear that by 1996-7 the full costs of court services should in most cases be met by litigants through the courts fees they have to pay in civil cases.

## Pay freeze

Public-sector pay is to be frozen at current levels in an effort to contain the government's administrative costs. Mr Clarke said. Pay increases for civil servants will have to be financed by "greater efficiency or savings in the cost of running government."

## Running out

The Sports Council budget was cut from £50.6 million in the current year to £49.8 million in 1994-5 and the government said that grants could be further reduced in future years. The grant will remain at £49.8 million for 1995-6 and drop to £48.9 million the following year.

## Flow stemmed

The grant for the National Rivers Authority, the water pollution watchdog, is to be cut to £68 million in 1994-5 and to £60 million in 1995-6. A programme for improving low-flow rivers, waterways which due to drought or heavy demand are drying up, is expected to be worth hit.

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## St Andrew's day message cheers whisky makers

By GILLIAN BOWDITCH, SCOTLAND CORRESPONDENT

THE CHANCELLOR made several concessions that benefited the Scots in his St Andrew's day budget. Freezing the excise duty on the price of spirits he said would give Scots MPs something to celebrate.

The Scotch Whisky Association welcomed the news pointing out that the industry, one of Scotland's biggest, contributes £2 billion per annum in exports and employs 70,000.

But for many North of the Border, a greater cause for cheer was the package to help pensioners and low-income groups to combat the effect of VAT on fuel which will hit the Scots, with their harsher climate, harder than the people of England and Wales.

The November snow has already triggered cold weather payments in Scotland and the increase to £7 a week next winter and £7.50 in 1995 will be broadly welcomed.

However, Scots will be disproportionately disadvantaged by the 1p rise in the price of a packet of cigarettes and the 3p increase in a litre of petrol. Scots are among the heaviest smokers in Britain and those in rural areas, particularly in the north of Scotland and the Borders where public transport is sparse, are more dependent on cars.

The announcement of a new air traffic control centre for Scotland may help to create jobs but, according to the Department of Transport, the £200 million needed to fund it will have to come from

the private sector. The government will also be looking to the private sector for its planned refurbishment of the West Coast rail line.

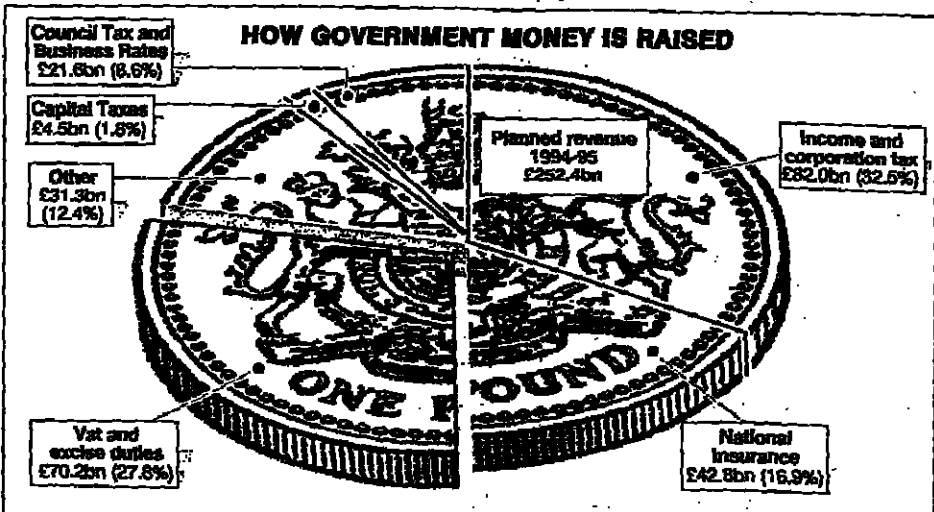
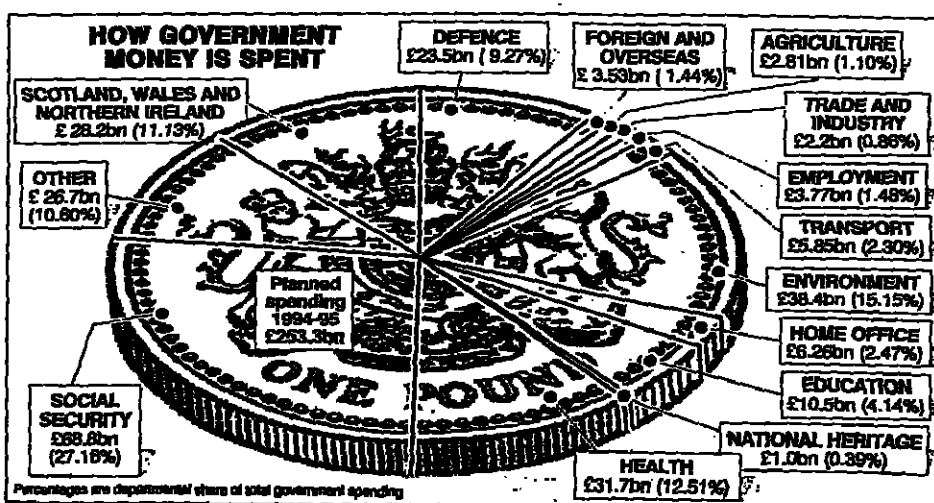
Scots living in the most remote parts of the country will be exempt from the new airport tax which will cost travellers within the UK and Europe £5 a head each time they leave from a UK airport. Scots flying to and from the islands, who already pay some of the highest airfares in Britain, will not have to pay the tax.

The total spending budget for Scotland next year is £14 billion, an increase of 3.7 per

cent on the £13.5 billion awarded this year. Spending per head in Scotland is higher than that in England and Wales to take account of extra road costs and transport subsidies to the Highlands and Islands.

Financial support for local authorities in Scotland in 1994-95 will be £5.3 billion, an increase of 3.52 per cent or 2.25 per cent when the transfer of funds for Care in the Community is taken into account. The transitional relief scheme for the phasing in of the council tax will be continued next year and will cost the government about £5 million in Scotland.

Scottish businesses will pay £10 million less in business rates next year as a result of the measures introduced in the Budget.





Government directs spending to sweeten unpalatable policies and bolster favoured strategies

# Treasury axe wielded at defence and environment

By NICHOLAS WOOD  
CHIEF POLITICAL CORRESPONDENT

JOHN Gummer and Malcolm Rifkind emerge as the main losers from the toughest spending round since the Tories came to power.

Mr Rifkind, the defence secretary, is no stranger to Treasury arm-twisting. Last year he became one casualty of the ending of the Cold War with a 10.5 per cent cut in his budget in real terms over three years. This year, his £23.5 billion empire saw its planned expenditure cut by £260 million next year and £520 million the year after.

Mr Gummer, the environment secretary, had in his past incarnation at agriculture been largely protected from the worst ravages of the annual spending round because that department's budgets are largely determined by the Common Agricultural Policy. This year, he could not turn to Brussels.

Total government support for local authority revenue spending in Britain is to be £960 million lower next year than planned. The following year, £1,720 billion will be cut from projected central support.

Overall, government support for councils will rise by only 1.7 per cent next year — amounting to a cut in real terms if inflation picks up a little. Housing, another of Mr Gummer's responsibilities, has also taken a pounding with £250 million being sliced off next year's budget.

John MacGregor, the transport secretary, and Peter Lilley, the social security secretary, were also showing their battle scars yesterday. Mr MacGregor has largely hung on to his Exchequer subsidies for British Rail and London Transport, but his roads programme has been squeezed by £430 million over two years.

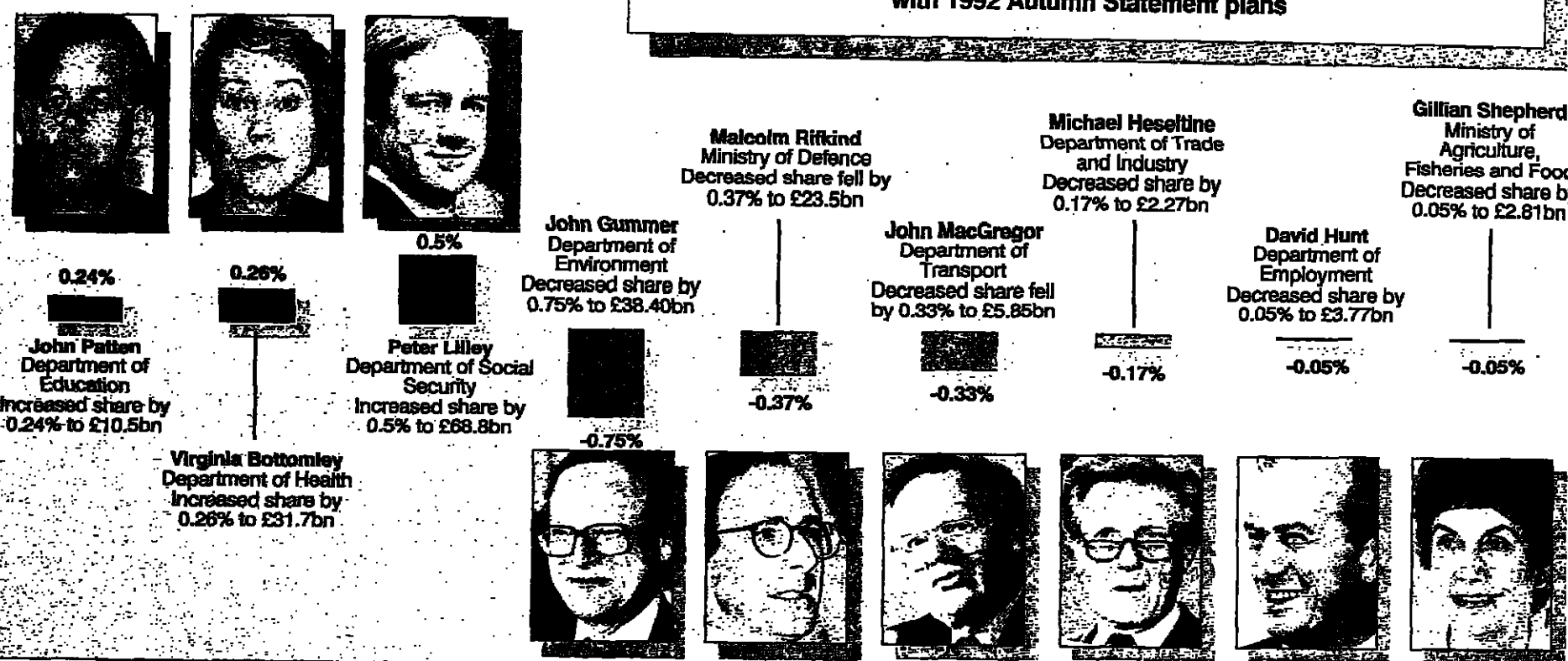
Mr Lilley stunned MPs with the size of his compensation

package for the imposition of VAT on fuel, which will help every pensioner in the land. But he has offered up sacrifices far from reluctantly given. His zeal for welfare reform — over unemployment benefit, sick pay and invalidity benefit. Overall, however, his budget rises by £1.6 billion next year above the previous plan.

As ever, the winners were easier to identify. Virginia Bottomley, wrapped in a manifesto commitment to ever increasing health spending, waltzed away with a £1.6 billion increase, £390 million of which was in addition to the previous plan for 1994-5. John Patten at education and Michael Howard at the Home Office also managed to jump clear. Mr Patten secured an extra £390 million for next year, but he will take some flak over cuts in the student grant. With law and order the centrepiece of the government's legislative programme it was no surprise that the Home Office budget was left undisturbed.

In recent weeks, Westminster has been alive with rumours that Mr Gummer had come off badly in his scrap with Michael Portillo, the Treasury axeman. One Treasury gambit was to compare the introduction of the council tax this spring with the birth of poll tax. Because the council tax did not provoke riots in Trafalgar Square, there was less need to lavish large amounts of taxpayer's money on its first birthday.

Ministers also maintained that since most councils were now in Labour or Liberal Democrat hands, there was little point giving them more money. The clinching argument appeared to be that if the public was going to vote in opposition parties at local level, they could pay the price.



## Spending limits will deplete local services, says Straw

By NICHOLAS WOOD

LABOUR predicted drastic cuts in council services and job losses last night after the Chancellor outlined next year's town hall spending limits.

Jack Straw, the Opposition environment spokesman, said that expenditure in cash terms was being cut by 1.2 per cent when this year's actual spending was compared with that sanctioned by the government for next year.

John Gummer, the environment secretary, used a different set of figures to show that spending would rise by 2.3 per cent. The figures ignore what ministers regard as council over-spending.

Total standard spending (SSS) — the amount the government believes councils in England should spend in

1994-5 — has been set at £42.2 billion, 2.3 per cent higher than this year's notional ceiling. Aggregate external finance (AEF) — central government grants to local authorities, will be £34.3 billion, up 1.7 per cent on this year. Councils have to make up the difference between the two figures through council tax receipts, and Tory MPs were worried last night that some big increases could be in the pipeline.

Much will depend on how much transitional relief Mr Gummer has secured to limit council-tax rises in April. The scope of his capping powers to deter councils from breaching Whitehall limits will also be important. Mr Gummer is due to make a Commons

statement tomorrow on the details of the figures.

The Treasury said that if local authorities followed Whitehall's example and froze pay bills they would be able to maintain services and avoid job losses. Mr Gummer said: "It is essential that local and central government continue to play their part in restraining expenditure. Our over-riding priority is to reduce the public-sector deficit."

Mr Straw said: "This was a schizophrenic, not a unified Budget. Today, we have had the Chancellor boasting of cuts while the environment secretary boasts of rises. They cannot both be right. On this occasion, it is Mr Gummer who is wrong. The result of the cuts would be larger classes, fewer libraries, worse services and fewer people rehoused, he said.

## Reduced subsidy for uplands 'will wreck rural economy'

By MICHAEL HORNSEY  
AGRICULTURE CORRESPONDENT

HILL farmers bear the brunt of cuts in domestic agricultural spending. But total expenditure on farming will go up next year, even after allowing for inflation.

The special subsidies paid to some 67,000 sheep and cattle farmers in upland areas in Britain are to be cut by nearly 20 per cent, from £130 million in 1992-3 to £105 million in 1993-4. This comes on top of a £20 million cut last year.

David Naish, president of the National Farmers Union, said: "This is a body blow for farming in this extremely difficult sector. It will have a devastating impact not only on hill farms but on the appearance of the landscape and on the rural economy."

Paul Tyler, the Liberal Democrat rural affairs

spokesman, accused Gillian Shepherd, the agriculture minister, of a "cynical sell-out" to the Treasury. "The communities in the most remote and least favoured parts of Britain have been betrayed. Because she has so little room for manoeuvre over her budget, the minister has gone for the easy target."

Mrs Shepherd said the cuts were justified because hill farmers had seen their income rise by £100 million in 1993-4, mainly as a result of the devaluation of the pound last year, which had boosted the sterling value of all EC farm subsidies by 16 per cent.

Total spending on agriculture, including EC spending, will rise from £3,630 million in 1993-4 to £3,720 million in 1994-5, an increase of 2.4 per cent, which is above the current inflation rate. In 1995-6 it will rise to £4,010 million, £150 million up on previous forecasts, and in 1996-7 to £4,040 million, £180 million more than planned.

## University students facing a squeeze on grants and places

By JOHN O'LEARY, EDUCATION EDITOR

STUDENTS were the main losers in a Budget settlement that gave the education department the biggest increase in Whitehall. Grants are to be cut by 10 per cent in each of the next three years and entry to university tightened for the next two years.

An extra £1 billion for education over the next two years reflects a big rise in student loans, continuing growth in opting out and additional costs of the new school inspection system. University budgets will rise to take account of record numbers on courses.

Most schools will have no indication of their prospects until tomorrow, when guidelines are set for local authority services. The school population is rising, and the Chancellor has imposed a ceiling of 2.3 per cent on next year's rise in council spending. John Patten, the education secretary, said grant-maintained schools would be protected and overall spending on schools would continue at the current level.

New measures will be taken to force universities to cut enrolments in line with a decline in the number of 18-year-olds. Following a cut in tuition fees this autumn, fees are to be cut by another 45 per

cent, and universities will only be compensated fully if they reduce their intake by 3.5 per cent next year. Mr Patten said the result would be a "further small tightening in standards of entry to higher education".

Dr Kenneth Edwards, the university vice-chancellors' chairman, said: "Having stoked up the aspirations of young people and encouraged them into further education the government is now at-

tempting to deny them the opportunity for which so many are now clamouring."

Universities and colleges will still have 90,000 more students over the next three years. To lessen the burden on the public purse, student grants will be cut by 10 per cent in each of the next three years. Student loans will rise by 44 per cent next year to ensure that the amounts available from the state outpace inflation. The maximum loan in London will be £1,375, compared with £940 now, increasing the monthly repayment for a three-year course from about £50 to £70.

Ron Harrison, the chief executive of the Student Loans

Company, said the change would mean an increase in the sums available to the majority of students. But Lorna Fitzsimons, the president of the National Union of Students, said students could not afford to bear more debt and the only effect would be to increase hardship.

Ann Taylor, Labour's education spokeswoman, accused the government of reneging on previous assurances to students. "Not content to consign thousands of our best-qualified young people to the dole, they are forcing them into deeper poverty while they are students."

Don Foster, the Liberal Democrat education spokesman, said he welcomed any increase in education spending, though this was well short of the £1.6 billion proposed by his party. "But it would be a falsehood to claim that most children and students will benefit from the increase. The reality is that the extra money is merely to be used to further the government's divisive policies."

The education department released news its £670 million increase four hours before the Chancellor gave his budget speech. Downing Street launched an enquiry,

## £3.2m cuts could have been worse

ARTS

By ALISON ROBERTS  
ARTS REPORTER

ARTS funding was cut but not to the extent feared by the arts world.

The Arts Council of England will receive £186 million for 1994-5, down from this year's £189.2 million. Although the decrease will come as a blow, the grant provides £800,000 more than had been expected. The arts world had feared a cut to the English council of at least £4 million.

The projected grant for 1995-6 is £186.9 million with a freeze the following year. Lord Palumbo, chairman of the Arts Council of England, said: "It is a black day for the arts and a national disgrace."

Budgets for the new Arts Councils of Wales and Scotland will be announced in the next few days, but are also expected to be better than had been feared. Peter Brooke, heritage secretary, will also make money available to restore the Albert Memorial in London, which has been covered in scaffolding for several years. Full restoration is expected to take at least five years and will cost £10 million to £11 million.

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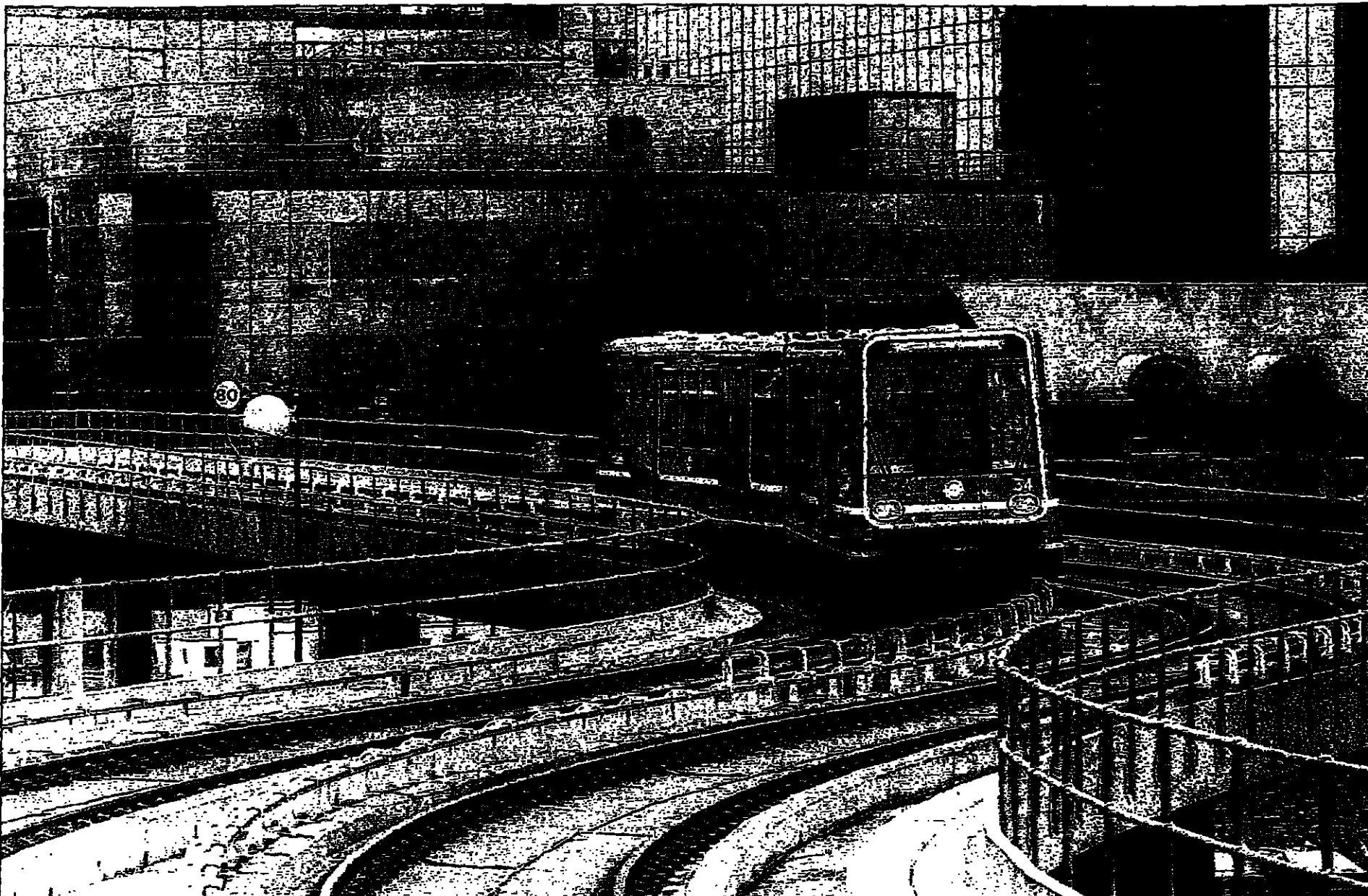
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The Docklands Light Railway will be seeking outside funding for a £100 million extension. The private sector has traditionally been reluctant to enter the infrastructure field

## Public projects, private funding

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

THE government is pinning its hopes of restoring Britain's crumbling infrastructure on attracting private sector finance, the Chancellor made plain yesterday.

He said the government was giving the go-ahead to three projects: modernisation of British Rail's west coast main line from London to Glasgow, a £200 million air-traffic control centre for Scotland, and a £100 million extension of the Docklands Light Railway into Lewisham, southeast London.

But Mr Clarke made it clear that funding for the projects must come from the private sector without confirming that the cash was available.

In the past, private sector companies have often proved reluctant to invest in infrastructure projects because the returns were too low.

However, Mr Clarke will have increased private groups' prospects of winning returns from new road and rail links by announcing that electronic charging is to be introduced on existing motorways. There had been fears that travellers would spurn new toll roads or railways for free motorways.

If they materialise, the projects will bring some relief to Britain's work-starved construction sector. The industry had lobbied hard for the

government to act to protect the housing and road programmes which form the core of its workload.

With total activity some 15 per cent below the peak of 1989 and construction jobs cut by 500,000 to 1.3 million since then, contractors are desperate for stability. About 10,000 building and construction companies are reckoned to have failed in the past four years.

Earlier this month, Mr Clarke emphasised the importance of the strategy by appointing Sir Alastair Morton, co-chairman of Eurotunnel and arch-critic of the government's roads and rail programme, to head the Private Finance Working Group.

The group, which includes Howard Davies, director-general of the Confederation of British Industry, and other senior figures from the private sector, has been asked by the Chancellor to resolve problems over government efforts to shift responsibility for developing transport links and capital projects into the private sector.

One construction sector not applauding the Chancellor will be the house builders, who have been pressing hard for measures to stimulate the market. Eroding the value of mortgage tax relief will not go down well.

## Private investors may be cool to BES successor

By ROBERT MILLER

IN SPITE of the initially warm welcome given by City professionals to the new Enterprise Investment Scheme, private investors may not be quite so enthusiastic about this successor to the Business Expansion Schemes, which finish on December 31.

From April the new schemes will give up-front tax relief at 20 per cent on investments in shares of unquoted trading companies, and income or capital gains tax relief on losses. Capital gains will be tax-free, and investors may invest up to £100,000 a year from 1994-95. Companies will be able to raise up to £1 million a year under the scheme.

Nick Percival, a BES investment specialist, said: "The new Enterprise Investment Scheme is very much going back to the basics of the original BES of high-risk enterprise ventures. The real problem is the size of the private investor market for risk capital. History shows it is very difficult to raise significant sums for high-risk unquoted start-up companies."

"Private investors are unwilling to put their capital at significant risk — and that is the nub of the problem. Even with the tax concessions, a loss is a loss."

But Geoff Bailey, investment director of Lloyds Private Banking, said: "Record investment in BES proved there was a demand for a tax-efficient investment of this kind. EIS will also channel cash straight into small firms at a time when they need capital if they are to take full advantage of the recovery."

"Investing in small companies is risky. This flexible approach will dramatically reduce the risks for many investors, encouraging them to become business angels."

Revenue statistics show that between their introduction in 1983 and the end of 1992 7,316 BES schemes were launched, raising £2.1 billion. The cost to the Treasury in tax relief has been around £1.5 billion, and this does not take account of the £700 million raised by BES schemes this year.

But there are very few survivors from the early BES days. The vast majority went bust early on, taking with them any hope that investors might have had of making money. They did, of course, have the tax relief.

Many early schemes invested in a wide range of businesses, including Angora goats, restaurants and wine merchants. More often than not, these represented the interests and hobbies of the individuals concerned rather than any sound investment proposition.

The original aim of BES schemes was, as the Government put it, "to provide income tax relief for genuinely additional outside equity investment by individuals in certain types of unquoted UK trading companies." Then, in 1988, the emphasis was changed to give the private rented housing sector a boost through investment in companies providing private residential accommodation on assured tenancies.

Since then the amount of

BES finance that may be raised by any individual company in any one year has been restricted. The limit for both private rented companies and shipping is £5 million. The limit for other types of company was set at £500,000, though this was raised to £750,000 in May 1990.

The maximum investment by an individual that can qualify for BES relief in a tax year is £40,000. To qualify for relief, the investment must be held for five years.

But it was the linking of assured tenancy BES schemes to "arranged" or "contracted" exit prices which really sparked interest in BES schemes from private investors. Generally speaking these offer an exit price of between 117p and 130p for every 100p invested after five years. Not unnaturally, the most popular schemes were those where the "exit" price was underwritten by a major bank or financial institution.

More recently, some of the major fund management groups such as Save & Prosper and Allied Dunbar have entered the arena.

## Investment plan greeted eagerly by entrepreneurs

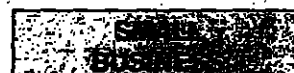
By DEREK HARRIS

A GOOD Budget for the entrepreneur was the overwhelming response from small businesses and their lobby groups to a series of measures that notably are expected to bring a wave of new investment and to reduce regulatory burdens.

One welcome measure was the raising of the threshold at which firms must register for VAT — up from £37,600 to £45,000 from today. It will mean that another 75,000 traders can opt out of the VAT net. Limited real increases in the uniform business rate were also welcomed.

But simpler audit requirements to ease the regulatory burdens on small businesses were criticised by some accountants. Companies with a turnover of between £90,000 and £30,000 a year will need only an independent accountant's report on the validity of their records. For the 40 per cent of companies with turnovers of less than £90,000, the audit requirement will be scrapped.

The Chartered Association of Certified Accountants said: "We are concerned that re-



moval of the audit requirement will also remove accountability for some organisations that are not of considerable size. We believe this may give rise to concerns over the public interest."

Richard Bruciano, chairman of the Confederation of British Industry's small firms council, said: "This is a positive Budget for small business. Rollover of capital gains tax could release more of the enormous amount of capital in private hands for investment in smaller companies. It will encourage more risk taking."

He also described as helpful the proposed simplification of PAYE and national insurance returns. There was praise for the Enterprise Investment Scheme that is to supersede the Business Expansion Scheme, which has been discredited because latterly it has attracted so much capital to low-risk property deals involving assured tenancy schemes. The new scheme will exclude the property element and

## Investors get tax boost

By PATRICIA TEHAN

PRIVATE investors are being encouraged to put their money into unquoted small firms and entrepreneurs are to be rewarded through relief from capital gains tax (CGT).

The most significant of the CGT changes announced by the Chancellor is that individuals facing capital gains charges will be able to defer them indefinitely if they reinvest their gains in an unquoted trading company.

Kenneth Clarke also announced the creation of a new type of investment, a venture capital trust, to "channel savings specifically into unquoted trading companies". Investors will receive dividends and capital gains free of tax and, by investing through a trust, will be able to spread their risk across a number of different companies. The government will flesh out the details in a consultation paper soon.

Relief on CGT for business people selling up on retirement has been increased. At present there is a complete exemption on the first £150,000 of capital gains and a half exemption on the next £450,000. These limits are being increased to £250,000 and £750,000.

Chris Attwood, a partner with Ernst & Young, the accountants, said the new measures "are designed to take the place of venture capitalists where the business is too small and they are not interested, or it is marginal and the rates venture capitalists want to charge make it totally impractical."

The CGT limit, currently £5,800, was not increased in line with inflation.

## Big firms face bill for sick-pay scheme

By OUR INDUSTRIAL CORRESPONDENT

A £830 million cut in National Insurance contributions paid by companies to encourage them to recruit more staff was balanced by passing on to firms the cost of paying sick workers.

From April, each of the lower rates of National Insurance contributions paid by firms will fall 1 per cent. The government will also stop reimbursing larger companies for the money they pay sick employees, saving taxpayers £700 million a year.

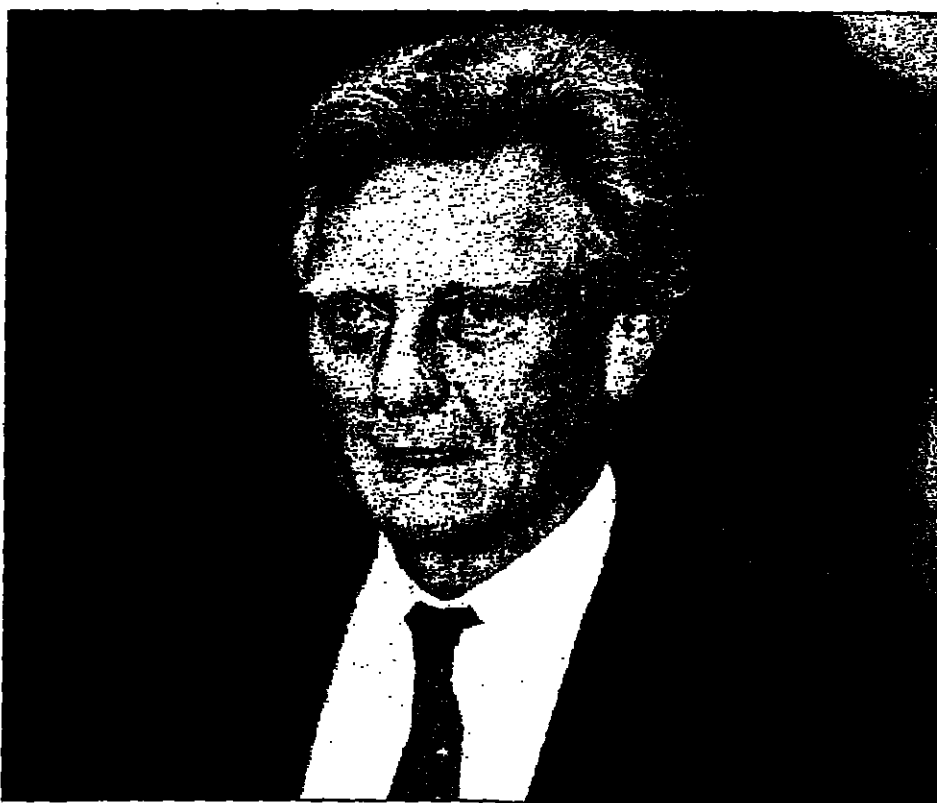
Firms with National Insurance bills under £20,000 a year will continue to be reimbursed fully from the fourth week of sickness rather than the six weeks it now takes.

The Chancellor said the changes would maintain sick pay assistance to two-thirds of

firms, but "other companies will have a much sharper incentive to improve their management of sick leave".

The scale of the saving, however, suggests the amount of ongoing support available to firms to pay sick employees will be slight. In the current year, total payments were expected to be just £713 million, only a whisker more than the saving sought.

The present sick-pay scheme was introduced in 1983. It provides for up to 28 weeks of sick pay, after which an employee unable to return to work can seek invalidity benefit. It originally entitled the employer to reclaim all payments plus a 7½ per cent administration fee. However, since April 1991 employers have had to contribute.



Michael Heseltine: looking at new standard to protect firms against late payers

## Small firms celebrate £50bn boost

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

KENNETH Clarke yesterday set the government on course to introduce a statutory right to interest for late payment of business debts, provoking an ecstatic reaction from small firms' lobby groups.

"This is a £50 billion boost to small business," said Nick Goulding of the Forum for Private Business. "That is how much is outstanding in overdue debts at any time."

Although Mr Clarke suggested that ministers had yet to choose to introduce statutory measures rather than a British standard to control late payments, business organisations were in no doubt that legislation would be forthcoming. Mr Goulding said that

although a law might take up to 18 months to reach the statute book, he was confident that firms would start to modify their behaviour ahead of legislation.

"It was fairly explicit that they are going to do it," he said.

Mr Clarke said the problem of late payment had become so severe that it was "corroding our business culture". According to the forum, about half of the bills issued by British companies are overdue at any time.

The forum has been campaigning for five years for a statutory right for companies to levy interest on overdue bills, believing this to be the only way to prevent small companies from

exploitation by their larger customers. The forum's campaign has developed a widening circle of support as it became clear that companies were seeking to protect themselves during the recession by delaying payment of bills from small suppliers.

By offloading their financing problems in this way, they have put the survival of many smaller firms at risk, while owner-managers have had little redress. As business emerges from recession, the cash-flow problem has become even more acute for many firms, because they lack the funds to buy materials to fill rising order books. Both Mr Clarke and Mr Goulding believe the effect has be-

come insidious. "This has been undermining our business culture," Mr Goulding said. "It has been damaging the culture of business and morals in general. We are over the moon that something is going to be done about it."

The measures were also welcomed by the Confederation of British Industry and the Institute of Directors. The Federation of Small Businesses said it had expected little more than the measures announced. Ian Handford said the abolition of a statutory audit for the smallest firms would be a relief.

The Chancellor also amended rules to make it easier for trade creditors of insolvent companies to obtain tax relief on debts which they are unable to recover.

## 50p stamp duty ploy to end

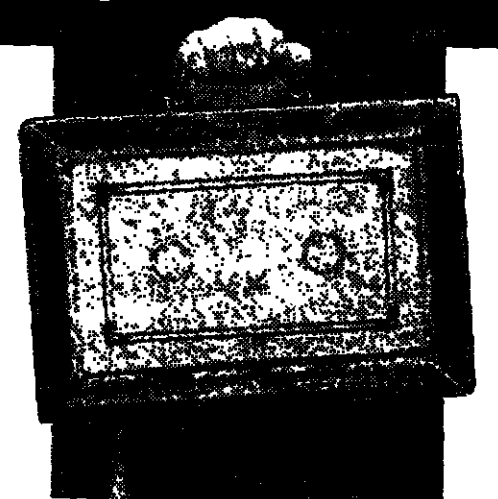
By JON ASHWORTH

COMPANIES and wealthy home-owners will be hit hardest by proposals to close a loophole on stamp duty. By categorising a sale as an "exchange", a company transferring a building worth £5 million, for example, has been able to get away with paying stamp duty of just 50p instead of £50,000. Under the new rules, the 0.5 per cent duty will be charged at the full market value of the property concerned.

The changes will take effect from December 8, yielding about £60 million for the exchequer in 1994-95, £70 million in 1995-96 and £80 million in 1996-97. Companies or wealthy individuals have been able to reduce stamp duty to a nominal sum by "exchanging" a small leasehold interest, together with a substantial amount of money, for a valuable freehold property.

In future, exchanges of land or buildings will be treated as transfers for chargeable consideration, with duty payable on both transfers based on the open market values.

Here's a good case for reviewing your finances



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# Transport system will be powered by private funds

BY TIM JONES  
TRANSPORT CORRESPONDENT

THE government will be relying on huge injections of cash from the private sector to run and maintain its transport strategy into the next century. John MacGregor, the transport secretary, made this clear yesterday when he announced that his department's expenditure, which has been running at record levels, is to be cut by £1 billion over the next three years.

Central to his plans will be the decision to involve major companies in planning, designing and running the motorway network in exchange for charging motorists to use the routes.

He admitted that because of the funding cuts, which will involve a reduction of £50 million next year in the roads programme, many schemes will be delayed.

But Mr MacGregor said his new £17 billion expenditure plan would help to fund a £15.5 billion investment programme that would include some prestige projects, such as a £600 million modernisation of the west coast main railway line from London to Edinburgh, and development of a £200 million air traffic control centre for Scotland. Both of these will be financed by private money.

Mr MacGregor took pains to explain that he was tilting the balance of expenditure away from roads to public transport. "Next year about 40 per cent of the government's total transport expenditure will be used to improve public transport still further, although only 14 per cent of journeys are made by bus, rail and tube," he said.

Investment in the railways during the next three years is planned to be £3 billion, of which £2.7 billion will be invested by the public sector.

Total railway investment remained high, he claimed, given that the period of peak investment for services through the Channel tunnel had passed so that a greater proportion would be devoted to the rest of the railways.

Private-sector investment in the Heathrow Express will be nearly £250 million and Mr MacGregor will be seeking a further £900 million on other privately funded projects during the next few years.

He said: "Today's new projects demonstrate the accelerating pace of private-sector involvement and complement the enormous financial commitment to transport infrastructure at a time of great public expenditure pressure."

Aware of the controversy surrounding his rail privatisation proposals, Mr MacGregor said the external borrowing limit for the industry would increase from £1.08 billion to £1.262 billion next year. The figure for 1995-6 will be increased by £15 million to £975 million.

But London Transport's external finance limit will be reduced to £64 million to £900 million next year and from £947 million to £930 million in 1995-6. However, London Transport will be able to retain the proceeds from the sale of bus companies.

The Civil Aviation Authority's external finance limit drops from £82 million to £52 million in 1994-5 and from £83 million to £33 million in 1995-6. The transport department will be examining the scope for further private financing in the CAA's investment programme, including the possibility of transferring National Air Traffic Service operations to the private sector.

Mr MacGregor said that

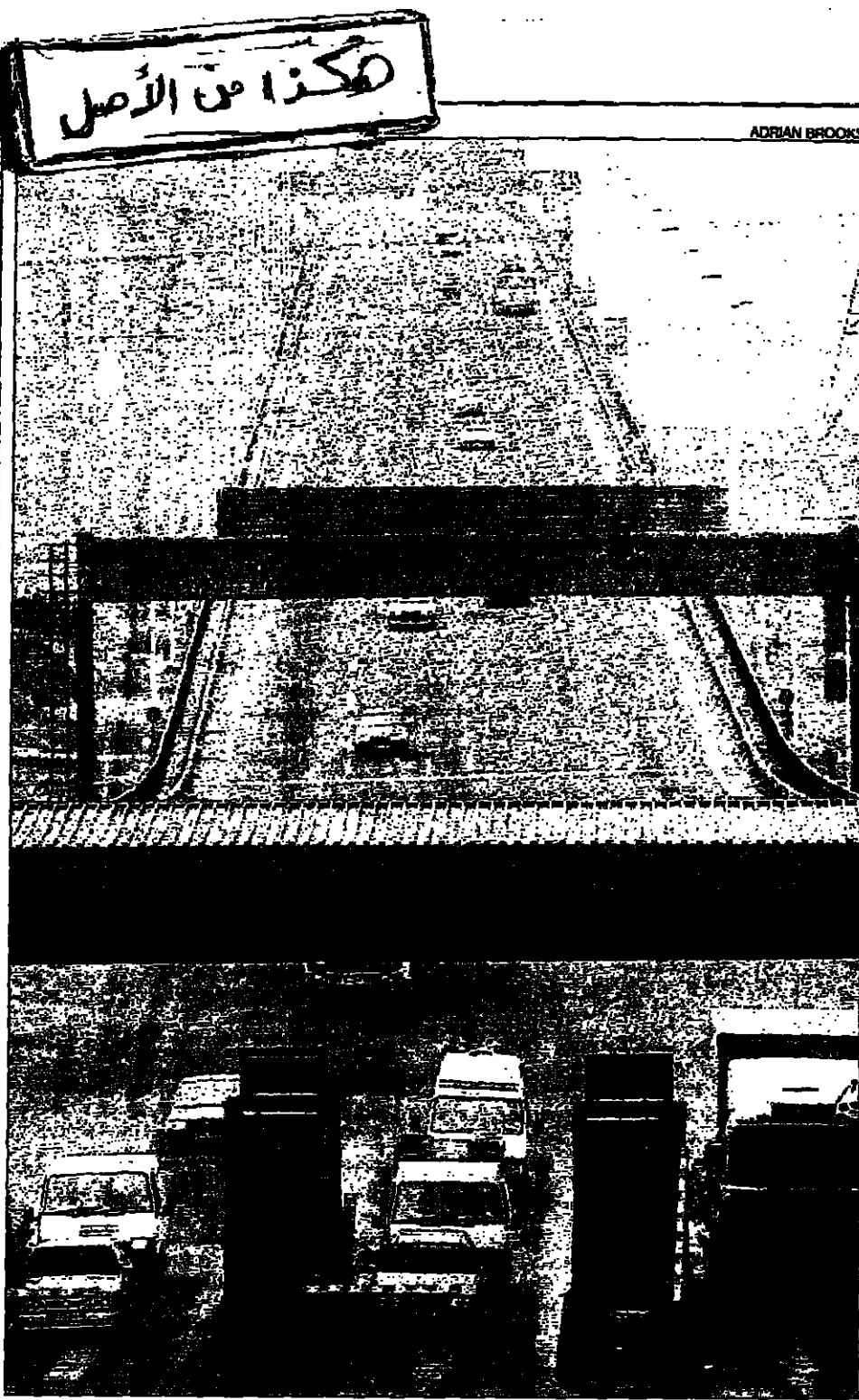
British Rail and Railtrack, the company that will be responsible for the infrastructure of the privatised rail system, will be allowed to retain and invest half of any privatisation proceeds up to a maximum of £200 million combined. This was potentially worth up to £100 million to them, he said.

Expenditure on the national roads programme will fall from £2.151 billion to £2.006 billion next year and from £2.059 billion to £1.956 billion in 1995-6. Total support to local authorities will fall from £1.1 billion to £978 million next year and from £1.112 billion to £1.043 billion the following year. "Spending has had to be reduced below the record level on provision made for the current financial year and this will inevitably mean some future road schemes will have to start construction later than originally planned," Mr MacGregor said.

But he emphasised that the government remained committed to delivering increased motorway and trunk road capacity, which was vital to British industry, and to providing bypasses. Over three years the government would be spending £2.7 billion on local roads and public transport.

Frank Dobson, the shadow transport secretary, heavily criticised the Chancellor's statement on transport. He said the entire reduction in transport spending meant "cuts in standards and reliability, cuts in transport safety and conditions and cuts in infrastructure investment."

Mr Dobson added: "This Budget spells misery for car users on congested roads, misery for commuters on dilapidated trains and misery for the people who work in the British transport industry."



Toll booths at Dartford Bridge. There will be electronic road-charging on all motorways

## MacGregor gets charges to combat road congestion

BY TIM JONES  
TRANSPORT CORRESPONDENT

MOTORISTS could learn this week how much they will have to pay to travel on Britain's 1,400 mile motorway network. The Chancellor said yesterday that electronic road-charging would be introduced as soon as the technology was right.

Money raised from motorists will help make up the £248 million shortfall which the transport department will suffer in its roads programme over the next two years.

Originally it had been thought the department could introduce as a stop-gap measure a simple windscreen display sticker for which every motorist would be charged.

But it is now clear that sophisticated "smart card" charging systems will be introduced so that only motorway users will pay.

John MacGregor, the transport secretary, is hoping to involve the private sector in his plans to introduce the charging regime as quickly as possible. According to some estimates, motorway-charging could raise as much as £750 million a year.

Increasingly, the tolling systems could be run, installed and operated by private sector

contractors who would also build and design new roads.

Mr MacGregor has said that unless motorists are prepared to pay for improved roads, Britain's motorway network could become so congested that it resembles the M25 on a busy Friday night.

According to some sources, motorists could expect to pay up to 1.5p a mile for the privilege of travelling between

big towns and cities. Critics of the scheme claim that unless the pricing is highly sensitive, motorists will opt to use lesser roads unless there are genuine improvements in the motorway network.

Mr MacGregor has visited the United States and Scandinavia to assess which scheme will best suit Britain. Even before yesterday's announcement, he had ruled out toll booths because they would have caused intolerable delays and taken up too much land.

## Rise in wine duty 'encourages booze cruises'

BY ROBIN YOUNG

EXCISE

THE Wine and Spirit Association said that it was "unbelievably irresponsible" for the Chancellor to impose an increase in excise duty that will add 2p to the price of a bottle of wine from January 1.

Bernard Windsor, chairman of the WSA, said: "That increase alone is equivalent to the total amount of tax that they have to pay on a bottle of wine in France. We were looking forward towards harmonisation. Instead, the Chancellor is giving active encouragement to cross-border shopping which already has our members screaming."

The association had claimed that cross-border shopping was costing UK revenues more than £280 million a year in excise, VAT and corporation tax lost through purchases of wines and spirits outside the UK.

The Brewers' Society welcomed the fact that for the first time in five Budgets the excise duty on beer had not been raised, but emphasised this was not enough in view of the increasing amount of cross-border beer imports. The society added: "In the long term, we want him to start reducing the duty on beer. Currently beer production is down 3 per cent this year, having fallen 5 per cent last year."

The beer drinkers' consumer organisation, the Campaign for Real Ale (Camra), agreed. Stephen Cox, Camra's campaigns manager, said: "The increase in cross-border shopping for beer last year alone was equivalent to the entire production of a regional brewery. The Chancellor has got to set about cutting the duty soon."

Bill Bewsher, director-general of The Scotch Whisky

Association, welcomed his industry's second reprieve from excise duty increases, but added: "There is still a long way to go." He pointed out that the tax on a glass of whisky would still be almost twice as much as the tax on the same amount of alcohol in a glass of wine.

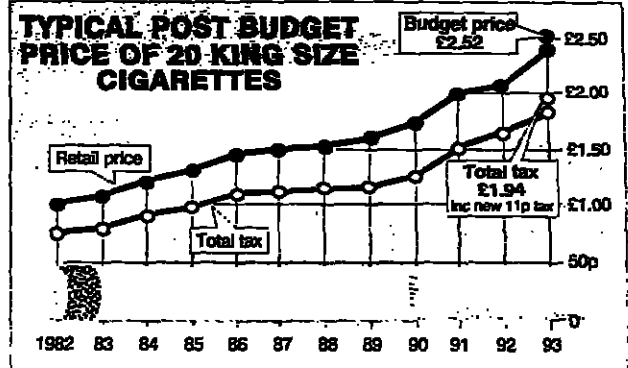
Cider manufacturers were disappointed to share in the increase in excise duty imposed on wine from January 1, but cider remains the most lightly taxed alcoholic drink in the United Kingdom. As cider does not pay progressive duty according to its alcoholic strength, the tax on a cider with 8 per cent alcohol by volume has been only one quarter of that charged on a beer of equivalent strength.

The Tobacco Advisory Council, the trade body of the manufacturers, had been braced for a hard Budget. They denounced the decision to increase duty on tobacco by more than four times the rate of inflation as "outrageous and discriminatory".

The council said that the increase, which puts 11p on a packet of 20 king-size cigarettes, came on top of an increase two and a half times the rise in the inflation rate in March. That had added 10p to the price of a packet.

The council also glumly noted the Chancellor's long-term objective of adding 3 per cent in real terms to the tax on cigarettes and tobacco every year from now on.

It was not lost upon the council that Mr Clarke had at the same time revised a similar long-term objective with regard to road fuel tax upwards — lifting the 3 per cent target already stated to an even more punitive 5 per cent.



## 'Exit tax' shocks airlines

Continued from page 9

operator, said that the charges were introduced "without consultation with the airlines or anyone in the industry".

Richard Branson, chairman of Virgin, said: "Any future Chancellor could squeeze the travelling public even further by using this tax."

John Parr, director of the Air Transport Users Council, said that it would particularly affect leisure travellers on small airlines flying on domestic services where the percentage increase would be higher than on long haul routes. "Many of the domestic routes are heavily dependent on leisure travellers. Local economies and businesses could suffer if passenger numbers drop off on these routes."

Martin Brackenbury, of the Tour Operators Study Group, which represents 80 per cent of holiday companies, said that

the group would be seeking an urgent meeting with Mr Clarke to argue for a reversal of the policy, which could be a barrier to free movement within the EC. Graham Lancaster, another spokesman for the group, said: "The tax will damage the tourism industry, one of the UK's most successful sectors, and invites retaliation from other countries around the world."

Keith Betton, of the Association of British Travel Agents, said that the tax would mean higher air fares, lower passenger volumes and a reduction in air services, "none of which will be to the consumer's advantage". Wesley Penland, president of the association, said: "The demand for package holidays is very elastic and experience has shown that a small increase in price can cause a fall in demand three times larger."

Geoffrey Lipman, president of the World Travel and Tourism Council, said that the Chancellor's move was short-sighted and simplistic.

A spokesman for Thomas Cook said: "This is not good news. It is too early to say how it will affect the market, but the announcement did surprise us after so much had been discussed over imposing VAT on package holidays."

"In summer 1994, holidays will not be affected by these changes and some tour operators could decide to absorb the extra costs if the market remains extremely competitive next year."

However, Charles Newbold, managing director of Thomson, was optimistic about the immediate future. "For the next 12 months sales should boom as people try to get in before the prices go up," he said.

## Petrol levy signals £3 gallon

BY KEVIN EASON  
MOTORING CORRESPONDENT

PETROL prices were pushed to record levels last night with the Chancellor telling motorists that there was worse to come as the government sought to curb pollution and raise an extra £750 million next year.

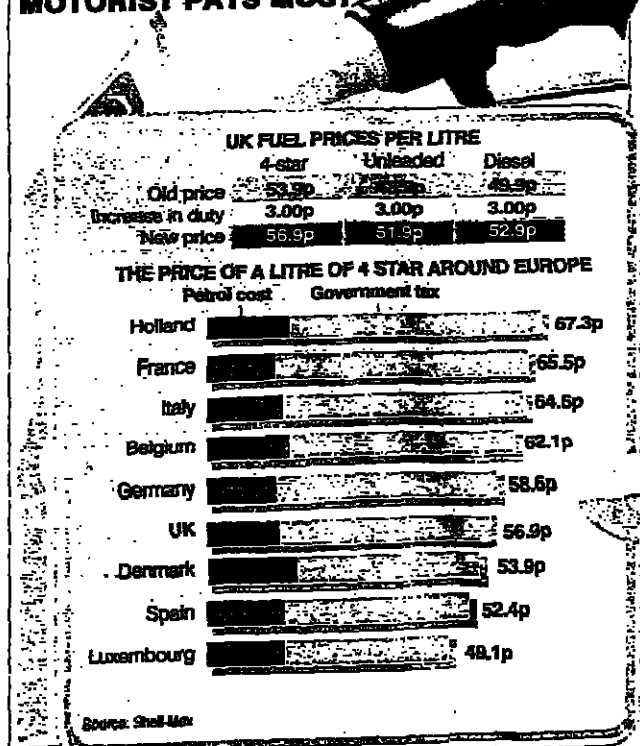
Kenneth Clarke added 3p a litre in duty to petrol and diesel, equivalent to 13.6p a gallon, and coupled the increases with a £5 rise in vehicle excise duty on cars. The fuel tax increases, from 6pm last night, were the second this year, after a 10 per cent rise in March.

Industry estimated that the new rise would cost companies an extra £300 million a year while the AA said that the average private motorist would have to pay an extra £44 a year, on top of the March increases. Motoring organisations said that the poor and people in rural communities would be hit hardest.

The Chancellor's announcement pushed average pump prices for four-star to 56.9p a litre or 258.7p a gallon, which overtakes the previous record set during the Gulf war. Unleaded rises to 51.9p a litre (235.9p) and diesel to 52.9p (240.5p). Vehicle excise duty for cars is up to £130. There is no increase on lorries.

Mr Clarke said that he was not imposing with motorists and would be imposing above-inflation increases on petrol next year. Norman Lamont said in the March

### PETROL: WHERE THE MOTORIST PAYS MOST



Budget that he intended to increase petrol and diesel costs at 3 per cent in real terms to limit emissions of carbon dioxide. Mr Clarke pushed the price target to 5 per cent in real terms, which signals the imminent arrival of the £3 gallon.

Neil Marshall, chief economist at the Retail Motor Industry Federation, which represents 12,000 garages, said: "Over the next eight years, that means petrol

prices will go up by another 50 per cent at least, whatever other decisions are made. That is going to have a big effect on motorists although it is a move towards taxing consumption which will not do anything to hurt the recovering markets."

Motoring organisations were less understanding. Simon Jones, of the AA, said: "If the Chancellor was supposed to be helping the environment then something has gone

wrong. Unleaded petrol and diesel have gone up in percentage terms more than four-star, when the differential should have been increased. The story is always the same, with the motorist carrying a big burden of taxation. These petrol price increases come so soon after the last round of duty increases."

Edmund King, the RAC's campaigns manager, said: "We are talking here about a £3 gallon of petrol sooner rather than later. That will hurt most those people in rural communities who need a car. It may be dressed up as a green tax but raising fuel duties will do nothing to curb use, just make it more expensive for thousands of motorists and their families."

One effect of the increase in fuel prices may be a big change in the way companies buy new cars. Fleet managers said last night that hundreds of companies would be examining the fuel economy of their vehicles.

Colin McLean, managing director of Highway Vehicle Leasing, which runs 20,000 cars, said: "We are already seeing a surge of interest in diesel cars, which are more economical, and that is bound to go further now."

The good news for the motor industry was that there were no new taxes or changes to benefit-in-kind taxation on company cars. There was a bonus for leasing companies, which can now reclaim VAT on cars leased to rental companies, taxi drivers and driving schools.

## IS SHORTAGE OF CASH HOLDING BACK YOUR BUSINESS?

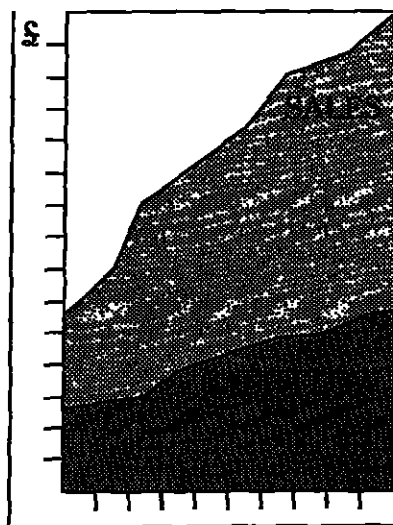
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# Cut in relief marks first steps to 20% basic rate

BY SARA MCCONNELL  
PERSONAL FINANCE  
CORRESPONDENT

PERSONAL allowances were frozen for the second year running yesterday. The only exception was the blind person's allowance, which will rise in April from £1,080 to £1,200.

The Chancellor again reduced the value of the married couple's allowance, which he described as "a bit of an anomaly", restricting it to 15 per cent from April 1995. The principle of restricting allowances and reliefs was established by Norman Lamont in March, when he announced that the married couple's allowance and linked allowances would be restricted to 20 per cent from April 1994.

Yesterday's restriction will cut the value of the £1,720 allowance for married couples under 65 to £258. This will be a further reduction on the £344 to which it will fall in April, when it is restricted to 20 per cent. Previously, the allowance was worth £688 to higher-rate taxpayers and £430 to basic-rate taxpayers. The restrictions also apply to the additional personal allowance (mainly for single parents), the widows' bereavement allowance and relief for maintenance payments to a divorced or separated spouse. All are set at £1,720.

Since April this year, married couples have been able to elect to share the allowance or have it credited to the wife. Married allowances for the over 65s will be restricted to 20 per cent from April and 15 per cent from April 1995.

The allowance for married

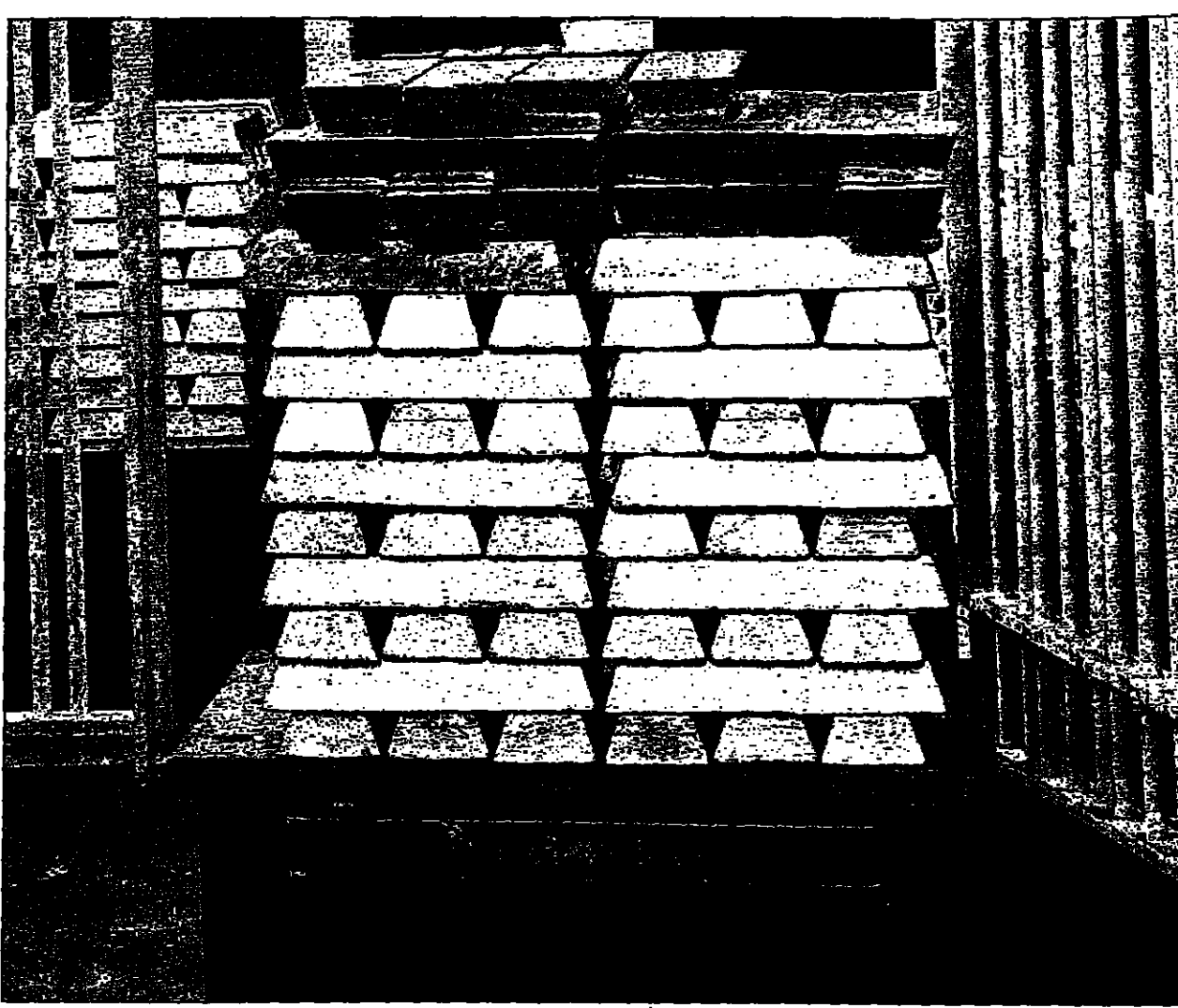
couples aged 65-74 and over 75 will be increased by £330 to make sure that the extra tax paid by the elderly as a result of the restriction is no greater than for those under 65. The allowance for married couples between 65 and 74 in 1994-5 rises from £2,465 to £2,665 and for the over-75s from £2,505 to £2,705.

Restricting the value of the allowance, allied to related measures, will bring in £830 million in 1995-6, rising to £1.03 billion in a full year.

The government has made it plain that it is aiming for a basic rate of tax of 20 per cent. Restricting allowances to this rate and below is a first step towards this. The 20 per cent band was introduced in 1992 on the first £2,000 of taxable income. In March the band was widened to apply to the first £2,500 of taxable income. This increase meant that a further one million people (making a total of 4.9 million) now have all their income taxed at the lower rate.

It was also announced in March that the band would be widened by a further £500 to £3,000 in 1994-5. Mr Clarke confirmed this yesterday.

Other tax bands and rates remain unchanged. Basic-rate tax of 25 per cent in 1994-5 is payable on any taxable income between £3,001 and £23,700. Higher-rate tax at 40 per cent is payable on taxable income of more than £23,700. The income limit for age-related allowances is still £14,200. The single person's allowance remains at £3,445 for 1994-5.



Not so golden now: paying employees with gold bars, often by offshore schemes, now faces the taxman's bite

## Taxman grabs bullion and beans

BY SUSAN GILCHRIST  
AND LINDSEY COOK

LUCRATIVE bonus schemes that pay employees in gold bars or even coffee beans to avoid tax will be subject to PAYE tax and National Insurance contributions under proposals to combat tax avoidance. Closing the tax loophole is expected to yield £200 million during 1994-5.

Companies have been using gold bonus schemes for more than two years to pay executives, avoiding employers' National Insurance contributions on the money. Although such bonus payments are subject to tax, they are not accounted for under PAYE, allowing employees to

pay tax at a later date. Accountants had expected that the schemes would be made subject to National Insurance. They were devised after a statutory instrument in 1991 prevented companies using cash unit trusts to pay bonuses to staff and escape National Insurance contributions. The employers' contribution is 10.4 per cent of earnings and the standard rate for employees is 9 per cent.

With gold schemes, the bonus is expressed in ounces of gold rather than sterling. To make them worthwhile, the employee needs to have

between £250,000 and £500,000 to pay in bonuses. The bullion is held offshore so that no value-added tax has to be paid on it. It is usually held in Hong Kong or America.

Some schemes make sure that the employee is not put at risk by currency or gold-price fluctuations. Others limit the risk of moves to one day before the gold is sold and the cash transferred to the employee's UK bank.

Clive Standford, a corporate tax partner with Touche Ross, the accountancy firm, believes that many firms will have paid bonuses early to beat the Budget.

However, voucher schemes, which allow the payment of bonuses in the form of goods

and services and are also exempt from National Insurance contributions, are unaffected. There has been tremendous growth in voucher schemes since 1991, with vouchers worth £50,000 being paid to a single employee in some cases.

The Motivation Marketing Board, which specialises in voucher schemes, received orders for £5 million worth in a three-week period running up to the Budget. One firm paid its staff bonuses totalling £600,000 in vouchers and saved £98,000. Vouchers can be given for most stores and if the amounts are large enough can cover conservatories, the landscaping of gardens or luxury travel.

## Profit-related pay curb deals a blow to bonuses

BY ROBERT MILLER

LOOPHOLES

THE move to block the exploitation of the tax relief available on profit-related pay schemes will restrict the amount which in future can be paid out under certain types of special schemes.

This loophole was widely seen as an abuse of the original intention of giving all employees, rather than a selected handful, a share in their company's profits.

Leslie Ferrar, tax partner at KPMG, the accountants, explained: "A number of companies which have established approved profit-related pay schemes have, at the same time, set up special schemes for directors only. Under these, quite a few directors received a disproportionately high bonus compared with the main workforce. Arguably, this is not in the spirit of the schemes as they were originally intended. Clearly the Chancellor thought not."

Since 1987, employers have been able to register a profit-related pay scheme with the Inland Revenue for employees who pay tax under PAYE. There are now nearly 5,000

revenue approved schemes covering 1.7 million employees. Although the schemes need not cover the whole of a business, the number of employees in the scheme must be at least 80 per cent of those working in the relevant part of the business.

Initially, tax relief was given on one-half of profit-related payments up to a limit of 20 per cent of pay or £3,000, whichever was lower. The cash limit was increased to £4,000 in 1989. Tax relief was increased in 1991 so that all payments of profit-related pay are now exempt from tax up to the upper limit.

Mr Clark also announced new measures for the upper percentage limit (UPL) of profit-related pay schemes. In the past, the UPL could be fixed at 160 per cent of base year profits. Now this 160 per cent UPL will have to be increased in certain circumstances, such as where there has been a decrease in taxable pay bills between the base year and the year in which the scheme actually started.

## Tax relief restricted on medical insurance

BY SARA BAGNALL

THE amount of tax relief on private medical insurance for the over 60s will be limited to the basic rate of tax (25 per cent) from next April, ending higher-rate taxpayers' entitlement to relief.

Currently, people who pay private medical insurance premiums for someone aged 60 or over can get tax relief. For those at the lower rate or non-taxpayers, relief is at the basic rate of 25 per cent, that is they pay £600 for premiums worth

£800. Higher-rate taxpayers can claim additional relief from their local tax office equal to the difference between the basic rate relief and relief at the higher rate. The new rules put an end to this extra relief by limiting it to 25 per cent.

Also, the process has been simplified so people usually will not have to tell their local tax offices about premiums, and insurers' incentives will be limited to £30.

### MARRIED COUPLE, BOTH EARNING, ONE CHILD

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
30,000 MORTGAGE												
GROSS ANNUAL INCOME	12,000	8,000	12,000	8,000	15,000	10,000	20,000	15,000	30,000	15,000	30,000	15,000
- Personal allowance	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445
- Net mortgage interest	530	330	530	330	530	330	530	330	530	330	530	330
Taxable income	6,835	4,555	6,835	4,555	9,335	6,555	14,335	11,555	19,335	11,555	19,335	11,555
Tax thereon	1,645	989	1,584	1,014	2,395	1,499	3,354	2,794	6,573	2,739	6,254	2,764
NI contributions	963	563	876	516	1,263	783	1,596	1,146	3,584	2,263	3,584	2,263
Child benefit												
NET INCOME	9,392	6,976	9,540	6,990	11,342	8,278	11,520	8,310	14,992	11,528	14,992	11,528
JOINT NET INCOME	18,370		18,530		22,862		22,830		29,984		29,984	
Tax (reduction)/increase	4.26%	£170			3.87%	£220			5.43%	£848		

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
60,000 MORTGAGE												
GROSS ANNUAL INCOME	40,000	20,000	40,000	20,000	60,000	40,000	80,000	60,000	100,000	80,000	100,000	80,000
- Personal allowance	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445
- Net mortgage interest	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798
Taxable income	34,835	16,555	34,835	16,555	54,835	36,555	74,835	56,555	94,835	76,555	94,835	76,555
Tax thereon	10,573	3,989	10,254	4,014	16,573	10,917	26,573	18,942	34,573	26,917	34,573	26,917
NI contributions	1,999	1,763	1,762	1,596	2,899	2,596	3,596	3,192	4,596	4,192	4,596	4,192
Child benefit												
NET INCOME	27,428	14,778	27,984	14,910	36,428	27,614	39,984	35,816	63,428	51,514	63,984	51,816
JOINT NET INCOME	42,206		42,894		67,042		75,800		115,042		115,800	
Tax (reduction)/increase	3.96%	£988			2.35%	£768			1.19%	£768		

### MARRIED COUPLE, NON-WORKING SPOUSE, TWO CHILDREN

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
30,000 MORTGAGE												
GROSS ANNUAL INCOME	15,000	15,000	15,000	15,000	20,000	20,000	25,000	25,000	30,000	30,000	35,000	35,000
- Personal allowance	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445
- Net mortgage interest	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798
Taxable income	8,835	9,835	8,835	9,835	14,835	14,835	19,835	19,835	24,835	24,835	29,835	29,835
Tax thereon	2,395	2,334	2,395	2,334	3,645	3,584	4,895	4,834	6,573	6,254	8,254	8,254
NI contributions	1,263	1,146	1,263	1,146	1,763	1,596	2,396	2,192	3,196	2,892	3,992	3,592
Child benefit												
NET INCOME	12,302	12,862	12,302	12,862	15,552	15,782	19,062	19,342	22,262	22,562	25,562	25,562
Tax (reduction)/increase	5.11%	£178			4.40%	£228			6.94%	£556		

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
60,000 MORTGAGE												
GROSS ANNUAL INCOME	45,000	45,000	45,000	45,000	60,000	60,000	80,000	80,000	100,000	100,000	120,000	120,000
- Personal allowance	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445	5,165	3,445
- Net mortgage interest	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798	1,860	1,798
Taxable income	39,835	39,835	39,835	39,835	54,835	54,835	74,835	74,835	94,835	94,835	114,835	114,835
Tax thereon	12,573	12,573	12,573	12,573	19,573	19,573	26,573	26,573	34,573	34,573	42,573	42,573
NI contributions	1,999	1,763	1,762	1,596	2,899	2,596	3,596	3,192	4,596	4,192	5,596	5,192
Child benefit												
NET INCOME	31,388	31,388	31,388	31,388	40,388	40,388	44,388	44,388	59,388	59,388	72,388	72,388
Tax (reduction)/increase	3.97%	£556			2.70%	£556			1.07%	£556		

### MARRIED COUPLE, 65-74

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
NO MORTGAGE												
INCOME (PENSIONS)	8,248	1,848	8,248	1,752	13,248	1,848	13,248	1,752	18,248	1,848	18,248	1,752
- Personal allowance	6,835	4,200	6,835	4,200	6,835	4,200	6,835	4,200	6,835	4,200	6,835	4,200
Taxable income	1,413	1,598	1,413	1,552	6,413	1,648	6,413	1,552	11,413	1,648	11,413	1,552
Tax thereon	329	0	317	0	1,579	0	1,579	0	3,146	0	3,146	0
NET INCOME	7,919	1,848	7,931	1,752	11,669	1,848	11,669	1,752	15,102	1,848	15,102	1,752
JOINT NET INCOME	15,838		15,838		23,338		23,338		30,204		30,204	
Tax (reduction)/increase	3.79%	£12			3.51%	£28			1.39%	£28		

### MARRIED COUPLE, OVER 75

	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94	1994/95	1993/94
	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife	Husband	Wife
NO MORTGAGE												
INCOME (PENSIONS)	8,248	1,848	8,248	1,752	13,248	1,848	13,248	1,752	18,248	1,848	18,248	1,752
- Personal allowance	7,075	4,370	7,075	4,370	7,075	4,370	7,075	4,370	7,075	4,370	7,075	4,370
Taxable income	1,173	1,478	1,173	1,382	6,173	1,478	6,173	1,382	11,173	1,478	11,173	1,382
Tax thereon	299	0	275	0	1,548	0	1,548	0	3,146	0	3,146	0
NET INCOME	8,028	1,848	7,973	1,752	11,700	1,848	11,700	1,752	15,102	1,848	15,102	1,752
JOINT NET INCOME	15,838		15,838		23,338		23,338		30,204		30,204	
Tax (reduction)/increase	3.63%	£23			1.14%	£28			1.39%	£28		

### 30,000 MORTGAGE, 10 CHILDREN



ay es

# Families react: low earners and pensioners expect to feel the pinch from a 'lacklustre' package

## Clarke praised for sticking to his guns on small business

IT WAS a Budget more about giving than taking, according to Gillian Hardwood, a businesswoman and single mother. "I was impressed that the Chancellor really did seem to be finally getting to grips with the way the government runs its own finances."

Ms Harwood, 50, is self-employed, developing work-places for small businesses and restaurants. She has two daughters, aged 18 and 19. During the recession her personal income has fallen by more than half.

This year she will pay herself £30,000, keeping her in the 40 per cent tax bracket. She also has about £30,000 in shares, £20,000 in Peps and £50,000 in additional savings. She says that her family circumstances rely on the Chancellor's support for small businesses. "Kenneth Clarke is obviously sticking to his word about being a Chancellor for business."

Ms Harwood lives in a large Victorian house in Wandsworth, south London, worth about £250,000 and not mortgaged, and uses a company-owned weekend cottage in Sussex. She plans to move to a smaller London house but also hopes to buy the cottage from the company.

That would involve a mortgage, "but I hadn't pinned my hopes on mortgage interest relief. It has been so minimal for a while." VAT on domestic fuel will be a big factor when house-hunting, she says.

"More and more you have to bear in mind the cost of running a house. The cottage is insulated up to the eyebrows and costs hardly anything to run. My London house is getting very expensive to heat. I'm absolutely horrified that I spend about £100 a month heating and lighting it, as I never spend any time in it. The first thing I'll do when the price of fuel goes up is put in a modern condensing boiler, and buy another thermal vest. But I already wear two. I'm a real Edwina Currie in that respect."

She is relieved that familiar income-tax thresholds are being retained and that new VAT and higher excise duties will not hit as hard as expected. "Rises of 5 to 10 per cent on drink would have meant we had to instantly reprint all our menus, adjust our prices and probably absorb the cost again. That is a killer for small businesses."

Ms Harwood spends £110 a month on insurance policies but the 3 per cent levy on luxuries, she says, "Nearly all my income goes on education; school fees and university maintenance. If they had put VAT on school fees that would have been the biggest worry for me. School fees are horrendous. Flossie is on full fees at Christ's Hospital, about £10,500 a year, and Hester is at university in Bristol, so I pay her lodgings, book allowances and maintenance. The reductions in student grants will not affect the Harwoods as they do not receive one."

An equal retirement age for men and women is "quite reasonable", she says, but adds: "It is not good for women as apparently they won't get such large lump sum private pension payments. The problem too is that most women have difficulty getting jobs once they are past a certain age."

Ms Harwood feels that means-testing for child benefit should have been introduced. "I've always felt guilty about receiving it, and saved it. I opened post office investment accounts for the girls and it has mounted up to about £6,000 each. Recently I put it into stocks and shares for them."

During the approach to the Budget the replacement for the Business Enterprise Scheme intrigued her most and she is delighted about the Enterprise Investment Scheme. "My problems with the BES have been addressed. The investors can now get involved with the running of the business. I wanted family members to get some sort of benefit for ploughing in their resources. My mother helped me get my business off the ground and I appreciate tax incentives to do the same for my daughters."

Richard and Carol Wallace, who believe that any gains they make from cuts in income tax will be offset by higher charges in other areas

## Back to basics 'is more like taxing basics'

BY ANDREW PIERCE

A CHARITY worker from the Midlands last night mocked the government's pledge to go "back to basics". Richard Wallace, 46, married with two children, earns £18,000 a year and expects to be even worse off when Kenneth Clarke's proposals come into effect.

"The government talks about going back to basics, but it seems to be taxing the basics such as invalidity benefit or fuel," he said. "We will be moderately worse off, but if you are sick or unemployed you will be really hurting."

Mr Wallace, whose salary puts him comfortably above the national average salary of £14,000 and considers his household to be lower middle-class, said that the Budget had done nothing to make him more likely to vote Conservative. "I think people's opinions will harden when they know where the £5 billion of spending cuts have been targeted," he said.

Mr Wallace, and his wife Carol, 42, and their children Alec, 13, and Robin, 7, never go on holiday. They have no savings. "I am not likely to have any come the next Budget," he said.

Mr Wallace, who works for Oxfam, admitted he had feared worse. "I will be moderately worse off, but it was not as bad as we had been led to believe."

The Wallaces have a £36,000 mortgage on their £50,000 Edwardian terraced house in Cotteridge, West Midlands. They expect that changes to the mortgage tax relief threshold will cost them £10 a month, and believe it will soon be abolished totally. "That would have been crippling if he had announced it was going overnight."

The couple expect to make a small gain from a widening of the 20 per cent tax band personal tax allowances. However, they expect that will be offset by the increase in insurance premiums, changes to the married couple's allowance, the extra duty on alcohol, the freezing of personal allowances and the VAT on domestic fuel bills, which will cost a further £60 a year.

The decision to extend the student grant scheme also caused concern. Mrs Wallace is on a grant and does not want to go into debt to further her education and improve her job prospects. "Governments should provide education free," she said. "Students should not be forced into debt even before they start work."

The family receives £18 a week child benefit. They believe it should be means-tested. Mr Wallace said: "It's a blanket benefit. Princess Diana could get it as pocket money, but for us it goes into the family kitty and pays for essentials. If it's frozen while other things are going up it's going to make us that bit worse off."

There was relief that the Chancellor did not extend VAT to newspapers and books. "We used to have two newspapers a day, but now I buy one every couple of days and books only occasionally."

Mr Wallace drives a Proton donated to Oxfam by Mitsubishi, and faces a slight increase in private (unleaded) petrol bills from £18 to £20 a week. Further economising will be difficult, but is now essential.

Mr Wallace said: "We hardly ever eat out or go to the cinema. Our money goes on essentials. I will use the car less and try to cut down on gas and electricity, but it can only be trimming. There is no fat left to cut."

## Clarke ignores fall in income for the retired

BY ANDREW PIERCE

THE Chancellor's refusal to help savers, whose incomes have dropped dramatically because of the drop in interest rates, was bitterly criticised by Harold Jones, 91, a retired surveyor.

"Margaret Thatcher used to extol the virtues of saving money. Now savers are an endangered species," he said.

"If I was 30 years younger, I would start a non-investors' society," said Mr Jones, who estimates that the interest on his £80,000 savings fell by £9 a week when the base rate was cut by 0.5 of a percentage point last week.

"In the past two years my income has dropped by nearly 60 per cent. I have to dip into certificates and building societies, raises his weekly income to £170. He has to pay tax but expects to be £50 a year better off because of the change in the 20 per cent rate bracket."

However, Mr Jones was not impressed by the launch of a pensioners' savings bond. "If it is over five years that will not do very much for me," he said.

He spends £15 a week on domestic fuel in the winter and said that the decision to press ahead with VAT on fuel was "nothing short of a scandal". He was not placated by the announcement of assistance with fuel bills for all pensioners and an increase to £7 in the cold weather payments.

"The government will live to regret VAT on fuel," he said.

The maintenance costs on his flat amount to £20 a week, as well as the council tax of £10. His weekly shopping bills for food total £35. "Inflation has gone down but it doesn't seem to make that much difference in the supermarkets," he said.

Mr Jones does not smoke or drink but runs a 13-year-old Triumph Dolomite, paying the tax and insurance, which will increase by £5 a year, and insurance by "tens of pounds a year". "I am lucky my grandchildren pay for my petrol," he said.

But any thoughts of spending on luxuries are out of the question. Mr Jones said: "I can't say I'm hard up but I can't spend. Extra costs always turn up."

"My new hearing aid cost £500. I'll just have to wait until my boots wear out before replacing them."

Mr Jones, a lifelong Tory voter who was unlikely to change his allegiance because of the Budget, had feared the worst. "But they always make people think it is going to be terrible."

"When the Budget is delivered it is only half as bad as you expected so you end up thinking the Budget wasn't too bad. It's an old tactic."

Mr Jones accepted that many of his friends were not as "well to do" as he was. "Even my grandchildren will be worse off."

"I will have to be careful," he added. "I give a fair amount to charity, and spend on family birthdays. But that might have to go down."



Carol Reay, shopping in the King's Road, London, with Alexander, believes child benefit should be means-tested

## 'I don't feel guilty about being well off but think I should pay more tax'

BY LUCY BERRINGTON

"IT WAS a very lacklustre Budget. It didn't seem to have too much in it and wasn't very controversial," Carol Reay said. Ms Reay, 37, is chief executive and managing director of Reay Keating Hamer, an advertising agency.

She earns "£80,000 plus", owns 20 per cent of the company and has £18,000 in personal equity plans. She lives in Fulham, southwest London, with her partner, who is not currently earning, and baby son, Alexander.

The predicted tax rises for higher earners would not have worried her: "Personally, I think it's a mistake that they didn't materialise. I don't feel guilty about being well-off but I think I should pay more tax. I don't think it should be positively high but a marginal increase would be socially responsible."

She applauds an equal retirement age for men and women but believes it should be 60 rather than 65. "That would have been a more civilising move. People coming into the workforce should be able to expect a shorter working life and a longer active retirement, especially now that we are taking out more personal pensions." Ms Reay has three private pension schemes.

The family receives £8 child benefit a week, which she said should be the subject of means-testing. "I don't think someone like me should have it." She employs a nanny at £240 a week and regrets that tax relief on childcare has not been introduced. She said that tax relief on childcare has not been introduced. She said that tax relief on childcare has not been introduced. She said that tax relief on childcare has not been introduced.

Domestic fuel costs her £30 a week. She opposes the VAT on domestic fuel bills that was confirmed by the Chancellor yesterday and said that it taxed the wrong people. "I can afford to pay it but I'm worried that there won't be proper compensation for those who can't," she said.

Ms Reay added that her mother worked for Age Concern, and the effect would be "quite horrific".

The 3 per cent VAT on insurance premiums was a more welcome decision. "I suppose we have to expect that anything not taxed will come under the watchful eye of the Chancellor. I'd rather have this than VAT on children's clothing."

Ms Reay spends £150 a week on food and £100 on entertainment. "Increased wine prices will not reduce my consumption. That extra duty always strikes me as peripheral and uncreative on the part of the Treasury. Alcohol is a luxury but it's an ordinary luxury. Taxing it is tinkering around on the edges when more important things could be done."

Additional taxes and lower tax relief will hardly affect her. She drives a company-owned car, a Mercedes, and pays £30 a week for private petrol, a bill that will increase by about £1.80.

She has a mortgage of £130,000 on a house which is currently worth £200,000. The reduction in mortgage interest relief - it will be cut to 15 per cent from April 1995 - will cost her £10 a month.



David and Gillian Leake expected a harsher Budget

Charles Everything. The Theatre Club has arranged a special evening Alexander Hanson and Kathryn Evans in Love



## The Chancellor's speech

## Clarke the lion-tamer defends recovery

A POLITICIAN presenting his first Budget is like a lion tamer trying out his act for the first time. I have decided to tackle the difficulties I face in a direct way, on the basis of the clear policy objectives I set myself when I became Chancellor.

My first priority has been to sustain the economic recovery now under way and to create the right climate for growth and jobs. I have been determined to take no risks with inflation. To achieve these objectives, the task of my first Budget has been to set the government's finances on a sustainable path for the rest of the decade.

## Economic prospects

Britain's economic performance this year has been encouraging. It is now clear that the recovery started in the first half of 1992, well before sterling's departure from the exchange-rate mechanism. GDP has risen for six successive quarters. And in 1993 as a whole, I now expect the economy to grow by about 1.4 per cent. Unemployment has fallen since the beginning of the year, at a much earlier stage in the economic cycle than past experience would suggest.

And crucially, the recovery has been accompanied by continuing low inflation. Underlying inflation has not been lower since 1968. And unit wage costs in manufacturing have actually fallen this year, allowing British industry to establish a durable improvement in competitiveness.

As a result, despite the weakness of activity in the other major European countries, Britain's trading performance over the last year has been excellent. Exports to countries outside the European Union were up by no less than 14 per cent in the last three months compared with a year ago — a sharp increase in our market share. Continued growth in consumer spending, together with further increases in exports and investment, should bring faster growth in 1994. On the best judgment I can make, growth next year should be about 2.2 per cent.

The tax measures announced in March, and the further measures I shall be announcing today, will push inflation up a little in the next few months. But this should not feed through into higher inflation over the medium term.

I expect underlying inflation to remain inside the government's 1 to 4 per cent target range over the year ahead, and to decline steadily into the lower half of that range by the end of this Parliament. Monetary policy will continue to be directed towards meeting that objective.

## Monetary policy

As now, my decision on interest rates will be based on a careful assessment of monetary conditions and inflationary trends, focusing particularly upon the growth of narrow and broad money, changes in the exchange rate and movements in asset prices. On the basis of these indicators, I felt able last week to reduce interest rates to 5.25 per cent, the lowest level for 16 years. Since 1990, industry's interest bill has been slashed by nearly £12 billion a year, and the typical mortgage borrower is paying £170 less each month. That is a massive boost to spending power, fully justified by the remarkable progress we have made on inflation.

Starting with last week's change, I decided to give the Bank of England responsibility for the precise timing of interest rate movements. This underlines my commitment to the new framework for monetary policy established by my predecessor last September.

## Funding policy

The increasing credibility of that framework has brought our long-term interest rates down to their lowest level for over 25 years. That fact also demonstrates the ease with which this year's borrowing requirement has been financed. But the very success of the funding programme, coupled with last year's substantial gilt sales to banks and building societies, has squeezed the liquidity of the banking system, complicating the task of managing the money markets.

To offset the purchases made by banks and building societies last year, I intend to sell some £7 billion fewer gilts than would otherwise be necessary to fund the public sector borrowing requirement through to the end of 1994-5. Using this flexibility in our established funding policy will

■ Kenneth Clarke, the Chancellor, yesterday presented the first unified Budget, speaking for one hour 14 minutes. The following is an edited text of his speech

ease money market pressures, while continuing to ensure that borrowing is financed in a non-inflationary way.

## Risks of the recovery

**World economic developments:** Two substantial risks remain. First, the continuing weakness of world economic activity, particularly in continental Europe. What manufacturing industry needs most is a pick up of activity in the rest of Europe. But economic recovery on the Continent will not be enough on its own. Europe's economic problems are not just cyclical. The continent as a whole faces a number of deep-rooted and long-standing challenges — inflexible markets and declining competitiveness, which have combined to produce mounting structural unemployment.

We must continue to work for more flexible and deregulated labour markets across the Continent. And we must continue to fight for free trade, not just within the European Union, but between the union and the rest of the world. The first essential step is to secure a satisfactory conclusion to the GATT round.

**The public finances:** The second major risk to the recovery is the public finances. The overriding need is to place the public finances on a sound footing. That is the immediate task of the Government and the main theme of my Budget today. Business can plan ahead with confidence only if it knows that government borrowing is under control.

## Fiscal policy

In March, Mr Lamont announced a series of tax measures designed to reduce public sector borrowing over the medium term. But necessary and controversial as those measures were, they still left the prospect of a borrowing requirement of over 4 per cent of GDP by the end of this Parliament. In my judgment, we now need to go further... As a government with a long-term tax-cutting agenda, we must stop ever more national debt piling up for future generations to pay. And as a government determined to deliver sustained recovery, we must ensure that billions of pounds of the nation's savings are not poured into the public sector — savings that are better used by the private sector, to support investment, expansion and jobs.

Britain's recovery can only be sustained if we tackle the deficit now... The measures I am announcing today will in themselves reduce the public sector borrowing requirement by a further £5.5 bn in the next financial year, by £7 bn in 1995-6 and by £10.5 bn in 1996-7, equivalent to 1.4 per cent of GDP by the end of this Parliament...



It will help to reduce the public sector borrowing requirement from just under £50 billion in the current year to about £38 billion next year. It should eliminate borrowing to finance current spending by 1997-8 and eliminate government borrowing entirely by the end of the decade.

## VAT on fuel and power

Mr Lamont's decision to extend VAT to domestic fuel and power was in my view fully justified and I have no intention of asking Parliament to change the measure which it has already voted in favour of. To reduce borrowing, we had to raise revenue. In a full year, VAT on domestic fuel will raise nearly £3 billion, without affecting the job-creating sectors of the economy. It will also help to meet Britain's commitment to aim to return carbon dioxide emissions to their 1990 levels by the end of

this decade.

But the government recognised from the outset that the poorest would need extra help. First, even before the extra help we intend to provide, all those on income-related benefits will get a substantial increase next April under the normal uprating rules. Benefits will rise by 3.4 per cent — a lot more than many people in work will get next year.

But on top of that automatic increase, the government has decided to provide further substantial help. For poorer households other than pensioners and the disabled, we will calculate the benefit increases that would be paid at the April 1995 uprating from VAT on fuel, and pay them a year early — this coming April. This will ensure that extra help is available before the bills arrive. In April 1995, we will adopt a similar approach, bringing forward the VAT element in the benefit uprating once more. And in April 1996 this extra payment will remain as a permanent addition to benefit.

For poorer pensioners and disabled people on income-related benefits, we intend to go further. Next April, we will give a special increase on top of the normal uprating: 50p a week for single people and 70p a week for couples. In April 1995 this will be doubled to £1 a week for single people and £1.40 a week for couples, partly through the normal uprating and partly through a further special increase.

And by April 1996, benefits will be £1.40 a week higher for single poorer pensioners and £2 a week higher for couples than they would otherwise have been. The immediate impact next April will be to give a pensioner couple on income support a total increase in benefit of £4 a week.

Cold weather payments will also be increased, to help the most vulnerable groups during periods of exceptionally cold weather. Next winter these payments will go up from £6 to £7 a week; and there will be a further increase to £7.50 a week from November 1995. This is a substantial package of help, which fully discharges the promise we have made. It will ensure that the introduction of VAT does not put the cost of fuel beyond the reach of the poorest in our society.

That promise was, of course, restricted to people on means-tested benefits. But I do recognise that there is another group who have struggled to cope over recent years and will also have difficulty in meeting their higher fuel bills.

Many retired people on modest incomes have worked hard all their lives and have been careful to put something aside each week. Often these savings mean that they cannot claim benefit. Yet while millions of families and businesses have benefited from falling interest rates over the last three years, many of these people feel that they have lost out again.

The government has therefore decided to give extra help not just to those on modest incomes, but to all pensioners. We will do so in three years.

First, the Secretary of State for the Environment (John Gummer) has decided to boost the home energy efficiency scheme by £35 million a year over the next three years. An equivalent extension will be made in Northern Ireland. This will provide substantial financial assistance with home insulation, helping people to reduce their fuel bills whilst staying warm. By almost doubling the present provision, we will be able to extend eligibility to all pensioners and all disabled people.

Second, I shall help savers and particularly those whose incomes are made unpredictable by changes in interest rates. I intend to introduce a new pensioner's guaranteed income bond which will combine a fixed rate of interest, guaranteed for five years, with regular monthly interest payments. Pensioners will be able to invest their savings, with complete security, and know exactly what income they will be getting — month in, month out.

Third, and most significant, I intend to make a special addition to pensions — and to the benefits linked to it — over and above the normal uprating in



Mr Clarke, at the despatch box yesterday, said his first priority was to sustain the economic recovery

line with the retail price index. Over the next two years I propose to give to all pensioners exactly the same extra help with their fuel bills as those pensioners on income-related benefits will be getting.

This extra help will build up over time. By April 1996, the weekly retirement pension for a pensioner couple will be £1.85 a week higher than it would otherwise have been without the VAT increase. A single pensioner will receive £1.30 a week more.

On average, pensioners are likely to find that, after taking account of falling real fuel prices, the extra help they receive will broadly cover changes in fuel bills, including VAT, over the course of this Parliament. In a very difficult year for public spending, this amounts to a huge package of extra help. Fifteen million people will benefit. We shall be providing around £400 m of extra help next year, and around £1.4 bn extra in the year 1996-7.

## Public spending

In June, the cabinet imposed tight ceilings on public spending over the next three years — a real-terms freeze in the new control total over the next two years, with growth limited to 1 per cent a year thereafter. In my view, nothing tougher has been attempted since this government came to power in 1979.

Anyone who has actually run one or more of the big departments of state knows how unacceptable it would be to contemplate cuts in the health service, in our education system, or in the resources needed to improve law and order. In a modern and civilised society no one can regard all public spending as a bad thing.

Of course, more spending is not the only way to improve our public services. Quality public services also depend crucially on greater efficiency, better value for money and, where sensible, on the involvement of private sector money, management and advice.

Earlier this year the chief secretary (Michael Portillo) launched a series of fundamental public expenditure reviews to establish more clearly that the government's new spending plans are fully consistent with the tough limits agreed by the cabinet in June.

For the next three years, total government expenditure will grow by substantially less than the projected growth of the economy. Public spending will therefore fall as a proportion of national income, from around 45 per cent this year to 42.5 per cent in 1996-7.

**Public sector pay:** To achieve this, we have started with a rigorous approach to the government's administrative costs. Central government running costs, including pay bills, will be frozen at this year's cash level. Pay increases for public sector staff will therefore have to be paid for by greater efficiency or savings in the cost of running government.

But we have also had to con-

duct a searching examination of spending on government programmes. That examination began with the largest spending programme of all, social security.

## Social security

Social security spending is increasing at an underlying rate of more than 3 per cent a year in real terms, well above the sustainable growth rate of the economy as a whole. If this trend continues it will place a quite impossible burden on the working population in the future — our children and our children's children...

A good social security system, under which the better off and people in work pay to support the poor and the disadvantaged, is an essential feature of a modern civilised state. In reviewing the social security budget, the government's objectives have been to ensure that the social security system is better targeted on today's real needs and to make it simpler and less susceptible to fraud.

**Job seeker's allowances:** The present convoluted system for supporting the unemployed includes two entirely separate benefits — income support and unemployment benefit — and two quite separate bureaucracies for delivering them — the Employment Service and the Benefits Agency, employing between them no fewer than 44,000 civil servants to do the job.

We intend to cut through this bureaucratic maze by introducing, from April 1996, a single benefit for the unemployed — the job seeker's allowance. This will align rates and rules and reduce the contributory element of the benefit from 12 to six months. But it will also build on the success of the Restart programme, introduced in the 1980s, by drawing a much closer link between the receipt of benefit and the claimant's demonstrated willingness to look for work. And it will be reinforced by a strengthening of Restart itself; by an extension of community action places; and by the introduction of pilot schemes offering intensive guidance, assessment and a financial incentive to long-term unemployed people who need it most.

**Family credit:** The House will be aware of the rising level of concern about the causes, consequences and costs of the growth of lone parenthood in this country. There are many lone parents — and married mothers as well — who have no desire to remain trapped in poverty or dependent on benefits, but who believe that they have no choice. As a result of the cost of childcare, they simply cannot afford to go out to work.

That cannot be right. The government has therefore decided to introduce next autumn a new allowance available to all those on family credit who need to pay for childcare. This will be worth up to £28 each week per family and it should help tens of thousands of mothers to get back into work and off income support. I am sure it will be

warmly welcomed by all those who want to see the poorest parents back on the road to financial independence.

**Statutory sick pay:** At the moment, employees who go sick and meet the qualifying conditions are entitled to receive sick pay at specified rates. After the first three days of sickness, their employers are entitled to reimbursement from the government for 80 per cent of the cost. We have no plans to reduce the sick pay entitlements of employees. But, with effect from next April, we propose to stop reimbursing the cost of statutory sick pay for the largest employers.

For smaller companies, the current special exemptions will be extended. At present, those with National Insurance bills of less than £16,000 a year are fully reimbursed after the first six weeks of each statutory sick pay claim. I propose to increase that threshold to £20,000, to bring more companies into the scheme, and to provide full reimbursement after only four weeks. Two-thirds of all employers will therefore continue to get help.

**Employers' national insurance contributions:** The transfer of these costs from the taxpayer to business will reduce public spending by around £700 million a year over the next three years. But to ensure that business as a whole does not lose, the social security secretary (Peter Lilley) and I have decided to reduce the main rate of employers' National Insurance contributions by 0.2 per cent from next April. This means that for well-managed companies with low sickness rates there will be a net reduction in the cost of employing people. Other companies will have a much sharper incentive to improve their management of sick leave and to take a greater interest in the health of their employees.

But with unemployment in Britain still far too high, it is vital that we do everything we can to reduce the cost of providing employment... I have therefore decided that, even in a year of acute fiscal stringency, we can and should go further. Long-term unemployed people are most likely to find unskilled and semi-skilled work at the lower end of the pay scale. To improve companies' incentives and ability to provide that kind of job, I propose, again from next April, to reduce each of the lower rates of employers' National Insurance contributions by one full percentage point.

Overall, the reductions in National Insurance contributions I have announced will reduce the cost to employers... by £830 million next year, rising to £1 billion by 1996-7, well above the overall cost to employers of the reform to statutory sick pay.

In our discussions within the European Union, the prime minister and I have repeatedly made clear our view that the surest route to higher employment is not the dirigisme of the social chapter, but measures to reduce the cost of creating jobs. This is the message we will be taking with us to the European Coun-

cil in Brussels next week. **Invalidity benefit:** For those who are disabled and incapable of work, invalidity benefit is important and necessary. But the astonishing growth in the numbers receiving the benefit in recent years indicates that it is now being claimed by many people who are not genuine invalids.

The government has decided to make a number of changes to the benefit, which will refocus it for the future on those who are genuinely incapable of work. Mr Lilley proposes to introduce a new benefit — incapacity benefit [from April 1995] — to replace sickness and invalidity benefit. The new benefit will involve a tighter and more objective medical test.

**State pension age:** The government has decided that the state pension age should eventually be equalised at 65. The change will be phased in over ten years, starting in the year 2010, so it will not affect anyone currently aged 44 or older.

All developed countries are making similar changes for similar reasons. Women nowadays tend to spend more of their lives in paid employment. They also live longer than men. Pension schemes

need to recognise this, and end the current discrimination between the sexes.

Next century the ratio of working people to retired will fall sharply and the burden on taxpayers will rise. The government's decision will moderate those burdens, eventually by some £5 billion a year. The basic pension is, and will remain, a cornerstone of the welfare state.

The proposals I have announced today will in themselves save some £2.5 billion a year by 1996-7. Nevertheless, even taking these savings into account, we will still be spending £5 billion more on social security in that year than we planned last year. The social security budget will continue to grow in real terms, but at a more affordable rate than we have seen in recent years. At the same time, we have honoured our manifesto commitments, we have fully protected the real value of pensions and benefits, and provided generous help with fuel bills.

These are not short-term measures to deal with today's problems. This government has the courage to take a clear and far-sighted view of the modern social security system. We must make sure that it is a system that future generations will be able to afford. This government will never take part in any attempt to dismantle the welfare state...

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## Other programmes

**Local authorities:** Growth in total standard spending in England, adjusted for changes in responsibilities, will be limited to 2.3 per cent next year. There will in addition be extra provision for community care. The government will continue to use its powers to cap excessive spending by local authorities where that is necessary to protect the local taxpayer.

**Housing:** Here too savings have been made on last year's plans. Nevertheless, the new plans for social housing provide for more than 153,000 new homes over the three years to 1994-5, fully meeting our manifesto commitment. In addition, the government will press ahead with plans to improve value for money in the housing association sector and to introduce more private finance into the development of social housing.

**Transport:** British Rail's and London Transport's investment programmes will be maintained at levels substantially higher than in the 1980s.

But to make room for this continuing investment in public transport there will be modest reductions in the previous planned provision for the roads programme. In the last five years, real expenditure on roads has grown on average by more than 10 per cent a year. With construction prices next year over 25 per cent lower than when the roads programme was announced in 1989, the new plans will sustain the recent improvements in our roads network — at less cost to the taxpayer.

## Defence

In the next two years, spending will be some £250 million and £500 million lower than previously planned. In 1996-7, will be about the same in cash terms as in the previous year.

The new plans will be delivered in part by lower procurement and employment costs, and through the planned sale to a private sector housing trust of married quarters for service personnel.

In addition, the defence secretary (Malcolm Rifkind) has set in hand a major review of all aspects of support, right back to the headquarters in Whitehall. Savings can and will be made without affecting our foreign policy commitments.

## Priority programmes

The new method of controlling the total of public spending has brought big improvements in the system of cabinet government. The cabinet decides its priorities collectively and brings to the House a single package that reflects our key policy objectives. Savings identified in a number of programmes have allowed the government to meet in full the priorities and promises set out in our manifesto.

## Health

Even in a very tough year, we have decided to increase once again the level of real resources going into the health service. NHS spending will be over £1.5 billion higher next year in cash terms and over 1.5 per cent higher in real terms than this year's plans. Indeed, the programme was set to rise in real terms in each of the next three years.

To ensure that these very substantial extra resources are translated into more and better health care, the Secretary of State for Health (Virginia Bottomley) will be insisting on substantial increases in efficiency and firm containment of pay and the drugs budget. The NHS will be able to maintain the steady improvement of recent years in treating more patients better.

## Education

Increased educational opportunities and better standards are an essential investment in the future. Over the next two years, we will therefore be adding more than £1 billion to the plans for the education programme. This will ensure record levels of participation in further and higher education. Our manifesto predicted that one in three young people would be in full-time higher education by the year 2000. With seven years to go we have virtually reached the target already.

But with a third of our young people now going to university, the ordinary taxpayer cannot be expected to pay for all their costs. Tuition is free but why should the bus driver or the pensioner also pay higher taxes to finance the living costs of tomorrow's lawyers? I am glad to say that the

'We cannot sit by, simply hoping that faster growth and forecasting changes will come to our rescue'



## The Chancellor's speech: government spending plans

## Tough steps to control public sector pay

Continued from page 16

recent explosion in student numbers has revealed as ridiculous the fears that the student loan scheme might deter students from poorer families. The education secretary (John Patten) will therefore be bringing forward proposals to reduce the level of the means-tested grant for student maintenance and replace it with an expanded loan entitlement for students. Even taking this into account, spending on education will still be no less than £1.5 billion higher in 1996-7 than this year.

## Employment, training and science

The Secretary of State for Employment (David Hunt) plans to introduce a new apprenticeship scheme. This will provide a major boost to work-based training and increase substantially the number of young people obtaining the technical and craft skills which the economy has been lacking, as both employers and trades unions agree. There will also be an increase in training opportunities for the adult unemployed. The plans fully protect the real value of spending on basic science and technology next year.

## Home Office

Finally, the vital area of criminal justice. Previous plans for Home Office spending will be maintained in full. Next year, spending on the police service will increase by over 4 per cent. And, over time, the management reforms and reduction in paperwork announced by the Home Secretary (Michael Howard), could put over 5,000 more police officers on front-line duty. A re-ordering of priorities will also allow for extra provision to be made for more prison places and for victim support. Efficiency improvements will meet in full the costs of new policies, including the proposals to deal with juvenile offenders.

## Capital and private finance

Spending on health, education, training and science contributes significantly to the long-term economic performance of the economy, by improving the nation's stock of human capital — the health, knowledge and skills of the population as a whole.

Important as it is, this contribution is very difficult to quantify. This year, however, as promised last autumn, the public sector accounts will identify separately the amount the government plans to spend on physical capital projects, including improvements in the nation's infrastructure.

Overall, the new plans provide for total public sector capital spending over the next three years of around £22 billion a year. But just as that figure takes no account of the massive investment programmes of the former nationalised industries which are now thriving in the private sector, so too it ignores the very large amount of investment which is stimulated by government policies, including investment in housing and urban regeneration. On top of this, the private finance initiative is now adding to spending in areas for which the public sector has traditionally taken responsibility.

To make a success of this initiative — and to deliver the increase in capital spending with the public services that I want to see — will require a complete change of culture within government, together with imagination and innovation on the part of the private sector. This cannot be expected to happen overnight. Even so the flow of private finance projects to date has still, in my view, been disappointingly small.

To speed the process up, I have already announced the establishment of a working group chaired by Sir Alastair Morton, who I am sure can be expected to work alongside me as a veritable warrior in this cause. In the meantime the government is today giving the go-ahead to three substantial new transport projects.

First, the extension of the Docklands Light Railway to Lewisham. Second, a new air traffic control centre for Scotland. Third, the refurbishment of the West Coast main line, one of our most important routes, linking some of the biggest cities in the coun-

try — London, Birmingham, Manchester, Liverpool and Glasgow.

The private finance initiative also offers major opportunities for improved services in the NHS. There are almost 40 NHS projects where private finance is already involved or being considered, ranging from cardiac units to hospital car parks. At Aintree in Liverpool, a scheme involving the construction of a 100-bed patient hotel, four operating theatres and other facilities is going ahead — a model for other private finance projects.

In addition, the home secretary will be taking forward proposals to finance and build six new prisons using private finance. He has already announced that he also intends to involve the private sector in the provision of secure training centres.

## Motorway charges

Finally, I have always made clear my view that roads provided a major opportunity for private finance. The Secretary of State for Transport (John MacGregor) will be informing the House shortly about the government's plans for taking forward motorway charging in the light of responses to his green paper. But I can announce today that, when the technology is ready, we intend to introduce a system of electronic motorway charging in this country. This will be a massive high-technology project in its own right.

In the meantime, the government plans to introduce new contracts under which the private sector will design, build, finance and operate roads. Mr MacGregor will hold discussions with the construction industry and others to identify the best road schemes to start with. Bringing private finance and management into the roads programme offers the prospect of substantial benefits for the construction industry, the motorist and the taxpayer alike. I am sure this will be warmly welcomed.

## Government accounting

Government accounting for public spending has become archaic. In my view, the time has come to move to a system of accounting which identifies more clearly the cost of

resources. This will put departments onto a similar accounting basis to commercial organisations and many other parts of the public sector.

## Spending summary

The new spending plans reflect the carefully chosen priorities of an enlightened and responsible government. We have taken strong measures to keep public sector pay and administration costs under tight control. We have taken a number of crucial steps to restrain the growth in social security spending, while fully meeting our commitments to the poorest members of society.

We have increased resources to support the government's priorities, particularly health, education and training and science. We have protected spending on law and order. We have injected new momentum into the private finance initiative. And we have honoured all our manifesto commitments.

But most important of all, we have managed this substantial re-allocation of resources without breaching the



Norman Lamont, the former Chancellor, in an ITN studio from where he was giving his reaction

spending ceilings agreed by cabinet last June. This significant achievement owes a great deal to the new arrangements for the public expenditure survey introduced last year by Mr Lamont. But a great deal of credit is also due to my colleagues on the cabinet's EDX committee, and particularly to the chief secretary, to whose skill and tenacity I should like to pay the warmest possible tribute.

## Taxation

My task is simple. I need to raise revenue, but to do so in a way which does least damage to the economy.

Loopholes: At a time when taxes are having to go up, it is particularly important to collect all the tax which is properly due. So let me begin with my proposals to counter tax avoidance.

My Budget today contains a particularly good crop of new proposals to combat tax avoidance, starting with an end to the ploy under which salaries are paid in gold bars, coffee beans, cowrie shells, or other exotic payments in kind, simply to avoid national insurance contributions and delay paying tax. I also intend to counter the abuse of the tax relief for profit related pay: tackle the avoidance of stamp duty on property transactions; halt the use of shell companies to avoid payment of tax; and end the use of indemnisation to create or increase capital gains tax losses.

These measures will yield about £2 billion in the next three years. Claims that more might be found in this way are, I regret to say, much exaggerated.

Extending the tax base: Next, I propose to broaden the tax base. I have never disguised my personal view that the coverage of value-added tax in this country is too narrow. Under the EC's sixth VAT directive there are serious limits on the government's ability to extend it to things which are exempt. But we do have the freedom to introduce separate taxes, and that is what other European countries do. I propose to follow their example — in two particular areas, which I believe are well-suited to this country.

Air passenger duty: First, air travel is under-taxed compared to other sectors of the economy. It benefits not only from a zero rate of VAT, in addition, the fuel used in international air travel, and nearly all domestic flights, is entirely free of tax. A number of countries have already addressed this anomaly.

I propose to levy a small duty on all air passengers from United Kingdom airports. This will be set at £5 for departures to anywhere in the UK and the European Union; and £10 for departures to other destinations. The new duty will come into force next October, and will raise some £330 million in a full year. There will be exemptions for transfer passengers and small planes. This means, for example, that most flights between Scottish islands will not bear tax.

Insurance premium tax: Second, we have always tended to tax financial services in this country much more lightly than other sectors, including manufacturing. In this Budget, I have decided to tackle one sector of this industry which is exempt from VAT.

Virtually every other member state charges an *ad valorem* tax on insurance premiums. I propose now to do the same.

The rate will be 3 per cent, among the lowest in Europe, and the tax will apply to most general insurance of risks located in the United Kingdom. It will come into force next October, and will raise over £750 million in a full year.

To avoid driving business offshore, I propose to exempt the re-insurance of risk, and the insurance of most ships, aircraft and international transit goods. To avoid taxing exports, I propose to exempt export credit. And to avoid taxing savings, I shall exempt long-term insurance such as life assurance, including assurance for endowment mortgages.

For the typical family with motor, home contents and building insurance, this tax will cost about 35p a week.

## Income tax

First, I propose to freeze again the personal allowance for income tax, the threshold for higher rate tax and the income limit for the age-related allowances. I do not propose to change the inheritance tax threshold or the exempt amount for capital gains tax, or the lower, basic or higher rates of income tax. The 20p lower band will be extended by a further £500 next year as planned to £3,000.

I intend to raise one allowance which has been frozen for the last four years — the blind person's allowance. This will rise next April from £1,080 to £1,200.

These proposals will yield £550 million in 1994-5, relative to an indexed base, rising to £720 million in 1995-6.

Married couple's allowance: That husbands and wives are taxed independently, the married couple's allowance is a bit of an anomaly. As announced in March, from next April it will be limited to 20 per cent. Given the need to raise extra revenue, I propose to reduce the rate of relief further, to 15 per cent from April, 1995.

This will yield £830 million in 1995-6, rising to over £1 billion in a full year.

Mortgage interest relief: I propose to take a similar approach to mortgage interest relief. As the House is aware, the rate of mortgage interest relief will fall from 25 to 20 per cent in April. From April 1995, I propose to reduce it further, to 15 per cent, raising an additional £950 million in 1995-6.

For those with mortgages of £30,000 or more, this will cost around £10 a month. This is a tiny fraction of the benefit borrowers are still receiving from the very substantial reduction in mortgage rates in the last three years.

The limit on loans qualifying for mortgage interest relief will remain at £30,000.

## Business taxation

The tax increases I have announced will enable me to give some modest help to businesses.

Corporation tax: There will be no change to the main rate of corporation tax, which remains the lowest in the European Union, or to the small companies' rate. But I propose to raise the profits limit for

smaller companies by 20 per cent. This will reduce corporation tax bills for 30,000 companies.

Foreign income dividend scheme: To help reinforce Britain's place as Europe's most attractive location for international business, I shall implement proposals to make surplus advance corporation tax repayable on dividends paid out of profits earned abroad by companies based in the United Kingdom.

Export credit: For exporters, I propose to make an extra £200 million of export credit cover available in 1996-7, and to cut export credit premiums for certain important developing markets, including India.

Mexico and Turkey. British exporters of capital goods have been very successful in winning orders over the last year, particularly outside Europe. The President of the Board of Trade (Michael Heseltine) and I want to see that continue.

Uniform business rates: The business rates percentage increase next year, based on the 1.8 per cent September retail prices index, will be the lowest since introduction of the uniform business rate. For properties in England and Wales still protected by transitional relief, I propose to cut the maximum real increase in rate bills next year by a half, to 10 per cent for larger properties and 7.5 per cent for smaller properties. Small properties which are used for both domestic and business purposes — the shop where the owner lives at the back — will face no real increase at all. Separate arrangements will be made in Scotland and Northern Ireland.

This will bring significant relief next year to over 600,000 business properties throughout the UK. It will cost a little over £100 million next year.

## Small business

But my particular priority this year has been to help small businesses. In my opinion, the biggest contribution any Chancellor can make to reducing unemployment over the medium term is to ensure that the conditions are in place for new businesses to become established and for small businesses to grow. As a country, we generate plenty of budding entrepreneurs and any number of good inventions and ideas. Yet all too often those ideas stay on the drawing board as money is channelled instead into the safer larger companies.

My proposals seek to address three separate problems facing small businesses today: the burden of regulation; the

shortage of external finance; and cashflow.

Deregulation: I can announce today four contributions to the prime minister's campaign to turn the tide of excessive regulation which threatens to engulf our smaller firms: Simplified assessing — First, the finance bill will include the initial tranche of legislation to implement the plans announced in March to reform the current regime for assessing personal tax. The new system will be simpler and more efficient. The changes will be of particular benefit to the self-employed.

Income tax and national insurance contributions — Second, the Secretary of State for Social Security published last month the report of the working group set up to consider the options for aligning income tax and national insurance contributions. Mr Lilley and I agree with the group's conclusion that there are significant savings to be had from using the same definitions, same paperwork and same audits for income tax and national insurance. We are now looking at the group's main recommendations and will be bringing forward proposals early next year.

VAT threshold — Third, VAT. Firms are currently required to register for VAT when their turnover reaches £37,600 a year. I intend to raise this to £45,000 with effect from tomorrow. This will allow up to 75,000 more traders to opt out of VAT altogether.

Statutory audit — Finally, the statutory audit. The Companies Act requires all companies to have their accounts audited. But for the smallest companies the expense can be out of all proportion to the benefit.

When I was at the Department of Trade and Industry I continually pressed for a change to this. My predecessor announced consultation in the March Budget. I can now announce the conclusions.

The President of the Board of Trade and I have decided that most companies with a turnover between £90,000 and £350,000 a year in future need only get an independent accountant's report on whether the company's accounts correctly reflect its books.

But for the 40 per cent of companies with turnover of less than £90,000, we propose to take the deregulation a step further. For these small companies, the audit requirement will be abolished altogether.

## Finance for industry

But I don't just want to lighten the burden of regulation. I believe that positive steps are required to increase the flow of risk capital into small businesses.

Capital gains tax: For managers and employees to leave steady jobs and take a chance by going into business on their own, the risk must be worthwhile. At 40 per cent, our top rate of income tax is the lowest in the European Union, and I intend to keep it that way. But our capital gains tax regime still bears disproportionately on the successful entrepreneur.

In 1991 we increased the capital gains tax relief for business people who sell up on retirement, by providing a complete exemption from capital gains tax on the first £150,000 of capital gains and a half exemption on the next £450,000. I now propose to increase these limits to £250,000 and £750,000 respectively.

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'My task is simple. I need to raise revenue, but to do so in a way which does least damage to the economy'



## The Chancellor's speech: shifting the burden of taxation

## Scottish MPs given cause to celebrate

Continued from page 17  
past, this measure will encourage potential entrepreneurs in the future. In addition, I propose that any individual facing a capital gains charge should be able to defer the tax indefinitely by reinvesting those gains in an unquoted trading company.

**Venture capital trust:** I also intend to create a new type of investment, a venture capital trust, which will channel savings specifically into unquoted trading companies. Investors will receive dividends and capital gains entirely free of tax. And by investing through a trust they will also be able to spread their risk across the number of different companies. The financial secretary (Stephen Dorrell) will be issuing a consultation paper.

**Enterprise investment scheme:** In my view, there remains, too, a strong case for encouraging direct equity investment in unquoted trading

companies. I propose to introduce a new scheme, the enterprise investment scheme, to do just that. The enterprise investment scheme will differ from the old business expansion scheme in several important respects.

To target the money where we want it to go, property-related investments will be limited to 20 per cent. But any losses on investments will qualify for income tax and capital gains tax relief, and all capital gains within the scheme will be entirely free of capital gains tax. The limit for investors will be £100,000 a year. Most important of all, to help those who are looking to invest their expertise as well as their money, people previously unconnected with the companies they invest in will be able to take up paid directorships.

The cost of the new scheme could eventually rise to some £50 million a year. Take together with my proposals on

capital gains tax and the new venture capital trust, I believe it could generate substantial new investment in the unquoted company sector.

**Late payment:** Finally, I turn to the problem of small companies' cashflow. There is one issue which year after year tops the list of Budget representations made to all of us by the small business community — the problem of late payment. There can be nothing more frustrating than delivering a quality product on time at a competitive price and then finding that you don't get paid for months. Late payments wreak havoc with cashflow, and for many small firms they can make the difference between survival and failure.

The habit of late payment is corroding our business culture. I am quite sure that it needs to be dealt with.

There are many options for tackling bills, and the President of the Board of Trade and I will be looking at two in



John Gummer, left, and Peter Lilley listening to the Chancellor's spending plans for their departments

particular: first, a new British standard for payment performance; and second legislation to provide for interest on late payments. Late payment was a serious problem for small businesses throughout the last recession. The time has come

to take this issue head on.

### Indirect taxation

The government's clear policy has always been to shift the burden of taxation, over time,

from income to spending. This reflects the government's underlying political philosophy — that people should be allowed to keep as much of their own money as possible. Provided the less well-off are helped, it is fairer and less

damaging to the economy to tax people on how much they consume than on the work they do.

In line with this policy, even in a very difficult year, I have been able to avoid any increase in income tax rates. But to do this I have had to raise further revenue from indirect taxation.

### Road fuel duty and road tax

First, I propose a modest increase in the vehicle excise duty on cars — the tax disc — of £5 a year. The duty on lorries will be unaffected.

Second, road fuel duties. With effect from 6pm tonight, I propose to raise all the road fuel duties by 3p a litre. Even so, petrol will still cost less in the United Kingdom than in most countries in the European Union and it will be cheaper than it was in real terms in the early 80s. It is not good policy in these environmentally conscious days to keep road fuel costs so much cheaper than they used to be. Taken together, these increases will raise around £750 million next year. Bus fuel duty rebate will be held at pre-Budget levels.

In March, my predecessor announced that fuel duties would increase on average by at least 3 per cent in real terms in future Budgets, in order to restrain carbon dioxide emissions. The Secretary of State for the Environment subsequently announced in July that the government would be looking at further measures in this area to help to meet our Rio commitment.

I have now decided to strengthen the March commitment by increasing road fuel duties on average by at least 5 per cent in real terms in future Budgets.

This will complete Britain's strategy for meeting our Rio commitment. We are the first country in Europe to do this; and we have done so in a way that minimises the additional costs to industry.

Others in this country and in Europe continue to canvas unrealistic blueprints for a new European Union-wide carbon tax, which would impose massive new burdens on British industry. Any critic of the government's tax plans who claims also to support the international agreement to curb carbon dioxide emissions will be sailing dangerously near to hypocrisy.

### Tobacco

Next, tobacco. With effect from 6pm tonight, the total tax on a packet of 20 cigarettes will go up by 11p — a duty increase of 7.5 per cent. The duties on other tobacco products will rise by the same proportion.

In addition, I have decided to strengthen the commitment on tobacco duties that the government has given in the past. I intend to increase tobacco duties on average by at least 3 per cent a year in real terms in future Budgets.

I believe that the approach we are adopting in Britain is the most effective way to reduce smoking. It is clearly a nonsense for some European countries to ban advertising to protect state-owned tobacco industries, but then impose markedly lower levels of tax.

### Wine, beer and spirits

I have listened carefully to the arguments put by the industry about the declining consumption of beer in this country, the effect of the change to end-product duty and the growth of cross-Channel imports of beer. Taking all these factors into account I have decided that for the first time in five Budgets, there will be no increase this year in the duty on beer.

Let me assure the House that this decision has nothing whatever to do with the drink-

ing habits of the Chancellor of the Exchequer. And to prove this, I am also proposing to freeze the duty on spirits for a further year.

The spirits industry, which is a major UK export business, is facing similar problems to the brewers. I know that my proposals will be warmly welcomed by the House, and will give MPs from Scotland something to celebrate on St Andrew's Day.

For wine, sparkling wine and cider, I propose to raise the duty in line with inflation. This will add 2p to a bottle of wine. But it will not take effect until after Christmas.

### Revenue

The overall effect of all the tax measures I have announced will be to raise revenue next year by a little under £1.75 billion. By 1995-6, that will rise to about £5 billion, and to £6 billion by 1996-7, about 0.75 per cent of GDP.

These sums fall a long way short of the reduction in the borrowing requirement I judge necessary. As I announced earlier, I intend with my Budget to reduce the Public Sector Borrowing Requirement next year, not by £1.75 billion, but by £5.5 billion, with a reduction by 1996-7 of £10.5 billion.

The central challenge I have faced in finalising this Budget is how this gap could be bridged. Every commentator realised that one of my options would be to extend the VAT base. The main candidates are food, children's clothes, trans-



port, sewerage and newspapers. A powerful case for each of them can be made, and no amount of lobbying need put us off. But before looking at that, I have always made clear that my first responsibility as Chancellor is to get public expenditure under the firmest possible control.

I have already announced that the government's new spending plans fully meet the remit agreed by cabinet in June.

But when the House comes to study the Red Book it will see that the figures for the new control total in each of the next three years are different from those set out in the March Budget and the cash ceilings agreed by the cabinet in June.

The explanation for this difference is simple. The cabinet has decided to establish new spending plans which are not just consistent with the ceilings set in June. We have decided to set plans which in each of the next three years are lower than the June ceilings.

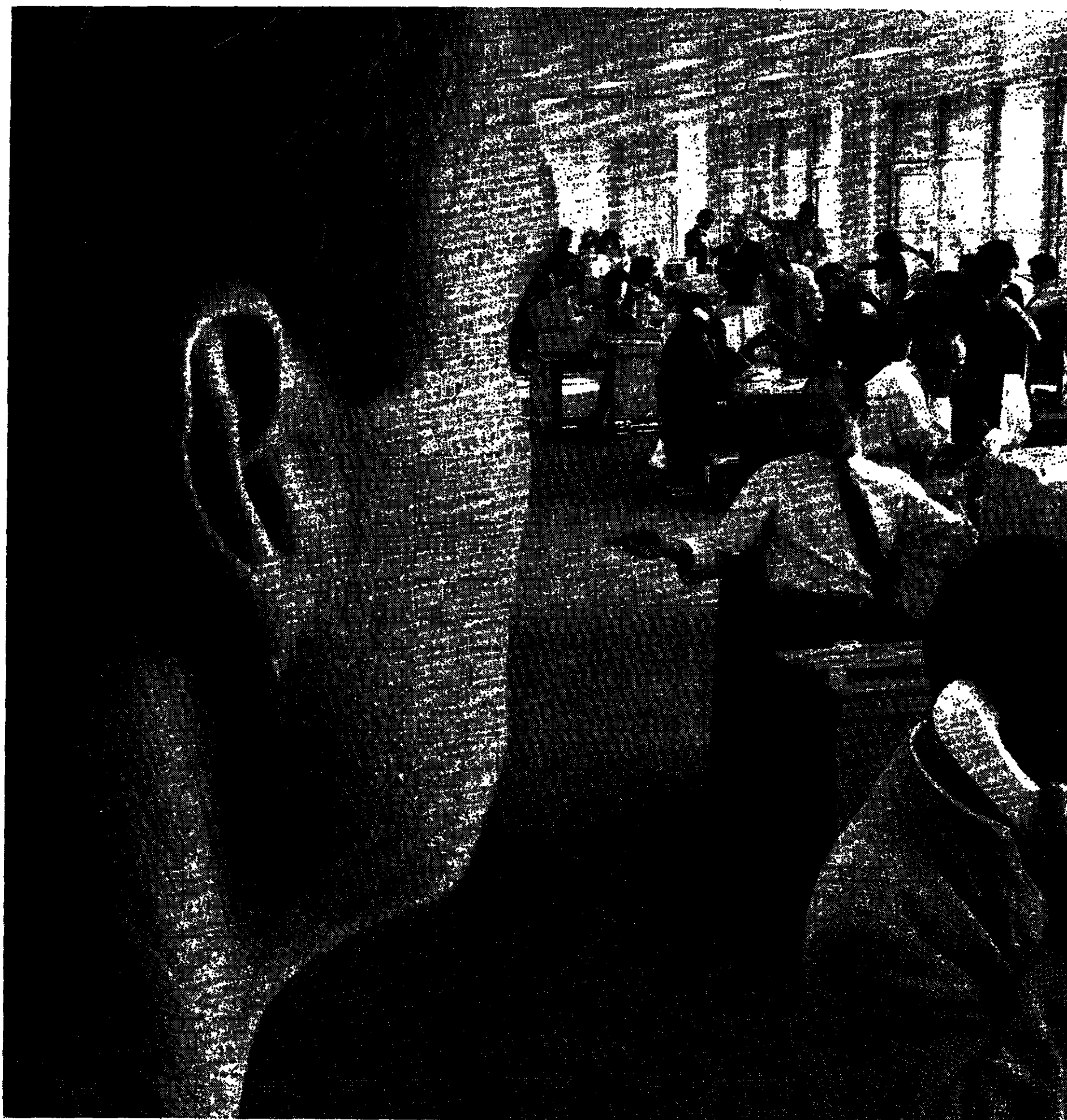
Our spending plans for the coming year have been reduced by more than £3.5 billion. The new control total for next year will be £3.5 billion below the level we set last year, and £8 billion below the plans that we first set two years ago.

And that is not all. In 1995-6 we have reduced the new control total by £1.5 billion and in 1996-7 by nearly £3 billion. Taking into account lower debt interest payments resulting from lower borrowing, I expect that, as a direct result of the Budget, total public spending over the next three years will be around £10 billion less than we assumed in March.

Including also the reduction in cyclical spending as the economy recovers, and other changes, the total reduction in public spending over the next three years compared to the March Budget projections will be no less than £15 billion.

Those public expenditure savings dramatically reduced my need to raise taxes to get the borrowing requirement down. As a result of that achievement — and only because of that — I can now confirm that I have no need this year to propose any changes to the VAT base.

Throughout the public spending round, all my cabinet colleagues understood that the essential job in this Budget was to move back towards a balanced budget. And we all understood the clear preference on this side of the House for this to be done, so far as possible, by firm control of public spending. That is what we said we would deliver. And that is what we have delivered. Because that is what is required to keep the recovery going.



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# Youth training to be boosted with apprenticeship plan

By Philip Bassett  
Industrial Editor

THE government yesterday announced a "modern" apprenticeship scheme aimed at increasing technical and supervisory training areas where Britain is judged to fall behind key economic competitors such as Germany.

But independent specialists attacked the move as little more than a superficial representation of current vocational training arrangements that would do little to improve training in Britain.

David Hunt, the employment secretary, said that Britain had to tap the potential of its young people, with the aim of reaching higher levels of achievement and skills. "That is why I plan a new approach to apprenticeship, offering young people work-based training leading to technician, supervisor and similar-level qualifications — modern apprenticeships."

Details of the scheme — which the Department of Employment estimates will cost £1.25 billion over three years, though this is not new money — are still being finalised, but the apprenticeships will be run using the current Youth Credits scheme, under which vouchers to purchase training are made available to young people through Training and Enterprise Councils (TECs).

To facilitate apprenticeships, the national availability

## The Youth Credits policy for training young people will be introduced early and adapted to a new apprenticeship scheme

of youth credits for all 16 and 17-year-old school leavers will be brought forward a year to 1995-6.

Announcing the scheme, Kenneth Clarke said it would provide "a major boost to work-based training and increase substantially the number of young people obtaining the technical and craft skills which the economy has been lacking".

Ministers envisage apprenticeships as contracts between employers and employees to provide training over a longer period of time, so that there is a continuing commitment to training. They accept that Britain's training of young people — especially technical and specialist training — is still well behind that of competitor countries such as Germany, where more than three-quarters of those aged between 16 and 19 go into formal apprenticeships in industry.

Ministers do not see the scheme as a return to old-style, formal apprenticeships, under which young people learn a trade for a long period, often five years. Traditional apprenticeships were seen as a route to stable jobs, and the government's move was attacked by

union leaders and opposition politicians last night as a "counterfeit" for real jobs.

Traditional apprenticeships in British industry have been in decline for many years, driven down by companies' need to reduce costs and increase flexibility.

Thirty years ago, the annual entry into industrial apprenticeships was 142,000. By spring this year, the total number of apprentices was 245,000, less than double the entry numbers alone during a single year in the early 1960s, and itself sharply down on the figure for a year before, when the number of apprentices stood at 325,000.

Traditional apprenticeships are concentrated in areas such as construction and metal goods, but angry training specialists last night insisted that the government's new concept was simply an attempt by ministers to use an idea with which people were familiar to sell training provisions that were inadequate.

John Monks, TUC general secretary, said the measures were welcome but would be "wasted" unless there was faster economic growth, which on the Chancellor's own projections was unlikely.



Targeted: YT trainees at Windsor and Maidenhead College's motor vehicle unit

# Extra help for pensioners to counter fuel tax

By Jill Sherman, Political Correspondent

THE Chancellor yesterday confounded expectations by announcing a generous compensation package for putting VAT on fuel that will help all pensioners.

More than 15 million people will benefit from the extra help, which will cost the government more than £2.4 billion over the next three years, nearly half the income the Chancellor expects to raise from the tax. Kenneth Clarke also announced that cold weather payments would go up by £6 to £7 a week from next winter, rising to £7.50 the following year.

Despite pressure from some ministers to implement the VAT increase in one stage, Mr Clarke decided to hold to the original plan of imposing VAT at 8 per cent next year and 17.5 per cent the following year. He announced a £380 million compensation package next year, followed by £860 million in 1995/6 and £1.25 billion in 1996/7. This will be offset by savings of £950 million in the first year, £2.3 billion in the second and £2.85 billion in the third.

Although most help is targeted to those on means-tested benefits, Mr Clarke was bowed to pressure from Tory backbenchers to extend help to all 10 million pensioners. All pensioners, widows and the disabled will get 50p a week from next April for a single person on top of the normal uprating and 70p a week where there is a dependent

spouse. In April 1995 this will be doubled to £1 for single pensioners and £1.40 for a couple. By the following year this will be extended to £1.30 and £1.85 a week respectively.

Households receiving means-tested benefits will see their payments rise by about 3.9 per cent, an additional increase over inflation of 0.4 per cent. This is the amount by which VAT on fuel will increase the 1995 uprating.

The move to bring the payment forward by a year will ensure that extra help is given to people before they receive their fuel bills. A similar formula will be applied the following year. In April 1996 the extra payment will be a permanent addition to benefit levels. Pensioner couples on income support will get a total increase in benefit of £4 a week.

Mr Clarke's announcement is expected to see off any Tory revolt on VAT on fuel, although Labour still intends to propose an amendment to the finance bill asking for measures to be repealed. The Chancellor made clear that the extra help was a break from the government's policy since 1980 by increasing pensions strictly in line with the retail price index. "It must be regarded as wholly exceptional and it cannot be repeated whenever a particular tax or price increase is opposed on the grounds that retired people should not pay it," he said.

## Employee loans to be tax-exempt

THE Budget introduces a number of measures to change the tax treatment of cheap and interest-free loans provided by employers to their staff. Cheap or interest-free loans under £5,000 made by employers will be exempt from tax from April. At present such loans, often used to buy travel season tickets, are taxable as a benefit in kind for anyone earning more than £8,500 a year.

New measures are also to be introduced to ensure that employees receiving loans to buy a house get tax relief on them in the same way as other borrowers. Employees will be taxed as if they had been given the equivalent amount of cash instead of a cheap or interest-free loan and given tax relief for the interest they would have paid.

Loans made to employees on commercial terms by employers such as banks who lend to the general public as part of their business will also be exempt from tax.

A new lower "official rate" of interest for taxing employer-provided loans in a foreign currency where interest rates in that country are lower than in Britain will also be set by the Treasury from next year.

## Exporters offered 'tin-pot' support

By Colin Narbrough, World Trade Correspondent

SCANT support was offered in the Budget for exporters, despite the risk to growth the Chancellor identified in the weak state of Britain's main trading partners in continental Europe.

The £200 million increase Kenneth Clarke announced in cover provided by the government's Export Credits Guarantee Department (ECGD) for fiscal 1996-97 will form part of a rolling programme of annual rises. It will take cover for the so-called "amber zone" markets from the present £2.7 billion to £3.2 billion. Amber designates regions of significant risk, or those where ECGD exposure is greatest.

A senior executive for a leading private sector credit insurer said the amounts by which export credit cover was being raised were "tin-pot" given the market potential in the target countries.

Accompanying the Budget, Michael Heseltine, the trade secretary, announced substantial cuts in ECGD premiums, some over 20 per cent, in cover for Argentina, India, Mexico, Poland, Slovakia and Turkey. The reductions will run for 18 months from today.

The extra cover Mr Clarke

promised for 1996-97 and the premium reductions are in line with government efforts to encourage British exporters into markets where the prospects of growth are better than in western Europe.

Mr Heseltine said the measures would help to improve British competitiveness and underlined the government's commitment "to maintain the export drive which is vital for our economic recovery".

But Ian Campbell, director general of the Institute of Export, while acknowledging that some of the measures to help small and medium sized firms could help exports, said there was otherwise "not an awful lot for exporters" in the Budget. He said it was disappointing that the Chancellor had not acted on industry proposals to use the government-backed Loan Guarantee Scheme to help smaller firms enter export markets.

Keith Johnson of the British Exporters' Association welcomed the ECGD premium reductions, which he said indicated Treasury recognition that British exporters were still paying some of the highest premiums in Europe.

## Benefit change will 'cut jobless figure by 200,000'

By Our Industrial Editor

THE government's changes to unemployment benefit will take 200,000 people off the monthly jobless figures, independent unemployment analysts predicted last night.

David Hunt, the employment secretary, said that the new Jobseeker's Allowance, which will pull together the financial help at present available to the unemployed under unemployment benefit and income support, was a "major step forward". The government was helping unemployed people by moving away from the existing, old-fashioned and "very confusing" system.

Unemployment benefit, which costs £1.8 billion annually, is paid at present to all those who become unemployed and who satisfy two basic criteria of the correct national insurance contribution record and of actively seeking and being available for work.

In general, a person who loses his job will receive unemployment benefit for 12 months if he has been working continuously in the same job for more than two years, has been paying Class 1 National Insurance contributions and is capable of working and actively seeking work.

Once an entitlement to unemployment benefit has been established it is paid to those continuing to satisfy the necessary conditions. Previously it

has been paid to claimants for up to a year.

The present weekly rates are £44.65 for a single person, with an additional £27.55 for adult dependants. The government announced yesterday that the rate will rise to £45.45 in April.

Those who do not qualify for unemployment benefit, including those whose entitlement has expired, may be able to claim income support, which is means-tested based on assessments of an individual's financial circumstances. Anyone with savings of more than £8,000 cannot claim income support, and anything earned above £5 a week is deducted from a claimant's payments.

About 18 per cent of unemployed men and about 27 per cent of unemployed women claim unemployment benefit. Income support claimants are far more numerous — almost two-thirds of unemployed and 52 per cent of unemployed women men claim it.

The new job seeker's allowance will be a contribution-related benefit that will be paid for six rather than twelve months. The unemployed will then move on to income support.

Mr Hunt said that the allowance scheme "makes clearer the link between looking for work and receiving benefit". The independent Unemployment Unit, however,

said that the effect of the measure would be to lower the unemployment figure by 200,000.

Paul Convery of the unit said that many unemployed people would lose their benefit, at a saving to the government of up to £473 million annually, and would be removed from the count because their savings, or the level of their spouse's earnings, would disqualify them from claiming income support.

Mr Convery said that within six months of the job seeker's allowance being implemented, the official unemployment rate would drop from 10.2 to 9.5 per cent without any change in the real number of people in work.

John Monks, general secretary of the Trades Union Congress, described the change as a "clumsy marketing ploy which cannot camouflage the halving of the unemployment benefit and the lack of jobs in the economy".

The employment department last night denied that the move would have the effect on the count suggested by the Unemployment Unit. Although the department could not estimate the likely effects of the change on the unemployment count, it insisted that those no longer claiming benefits would remain registered as unemployed for the purpose of claiming national insurance credits.

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# Women face five more years of hard labour

By Sara McConnell  
PERSONAL FINANCE  
CORRESPONDENT

WOMEN under 44 will have to work five years longer before they qualify for a state pension, the Chancellor announced. The government has finally taken the plunge and decided to raise the state pension age for everyone to 65. The change will be phased in over 10 years, starting in the year 2010. At the moment, women start receiving a full pension at 60, if they have put in sufficient national insurance contributions, while men have to wait until they are 65.

Explaining the change, Mr Clarke said: "All developed countries are making similar changes for similar reasons. Women nowadays tend to spend more of their lives in paid employment. They also live longer than men. Pension schemes need to recognise this and end the current discrimination between the sexes."

The change will save £4 billion a year by 2035 at 1993 prices. The option of reducing the pension age for everyone to 60 was rejected by the government because it would cost £4 billion a year in lost contributions to the national insurance fund, coupled with five years' extra pension payouts. This would place a considerable strain on the fund, out of which state pensions are paid, as the ratio of pensioners to workers increased. The ratio is expected to peak in 2020 when there will be 2.4 workers to every pensioner, compared with 3.4 now.

Contributions to the fund are not invested but are used immediately to pay the pensions of those already retired. The government also rejected the option of a universal retirement age of 63 and another of a "flexible decade" of retirement between 60 and 70. The cost of this would have been broadly neutral but ministers feared most people would opt to retire at 60.

It is almost exactly two years since the government issued a

consultative document, *Options for Equality in State Pension Age*, outlining the options for equalising state pension ages. It had come under increasing pressure to do this since a judgment, *Barber v Guardian Royal Exchange* in the European Court of Justice in May 1990, ruled that company pensions were part of pay and should offer equal retirement ages and benefits.

Although the ruling did not apply directly to state pensions, benefits from company pension schemes are generally designed to fit in with state pension payments. Companies have been pressuring the government for the last three years to make a decision on an equal retirement age so they can bring their schemes into line with the Barber requirements.

The majority of companies which have equalised retirement ages have done so at 65. According to the National Association of Pension Funds, 59 per cent have equalised at 65 while only 28 per cent have equalised at 60.

**Inheritance tax:** The Exchequer will raise an extra £10 million in the coming financial year by freezing the threshold for inheritance tax at £150,000, instead of increasing it in line with inflation. (Patricia Tehan writes).

If the threshold had been linked to inflation it would have increased to £153,000. The Chancellor said that as a result, the extra yield to the Exchequer would be £20 million in 1995-6 and £25 million the following year. Since the tax was introduced in 1986 the threshold has increased by more than twice the increase in the Retail Prices Index.

The Chancellor also plans to increase the period for replacing lifetime gifts of property qualifying for business or agricultural relief from one to three years, in line with capital gains tax relief.



A cooker heats the ground-floor rooms that Edith Wilkinson, 87, is confined to with her dog Bobby. After paying her food and household bills, she has only £6 a week to spend

## 'I cried when I heard of VAT on our fuel bills'

By Kate Alderson

EDITH Wilkinson sleeps on a lumpy sofa each night, wrapped in a single blanket, warmed by the heat of the gas cooker in the adjoining kitchen. She is nearly 90, partially crippled by arthritis, and lives on £67.55 a week. After paying for gas, electricity, food and rent, she has only £6 a week to spend.

She has all but abandoned the upstairs room in her house in Camden, north London, which she cannot afford to heat properly. She is fiercely independent and unaware that she is eligible to apply for rebates on her fuel

OLD AND POOR

bills during prolonged bad weather. Mrs Wilkinson, who was widowed 20 years ago, said: "I don't like to moan, but I have to admit I had a little cry to myself when I heard the government was putting VAT on our fuel bills. What have we done to deserve this?"

A few hundred pounds in the bank had convinced Mrs Wilkinson, who was a laundry manager, that she would not be able to claim additional help from the government. She worries that "someone" may come to

her house and reprimand her for using the cooker for heating.

In spite of being virtually incapable of getting upstairs — she no longer uses the bathroom as it is at the top of a steep staircase — Mrs Wilkinson's only regular visitor is a neighbour who does her shopping and puts drops into one eye that is blind.

She walks with a stick because of a succession of falls which damaged her foot. After her last accident and a short stay in hospital she was offered a home help, which she refused but now acknowledges she needs. "I like to do things for myself. When I came out of

hospital I just wanted to be normal again, to get on with my life. I soon realised I couldn't do everything and asked for a home help, but I haven't heard anything from the social services."

One of Mrs Wilkinson's sons lives in Worcester, another in South Africa. "I last heard from him ten years ago when he telephoned me, but I don't know where he is any more or if he is dead or alive."

As an old woman living alone, she used to fear only violent crime. Now she fears a long cold winter and a huge gas bill.

## Mortgage rise for millions

By Sara McConnell

MORE than 5 million borrowers with a mortgage of £30,000 or more will pay an extra £10 a month in mortgage payments from April 1995.

A further five million will pay between £1.70 and £9.20 more. Tax relief on mortgage interest is to be further restricted to 15 per cent. This increase in mortgage payments comes on top of the £10 a month borrowers will have to find following the announcement in March that the relief would be restricted to 20 per cent from April 1994.

The loan ceiling for mortgage interest relief at source (Miras) remains at £30,000 for 1994-5 and 1995-6. The restriction of relief will yield £970 million in 1995-6.

The Chancellor said the extra cost to borrowers would be "a tiny fraction of the benefit borrowers are still receiving from the very substantial reduction in mortgage rates in the last three years." A borrower will face an average mortgage of £33,000 is now paying some £160 a month less in interest payments than in October 1990 when rates were more than 15 per cent.

The Halifax, the largest lender, yesterday described the Chancellor's decision to restrict tax relief on mortgage interest to 15 per cent from April 1995 as "regrettable but not unexpected". The move should not be a serious setback for the housing market, it said.

## Over-65s to receive new granny bonds

By Robert Miller

THE introduction of a new National Savings Pensioners' Guaranteed Income Bond for savers aged 65 and over is seen as a quite deliberate attempt to placate at least one segment of the population which will be among the most vulnerable to the imposition of VAT on fuel next April. The Chancellor admitted as much in his speech.

In a series of pre-budget meetings ministers decided that women will have to wait until they are 65 to be able to invest in the new NS bond which will pay regular monthly income at fixed rates guaranteed for five years. This is because they have been advised that to differentiate between the sexes on grounds of age would fall foul of the Sex Discrimination Act 1975.

But even if the target audience of the new Bond, which is expected to be available from January, views this blatant attempt at wooing them with a certain amount of cynicism the Chancellor can still console himself that it will make an additional contribution to the Public Sector Borrowing Requirement. In the first seven months of this financial year the government's savings arm has contributed £1.7 billion to the PSBR compared with £3.2 billion in the same period last year. In the last financial year NS contributed £4.4 billion towards the government's borrowing requirements. This year's figure is expected to be broadly in line.

In announcing the Pensioners' Guaranteed Income Bond and in saying that the rates of interest would be "competitive" the Chancellor has obviously kept a weather eye cocked in the direction of the building societies. Societies, and to a lesser extent banks, have learnt to live with the ever-brooding presence of National Savings.

But as Kenneth Clarke's predecessor, Norman Lamont, found to his cost when he launched the First Option Bond last year if societies feel that they have been positively disadvantaged they act. First Option Bond was launched in July last year

paying interest of 7.75 per cent net of basic rate tax. This was guaranteed for a year. Balances of £20,000 or more — up to a maximum of £250,000 — earned an additional bonus, raising the net guaranteed interest to 8.05 per cent.

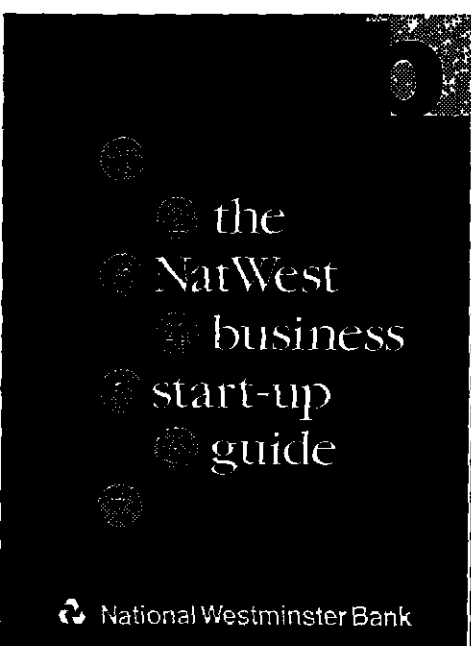
Initially building societies reacted angrily claiming that First Option Bond tilted the savings balance in favour of National Savings. Within three weeks of its launch, and after the Cheltenham & Gloucester Building Society had raised its mortgage rates in protest, the interest rates on the NS bond were promptly cut. Then, in September the First Option Bond was withdrawn completely until October 5. But its reappearance was short-lived and in November

it was withdrawn yet again and did not appear until March this year. In spite of its on/off existence First Option Bond has been a powerful puller of funds. In its first three weeks of existence it pulled in £299 million. This June it reached £940 million.

What is uncertain is how this new Bond will affect the popular National Savings Income Bonds. Adrian Coles, the director general of the Building Societies Association, said: "Aiming at the over 65s is exactly how the original Granny Bonds started before they became more generally available to savers as Index-Linked Certificates. National Savings already has a very comprehensive range of accounts so I am surprised at this new addition. Still the Government does have a huge borrowing requirement."

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# Scores shot as intifada returns to Gaza Strip

Any remaining goodwill towards the peace accord in Gaza has evaporated. PLO leaders have appealed to Yasser Arafat to suspend his talks with Israel

By RICHARD BEESTON IN GAZA AND OUR FOREIGN STAFF

THE Palestinian intifada returned with a vengeance to the slums of the Gaza Strip yesterday, erasing the last remnants of goodwill left by the peace accord between Israel and the Palestine Liberation Organisation.

Hundreds of Israeli soldiers fought running street battles with Palestinian youths in the squalid refugee camps. At least 66 Palestinians received gunshot wounds. Three foreign journalists were also hurt at the Khan Younis refugee camp, one shot in the leg by an Israeli soldier and another beaten up in an argument with troops.

The violence overshadowed a European visit by Yitzhak Rabin, the Israeli prime minister. He said he regretted the casualties but insisted that the Israeli military reserved the right to continue its suppression of Palestinian opponents, even though the strip is supposed to be handed over to Palestinian self-rule in less than two weeks.

After talks with President Mitterrand of France in Paris, Mr Rabin said that violence was turning an increasing number of Palestinians and Israelis against the peace accord, but he would pursue his peace policy. Starting a six-nation European tour to seek European Community aid for the Palestinian territories and better trade terms for Israel, Mr Rabin was asked whether he regretted the killing by Israeli troops of a Fatah guerrilla who had surrendered and formally renounced violence.

"I would prefer that all the events of the last three days in Gaza would not have happened, and we will make a real effort to prevent their repetition," Mr Rabin said. "You have to have the co-



Rabin in Paris: defended action of Israeli troops

operation of the two sides to establish security for all the people in the Gaza Strip and elsewhere." He blamed some of the violence on Damascus-based opponents of the September 13 peace accord.

The intensity of yesterday's clashes was largely due to Israeli military operations. Two senior members of Hamas, the Islamic resistance movement, were killed by Israeli security forces last week. More recently members of Fatah, the mainstream PLO group loyal to Yasser Arafat, have also been targeted. The leader of the organisation's military wing, the Fatah Hawks, was arrested on Monday in a security operation mounted in the Rafah refugee camp on the Egyptian border.

Yesterday the organisation's leadership in Gaza called on Mr Arafat to suspend his negotiations with Israel and instructed its members to intensify their attacks on Israeli security forces.

Meanwhile the effects of Israel's crackdown were visible on the dusty streets of Gaza. Shops and businesses were closed in a protest strike and a pall of black smoke hung over the area from tyres burning at a series of roadblocks manned by youths. The widespread loss of faith in the peace accord, which was greeted with jubilant flag-waving street parties less than three months ago, was most palpable in Gaza's hospitals where the victims were being ferried for treatment.

"I supported the peace deal before I was shot today. The way I saw that soldier shooting at me I can never believe there will be peace with the Israelis," said Ahmad Al-Azizi, 19, a Fatah supporter recovering at the Shifah Hospital from a shot in the back. "The Israelis don't want peace. They are laughing at us."

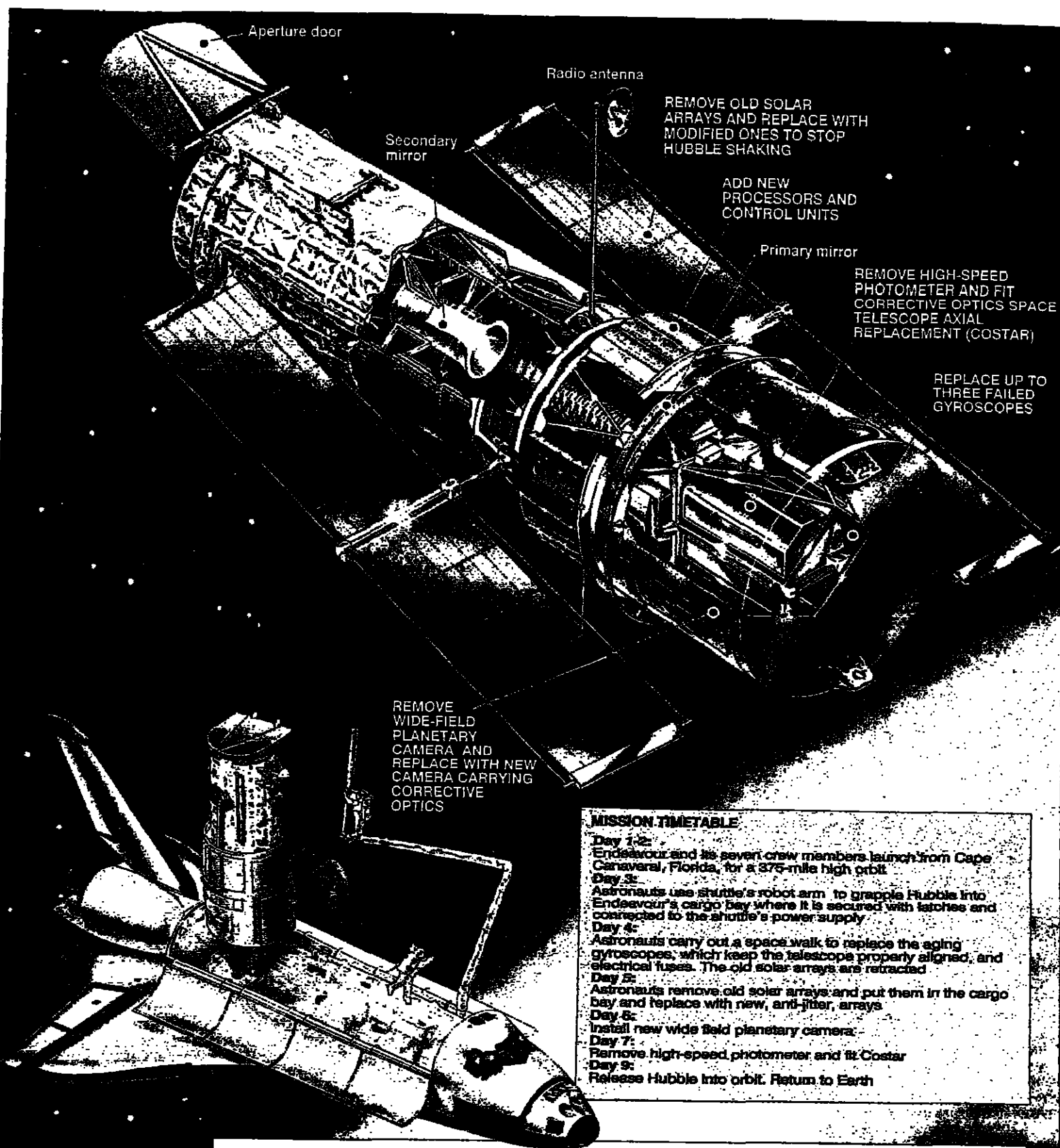
Like many members of Fatah he was incensed by the shooting of Ahmad Abu Rich, who was killed by an Israeli undercover army unit apparently by accident, a week after he had turned himself in to the Israeli authorities as part of an amnesty.

In Jerusalem, Teddy Kollek, 82, resigned last night from the city council, three weeks after he was defeated in elections for mayor, a job he held for 28 years.

Oslo: Johan Jorgen Holst, the Norwegian foreign minister who helped broker the Israeli-PLO peace deal in secret talks, was admitted to hospital, suffering from strain. (Reuters)

Leading article, page 23

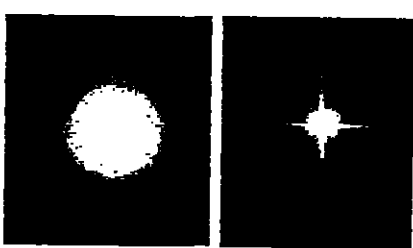
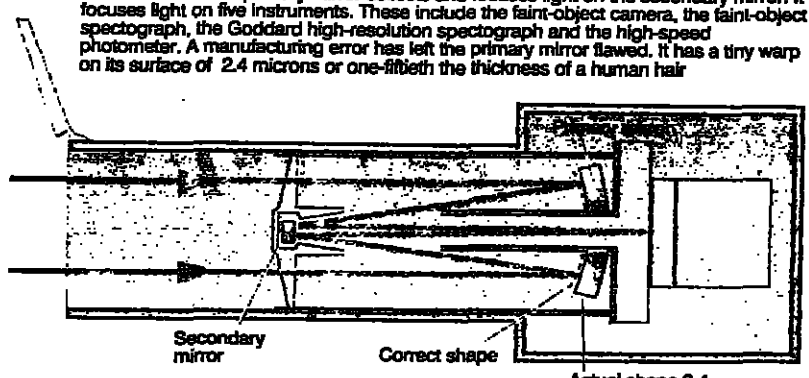
## Shuttle endeavours to cure Hubble trouble



### MISSION TIMETABLE

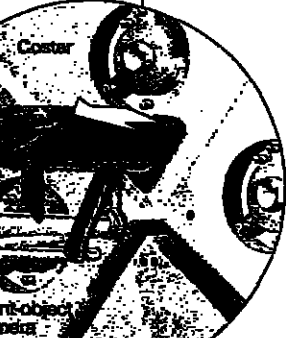
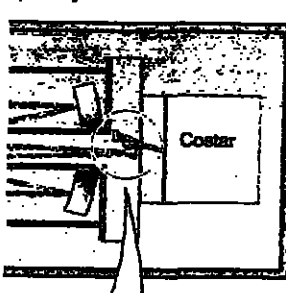
Day 1-2: Endeavour and its seven crew members launch from Cape Canaveral, Florida, for a 375-mile high orbit.  
Day 3: Astronauts use shuttle's robot arm to grapple Hubble into Endeavour's cargo bay where it is secured with latches and connected to the shuttle's power supply.  
Day 4: Astronauts carry out a space walk to replace the aging gyroscopes, which keep the telescope properly aligned, and electrical buses. The old solar arrays are retracted.  
Day 5: Astronauts remove old solar arrays and put them in the cargo bay and replace with new, anti-jitter, arrays.  
Day 6: Astronauts install new wide-field planetary camera.  
Day 7: Remove high-speed photometer and fit Costar.  
Day 8: Release Hubble into orbit. Return to Earth.

Hubble's 2.4 metre primary mirror collects and focuses light on the secondary mirror. It focuses light on five instruments. These include the faint-object camera, the faint-object spectrophotometer, the Goddard high-resolution spectrograph and the high-speed photometer. A manufacturing error has left the primary mirror flawed. It has a tiny warp on its surface of 2.4 microns or one-fiftieth the thickness of a human hair.



The flaw means that distant stars, billions of light years away, appear smudged. Costar should produce sharper images by restoring between 80 and 90% of Hubble's 'eyesight'.

Costar installed to correct primary mirror's flaw



By NICK NUTTALL AND NICHOLAS BOOTH AT CAPE CANAVERAL

A SPECTACULAR pre-dawn launch of the space shuttle Endeavour is planned for today on a mission to rectify flaws in the \$2 billion (£1.34 billion) Hubble space telescope.

Hubble, the most expensive spacecraft ever launched, has the equivalent of myopia after it was built with a badly ground primary mirror. The associated problems have deprived astronomers of unrivalled views of stars and planets and frustrated their attempts to unravel fundamental mysteries such as the age, structure and behaviour of the universe.

The craft, whose faults came to light only after its launch in April 1990, is also suffering from the "jitters" as it plunges from searing day into cold night temperatures. The problem has been linked to the solar arrays that turn sunlight into electricity for the spacecraft. They are expanding and contracting, causing Hubble to experience the mechanical equivalent of delirium tremens. Over the 11-day, possibly 13-

### EC targets UFOs

Brussels: The European Community has found a new target for its attention: outer-space (James Landale writes). In a move some might say goes against the principle of subsidiarity, the European parliament is set to agree today a plan to set up an EC-wide centre for the observation of unidentified flying objects.

day, joint Nasa/European Space Agency mission astronauts plan to carry out at least five space walks to try to rectify these and other faults. The crew are under the command of Story Musgrave, 58, who gives his hobbies as scuba diving and literary criticism. Under his control the shuttle will be manoeuvred behind the 11-tonne Hubble about 375 miles above the Earth.

Once behind the space telescope, which is the size of a London double-decker bus, astronauts will try on Friday to grapple the craft into the shuttle's cargo bay. There the crew will attempt to replace the old solar arrays with new ones designed by British Aerospace Space Systems in Bristol, Avon, to counteract the jitters. An instrument called Costar, which has eight tiny motorised mirrors the size of thumb nails, will be slotted into the telescope behind the primary mirror to correct the focusing flaw.

The mission is said to be technically the most complicated ever undertaken. Kathy Thornton, a crew member, likens working in space to working upside down on your car wearing mittens while travelling at 17,000mph.

Randy Brinkley, shuttle mission director, says: "We are very tight on fuel. We only have the capability to make one one attempt at rendezvous without affecting the number of space walks."

## Defiant Patten to start poll reforms tomorrow

FROM JONATHAN MIRSKY IN HONG KONG

CHRIS Patten, the governor of Hong Kong, will go before the Legislative Council here tomorrow afternoon to announce that he will begin legislating parts of the colony's constitutional future without Peking's approval. Peking says this will lead to a breakdown of all further negotiations between Britain and China.

Liberals in the colony are attacking Mr Patten for failing to bring his entire, admittedly modest, programme for increased democracy to the council, and the largest democratic party will insist that he introduce the whole plan, which Peking has denounced.

This is a crucial week in the relations between China and Britain and for many here it will show finally whether the British are going to brave Peking's wrath or whether they are involved in a deep game which will end in a sell-out to China, disguised as an honourable retreat.

The Executive Council, the governor's de facto cabinet, met in secret yesterday, for the second time in three days, and gave Mr Patten permission to tell the Legislative Council tomorrow that within the next two weeks he will introduce for its deliberations part of his

package for arranging the next election. This includes lowering the voting age to 18, and spelling out voting arrangements for the 1994 and 1995 elections.

These have been sticking points for almost 200 hours of Sino-British negotiations in Peking, over 17 sessions. In principle the two sides do not disagree on the talks, but Peking regards these issues as Mr Patten's way of smuggling into law his plan for a wider franchise in the 1995 elections. One Peking-controlled newspaper derided such laws by describing the Legislative Council as "nothing more than an advisory organisation under the control of the British governor in the British colonial set-up".

Peking's officials and media have insisted that such a unilateral British move will immediately stop all bilateral discussions, and that this will affect many other issues as well, such as the new airport and container terminal. More fundamentally, Peking's spokesmen have said that all administrative organs unilaterally arranged will be dismantled in 1997, when Hong Kong's sovereignty is transferred to China.

Officials here are expecting

a break in the talks, although it is the British who have suggested more negotiating rounds on the larger questions involving the 1995 elections. It is understood that some of the negotiators, who have shuttled for months between Hong Kong and Peking, have brought their belongings with them to the colony because they do not expect to return to Peking.

The British say, however, that the colony's governor will not introduce his entire plan immediately on the slim chance that Peking might agree to negotiate on the rest of the governor's plan. There is also what the British call "presentation" officials want to be seen here as not forcing the negotiations to break down. Democrats here insist, however, that the partial legislation is weak-willed.

Yesterday, the United Democrats, who hold 15 of the 18 directly elected seats, announced that they would amend Mr Patten's partial bill, so that there would be 30 directly elected seats in the 1995 Legislative Council. They also called again for a referendum, which Mr Patten rejects because Peking would regard it as a pre-emption of Chinese sovereignty.

## Mandela condemns 'fascists'

FROM MICHAEL HAMLYN IN JOHANNESBURG

NELSON Mandela, president of the African National Congress, threatened the white right wing yesterday with the formation of an anti-fascist front to fight what South African newspapers are calling a Unilateral Declaration of Independence by the Afrikaner Volksfront.

The Volksfront, an umbrella organisation that includes the neo-Nazi Afrikaner Resistance Movement (AWB) and the Conservative Party, said on Monday that it would set up its own Afrikaner transitional government and defend it by force.

Mr Mandela said: "We will not let them escape." Every effort would be made to prevent the formation of an armed fascist front. "If they continue we will have no choice but to form an anti-fascist front."

He said earlier that the ultra-right wing, which he called the greatest threat to peace, would be crushed if it refused to join the democratic process, adding that the ANC would try to persuade the rightwingers to join in. Mr Mandela was speaking in Cape Town after meeting Ron Brown, the US commerce secretary.

## TV chat channel will give voice to disgruntled rightwingers

FROM JAMES BONE IN NEW YORK

CONSERVATIVES frustrated by the perceived liberal bias of the American media will soon be able to tune their dials to a new cable television station featuring 24 hours of non-stop right-wing chat shows.

The Free Congress Foundation, a populist conservative group, is to launch National Empowerment Television, a channel dedicated to "informing, inspiring, entertaining and activating Americans by broadcasting programmes based on traditional American principles and values".

Shows will include a weekly Progress Report hosted by Newt Gingrich, a Republican whip, a look at military strategy called War Games and a call-in show called Young-

bloods for teenagers who do not like watching MTV. On Crime and Punishment, viewers will be able to telephone William Barr, a former Republican attorney-general, to air their complaints about the criminal justice system.

The new network believes it can find an audience amid the plethora of American television stations after the spectacular success of conservative broadcasters since voters put a Democrat in the White House in January.

Rush Limbaugh, a brash right-winger, has a cult following among conservatives to rival any film star, and new conservative talk shows are springing up all the time. Even Gordon Liddy, the for-

mer Watergate conspirator, hosts a national radio talk show.

Observers say, however, that the new network is, in fact, only the opening shot in the expected war of "ideological programming" as technological advances add hundreds of new channels to cable television systems.

President Reagan made the revolution possible by lifting the "Fairness Doctrine" requiring broadcasters to present opposing viewpoints on public issues. Experts predict that television stations will follow the pattern of magazines, becoming increasingly specialised. Directed at a niche market, new cable stations no longer have to try to

satisfy the whole spectrum of political opinion.

Even though conservative talk shows such as Limbaugh's dominate the television ratings, liberal organisations, including People for the American Way, are also said to be exploring the possibilities of launching cable television ventures.

National Empowerment Television will be received by almost four million homes with satellite dishes when it starts broadcasting on Monday, but it has so far found only one cable television system willing to offer it air time. Not surprisingly, that system serves the political addicts living in the suburbs of Washington.

## Tramp's fire started California blaze

FROM ASSOCIATED PRESS IN LOS ANGELES

A TRAMP who said he made a campfire to keep warm pleaded guilty to starting a blaze that burned 5,700 acres and destroyed 118 homes.

Andres Huang, 35, will be sentenced on December 21 on a misdemeanor charge of starting an illegal open fire. He faces a maximum six months in jail and a \$1,000 (£666) fine. Huang told investigators he

tried to put out the campfire but the wind blew it out of control. Preliminary estimates put damage from the fire at nearly \$100 million.

Judge Judson Morris granted a request from Huang's lawyer that his client be held at a state hospital pending sentencing. The Altadena fire was one of 26 that swept southern California this autumn, killing four people and causing total damage estimated at \$1 billion. Federal authorities said 19 of the fires were started

deliberately. Huang was one of two people charged. A teenager whose name has not been released has been charged with starting another fire on October 26 in Orange County. The records in his case are sealed.

In another case, a Los Angeles man accused of threatening to start fires pleaded innocent to a 77-count federal grand jury indictment. Thomas Lee Larsen, 43, was not charged with starting any of the fires.

JEREMY KINGSTON

Clubs has arranged a special evening Alexander Hanson and Kathryn Evans in Love



## Alan Coren



**■ The first unified Budget will determine the extent of not only cuts, but clippings**

Even as I type this opening line, Kenneth Clarke is getting to his feet to deliver his. And, who knows, if all goes tickety-boo for the pair of us, we could very well breast our respective finishing tapes together, whereupon I shall gallop downstairs and switch on the news to determine the extent to which his text bears upon mine. He, of course, will have to wait until tomorrow morning (i.e. if he is reading this, now) to determine the extent to which mine bears upon his, but at the moment each of us is in the mutual dark about the other, and it is thus all pretty exciting for both of us.

Though not half as exciting as it is for Intermediate Ltd of Old Compton Street. For Intermediate Ltd have invented something, and the destiny of what they have invented hangs, this Tuesday afternoon, in the Chancellor's balance. Depending on what he is about to say, Intermediate Ltd could find themselves moving from Old Compton Street to either Easy Street or Carey Street.

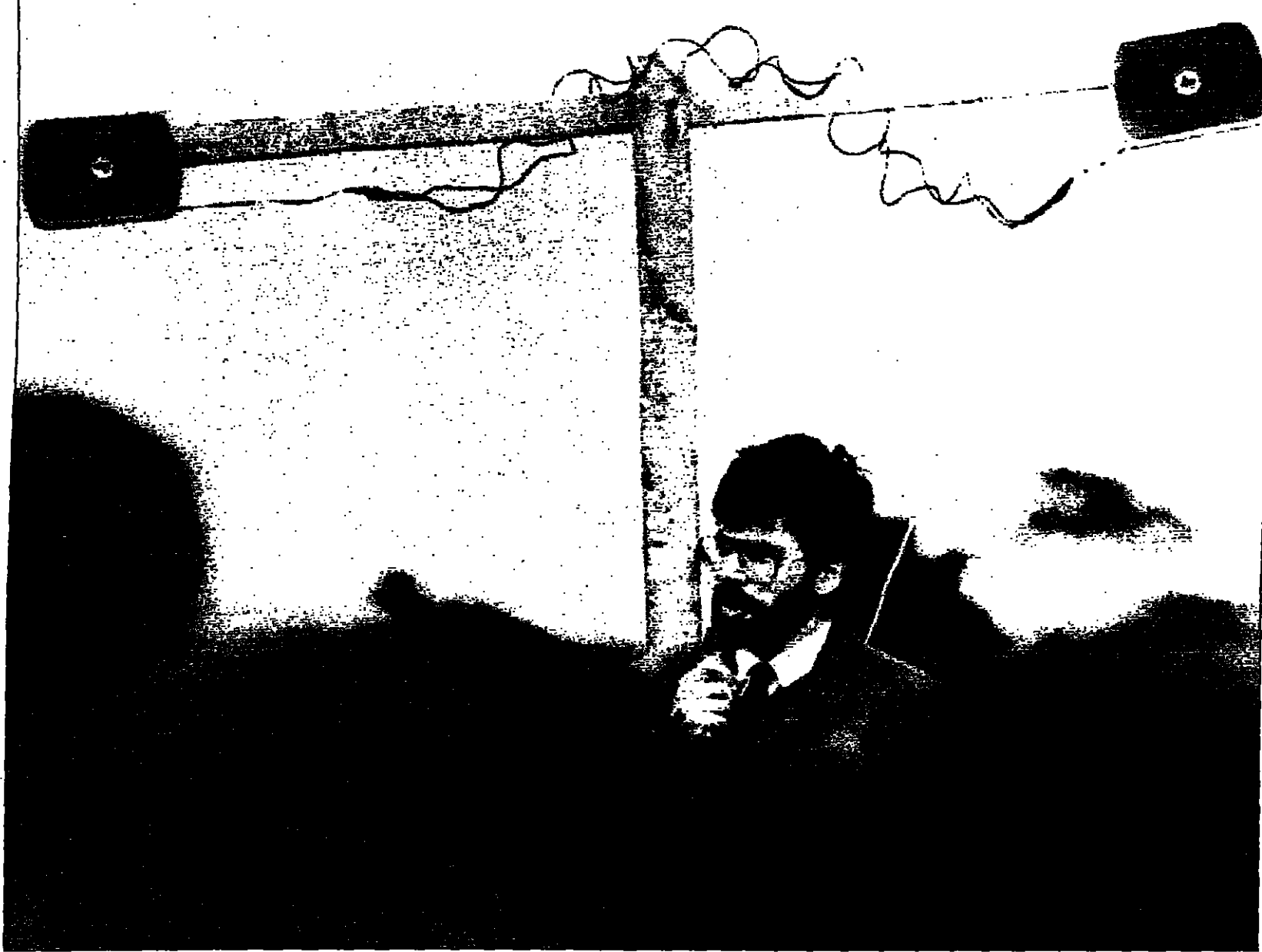
Now, most anthropologists agree that the world divides into two sorts of people: those who snip out cut-price coupons, and those who do not. Walk into any public place and you will be able at once to differentiate them: the well-scrubbed, shiny-shoed, natty-suited, clock-glancing, purposefully-striding lot whose umbrellas have somehow managed to retain both the titchy straple and the button to which to affix it to ensure prime furling, and the touselled, scuffed, baggy, aimless, ambling lot whose umbrellas look like dead turkeys. The former know what they are about, the latter know what life is about; you may choose to designate them Spartans and Corinthians, you may prefer to have them off as Roundheads and Cavaliers, but if you think of them as Gummiers and Corens, you will not go far wrong.

I have never snipped a coupon. There are nigh on countless reasons for this but most of them fall under the general heading of life's being too short: in order for coupons to be snipped, the carton must be empty unless you want a floorful of cornflakes, the jar must be not only empty but run under the tap unless you want half a coupon, and then you have a whole wet coupon which must be put somewhere to dry until such time as you can find your glasses and discover that the offer closed the day before, and if it hasn't you have to add the coupon to three others from jars you haven't got but even if you had you wouldn't be able to finish before it did close, and if what you have snipped the coupon from is not a container at all but a newspaper, it will always have, on its obverse, half an article someone else was halfway through, i.e. more trouble. But all this apart, you are not a born Gummer, and even if you got as far as snipping the coupon it would only end up in the pocket of the jacket you didn't put on when you went to trade it in, or if it didn't, it wouldn't be in the pocket when you arrived, it would be somewhere in the lining, or you would inadvertently have used it to stop the car-window rattling.

Which is where Intermediate Ltd step in. For they have a coupon, too, and were you to snip it from *The Sunday Times* and send it to Old Compton Street with £6.99, you would receive an invention called a Couponizer. It is a wallet for containing cut-price coupons, and it comes with a card index marked "Fish", "Soap", "Jam", etc. and it snaps onto the front of your shopping trolley. It is for Cavaliers who want to become Roundheads. It is a Gummeriser. More yet, it comes with its own miraculous free gift of money-off coupons, to get you started.

Whether you wish to be seen as a Gummer, mind, i.e. to fetch up smirking at the checkout to point out that in addition to 10 per cent off your new purchase, you were also entitled to an entry form to win a fabulous unsunked holiday for two on the fashionable Latvian Riviera, is another matter. Am I ready to enrol as a nerd obsessed with free this and cheap that, in thrall to every marketing gimmick, a number not a man?

It all rather depends on Mr Clarke. If he has just finished so shrinking the pound in my pocket that a free sachet of Fairy Liquid is no longer to be sneezed at, then the Couponizer coupon I snip will be only the first of many. It is time for me to run downstairs and find out.



The recent revelations have served to confirm that Sinn Féin, of which Gerry Adams is president, cannot be distinguished from the IRA

## Ulster's repelling magnets

Talk, talk, talk. We must have a "talks process". We must have a dialogue. We must sit round a table. We must get peace under way. After 25 years, give us words, any words. Words are better than bullets, bombs and intransigence.

But talk about what? Yesterday's details of messages between the government and the IRA are fascinating and devastating. They confirm that the IRA and Sinn Féin are one and the same. They confirm reports that the IRA's political strategy is bankrupt. The messages are full of clues about internal splits. The Warrington bomb, exploding during one exchange, is explained by the IRA in the "old Irish proverb: God's hand works in mysterious ways".

Nobody can doubt that the British government was right to respond to the IRA approach. Wars involve degrees of deception even of the ever-sensitive House of Commons. Since each message was punctuated by the IRA's worst killings in a decade, John Major's stomach must have more than churned. He must have wanted to throw up. Mr Major was courageous.

What is baffling is the government's strategy as the message "process" evolved over the past year. It assumed that it could cajole the IRA into a ceasefire on the strength of vague references to "the totality of relationships in these islands" and then get the Unionists to consort with the IRA around the table. To talk about what? Gerry Adams and Martin McGuinness appear to have been unable to control their militants even during the negotiations. What hope after their understandable fears of "press misinterpretation of surrender"? Would the Provisional cells accept that they had sacrificed life and liberty to see Messrs Adams and McGuinness confirm the Unionist veto on Irish unity?

And what of the Unionists? Mr Major may have brought the official leader, James Molyneux, temporarily on side with his Clintonesque deals over Maas-tricht. But I cannot see how he, or the IRA, can have imagined Unionist agreement to talks with the IRA on the basis of the phrases in these messages. These messages may be scrupulous about not accepting a "prior objective" of the "ending of partition... unless the people of Northern Ireland come to express that view". Ministers will uphold the union, but the overall sense is of upholding it *pro tem*.

Small wonder the Shankill is out-

**Donkeys may fear for their hind legs, but no quantity of talk can find words miraculously acceptable to both sides**

raged by such weasel words. Unionists will get scant comfort from a government that can seem so even-handed about ending the union. And what did the British negotiator mean by saying that if violence ended, "the whole range of responses to it would inevitably be looked at afresh"? Was he authorised to offer amnesties?

Of course the angels of peace have the best tunes. But there is no dodging Ulster's Catch 22, presented with typical clarity last week by Norman Tebbit. Even if Mr Major got his horses to the trough, he would not get them to drink the present stagnant water. No con-

*Simon Jenkins*

tinued. The brutal question about these exchanges is why they went on so long.

So let us ask again. Suppose Hume-Adams had worked. Suppose the McGuinness contact had proved fruitful and the IRA had capitulated. Suppose a further miracle: an ecstasyplosion of peace and brotherly love oozing alike from Mr Molyneux, Ian Paisley, Peter Robinson and the commanders of the loyalist paramilitaries. Suppose all this and coffee and biscuits on the leather chairs at Stormont. What then?

Soldiers always fear generals who send them to win a beach-head and give them no further orders. Each ingenious British politician donning his puttees and pith helmet to go and rule in Belfast feels his job is merely to "achieve talks". Northern Ireland politicians view these initiatives with cynicism because they know the endgame. They have seen it before. It is called power-sharing at Stormont with an "all-Ireland dimension". The majority will not accept it. It does not work. It has never worked.

Stormont embodies and exaggerates the bipolarity of Northern Ireland, of Catholic versus Protestant, Unionist versus Nationalist. A provincial assembly selecting an all-party power-sharing executive will collapse into another Unionist ascendancy. The Catholics will walk out, the British will walk back in. Nothing will have been gained. It is pointless.

Power-sharing was tried briefly in 1974 and has been attempted twice since. But Ulster is split by a deep tribal fissure (all other adjectives are offside). A constitutionalist may find a Swiss canton or a Canadian county where multicultural power is shared. Hope may spring eternal, but history is on the side of the sceptics.

British ministers may see "talks" as a yellow brick road to a peaceful dawn. Local politicians see only a yellow brick wall. Small wonder Mr Molyneux is emphatic no institutional power sharing

at Stormont. Yet that is precisely what Mr Major's emissary conceded to Mr McGuinness in the turgid phraseology of the March 19 message.

John Major must be careful. He has let it be known that he sees Ulster as his chance for Falklands glory. He has put his hand to the sword in the stone. He has recited the spell: talks, talks and more talks. He has given a tug. But the hilt has come off in his hand and he has gashed himself badly. I imagine that when Mr Major meets the Irish government shortly, Mr Reynolds will suggest he either sack Merlin or forget Lady Guinevere and get back to basics. This sword shows no signs of budging.

The conflict in Northern Ireland, now well into its third decade, will never be resolved in London or Dublin. It is cursed with the diplomatic fallacy: an exaggerated belief that all problems are soluble by those in high places knocking other people's heads together. Mostly

this just breaks skulls. In Ulster, men and women of good will talk the hind legs off Irish ponies. They go to seminars and get drunk and hug each other and swear blind commitment to peace and reconciliation. They drink tea at Downing Street. Bustrimills in Hillsborough and Guinness on the banks of the Liffey. But as long as London and Dublin are there to carry the can and pay the bill, green and orange can stay on opposite sides of any fence going. They will talk to anybody but each other.

I believe the only hope for Mr Major now is for him to stop talking about talks. The existing faction leaders are not going to sit down to discuss anything substantial. They are repelling magnets.

Talks about talks in Ulster are content-free politics, words with no meaning.

What Mr Major must put forward is a plan, not a set of options or a consultative paper, let alone another process. He needs a good old-fashioned Colonial Office plan for the self-government of Ulster, and one that bypasses the Stormont Catch 22. It must repatriate democratic power over the only "governance" that matters there, over schools and hospitals and roads and housing estates and planning. It must withdraw direct rule except over security. Elections should be held on a due date to local councils, not to Stormont. The Catholics would gain "power" over at least a third of the province. Such a plan would boost the status of responsible politicians from both communities. At the same time, the Unionists (and Dublin) should be told that the all-Ireland dimension has been put on ice for the time being, or at least been left to the existing Anglo-Irish machinery. Only if Dublin really does amend its constitution will a response be forthcoming from London.

This is not a version of the "integration with Britain" espoused by some Unionists to forestall a future referendum on Irish unity. It is simply meant to regenerate local politics and empower a new tier and new generation of community leaders. The result might be chaotic, possibly corrupt. But at least the chaos would be democratic chaos. It would circumvent the paramilitaries, pushing them back to the margins of politics, confining them to gangsterdom. British governments might then stop putting killers on pedestals and granting the IRA *de facto* status as a constitutional broker. Something new might happen in this wretched place. We might all stop chasing will o' the wisps.

## This way out of the woods

**Christopher Mead offers the minister a plan for forestry**

Gillian Shepherd, the agriculture minister, has on her desk an interim report on methods of privatising the Forestry Commission, from a group of civil servants known as the forestry review group. If the issues at stake were merely the commercial production of home-grown timber, privatisation would concern few people. But private ownership may threaten the Forestry Commission's successful balancing of forestry with the needs of conservation and the environment, as well as public access to huge areas of the commission's land.

Many millions take advantage of the commission's free access policy to its 1,133,000 hectares — which also provide valuable habitat for all sorts of animals and flora. Earlier this year the Ramblers' Association reported that when it traced ownership of about 10 per cent of the 173,000 hectares of Forestry Commission land sold in the past 12 years, it found that the public was allowed access to only 15 of the 109 woods involved, even though the new owners included bodies such as the National Trust, the Woodland Trust and local authorities.

The obligation imposed by Parliament on the Forestry Commission to "balance the needs of the environment and conservation with forestry" has been successfully achieved, even in working forests devoted to making money from timber. Much of the environmental and conservation value of the commission's land is not site specific. Rather it results from the sympathetic management strategies applied to whole forests.

A good example is Theford Forest. Here continuous production of timber means that a mosaic of all stages of woodland — from clearfell (cropped) areas and replants to mature crop about to be felled — have been and will be the pattern for the foreseeable future. Early stages of growth provide habitat for more than 150 pairs of woodlarks, probably 10 per cent of the total British population. The same areas, and those through the next five years of tree growth, are used by some 300 pairs of nightjars, again about 10 per cent of the British total. At the other end of the production cycle, the technique of leaving small stands of older trees, when the crop is taken, has provided nesting sites for the very rare goshawk and its much more common relative the sparrowhawk. In addition, walkers, orienteers, riders, carriage-drivers and even husky-racers make extensive use of the area.

Preservation of individual sites, such as those designated as of special scientific interest, will not ensure the continued existence of such working forests with nationally important wildlife interest. It is not realistic to suggest that the non-commercial areas contain the major wildlife concentrations, or that these are the areas most used by walkers. A suggestion that the management of areas of forest should be franchised by the Forestry Commission seems dangerous. No matter how much emphasis is put on conservation and environment interests, private managers would put financial considerations first.

Unfortunately, continued management by the commission, even if recommended by the forestry review group, may not be acceptable to government. Indeed the group's terms of reference virtually instruct it to recommend some means of privatisation. The potential proceeds have been estimated as exceeding £2 billion — a handy sum for the beleaguered Treasury to pocket. But some argue that a valuation of £700 million would be too high, and that the sale of the Forestry Commission would devalue forestry land already in the private sector by between 50 and 75 per cent. There seems only one way to realise this financial asset safely, while both safeguarding the achievements of the commission and satisfying the public interest. This is a form of management buy-out.

The existing management and staff would stay in place. Shares in, say, "Britain's Forests" would be made available to the public and to institutions, but it would operate under constraints similar to those widely applied by Parliament in the past. The return expected on shares might not be as high as with other enterprises, but those investing in the growth of trees must take a long-term view. Incentives for the private individuals purchasing shares would include free use of car parks, bridleways, and so on, turning Britain's forests into a membership organisation. Fiscally, it would be appropriate to allow investors long-term tax advantages (possibly exemption from capital gains tax) to encourage long-term ownership of shares by institutions as well as individuals. The new organisation would by no means be a monopoly, as the commission represents only 40 per cent of our forest industry. Much is already in private hands and there are also large forestry companies.

Britain's Forests would be able to buy, sell and lease land as the commission does now, but all sales activities would be scrutinised by a widely representative regulatory committee. Bodies such as English Nature, Scottish Natural Heritage and the Countryside Council for Wales, as well as the National Trust, Institute of Biology, RSPB and British Trust for Ornithology might be represented on this committee, together with relevant forestry interests. It would be able to impose legally binding constraints on management of the land which was sold, so balancing private and public considerations.

The author works for the British Trust for Ornithology.

## Paisley's pattern

HE MAY not have gone quietly, but at least the Rev Ian Paisley went peacefully on Monday after Betty Boothroyd eased the crowding on the Budget-day benches by banning the member for Antrim North for five days. If the latest issue of *The House* magazine is to be believed, she got away lightly. In it, Paisley kicks off a new series on MPs and their parliamentary heroes by citing Edward Carson, "the founding father of Northern Ireland". Carson, recalls Paisley, did not believe in the pulled punch. "He set himself against the whole English establishment and he conquered," storms Paisley.

He admires "Coercion Carson", he says, for his "faith, fight, fire, fearlessness and fidelity". Particularly his fight. Paisley recalls that Carson's stand on Ulster once provoked a real fight in the Commons during the passage of Gladstone's second Home Rule Bill. What began as a shouting match between Carson and some Liberal MPs ended up with Irish Nationalist MPs and the small band of Ulster Unionists exchanging blows, and "soon fighting was going on in every part of the chamber".

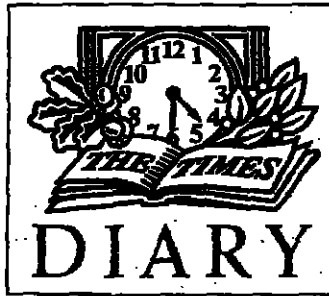
The eulogy emphasises the par-

allels between the two men. Carson, says Paisley, "had an intense emotional nature which was nurtured by the vast crowds attending his public appearances". But Paisley has clearly not aped his hero in everything. "Carson spoke slowly and he had a melodious voice. His speeches were easy to hear but difficult to read."

### Round and round

THE *Daily Mirror's* socialist credentials appear to have suffered another setback with the launch of what the paper terms its "big-hearted appeal for '94". The *Mirror* has teamed up with the Rotary Clubs of Great Britain and Ireland, an organisation rightly renowned for its charity work but not for its Labour leanings.

"The members are mostly Conservative, I should think. Yes definitely," admits a passing source at the Rotary Clubs of London. Nor are Rotarian ideas of equal opportunity likely to endear them to anyone with even modestly radical leanings. Although women have been admitted since 1989, male chauvinism shows little sign of disappearing — recent estimates are that of the 63,500 rotarians, just 620 are women.



### Second lady of Eton

JOHN LEWIS, Eton's new Head Master, has much to look forward to when he takes over next September. For as well as a salary of more than £70,000 and arguably the most prestigious job in private education, he will have the services of the redoubtable Shirley Marshall, now in her 23rd year as secretary to Eton's head man.

Marshall is believed to want to stay on to work with Lewis, who would be her third Head Master after Michael McCrum and the in-

cumbent, Eric Anderson. She enjoyed close contact with Lewis when he was Master in College (the scholars' housemaster) from 1975 to 1980.

The close relationship between Head Master and secretary can sometimes cause confusion, she says. In the latest *Eton College Chronicle*, she recounts how a parent once mistook her for the Head Master's wife. "I was teased for a long time afterwards."

● Sartorial as well as fiscal matters played heavily on the minds of Kenneth Clarke's aides in the run-up to yesterday's Budget. Although they had given up on the Chancellor's Hush Puppies, they implied him to break his habit of coloured shirts and wear a smart white one for the occasion. A compromise was reached: a white shirt with a dark stripe.

### Flying tonight

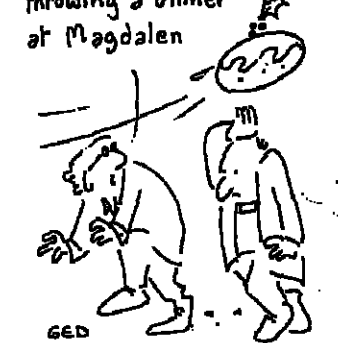
LESS than a week after the disqualification of a candidate standing for JCR president on a ticket of "Back to traditional values" at Magdalen College, Oxford, the swing back to traditional student behaviour has resumed.

The Magdalen authorities have now imposed stern disciplinary measures after food and wine were thrown with abandon at the

college's Christmas dinner on Sunday. The bar has been closed, various members of the college rugby team have been threatened with rustication, and there is talk of changes to avert such ugly scenes next year.

Trouble began when the rugby players, dressed in black tie, started making rather more noise than could be tolerated by the president, Anthony Smith. Early on in the meal, he advised the unruly bunch to quieten down, but by then the 20-strong squad had started lobbing food. Father Jonathan Sedgwick, dean of divinity, intervened and narrowly missed being caught by flying red wine. "I went to try and calm matters down and indeed some red wine was thrown so I took action to dis-

They must be throwing a dinner at Magdalen



pline the culprit," he says. "We do not regard this kind of behaviour as acceptable."

### The human factor

TORY whips are out to split up Westminster's oddest couple. David Evans's surprise victory last week in elections to the party's 1922 Committee is being used as an excuse to part him from John Redwood, the increasingly outspoken Welsh secretary.

Evans, Redwood's parliamentary private secretary — or more informally his "bag carrier" — describes his job as "humanising" the cerebral, ultra-dry cabinet minister once suspected of coming from the planet Vulcan. The whips are not convinced that Evans has succeeded, and are seeking a safer pair of hands for the accident-prone Redwood.

The whips insist that Evans stopped being Redwood's man the moment he was elected. Redwood will be asked to pick again.

Although he will accompany Redwood in the Welsh grand committee tomorrow, Evans acknowledges that the whips are likely to get their way. "I am very sad," he sighs. "I felt I had something to contribute to John still, and think the government would benefit. I am so much older and more street-wise." Not to mention human.





# MASTER OF THE RING

A budget for economic and political recovery

Kenneth Clarke opened his first budget box by likening himself to a tyro lion-tamer. By the end of his speech the wild beasts on his own back benches were purring like cubs and those opposite him were snarling helplessly before the whip. Only once a year now do Chancellors have a chance to seize the public imagination: initiatives, so beloved of other ministers, come rarely from the Treasury. Yesterday was Mr Clarke's single best chance to stamp his authority over the political ring. He took the opportunity with rare style.

He might reasonably have despaired at taking over a job that was so heavily constrained by policies already set in train by his predecessor. Yet Mr Clarke managed to produce more excitement and new ideas yesterday than there were in the whole of the Queen's Speech. The unified Budget allowed him to delve into every corner of government spending and revenue. From now on, it seems, Chancellors will have a greater chance than ever before to be prime ministerial in their ways.

The speech was entertaining and rumbustious enough to delight even his critics. The party's spirits were given their biggest lift since John Major's woes began last autumn. The immediate political impact was clear. Backbench mutinies over the level of compensation for VAT on domestic fuel have been bribed away; the cost of the bribe is enough to raise doubts over whether the extension of VAT was worth doing at all. The Tory lions may make some small squeaks over the reduction of unemployment benefit entitlement from one year to six months. But other social security changes should be easier to pass: the childcare allowance to parents on family credit will be particularly welcome. The sense of a sharpening divide between the parties over the future of welfare will be welcome to Conservatives who had begun to wonder what their party stood for any more. Toughness now should bring electoral rewards when they are needed most.

Many of Mr Clarke's new measures are so sensible that it is a wonder none of his predecessors saw fit to introduce them.

Owners of small businesses will be pleased both by the promise to allow them to charge interest on late payments and by the two new capital-raising schemes designed to replace the now-discredited business expansion scheme. The decisions to raise the pension age for women to 65 and to cut mortgage interest tax relief have been late in coming but are no less welcome for that.

The Chancellor has chosen a good time to raise duties in real terms: inflation is low and the effect on the retail prices index will be less painful. His decision to freeze allowances for income tax, inheritance tax and capital gains tax will raise money in a way that is the most invisible to the taxpayer. The shift of sick pay from government to employers is a political good in itself, pushing back the bounds of state intervention. Its cost has been neatly mitigated by cuts in national insurance contributions.

But the biggest boom in this Budget came right at the end: the unexpected announcement of a £3.5 billion cut in planned public spending for the coming year. For the first time, a Chancellor has been able during his Budget speech to announce a huge improvement in the public sector borrowing requirement that comes not from higher taxes but from lower spending. It seems that in this year's expenditure round, unlike previous years, ministers have not been allowed to raid the contingency reserve: it is no wonder that the protests against Treasury tightness have been so loud. The secret hero of yesterday's Budget was assuredly the chief secretary, Michael Portillo.

So, on the day after the Budget it seems that the Chancellor has performed a tyro's coup. Over the next months and years, however, Mr Clarke will have to prove his worth in a less conspicuous way. The low projections for the PSBR depend crucially on his own continuing tough performance. If he does not keep inflation down, if he fails to restrain public-sector pay, if spending ministers get the better of him, yesterday's Budget risks being reviled as a first-timer's fluke. True to the spirit of the citizen's charter, Mr Clarke has designed for himself a performance-related contract.

## TROUBLE IN GAZA

Neither side can afford to relax the timetable for self-rule

The latest killings, shootings and riots in Gaza are reminders of the vulnerability of the Middle East peace process to determined sabotage and the chronic tensions in the occupied territories. What began as routine Israeli search-and-arrest operations against Hamas rejectionists last week started riots, followed by the shooting of a leading member of Yasser Arafat's Fatah Hawks and the arrest of the group's commander. Yesterday there was seemingly indiscriminate shooting by Israeli troops when thousands of Palestinians poured on to the narrow streets of the Khan Yunis camp.

None of this should surprise. Even amid the euphoria of the Washington peace agreement, all sides predicted that violence would continue. The Israelis blame the rejectionists, and insist that the recent violence in Gaza has been instigated by Syria. Clearly, many are still intent on destroying the peace accord. This applies equally to some Jewish settlers, who have taken bloody revenge for the murder of one of their number and who now say they will refuse to recognise any Palestinian authority. Yet the tortuous negotiations on implementing the accords have nevertheless continued. And the Israeli prime minister, Yitzhak Rabin, publicly expressed his regret at the escalation yesterday, pledged to try to prevent more bloodshed and dispatched an envoy to talk to Mr Arafat in Tunis.

Mr Rabin's conciliatory gestures may have been prompted in part by his lightning trip to Europe, which will bring him to London tomorrow. But there is solid evidence that both sides are still committed to their new relationship. Each knows the fearful cost of failure. The worry is that

neither side can ignore events on the ground. Mr Arafat has already taken huge risks and is seeing his support drain away, both in Tunis and on the West Bank. Now that the Fatah Hawks, the very people aligned to Mr Arafat, are threatening to revive the intifada, there are real questions about how much Mr Arafat can deliver.

Similar questions hang over Mr Rabin. He admits that his parliamentary majority and popular support are shakier than before. All the more reason, therefore, for him to rein in the Israeli army in Gaza and avoid, as far as humanly possible, aggressive search-and-arrest tactics between now and December 13, when Palestinian self-rule is scheduled to begin.

While the peace process between Israelis and Palestinians remains on track — though the track is proving rough — one outside force is out to demonstrate that it retains the capacity to block the road to a wider peace. Syria, which already claims a *de facto* veto on the implementation of the Israel-Jordan peace plan, has further hardened its stance. On the eve of an important visit to the region by Warren Christopher, the US secretary of state, President Assad is demanding specific Israeli pledges on withdrawing from the Golan Heights before even opening negotiations on a peace treaty. Mr Christopher must leave him in no doubt that reciprocity is the name of this game. Meanwhile, Mr Rabin must keep up the momentum with the Palestine Liberation Organisation. There must be no altering the timetable for this first stage of Palestinian self-rule, whatever the trouble in Gaza. Only when the treaty is in force can Mr Rabin give his undivided attention to a deal with Syria.

## FLOREAT: IT USUALLY DOES

There is more to Eton than just a pretty past

Eton College appointed its new Head Master yesterday. Heads of schools are both the guardians and pioneers of the future. But for no school other than Eton would the appointment of its new head create international news. This seems to confirm suspicions that recent rumours of England as a classless society at ease with itself have been greatly exaggerated.

Eton attracts peculiar attention for adventurous reasons. Its principal royal benefactors, Henry VI and George III, are the two English monarchs agreed to have been mad. The uniform, adopted in mourning for George III, is quaint. The eccentricities of its traditions, from the Wall Game to the Fourth of June, are good copy.

Yet this picture of Eton is to mistake antique feathers for the real bird. Eton was founded by Henry VI to provide the best education free for 70 poor scholars. The King's Scholars, still educated free if their parents cannot afford any fees, remain at the heart of Henry's ideal college. Because the teaching was usually the best available, Eton became the pinnacle of education.

Much of the snobbery has faded away, with the lagging and the top hats. The Provost and Fellows were conforming to an Etonian tradition of buying the best modern

techniques by using headhunters to search for their new Head Master. They conformed to Etonian prudence by recognising that being chief executive of such a national institution was a job for a professional.

John Lewis is a New Zealander, the first foreigner to become head of Eton. He is an intellectual, with a double first in classics from Cambridge, which will win him respect from his clever, opinionated and sometimes difficult teachers. He has been Master-in-College (keeper of the King's Scholars), and head of Geelong Grammar School, which should encourage him to beat back lingering traces of Etonian snobbery.

Mr Lewis says that he has an open mind about whether Eton might go co-educational as Geelong is. That will also be a matter for the checks and balances of the Provost and Fellows, and the traditionalism of Old Etonians. But if he were to let girls also enjoy the benefits of an Etonian education, as he should, he ought to take them from common entrance up rather than creaming off the brightest from girls' schools for his sixth form. In the appointment of its new head, Eton has taken an imaginative look at the future, rather than at its romantic past. That is why it remains such a formidable pacesetter for other schools.

## LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 071-782 5000

### Accountability of civil servants could be double-edged

From Professor Alan Maynard and Mr G. C. S. Mather

Sir, We agree with those who feel that now is the time to change the conditions of service of senior civil servants and make them more accountable (*The Times* Essay, November 22; Riddell on Politics, November 23; report and Simon Jenkins, November 24).

During the last decade there has been a vigorous attempt to improve efficiency in the public sector and to make professionals more accountable. Measures to achieve these ends have been designed and executed by senior civil servants. They themselves, however, continue to have terms of employment which are at once vague and secure.

The tasks which government wants these officials to carry out should be clearly articulated and performance criteria should be agreed. Government should negotiate short-term contracts for these services and the tenure and pay of civil servants should be clearly dependent on performance.

This model has been tried and tested in New Zealand for several years and endorsed by governments of both main parties there. It offers a real possibility of improving accountability and the quality of government, particularly if senior Civil Service appointments and renewals are made in the open and by an independent body.

Yours faithfully,  
ALAN MAYNARD  
(Director, University of York Centre for Health Economics),  
GRAHAM MATHER  
(President, European Policy Forum),  
c/o University of York,  
York YO1 5DD,  
November 26.

From Dr K. Swann

Sir, Simon Jenkins is right to remind us of the dangers in disregarding the qualities of our senior civil servants. However, in arguing that the quality

of the advice is worth preserving, despite Sir Humphrey being a poor manager, he misses the point.

What is clearly needed for ministers and senior civil servants alike is knowledge of techniques and processes used by organisations in pursuit of excellence. It is within that framework that advice should be given and received.

Governments of our competitors have a much stronger and closer relationship than ours with their wealth-generating industries. This in turn brings with it a greater understanding of the changes necessary in the pursuit of competitive advantage. The virtuous circle of investment in the latest technologies, systems, organisational change, training and production processes is part of their culture.

Change cannot be successfully brought about simply by installing new systems to be operated by existing personnel. Early retirement, re-training and different recruitment policies, which recognise the benefits of technology, engineering and science, are required.

Sincerely,  
K. SWANN,  
University of Bradford,  
Business Development Unit,  
Richmond Road,  
Bradford, West Yorkshire,  
November 26.

From Mr K. A. G. Murray

Sir, Under what aegis — an emaciated Civil Service Commission or a new and weighty Public Service Commission — will the new Civil Service selection process be performed? And who is to report on an unsatisfactory permanent secretary thus chosen: or what of an under secretary who proves just good enough to get by but to go no further?

It is vital, and always has been, that those who might be regarded as "outsiders" (i.e. graduate entrants to the police) should soon demonstrate that they are excellent choices, or there will be constant and justified dissatisfaction from the existing mandarins.

And, appealing as it is, it might be near the time to relegate the term *mandarin* to the same bin as that which should (but often does not) contain the label of "prison warden".

Yours sincerely,  
KENNETH MURRAY  
(Director, Civil Service Selection Board, 1964-77),  
15 Melvinshaw, Leatherhead, Surrey,  
November 26.

From Mr S. B. Kibbey

Sir, If senior civil servants are to be "held accountable" for policy failures, as Simon Jenkins says, they must be free to speak out in their own defence. To have to expound, justify and put into practice policies adopted by ministers against their advice puts a great strain on the professional integrity of officials. But it is a duty they discharge in confidence and with complete loyalty.

If officials are to be called to account for policy failures the Civil Service will become embroiled in party politics with dire consequences, for ministers and public alike, when the present protracted period of one-party government comes to an end.

Yours faithfully,  
S. B. KIBBEY  
(Under Secretary, Department of Health and Social Security, 1971-6),  
29 Beaulieu Close,  
Datchet, Berkshire,  
November 25.

From Mr R. A. Harrison

Sir, You report (November 20) that "top civil servants who fail to carry out their duties efficiently will face compulsory redundancy".

Surely they cannot be made redundant unless the post is disestablished? Is not the true situation that if they fail in their job they will be paid to go away? Why can't they be sacked, without compensation, like other people?

Yours faithfully,  
R. A. HARRISON,  
3 Prior Croft Close,  
Canterbury, Surrey.

### Opposition to religious leaders' call on Sunday trading

From Mr Nicolas Walter

Sir, The letter (November 29) in which four religious leaders demand continued regulation of Sunday trading misses the point. This is not whether people should continue to observe Sunday as a special day, but whether they should be forced to do so by law.

At one time, virtually all commercial and recreational activities on Sunday were illegal, but gradually people demanded and eventually the law allowed cafes and restaurants, buses and trains, museums and galleries, lectures and meetings, concerts and films, sports and games on Sunday as on any other day.

All that is being demanded now is that the same should be true of shops. After all, churches may open, ministers may work, and believers may worship on Sunday; why shouldn't shops and shoppers and shop-workers have the same freedom?

The English law regulating Sunday trading is almost the last vestige of the enforcement by the state of the doctrine of the Christian church, and the religious argument is the only justification for continuing to use the criminal law to protect the sabbatarian tradition. It is impossible to find workable compromises about types of goods, size of shops, or hours of opening; the time has come to bring the whole anomalous situation to an end. Keep Sunday special, for those who wish; for those who don't, set Sunday free.

Yours etc,  
NICOLAS WALTER,  
Nationalist Press Association,  
88 Islington High Street, N1,  
November 29.

From Mr John L. Marshall, MP for Hendon South (Conservative)

Sir, The Archbishop of Canterbury and his co-signatories claim that deregulation of shopping legislation will hit those on low income. I recently visited two shops in my constituency, one of which they might allow to open on a Sunday and one of which they would presumably have to close. In the former it would cost £18.35 to buy a range of essential, branded goods; in the latter, £13.74.

Allowing supermarkets to open on a Sunday will in fact benefit those on low incomes, many of whom do currently shop in a supermarket on a Sunday.

Yours faithfully,  
JOHN MARSHALL,  
House of Commons,  
November 29.

From the Vicar of Linthwaite

Sir, On a rare Sunday off recently I had a splendid time shopping in a former corn exchange, converted into shops, and in a vast city-centre bookshop. What struck me particularly was the large number of families shopping with me.

It was obviously all so recreational, and none of the people who were serving seemed other than happy to be doing so. Despite all the commerce, it still felt to me very much like Sunday, and I daresay many besides me had been to church.

People will get to church if they want to. Churches may have to vary the hours of the services they provide, and a church adjacent to a shopping precinct open on a Sunday might well

benefit from shoppers casually coming in (as would the shoppers).

The argument about protecting the "corner shop" is specious and sentimental: those whose owners are willing to work imaginative hours will survive.

I for one do not want either the state or religious leaders telling me when and where I can shop, and what I can buy on a Sunday or any other day.

Yours faithfully,  
CLAYTON COON,  
Linthwaite Vicarage,  
Huddersfield, West Yorkshire.

From Mr R. M. Bale

Sir, Perhaps the call to "keep Sunday special" should be extended from shop workers to those working in the electricity, water and gas industries, hospitals, public transport, airlines, police, catering and shipping, etc. all of whom are currently disadvantaged by not having the same right to a special Sunday.

Yours faithfully,  
R. M. BALE,  
Rocque Berg, St Clement,  
Jersey, Channel Islands,  
November 29.

From Canon John H. Williams

Sir, How can the Church teach people the difference between right and wrong if the government encourages them to spend Sunday in the supermarket?

Yours faithfully,  
JOHN H. WILLIAMS,  
St Saviour's Rectory,  
Sidney Road, Forest Gate, E7,  
November 29.

### Church finances

From Mr John Akerman

Sir, When comparing the Church of England with a business Mr R. C. Woods (letter, November 20, supported by Mr D. M. Clement, November 25) betrays the same inward vision that has destroyed much of England's industry. The best way of improving the finances of an organisation is not cost cutting, important though that may be, but getting out and selling more of the product.

In today's climate of stress and uncertainty there is a huge market for the message of Jesus Christ but the Church of England seems to make no serious attempt to reach it. Instead of spending their time in the

farmhouse squabbling over who should look after the few sheep remaining in the pen the C of E shepherds should get out and gather in some of the multitude of lost ones.

Yours sincerely,  
JOHN AKERMAN,  
52 Torrington Drive,  
Shrewsbury, Shropshire,  
November 27.

From the Vicar of Amport

Sir, I agree with Mr D. M. Clement's suggestion that with modern communications four neighbouring dioceses should be able to achieve economies by developing a range of shared services. However, a word of caution.

I am the incumbent of four rural parishes. The two furthest churches are three miles away and the two nearest not far short of a mile from each other.

In a recent article in my benefice magazine I dared to float the idea that we too could achieve savings in heat and light by sharing worship during the cold, dark winter months. The power I might have saved has been more than offset by the heat of parochial reaction, which can only be described as electric!

Yours faithfully,  
ROGER S. BENNETT,  
The Vicarage, Amport,  
Andover, Hampshire,  
November 26.

### All presently correct?

From Mr G. Lee-Gallon

Sir, Mrs J. H. F. Cox (letter, November 29) might like to consider *persona non grata* as the politically correct version of *homo sapiens*.

Yours faithfully,  
G. LEE-GALLON,  
Clock House,  
Bradford Grammar School,  
Keighley Road,  
Bradford, West Yorkshire,  
November 30.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number — 071-782 5046.

### Frontiers of science

From Dr Boris Rankov

Sir, In your editorial of November 24, "Bamburgh science", you claim that, as archaeology, the trans-Pacific voyage of Tim Severin and, by implication, all similar ventures are "a load of old rowlocks". And while you admit that the recent trireme reconstruction, *Olympias*, "answers and raises interesting questions for scholars and ancient boat-building and naval tactics", you allege that "as a scientific witness to what went on at the battle of Salamis, it is less reliable even than Herodotus." As if one of these questions were more or less important than, and even uncorrected with, the other!

Experimental archaeology sets out to test the physical practicality of the theories of historians and archaeologists. Firing a replica kiln, or observing the weathering of a restored rampart, or sailing a reconstructed ship establishes the parameters of what is and is not possible. So long as such experimentation is undertaken scrupulously and systematically and is, above all, properly published, it significantly advances our knowledge.

Yours faithfully,  
BORIS RANKOV  
(Director, The Trireme Trust),  
Royal Holloway,  
University of London,  
Department of Classics,  
Egham, Surrey,  
November 25.

### If they want to get ahead...

From Mr Timothy Glazier

Sir, Rachel Kelly is right ("Whatever happened to the hat?", November 29). The resistance by the British male to covering his head; even in the most adverse of weather, is extraordinary and perhaps demonstrates more than anything this nation's characteristic of perversity — or should one say "home-headedness".

A hat, by its very position on the body, always makes a statement, and this bears out Ms Kelly's assertion that a reason for the rejection of headwear was the class or status connotations of the cloth cap, bowler, top hat, etc. But it is my contention, as a third-generation hatter, that men do enjoy wearing hats and are longing for the right classless styles to come along — one reason for the popularity of that ubiquitous transatlantic import, the baseball cap.

Yours sincerely,  
TIMOTHY GLAZIER,  
11 Old Burlington Street, W1,  
November 23.

From Mr Adam Bruce

Sir, This morning I strode into work through driving snow, with the temperature barely above freezing, wearing an ex-Soviet army officer's fur hat, purchased by barter in Budapest in 1991. In more pleasant conditions I might wear my Akubra, an Australian broad-brimmed hat, acquired in Sydney in 1988. If it gets particularly hot, I could sport my broad-brimmed canvas hat, which I bought to go walking in the Cotswolds this summer.

If the present weather continues, I may don my most prized possession, a fur hat from Winnipeg, guaranteed to keep my head warm long after I have lost all sensation in my feet.

Yours faithfully,  
ADAM BRUCE,  
8 Montgomery Street, Edinburgh 7,  
November 23.

From Mr Alex Wengraf

Sir, Rachel Kelly should try driving with a hat on or just getting into a car with a bowler. Let alone a great fashion number. It was not the sexy Stiles that killed the hat, nor the different defence, but the fact that trains and buses have heaters and motor manufacturers leave only an inch of clearance over the driving seat.

Yours faithfully,  
ALEX WENGRAF,  
The Old Knoll, Elton Hill, SE13.

From Miss Mary E. Jelley

Sir, Rachel Kelly's article made delightful reading. Let us hope that it will encourage men to return to wearing hats, if only to enable women to recognise, by the way it is worn, what manner of man approaches.

Yours sincerely,  
MARY E. JELLEY,  
The Shepherd's Cottage,  
Chute, via Andover, Hampshire,  
November 23.

### Besting the best?

From the Editor of New Departures

Sir, Last Thursday Daniel Johnson, — preened  
New poetry by James Fenton.  
— Fine, but since your esteemed  
Lit Ed and critic went on

To show what a perfect piece of cake  
Fenton's verse is to imitate,  
Surely Daniel's made some slight  
mistake  
When he calls James the very "best  
of our great?"

Yours, up all the other excellent poets,  
MICHAEL HOROVITZ,  
Editor, *New Departures*,  
29c Colville Terrace, W11,  
November 28.

### Clash of symbols

From Mr J. E. Hitchcock

Sir, Your article on the significance of the double-headed eagle ("Russia's clash of symbols", November 26) does not probe far back enough into history. This symbol is not simply a product of the "late Roman Empire"; it goes back at least to the Hittites.

On a recent trip to Turkey, I visited the site of Alaca-Huyuk in Anatolia, and there, on a 14th-century stone gateway, I saw a large, carved, double-headed eagle with its prey in the talons of both feet. It looked so much like the symbols of this kind in current use that one member of our party exclaimed: "Look, two small businessmen in the grip of Bardays Bank!"

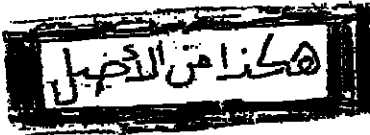
Yours faithfully,  
EDWARD BLACKWELL,  
Twin Oaks, 3 Presbury Road,  
Winiflow, Cheshire,  
November 26.

### Rare sighting

From the Reverend P. M. Hickley

Sir, The world, and the RSPB, should be told that here in Britain's second city we have probably achieved another first: A sign in Corporation Street proudly announces: "Humped pelican crossing."

Yours faithfully,  
MICHAEL HICKLEY,  
372 Heath Road South,  
Northfield, Birmingham 31.







## COURT CIRCULAR

### BUCKINGHAM PALACE

November 30: The Queen held an investiture at Buckingham Palace this morning.

President and Mrs George Bush were invited to luncheon with the Queen and the Duke of Edinburgh. Her Majesty invested President Bush with the insignia of an Honorary Knight Grand Cross of the Most Honourable Order of the Bath.

The Rt Hon John Major, MP (Prime Minister and First Lord of the Treasury) had an audience of the Queen this evening.

The Duke of Edinburgh, President of the Institute of Sports Sponsorship, this evening gave a Reception at Buckingham Palace to celebrate the Sportsman's Scheme.

Mrs John Dugdale has succeeded the Hon Mary Morrison as Lady in Waiting to Her Majesty.

BUCKINGHAM PALACE November 30: The Princess Royal, President of the Royal Smithfield Club, today attended the Royal Smithfield Show, Earls Court Exhibition Centre, Warwick Road, London SW5.

Mrs Andrew Falden was in attendance.

CLARENCE HOUSE November 30: Captain T W Loughran, Royal Navy, Commanding Officer, HMS Ark Royal, today had the honour of being received by Queen Elizabeth The Queen Mother.

ST JAMES'S PALACE November 30: The Prince of Wales this morning visited Gwent and was received by Her Majesty's Lord Lieutenant (Mr Richard Hambury-Tenison).

His Royal Highness, President of the Prince's Trust, held a meeting for volunteers in Wales.

The Prince of Wales, Chancellor of the University of Wales, this afternoon attended the University's Centenary Congregation at St David's Hall to present a number of honorary degrees, followed by the Centenary Banquet this evening at Cardiff City Hall and was received by

Her Majesty's Lord Lieutenant for South Glamorgan (Captain Norman Lloyd-Edwards, RNVR).

Mr Stephen Lampert was in attendance.

KENSINGTON PALACE November 30: The Princess of Wales, President, the General Council and Register of Osteopaths, this evening attended a Reception at Kensington Palace.

KENSINGTON PALACE November 30: The Princess Margaret, Countess of Snowdon, Patron, the Migraine Trust, this evening attended a Reception for the Trustees at the Medical Society of London, 11 Chandos Street, W1.

Mrs Jane Stevens was in attendance.

KENSINGTON PALACE November 30: The Duke of Gloucester, President, NABC - Clubs for Young People, today visited Clubs in Middlesex.

Major Nicholas Burne was in attendance.

YORK HOUSE ST JAMES'S PALACE

November 30: The Duke of Kent, President, the Duke of Kent, this morning attended a Trustees' Meeting at Exhibition Road, London SW7.

His Royal Highness, Patron, the Hampshire Society, this evening attended a concert at the Victoria and Albert Museum, London SW7.

Commander Roger Walker, RN, was in attendance.

THE DUCHESSE OF KENT, Honorary Founder, The Queen's Allotment Society, this morning attended a Seminar at London House, 100 Whitehall, London WC1.

Mrs Colin Marsh was in attendance.

THATCHED HOUSE LODGE RICHMOND PARK November 30: Princess Alexandra, President, this afternoon received Mr J M K Laing, Chairman of WWF UK (World Wide Fund for Nature) and Director.

Her Royal Highness and the Hon Sir Angus Ogilvy this evening attended a Concert and Dinner in aid of the Royal Society for the Prevention of Cruelty to Animals, London SW1.

Rear Admiral Sir John Garnier was in attendance.

## Royal engagements

The Queen, accompanied by the Duke of Edinburgh, will open the new headquarters of the London Chamber of Commerce and Industry in Queen Street, W1, at 2.45.

The Duke of Edinburgh will visit Gile's, A 50 Years Celebration, at the National Museum of Cartoon Art at 10.00; and, as senior fellow, will present the Royal Academy of Engineering Maestri award at the Science Museum at 11.15.

Queen Elizabeth The Queen Mother will visit the Royal Smithfield Show at Earls Court at 11.45.

The Prince of Wales, as Patron of the Royal Opera, will attend a gala performance at the Royal Opera House at 7.25 in aid of the Royal Opera House Trust.

The Princess of Wales, as Patron of the National AIDS Trust, will attend the Symposium of Hope at Westminster Arena at 7.45 to mark World AIDS Day.

The Princess Royal, as Colonel-in-Chief, the Royal Logistic Corps, will visit the postal and courier depot at Mill Hill at 11.00; as Chancellor of

London University, will open the new day case unit, Institute of Dental Surgery/Eastman dental hospital at 256 Gray's Inn Road at 3.00. Later, as Upper Warden of the Woolworth's Centre, will attend a court and ladies dinner at Haberdashers' Hall at 7.00.

The Duke of Gloucester will visit Interbuild, the international building and construction exhibition, at the National Exhibition Centre, Birmingham, at 12.10.

The Duchess of Gloucester, as Patron of the AFASIF, overcoming speech impairments, will attend a reception at St James's Palace at 7.10 to mark the association's 25th anniversary.

The Duke of Kent will attend a performance of *Sunset Boulevard* at the Adelphi Theatre at 7.30 in aid of the Army Benevolent Fund.

Princess Alexandra will present the reception, held at her home, Epsom Park, Epsom, Surrey, yesterday to mark the first presentation of the Duke of Westminster's Award for Professional Services to people with arthritis.

## Guide to the night sky in December

BY MICHAEL J HENDRIE, ASTRONOMY CORRESPONDENT

MERCURY is a morning star until the end of the year and the -0.6 magnitude planet might be visible during the first few days of the month low down in the southeast soon after dawn.

Venus is closer to the Sun than Mercury but being -3.8 magnitude should be easier to see low in the southeast but like Mercury it will rise only minutes before the Sun by the 31st. The very bright crescent Moon will be above Venus on the 11th and 12th.

Mars will be in conjunction with the Sun on the 27th and then becomes a morning star but will be too close to the Sun for observation.

Jupiter passes from Virgo into Libra during the month, the -1.8 magnitude planet rising by 03h late in the month, Crescent Moon to the south on the 10th.

Saturn moves eastwards from Capricorn into Aquarius, the 0.8 magnitude planet setting by 20h on the 31st. Crescent Moon to the north on the 17th/18th.

Uranus and Neptune are in Sagittarius, setting by 17h late in December. The red star Betelgeuse in Orion is slightly and irregularly

brightness over hours, days or years while others show no appreciable change over hundreds of years. Those like Algor that repeat their cycle of change in a fixed time are called "regular" variables while those that follow a less predictable pattern are "irregular". The red star Betelgeuse in Orion is slightly and irregularly

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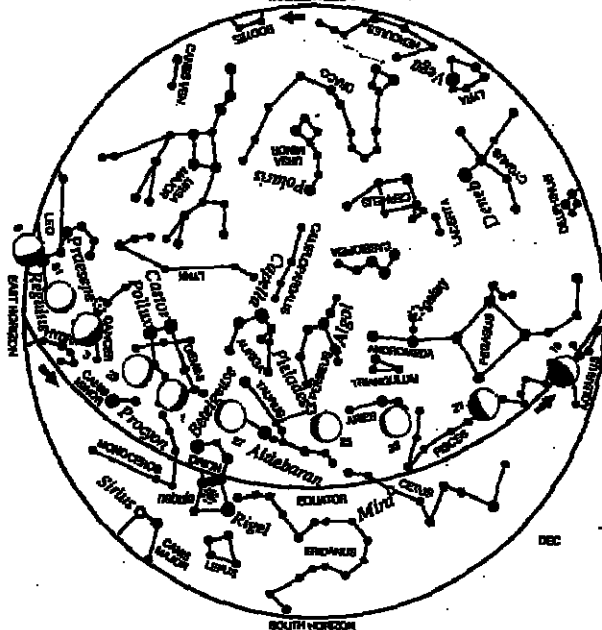
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## Dinners

### Caledonian Club

Lord Ramsay, President of the Caledonian Club, presided at the annual St Andrew's Day dinner held last night at the club. Sir Alistair Grant was the guest of honour.

### United and Cecil Club

Mr Sydney Chapman, MP, was host to the United and Cecil Club at a dinner held last night at the House of Commons. Sir Marcus Fox, MP, chairman, presided. Mr Richard Byler, MP, was the principal guest and speaker. Miss Kay Clark also spoke.

### Consular Corps of London

Vice-Admiral Sir James Weatherall, Master of the Diplomatic Corps, was the guest of honour at the annual Christmas dinner of the Consular Corps of London held last night at the Hyatt Carlton Tower hotel. Mr Willie S. Wilder, president, was in the chair.

### European-Atlantic Group

The Roman Ambassador was the speaker at a dinner of the European-Atlantic Group held last night at the St Stephen's Club after a meeting held at the House of Commons. Mr Peter Temple-Morris, MP, a vice-chairman, presided at the meeting and Viscount Montgomery of Alamein, chairman, presided at the dinner discussion. Sir Frank Roberts and Miss Joyce Quin, MP, also spoke.

### Farmers Club

Mr John Nicholson, Chairman of the Farmers Club, presided at a dinner held last night at Grosvenor House to mark the anniversary of the founding of the club. Mr Rupert Pennant-Baie and Mr Raymond Monk also spoke.

## The University of Liverpool

Sir Alistair Pilkington, FRS, President of Pilkington plc, has been elected to the office of Chancellor of the University of Liverpool, with effect from January 1, 1994. Sir Alistair will succeed the Right Hon Philip William Bryce Lever, KC, TD, third Viscount Leverhulme, who has held the office of Chancellor since 1980.

## Memorial service

Professor William W. Mushin, a Memorial Service for Professor William W. Mushin, CBE, Past Dean of the Board of the Faculty of Anaesthetists of the Royal College of Surgeons of England, will be held at the West London Synagogue, Upper Berkeley Street, on Wednesday, December 15, 1993, at noon.

The Chief Executive of the Royal College of Anaesthetists, 48/49 Russell Square, London, WC1B 4JY, will be pleased to let friends who intend to be present have further details of the arrangements.

## Eton College

The Provost and Fellows have appointed Mr John Lewis, Head Master of Geelong Grammar School, Australia, to succeed Dr Eric Anderson as Head Master of Eton College from the Autumn of 1994.

## Latest wills

Sir Edward Joseph Philip Brown, of Enfield, north London, Conservative MP for



## OBITUARIES

## AIR MARSHAL SIR HARRY BURTON

Air Marshal Sir Harry Burton, KCB, CBE, DSO, Air Officer Commanding-in-Chief, Air Support Command, 1970-73, died on November 29 aged 74. He was born on May 2, 1919.

SHOT down on a bombing raid over Germany in September 1940, Harry Burton became the first officer in any of the services to make it back home to Britain after escaping from a prisoner of war camp in Germany. It was one of the most resolute escape attempts of the war, the more remarkable for being achieved by a man who was already weakened by five days of solitary confinement — a punishment for a previous escape attempt.

Born at Rutherglen, Lanarkshire, and educated at Glasgow High School, Harry Burton joined the RAF in 1937. After learning to fly at No 10 Flying Training School he was, in 1938, posted to his first bomber squadron, No 215. This was at that time equipped with the Handley Page Harrow, an obsolete, unwieldy high-wing bomber with a fixed undercarriage, whose top speed of less than 200mph would have made it an easy victim for the German fighters of the era, had war broken out earlier.

When Burton did eventually go to war as a bomber pilot, he was lucky enough to have been transferred to 149 Squadron, flying the Barnes Wallis designed Vickers Wellington. This aircraft was the RAF's only bomber capable of delivering a meaningful punch in September 1939. Engaged in the air battle from the very first day of the war, No 149 was thereafter involved in some desperate early raids, as Bomber Command did its best to comply with the idiotic rules of engagement laid down by the Chamberlain war cabinet, ie, not to release bombs over enemy territory if they risked "damaging private property" or endangering civilian life. This meant, for example, that warships in harbour could not be attacked because dockyard workers might be killed. Thus, on several occasions No 149 had to run a hundred-mile gauntlet of fighters and endure a storm of flak over heavily defended targets like Heligoland and Wilhelmshaven, only to be ordered to return home with their bomb loads, rather than risk irritating the enemy.

As soon as Churchill took over the helm of government in May 1940 such suicidal (and for the pilots demoralising) "non-aggression" raids were consigned to the dustbin. With



the German Blitzkrieg overrunning the Low Countries and Italy threatening war, Burton and 149 Squadron were sent to the south of France with a view to attacking industrial targets in Genoa. France's speedy collapse in June allowed only one of these raids to take place and Burton's squadron was ordered home to Britain.

The next priority was attacks on Germany itself, and it was on one such raid, in September 1940, that Burton's luck ran out and he was shot down over occupied Belgium.

Taken prisoner, he was sent with other captive RAF men by train to Stalag Luft 1 near the Baltic coast of Germany. Railway maps picked from German carriages during this journey were later to prove useful when it came to escaping. Burton made his first attempt in May the following year, but was caught installing air pumping gear for the get-away tunnel. As a

punishment he was sentenced to ten days' solitary confinement during which he had only two bars of chocolate to sustain him. However, after five days of solitary he determined to make another attempt to get out and, with a table knife he had hidden in his battledress blouse, he was able to loosen the bars of his cell.

Burrowing out of the camp with the help of his knife, and avoiding patrolling Alsians on the perimeter, he hid himself in woods by night until the hue and cry had died down and then found a railway line which he calculated must lead to one of the Baltic ports. Walking by night and hiding by day he eventually reached the coastal town of Sassnitz, where he hoped to sneak aboard the ferry to Sweden.

However, the vessel was heavily guarded, so, noticing a freight train standing at a distance, as if waiting to be embarked, he crawled beneath it

and clung to the underside of one of the wagons. The van he had selected turned out to be a mail car carrying letters and packets intended for Swedish destinations, and in due course he was shuttled aboard the Swedish ship. Burton was taken to Trelleborg and on to Stockholm from where he was eventually flown home. He was the first escaped POW to arrive back in Britain. It was a remarkable feat but remains among the less loudly trumpeted wartime escapes. Burton was awarded the DSO for it, and in acknowledgement of the wealth of useful intelligence he had been able to bring with him about a typical German prison camp layout and interrogation methods.

Although he did not fly on bombing operations again, it was by no means the end of Burton's war. From October 1941 he was on the operations staff at 41 Group and he then spent two years with Transport Command. Early in 1945 he was posted to Burma where he commanded a squadron of Dakota transport aircraft engaged in the important task of supplying General William Slim's 14th Army by air, as it advanced through the jungles towards Rangoon.

After the war he continued to be involved with bombers into the jet age. From 1960 to 1962 he commanded RAF Scampton (from where the Dambusters' raid had been launched in 1943, but in the 1960s a V-Bomber base). In 1962 he was deputy commander of a force of three Vulcans which went out to Australia to stage fly-pasts for the opening and closing ceremonies at the Commonwealth Games held at Perth that year.

Among subsequent appointments was one involving nuclear strategy at SHAPE, 1965-67, and command of 23 Group, Flying Training Command, 1967-70. He was made AOC-in-C Support Command in 1970 and retired after three years in 1973. In retirement he continued active in the affairs of his service. He was, among other things, a member of the council of the RAF Benevolent Fund and he chaired the committee which raised the money to commission the statue of "Bomber" Harris which was erected in front of the RAF church, St Clement Danes, in London.

His first wife Jean, whom he married in 1945, died in 1987. He married, in 1988, Sandra Robertson, daughter of Thomas McGlashan. She survives him with the son and daughter of his first marriage.

## SIR JOHN STALLWORTHY

Sir John Stallworthy, Nuffield Professor of Obstetrics and Gynaecology at Oxford University, 1967-73, died on November 19 aged 87. He was born on July 26, 1906.



JOHN STALLWORTHY was a man of Christian convictions, firm of purpose and reliable in judgment. He was an outstandingly humane doctor, a surgeon of the very greatest skill and a memorable teacher. Born in New Zealand, and educated there and in Australia, he did not land in England until he was 28, working as a gynaecologist first in London and then at Oxford.

Stallworthy's arrival in Oxford in 1937 coincided with a moment when Lord Nuffield's generous benefactions had already caused remarkable changes in the Oxford medical scene. The second world war gave further impetus to medical developments outside London, and particularly at Oxford. By then Stallworthy had become a member of the consulting staff at the Radcliffe. He seized his opportunity, worked tirelessly in the wards and operating theatres, setting a great pace and promoting the highest clinical standards. Increasingly he became involved in planning, for he was a most persuasive and formidable committee man.

In 1948 Stallworthy established the Area Department of Obstetrics and Gynaecology at Oxford, and was responsible for organising an integrated obstetric service over a very wide area, which was, in many ways, a model development. Stallworthy was particularly proud of "the flying squad" which brought expert skill and increased safety to women confined outside the main centres.

He was a consultant in great demand, and patients had immense confidence in his wisdom and skill. His physical stamina was remarkable and he never spared himself, devoting long hours at night to

difficult midwifery problems. He was, by day, punctilious and seemingly tireless in the operating theatres and out-patient clinics. It was a self-imposed discipline, exemplary and contagious, and the very essence of his remarkable clinical success.

Stallworthy gave of his best to the Royal College of Obstetricians and Gynaecologists, serving on its council for 15 years. In 1964 he was elected Sirs Black Professor, later becoming vice-president.

In 1967 Stallworthy was appointed Nuffield Professor of Obstetrics and Gynaecology at Oxford and a fellow of Oriel College. His strong clinical interest continued, and he also developed and supported a very great deal of academic research. He became president of the Medical Protection Society in 1970, having long been interested in its affairs. He was president of the Royal Society of Medicine from 1973 until 1975 — holding the same post again from 1980 until 1982, when the large redevelopment of the society's premises was completed, thus becoming the only person ever to be elected to that office twice since the foundation of its immediate precursor in 1805. He was also president of the British Medical Association in 1975 and 1976. He was knighted in 1972.

Many of the influences that marked him for life derived from his New Zealand home.

John Arthur Stallworthy was born of missionary stock. His father, a newspaper proprietor, was at one time New Zealand Minister of Health. In his early home the ideals of service and enterprise were promoted and valued. Stallworthy's progress through school and university at Otago was marked by distinction in games and scholarship. He was a tennis player, and Gold Medalist at Otago Medical School. He won a travelling scholarship to Melbourne where he gained postgraduate experience. In 1934, with his young wife, he sailed to England, and he always considered himself fortunate to have worked at the Chelsea Hospital for Women under Victor Bonney. In later years it gave Stallworthy great pleasure to be a joint author of Bonney's text book of operative gynaecology. This involved a great deal of work but it was a labour of love, and he was punctilious always to pay tribute and to continue the text book in the style of its distinguished author.

At Oxford, Stallworthy attracted students from the entire British Commonwealth, from America and the non-aligned countries. He stirred these students to produce their best work and gained their affection and loyalty. He was always assiduous to promote opportunities and he delighted in their successes. When, in 1973, he retired from the Nuffield professorship at Oxford, they returned in great numbers to honour him. It had been said of Palmerston and it could now be said of Stallworthy that "he had disciples, he made men, he formed a school".

Stallworthy was particularly fortunate in his marriage, and was greatly appreciative of the comforts of his home where he delighted to entertain an endless procession of visitors and friends. His wife Peggy died in 1980, and Stallworthy is survived by his son, Jon, the biographer and poet, and by his twin daughters.

## BRUCE TURNER

Bruce Turner, jazz clarinetist and alto-saxophonist, died at his home in Newport Pagnell, Buckinghamshire, on November 28 aged 71. He was born in Saltburn, Yorkshire, on July 5, 1922.

AS A non-drinking, non-smoking vegetarian who ate large quantities of sweets, ice-creams and cakes, Bruce Turner was the complete an-

thesis of most people's idea of a professional jazz musician. Yet as a long-term member of the Freddy Randall and Humphrey Lyttelton bands for more than 40 years he was one of this country's most original and most respected jazz talents. He was also — in spite of a propensity for scatter-brained eccentricities — one of the few musicians to make a living entirely from jazz, without giving way to commercialism.

Turner's musical eloquence and originality defied categorisation. This led to his entry into jazz folklore when his first appearance with the Lyttelton band in Birmingham in 1953 was greeted by hordes of outraged fans waving a banner bearing the slogan: "Go home dirty bopper" simply because he was playing a saxophone. It was a time when jazz was fiercely divided into traditional and progressive camps.

From the blinkered perspective of the New Orleans fans, Turner was despised as a rather dangerous modernist while the modernists regarded him contemptuously as an unmitigated troglodyte. In fact he was an early exponent of a jazz form which retained its links with the past without simply wallowing in it. This was eventually called mainstream. As a leading exponent of the style, Turner was a favoured sideman for visiting

American musicians and played alongside Bill Coleman, Ben Webster, Earl Hines, Don Byas and Ray Nance.

Malcolm Bruce Turner's father was an English professor and his mother an enthusiastic amateur musician. The family lived a peripatetic existence and Turner spent some years in India as a child before attending Dulwich College. He described himself in his autobiography, *Hot Air, Cool Music* (1984), as a confused teenager, an adolescent misfit whose sense of disorientation reached its peak during an undistinguished wartime spell in the RAF.

A self-taught musician who had been introduced to jazz by his elder brother via a Duke Ellington recording, "Hot and Bothered", Turner learnt to play the clarinet by simply hunching away for hours on end until the sound came. Trial and error showed him where to place the fingers and what lip pressure would result in the most satisfactory sound.

"To say I was self-taught would be an understatement," he said. "For about three years I played only in the low register, for it took me about that long to discover the register key. As this key was situated a quarter of an inch away from the left thumb, in the playing position, you could say I was unobservant."

Throughout his career his ability to read music remained minimal. His first experience of live jazz was hearing the American tenor saxophonist Coleman Hawkins in concert in London in 1938 and he got his first chance to play publicly during the school holidays in the West Country during the early years of the war, at dances at



the St James's Institute in Exeter. On leaving the RAF he drifted to London, worked briefly as a filing clerk at the Ministry of Food and began sitting in at the Feldman Club in Oxford Street and other jazz venues as well as playing in a variety of bands at makeshift dances.

He was fortunate to be present in the early days of the revival of interest in traditional jazz and in 1948 joined the Freddy Randall band — the leading British exponent of hard-driving Chicago-style dixieland. After two years with Randall, Turner left to work as a musician on the transatlantic liners. He used this opportunity to explore the nuances

of jazz improvisation with the blind pianist and alto saxophonist and teacher, Lennie Tristano, and to study musical harmony more formally with the progressive alto-saxophonist Lee Konitz.

After two years on the liners, he returned to the Freddy Randall band, which led the Chicago style prong of the traditional jazz revival, while the Humphrey Lyttelton band led the supposedly more pure New Orleans one. Each band had its coterie of devoted followers who despised the other and the New Orleans purists were outraged when Lyttelton, refusing to be confined by purist orthodoxy, brought in Turner on alto-

saxophone, hence the protest in Birmingham.

After four years with Lyttelton, Turner left to form the Bruce Turner Jump Band, playing in the style of the small swing groups of the late 1930s. It was with this band that he completed a series of tours with American stars of the idiom: Coleman, Webster, Byas and Nance. But although the Jump band was an artistic success it failed commercially, partly because jazz promoters expected commercially safe traditional jazz, but partly also because of Turner's notorious inability to handle the practicalities of bandleading. (Humphrey Lyttelton was always pleasantly surprised when Turner managed to find his way successfully to a band gig without getting lost.)

When, after nine years, the Jump Band's work ran out, Turner surprised many by joining the Acker Bilk band in 1966. But by this time, in spite of its striped waistcoats and bowler hats, the Bilk band had broadened its jazz repertoire and was playing a fair measure of mainstream jazz.

In 1970 Humphrey Lyttelton invited Turner to return to his band saying, only half-jokingly: "Now, you remember how to get to 100 Oxford Street, don't you." He remained with the band until 1988 and it was plainly his most natural home.

Over the years his musical style had absorbed the influences of Charlie Parker and Lee Konitz as well as Johnny Hodges, and Benny Carter and had matured into something which was indubitably his own. Bruce Turner is survived by his second wife, Sandy, and by two daughters from his first marriage and two from his second.

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## NEWS

## Clarke's Budget unites Tories

Kenneth Clarke united his party behind a "no nonsense" Budget that imposed a fresh tax squeeze on the middle classes, made unexpectedly fierce reductions in public spending and set the goal of wiping out government borrowing by the year 2000.

Tory MPs agreed that his bold effort to curb the deficit would mean pain and unpopularity in the months ahead. Home owners, motorists, smokers and holidaymakers were in the front line as Mr Clarke further reduced mortgage tax relief and froze personal tax allowances. Pages 1, 2, 9-20

## Travel and insurance to cost more

Air fares and package holiday prices will rise next year as a result of an air passenger duty. Household and car insurance premiums will be subject to a 3 per cent tax from next October, adding 35p a week to the average family's insurance bill.

## 'Irish plot foiled'

An M15 informer told an Old Bailey jury that he uncovered an Irish terrorist group's plot to "blow those English bastards to pieces". Page 3

## Bush knighted

George Bush was made an honorary knight, joining Ronald Reagan, his White House predecessor, among a select band of foreigners who have contributed "exceptionally outstanding" services to the Queen. Page 3

## Expensive welcome

South Wales police were out in force for a visit by the Prince of Wales to Cardiff a day after the local police authority appealed to the royal family to make fewer official appearances because of the cost. Page 3

## Peace obstacles

A catholic workman was murdered and a policeman's home attacked as Ulster paramilitaries demonstrated the formidable obstacles facing the peace process. Page 5

## Fans freed

Six Manchester United supporters were set free in Istanbul after three weeks in prison. They were arrested when United were beaten by Galatasaray after a brawl at an hotel. Page 5

## Raiders attack police

A policeman was shot and a policewoman threatened with a sawn-off shotgun as they chased robbers in two raids in Cheshire and Lancashire. Page 6

## School saved by parents' £250,000

Parents and teachers have saved a preparatory school from closure after raising more than £250,000 in an eleven-hour rescue package. They have bought Manor Lodge School, near Radlett, Hertfordshire, from the receivers. The move ended six weeks of uncertainty that threatened the education of 240 pupils and the jobs of 34 staff. Page 6

## Finishing in style

James Hunt, the motor racing champion who left £376,895, net, made a bequest to his brother of £5,000 for a wake "in the style he knows I would wish". Page 6

## Farm deal hope

Germany and France tried to piece together a formula that would allow Paris to sign the Blair House accord on farm exports and thus clear the way for a global agreement. Page 7

## Talks in danger

The Muslim-led government of Bosnia-Herzegovina said that fresh peace talks were in danger of collapse just hours after restarting, because the Serbian team was refusing to negotiate on the basis of a European Union peace plan. Page 7

## Gaza attacks

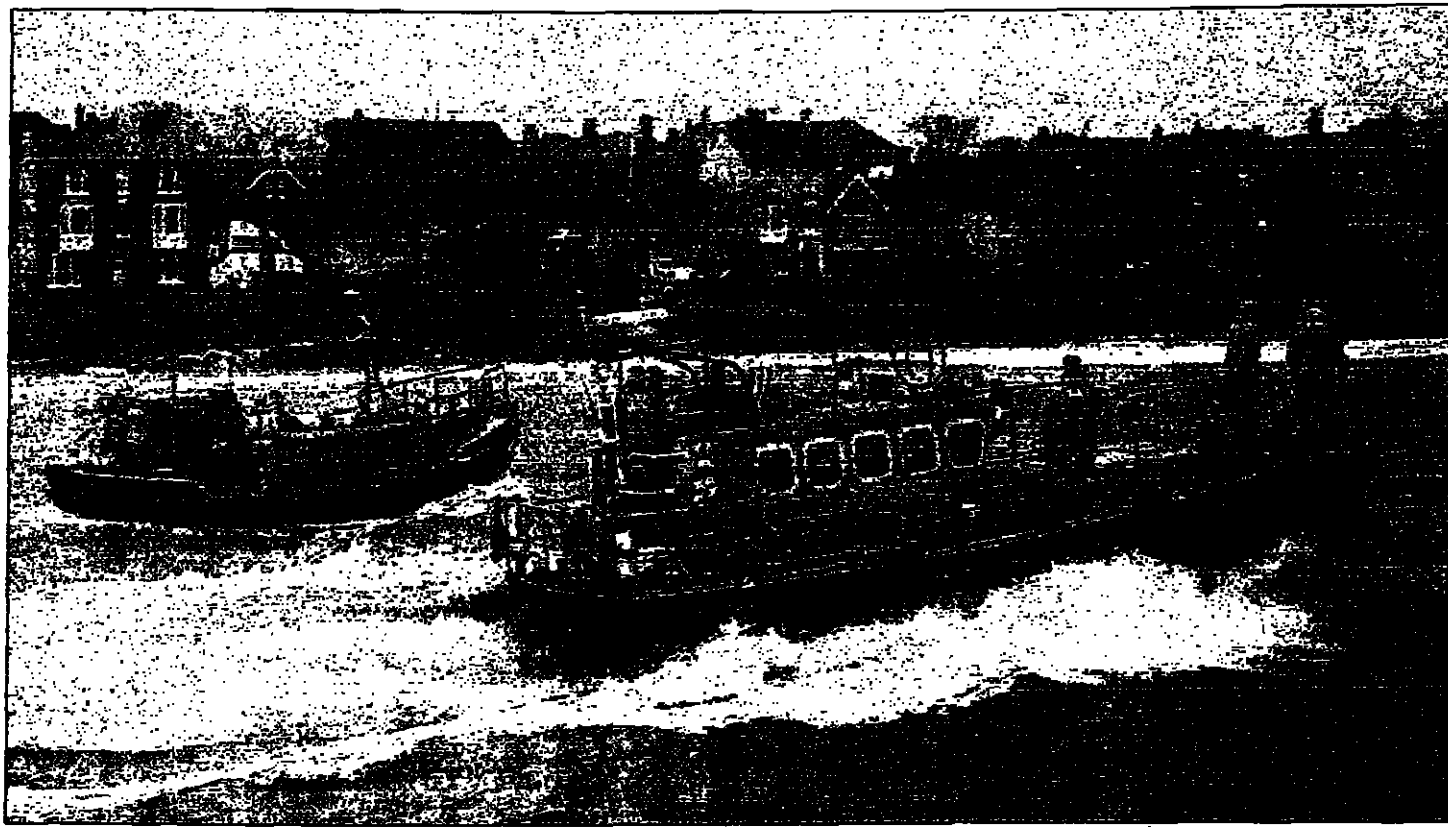
The Palestinian intifada returned with a vengeance to the slums of the Gaza Strip, erasing the last remnants of goodwill left by the peace accord between Israel and the PLO. Page 21

## High Endeavour

A spectacular pre-dawn launch of the space shuttle Endeavour is planned for today to rectify flaws in the \$2 billion (£1.34bn) Hubble space telescope. Page 21

## Tuning right

Conservatives frustrated by the perceived liberal bias of the American media will soon be able to tune to a cable television station featuring 24 hours of right-wing chat shows. Page 21



The lifeboat Freddie Cooper heads for Aldeburgh beach, Suffolk, ahead of the vessel it is replacing, the James Cable. Its arrival completes the Royal National Lifeboat Institution's programme to replace the double-ended boats with high-speed vessels

**Markets:** The FT-SE 100 share index ended the day up 31.1 at 3,166.9 and dealers expect a further surge towards the 3,200 level when trading resumes. The pound eased against leading currencies, falling 55 cents to \$1.4815 and .17 pence to DM2.5411. Page 30

**Dividend bonus:** Eastern Electricity, the privatised supplier of electricity to East Anglia and parts of North London, has increased its interim dividend by 20 per cent. Page 29

**Jaded in Japan:** Tokyo's Nikkei share index remains in the doldrums, reflecting growing fears about the country's faltering economy. Page 31

**Rugby Union:** The fourth round draw for the Pilkington Cup has seen Bath at home to Wasps. The only first division clubs with serious anxieties will be Northampton, who host Waterloo and Leicester, at Blackheath. Page 48

**Table tennis:** "It is no surprise to find one half of Matthew Syed in a high-minded search for enlightenment inside Balliol College, the other in pursuit of fame and fortune", says Andrew Longmore. Page 50

**Racing:** John Dunlop is poised to break the three-year stranglehold Paul Cole has exerted as Britain's leading trainer abroad. He finished with 24 victories abroad, earning just over £900,000. Page 49

**Inside story:** Notes from prison by Ken Saro-Wiwa, political activist, were published in *The Times*. Martin Ivens meets the man declaring Nigeria's real oil price. Page 38

**Poetic vision:** James Fenton has been described as "the poet of his generation". Margo Norman on the former war correspondent who has views on the folly of making poetry a career. Page 39

**London homes:** New rail links in the capital will change the housing market as people find more convenient areas to live. Page 43

**Sonic challenge:** Christmas will be a challenge for the Hedgehog and Mario Brothers. But there is a growing challenge. Page 40

**Nation of singers:** Despite worries about the decline of singing in classrooms, the British choral tradition remains as sturdy as ever, with 10,000 amateur choirs. Radio 3 begins a series celebrating amateur choirs. Page 35

**Soul of the party:** Chants of "Loofers! Loofers!" echoed round Wembley and mock banknotes fluttered down as the soul singer Luther Vandross sang *The Best Things in Life Are Free*. Page 35

**Treading LA's boards:** Los Angeles may be a movie town, but with Glenn Close about to open in *Sunset Boulevard* there is a reawakening of interest in live theatre on the West Coast. Page 36



Jimmy Armfield, the former Leeds United manager, has been called in to help the Football Association find the new England manager. Page 52



Yegor Gaidar, Russia's deputy prime minister and leading radical reformer, is trying to win the votes of the country's militant coal miners. Page 7



John Lewis, a New Zealand teacher who is currently head of Geelong Grammar School, Australia, will become Head Master of Eton in September. Page 3

## THE TIMES TOMORROW

## Keeping a service for patients

A London council believes it can avoid local hospital closures by running hospitals itself — and reckons it is the right organisation to do it

## Start of something Finnish

In Helsinki, Rodney Milnes reports on the opening of one of the world's grandest opera houses — the biggest cultural jamboree Finland has ever known

## Great Scots

Biographies of Dr Livingstone and General Gordon, reviewed by Ian McIntyre, raise the question: what made these eminent Victorians tick?

## TV &amp; RADIO

The Spanish government's battle to subdue Eta, the Basque terrorist group, is examined in *The Organisation* (BBC1, 9.40pm). Page 51

## OPINION

## Master of the ring

True to the spirit of the citizen's charter, Mr Clarke has designed for himself a performance-related contract. Page 23

## Trouble in Gaza

There must be no altering the timetable for this first stage of Palestinian self-rule, whatever the trouble in Gaza. Page 23

## New Eton faces

In the appointment of its new head, Eton has taken an imaginative look at the future, rather than at its romantic past. That is why it remains such a formidable pacemaker for other schools. Page 23

## SIMON JENKINS

The angels of peace have the best tunes. But there is no dodging Ulster's Catch 22, presented with typical clarity last week by Norman Tebbit. Even if Mr Major got his horses to the trough, he would not get them to drink the present stagnant water. There is no conceivable "talks" outcome that would get the IRA to lay down its weapons and not have the Unionists pick up theirs. Page 22

## ALAN COREN

I have never snipped a coupon. There are high on countless reasons for this but most of them fall under the general heading of life's being too short. Page 22

## Opposition to religious leaders' call on Sunday trading

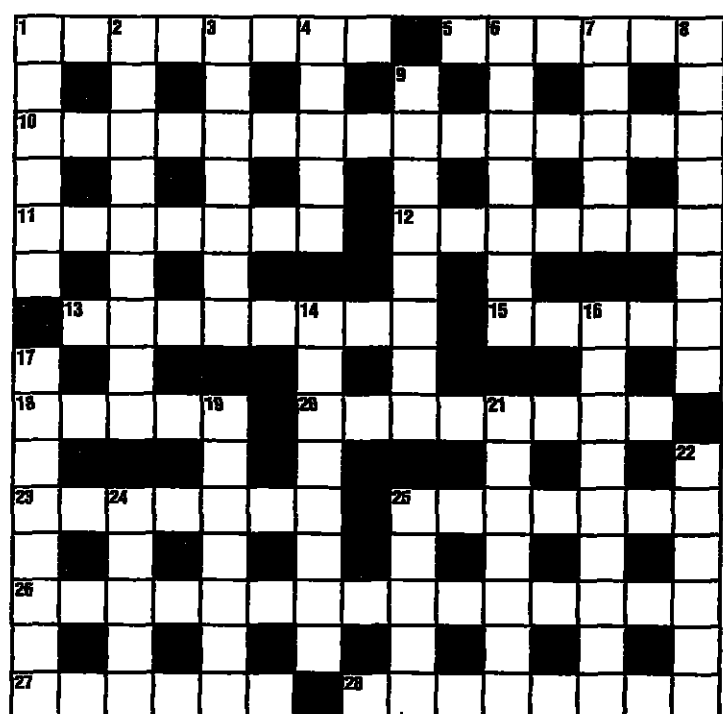
Page 23

Mr Major has with some courage made peace in Northern Ireland a priority. But he has to bring the British people and their Parliament along, and that will require plain speaking without even a hint of duplicity. — *The New York Times*

Judging from secret messages made public yesterday, the British Government has no reason to apologise for exploring a peace overture from the outlawed Irish Republican Army. — *The New York Times*

Major's cover is blown. He maintained contact with the IRA despite public assurances to the contrary. So what? Neither did the heavens part nor his political support collapse. — *USA Today*

## THE TIMES CROSSWORD NO 19,402



- ACROSS**
- 1 Bottle fell on lecher (8).
  - 2 But it comes not only in leap-years (6).
  - 3 York may be a curious choice, it appears (15).
  - 4 Change vital old screw (7).
  - 5 View as one's own concern (4-3).
  - 6 Extensive cosmetic surgery for pair in need (3-5).
  - 7 Not a long piece left after a deal is picked up (5).
  - 8 Get going without a meal (5).
  - 9 Petty swindle (8).
  - 10 Take a hand in ugly mischief-maker's hanging (7).
  - 11 Imposing close in spa town (Georgian) (7).
  - 12 Man takes annual holiday without benefit — the patriot (8,3,4).
- DOWN**
- 13 Depart after throwing bomb (6).
  - 14 A way of waxing poetic (8).
  - 15 The Cyclops sang it originally (6).
  - 16 After a second, decided to find out (9).
  - 17 Pin to the wall and rob (5,2).
  - 18 Suggest just ignoring the leader (5).
  - 19 Senior MP very intrusive in quiet resting-place (7).
  - 20 Idealised picture of a mother in one work (5).
  - 21 Scotsman's crying at reception (8).
  - 22 Untypical work — a student does it (8).
  - 23 Men who fight at home put on trial and put in the cooler (8).
  - 24 A view that's also held in the strangest places (9).
  - 25 An example of top quality flowers and fruit (8).
  - 26 Sound completely ignorant over crusade (4,3).
  - 27 Pin smaller but very tight (7).
  - 28 About to check about a reservation (6).
  - 29 The main fault, perhaps, may appear suddenly (5).
  - 30 Moving stair giving a lift to the top (5).

Solution to Puzzle No 19,401

TOOTSIE ASPIRATE  
R C T I H R B U N  
UNARMED ERASURE  
M R N E L S M  
PRIMARILY TIDY  
E N L F E N  
FRANCIS ILLEGAL  
E A A S O A  
REVIEWS HOWBEIT  
I E T E O C  
AVER SEETHROUGH  
E T A N A G A K  
GENTILED SKITTLE  
I A P E K B O Y  
SAMPHIRE FLARES

Times Two Crossword, page 52

For the latest region by region forecast, 24 hours a day, dial 0891 500 followed by the appropriate code.

Greater London	701
Kent, Surrey, Sussex	702
Devon & Cornwall	703
Wilt, Glouce, Avon, Somerset	704
Bedford, Hert, Essex	705
Northampton, Cambs	706
West York & Sth Glouc & Hereford	707
Shropshire, Hereford & Worcester	708
Central Midlands	709
East Midlands	710
Lincoln & Humberside	711
Dorset & Dorset	712
Wiltshire & Dorset	713
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Wiltshire & Dorset	727

Weathercall is charged at 38p per minute (cheap rate) and 48p per minute at all other times.

For the latest AA traffic and roadworks information, 24 hours a day, dial 0336 401 followed by the appropriate code.

London & SE traffic, roadworks	731
Area within M25	732
East/Surrey/Sussex/Hants	733
West/Surrey/Sussex/Hants	734
M25 National Orbital only	735
National traffic and roadworks	736
National motorways	737
West Country	738
Wales	739
Midlands	740
East Anglia	741
North-west England	742
North-east England	743
Scotland	744
Northern Ireland	745

AA Roadwatch is charged at 38p per minute (cheap rate) and 48p per minute at all other times.

Fog in southeast England and East Anglia will clear; rain later. Central and eastern England and the Channel Islands cloudy with fog at first and rain in the afternoon; clearer in the evening. Wales, western and northern England and eastern Scotland will have rain in the morning; brighter in the afternoon with showers. Northern Ireland and much of Scotland cloudy with showers and rain. Outlook: rain at first; brighter with showers on Friday.

Area	Sun	Rain	Max
Aberdeen	1.0	0.1	41
Anglo	0.1	0.1	40
Armagh	0.1	0.1	40
Belfast	0.1	0.1	40
Birmingham	0.4	0.1	37
Bognor Regis	0.1	0.1	40
Bournemouth	0.1	0.1	40
Bristol	0.1	0.1	40
Buckingham	0.1	0.1	40
Cardiff	0.1	0.1	40
Canterbury	0.1	0.1	40
Chichester	0.1	0.1	40
Colchester	0.1	0.1	40
Exeter	0.1	0.1	40
Falmouth	0.1	0.1	40
Farnham	0.1	0.1	40
Folkestone	0.1	0.1	40
Glasgow	0.1	0.1	40
Guernsey	0.1	0.1	40
Harrogate	0.1	0.1	40
Isle of Man	0.1	0.1	40
Isle of Wight	0.1	0.1	40
Leeds	0.1	0.1	40
Leicester	0.1	0.1	40
Liverpool	0.1	0.1	40
Luton	0.1	0.1	40
Manchester	0.1	0.1	40
Marlow	0.1	0.1	40
Medford	0.1	0.1	40
Merseyside	0.1	0.1	40
Milton Keynes	0.1	0.1	40
Nottingham	0.1	0.1	40
Northampton	0.1	0.1	40
Northwich	0.1	0.1	40
Oldham	0.1	0.1	40
Orkney	0.1	0.1	40
Perth	0.1	0.1	40
Reading	0.1	0.1	40
Sheffield	0.1	0.1	40
Southampton	0.1	0.1	40
Stirling	0.1	0.1	40
Stroud	0.1	0.1	40
Sunderland	0.1	0.1	40
Torquay	0.1	0.1	40
Warrington	0.1	0.1	40
Wexham	0.1	0.1	40
Wick	0.1	0.1	40

These are Monday's figures.

Yesterday: Temp: max 8am to 6pm, 10C (50F); min 6am to 8am, 3C (37F). Humidity: 80-90 per cent. Rain: 24hr to 6pm, 0.22in. Sun: 6am to 6pm, 0.1in. Bar: mean sea level, 1,006.7 millibars, steady.

Monday: Highest day temp: 10C (50F); lowest day max: 3C (37F); highest night min: 1C (34F); lowest night min: -1C (30F); highest sunrise: 6.03am; highest sunset: 6.03pm.

Yesterday: Temp: max 8am to 6pm, 8C (46F); min 6am to 8am, 1C (34F); Rain: 24hr to 6pm, 0.17in. Sun: 6am to 6pm, 0.2in.

Monday: Temp: max 8am to 6pm, 8C (46F); min 6am to 8am, 1C (34F); Rain: 24hr to 6pm, 0.2in. Sun: 6am to 6pm, 0.2in.

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London 3.55 pm to 7.44 am  
Bristol 4.05 pm to 7.55 am  
Edinburgh 3.44 pm to 8.19 am  
Manchester 3.54 pm to 8.02 am  
Perthance 4.25 pm to 7.59 am

Sun rises: 7.44 am  
Sun sets: 3.55 pm  
Moon sets: 8.25 am  
Moon rises: 6.06 pm

Last quarter December 5

Road Vehicles Lighting Regulations 1986: The hours of darkness are defined in these Regulations as the period between half an hour after sunset and half an hour before sunrise.

These are Monday's figures.

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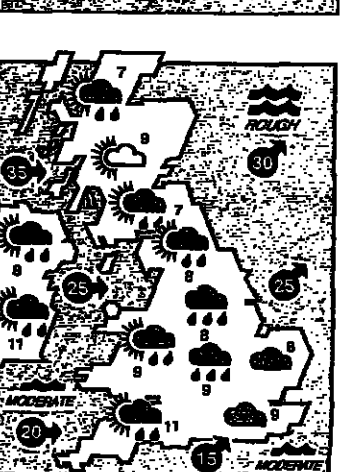
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## ARTS 35-37

**Luther Vandross:**  
a big hand for  
the soul man



## FEATURES 38, 39

**How The Times**  
saved a writer  
from death



## SPORT 47-52

**Double life**  
of the man  
from Balliol

**CARLTON'S**  
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# THE TIMES

WEDNESDAY DECEMBER 1 1993

## Shares poised to hit record as markets hail Clarke Budget

■ After-hours trading suggests the stock market will open sharply higher this morning, as dealers welcomed the Chancellor's resolve to tackle the PSBR

By Our City Staff

PRICES of shares and government bonds were set to open sharply higher when trading resumes this morning, with the City expressing support for the Chancellor's Budget proposals.

Stockbrokers were predicting last night that the FT-SE 100 index would breach the 3,200 level, with opening gains of up to 50 points. Trading in the FT-SE 100 future, after the close of the cash market, indicated that the index could open close to a new high when trading resumed. The future was trading at 3,199 in after-hours dealing, equivalent to 3,197.5 on the underlying index after deduction of a "fair value" premium. The FT-SE 100's all-time record level, reached on October 22, was 3,199.2.

Although the Chancellor's proposals will be warmly received, scope for further improvement in share values, after the previous two days' gains, will be limited.

Fears that Mr Clarke would implement swingeing tax increases to finance the welfare state failed to materialise. Instead, he surprised the City by impressing on traders and investors his determination to tackle government spending. He said he would reduce the public sector borrowing requirement by £5.5 billion, to £4.5 billion, in this financial year and by £7 billion, to £3.8 billion, next year.

This brought a new lease of life to the index, which had showed signs of running out of steam before the Chancellor rose to give his maiden Budget speech. It closed near its best of the day, rising 31.1 points to 3,166.9.

Gilt also raced ahead in late trading, with the planned cuts in PSBR exceeding even the most optimistic forecasts. They were cheered, too, by the outlook for inflation and the Chancellor's promise to reduce sales of gilts. Details of the latest gilt auction were released as the Chancellor began his speech, with the Bank of England issuing £3 billion of Treasury 6½ per cent 2004 A. Many traders had expected the issue to raise £3.5 billion.

The December series of the long gilt rebounded sharply as

the Chancellor's proposals were made known. Before the speech, it was nine ticks down at £115½ but later soared more than £1 to finish the session at £116½.

By contrast, the foreign exchange market was subdued. Trading in London closed mid-way through the speech, leaving sterling unchanged against most other major currencies. It closed little altered at DM2.5411, with its trade-weighted index ten points lower at 71.2. But the dollar rose more than half a cent against the pound, to \$1.4815, helped by a US November consumer confidence index that was better than expected.

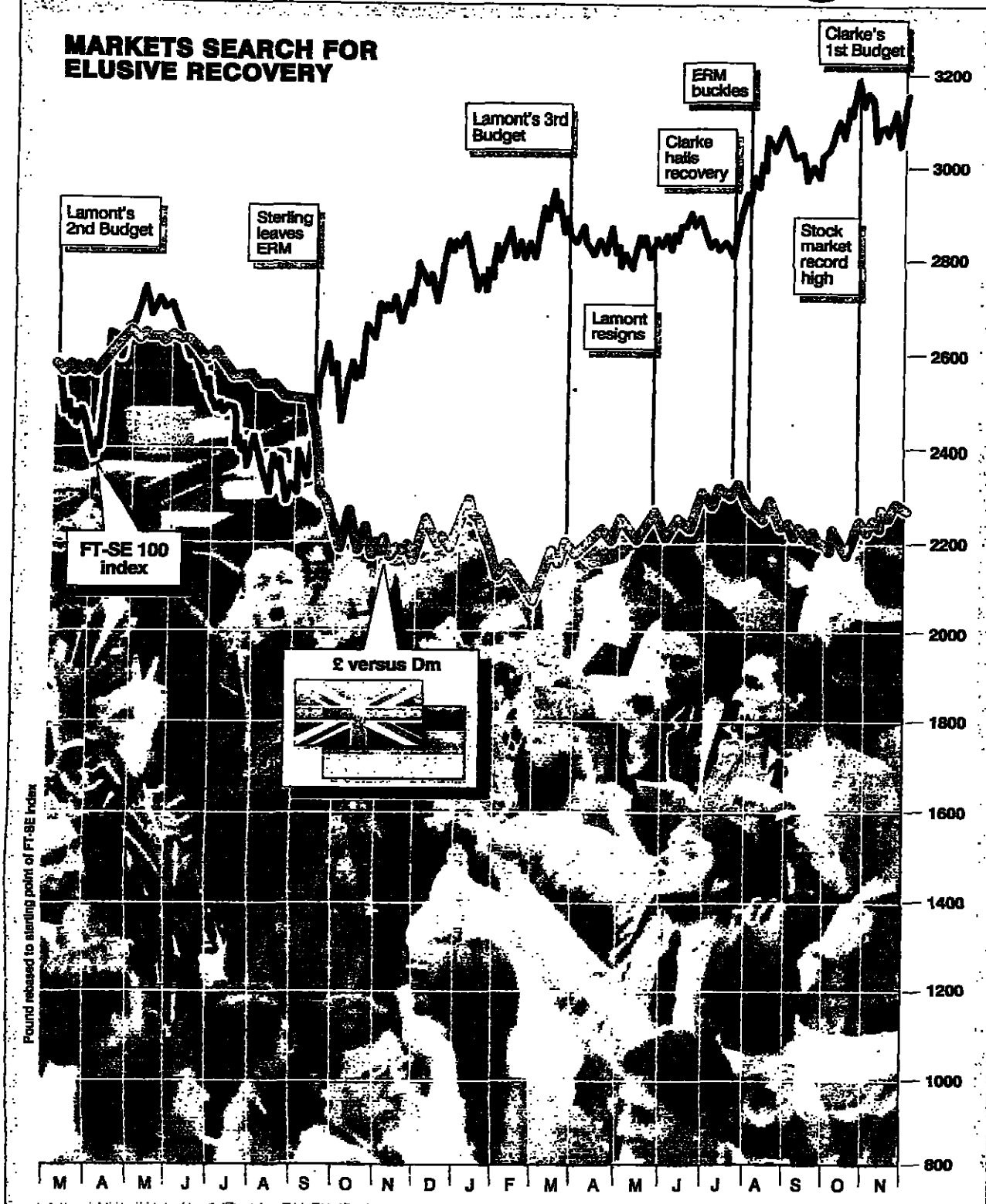
Andy Smith, market strategist at Credit Lyonnais Laing, said the Chancellor had not damaged consumer confidence. "It's pretty bullish," he said. "He has done all the right things on the spending side. Last week's half-point reduction in base rates was the Budget cut we had all been waiting for but there is clearly scope to do more."

Analysts agree that further base rate cuts are on the cards. Many say that with such large tax increases in the pipeline, a reduction in interest rates will be necessary.

Martin Lupton, head of market-making at Kleinwort Benson, said: "He has done everything right. There was nothing in this to frighten the market like a rise in pension funds taxation."

John Reynolds, equity strategist at NatWest Markets, thought it was a "well-judged Budget from the financial markets' point of view"; the rise in taxes was not as bad as had been feared.

It appeared that the proposed reduction in state borrowings would come mainly from extra spending cuts, rather than raised taxes. Derek Terrington and his media team at Kleinwort Benson said newspaper shares were likely to react positively to the Chancellor's decision not to extend VAT to newspapers and magazines. Principal beneficiaries were expected to be groups such as United Newspapers, The Telegraph and Mirror Group Newspapers, and magazine business-



such as EMAP and Reed. The Kleinwort team believes a VAT rate of up to 7 per cent may be levied on the print sector "at the beginning of 1996, in line with European harmonisation".

The higher than expected rise in cigarette duty, adding 11p to a packet of 20, will have an adverse impact on tobacco companies exposed to the UK market, though many of these are American. Among those

likely to be hit are Rothmans and Hanson, through its Imperial operation. BAT Industries is not exposed to the UK cigarette market but will be affected by the proposed 3 per cent tax on insurance premiums.

Analysts felt that the proposal to levy a duty of £5 or £10 on all passengers going through UK airports from next October will have little impact on the likes of British

Airways and BAA. Mark McVicar, at NatWest, said: "It doesn't mean very much in real terms and we've got another year of economic recovery before we get hit."

Confident Clarke, page 1  
Anatole Kaletsky, page 1  
Reaction, page 2  
Leading article, page 3  
Pennington, page 29  
Stock markets, page 30  
Red Book, page 32

## S&P gives top risk rating to 46 Lloyd's syndicates

By Sarah Bagnall  
Insurance Correspondent

ONE in four surviving Lloyd's syndicates have received the lowest possible ranking from Standard & Poor's, the rating agency, sounding a health warning for their survival.

Of the 178 syndicates continuing trading next year, S&P has tagged 46 with the highest-risk ranking of one star.

John Gardner, the managing director of S&P, said: "The rankings reinforce the important role a track-record plays in differentiating between the performance of syndicates and the possibility of their unplanned cessation."

In contrast to previous years, S&P's Lloyd's syndicate stability ratings, which rank syndicates by their likelihood of continuing to trade, showed a sharp rise in the number diagnosed as highest risk.

Last year, it rated 9 per cent of those syndicates trading on into 1993 with one star, compared to this year's 26 per cent.

Conversely, the number of top-rated syndicates has held up well over the years against a background of a shake-out in the Lloyd's market, which has caused a sharp drop in the number of syndicates.

Of the 178 syndicates underwriting next year, 39 per cent have been given three stars, compared to 38 per cent of last year's 240 syndicates.

S&P has not rated life, livestock and credit syndicates and those that have not closed two underwriting years.

A lack of institutional interest coupled with unfavourable market conditions has forced Minorities Investment Trust, a Lloyd's corporate capital company, to scupper its plans to float this year.

The failure to raise sufficient funds in time for the 1994 underwriting year occurred in spite of having obtained highly sought after and quality capacity in the market.

The trust, which was planning to raise about £50 million, intends to float early next year.

BUSINESS EDITOR  
Robert Ballantyne

**BUSINESS**  
**TODAY**

FORMULA

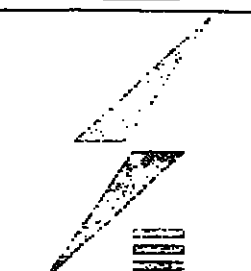


Glaxo is pledged to continue spending 15 per cent of sales on finding new drugs and remain the biggest spender  
Page 29

SICKLY

Dawson International's American business dropped a stitch and the half-year dividend has been almost halved after a profits plunge  
Page 29

TONIC



Eastern Electricity, the first electricity company to report, has set the pace by raising half-year dividends 20 per cent  
Page 29

MENDING

Shareholders in Ferruzzi, the Italian food and chemicals group, have approved Europe's largest corporate rescue plan  
Page 29

## Broad welcome from business leaders

By Philip Bassett and Ross Tremain

BUSINESS leaders broadly welcomed the Budget, and especially the government's declared intent of controlling public spending—but capital-intensive industries were disappointed at the lack of measures to promote investment. Industry generally was grateful that no moves had been made to threaten the fragile economic recovery, and business leaders hoped for further interest rate cuts soon.

Howard Davies, director-general of the Confederation of British Industry, said the Chancellor had "avoided the trap" of higher tax increases which could have put the recovery at risk, and he welcomed the "tough decisions" Mr Clarke had taken on public spending, which were in line with what the CBI had been urging, while

Sir David Lees, chairman of engineering group GKN, said it was a "cleverly crafted" Budget.

Sir Denis Henderson, ICI chairman, said it was a "skilful" Budget, and said that the planned phased reduction in public spending would give confidence to the markets and limit the risks to the recovery—though he stressed that the Chancellor's strategy depended on lower interest rates as well as lower inflation and strict control of spending.

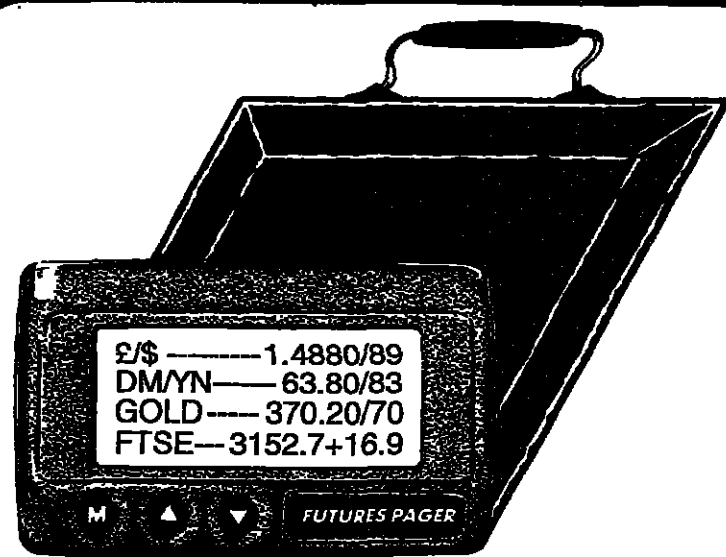
Joe Dwyer, chief executive of the Wimpey construction group, said sacking public spending "head-on" would help restore business confidence, though he thought it would have a neutral impact on the building industry. Christopher Stewart-Smith, president of the British Chambers of Commerce, said the Budget was an

"astute balancing act", while Peter Morgan, director-general of the Institute of Directors, welcomed the Budget "with a sigh of relief" over its tax proposals, but remained concerned about the £6.5 billion of tax increases already in the pipeline—though he accepted the Budget would do a great deal to help business.

But the EEF engineering employers made no attempt to hide their disappointment. Graham Mackenzie, EEF president, said it was "not the Budget for investment which the economy needed" because it contained nothing on improving capital allowances. Stan Vaughan, president of the Machine Tool Technologies Association, agreed, saying the government had "missed a tremendous opportunity to encourage industry to invest and lead the UK economy's emergence from

recession". Sir Brian Hill, president of the Building Employers' Confederation, said the Budget would not help recovery in the construction industry but would help confidence overall, while John Monks, general-secretary of the TUC, said the Chancellor had done nothing to strengthen the patchy recovery. John Edmonds, of the GMB general union, said unemployment would rise as a result of sucking £12 billion out of the economy.

However, small businesses were particularly welcoming. Nick Goulding, of the Forum of Private Business, said: "All of the priorities that we set for growth and simplicity have been listened to", while Ian Handford, policy group chairman of the Federation of Small Businesses, said: "With a £50 billion overdraft, we could not have expected more."



## SHADOWED CHANCELLOR

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**FUTURES PAGER**

STOCK MARKET		THE POUND		GOLD	
	FT-SE 100		Dm 2.5411		370.25 per oz
	3166.9 +31.1		US \$ 1.4815 -0.0055		BRENT CRUDE
	DOW JONES				\$14.30 per barrel (Jan)
	3686.18 +8.38				

Midday trading figures

MARKETS IN DETAIL PAGE 30, SHARE PRICES PAGE 33

LONDON CLOSING PRICES

JEREMY KINGSTON

Changes Everything!  
The Theatre Club has arranged a special evening

Alexander Hanson and Kathryn Evans in Love



## Ferruzzi's investors support rescue plan

By COLIN NARBROUGH, WORLD TRADE CORRESPONDENT

FERRUZZI Finanziaria shareholders have approved a 2,480 billion lire (\$987 million) capital increase that forms a key element in the controversial rescue plan for Italy's second largest private company.

The shareholders' meeting in Milan, which followed Ferruzzi's success on Monday in securing the support of 87 per cent of its Italian and foreign creditor banks for the rescue scheme, also voted in favour of a management proposal to take legal action against Price Waterhouse, its former accountant, for failing to detect huge losses at the food-to-chemicals group.

PW denies any responsibility and has argued that the previous Ferruzzi management had misled it with deals designed to make any effective check of the accounts impossible. The auditors revoked approval of the Ferruzzi holding company accounts for 1988 to 1992 and those of its main industrial company, Montedison, for 1987 to 1992.

The corporate rescue plan, one of the biggest ever in Europe, failed on Monday to secure the backing of a group of non-Italian creditor banks, comprising Barclays, Citibank, Union Bank of Switzer-

land and Crédit Suisse. The group said it recognised the revised version of the rescue plan as an improvement, but said more time was needed to consider the complex proposals. Deutsche Bank had also opposed the rescue plan, but on Monday moved to the camp supporting the plan.

Ferruzzi management set 85 per cent approval from its creditor banks as the level needed for going ahead with the rescue. But the banks still withholding approval have questioned the legal basis for Ferruzzi's target level.

Ferruzzi said that the debt deal agreed with its creditors would waive L1,300 billion of interest payments for this year, against the L1,800 billion originally requested. Montedison shareholders are to meet today to vote on its capital increase.

Guido Rossi, the Ferruzzi president, told shareholders that 98 per cent of the Italian banks had given their blessing to the rescue. He said the plan would reduce group gross debt with its banks to L9,000 billion in 1997 from the present L24,000 billion. The plan comprises a mixture of capital increases, debt rescheduling and disposals.



## Inchcape share sector ruling

By MARTIN WALLER, DEPUTY CITY EDITOR

INCHCAPE, the international trader, has failed in its bid to escape reclassification as a motor dealer in the wide-ranging reorganisation of the stock market carried out by the FT-SE Actuaries Industry Classification Committee.

The company says it will now make a final appeal to the decision. The committee published its ultimate adjudica-

tion yesterday, indicating where appeals against its ruling earlier this year had been successful. A number of big companies have succeeded in turning the committee, including Ladbroke Group, which will go into hotels and catering rather than leisure, and Rentokil, which is to be listed as a business support services group rather than in pollution

control. Absent from the list is Inchcape, which had argued against a move from business services to vehicle distribution on the grounds that much of its motors activities was a service business. Classifications are important because different sectors command higher or lower market ratings, so a move can give rise to movements in the share price.

Thomas Cook has unexpectedly come to the aid of a former Mickey Mouse by launching its first brochure for trips to the Euro Disney theme park and predicting a big rise in the number of British visitors over the next two years. The news will come as a ray of hope to Tom Allen, above, director of sales at the beleaguered Paris theme park. Last month Euro Disney announced losses of more than £600 million for the year to September and revealed plans to cut 950 jobs. British Airways Holidays decided recently to stop selling packages to the theme park and Thomson Holidays also pulled its Euro Disney brochure. Euro Disneyland said yesterday it was "perfectly relaxed" with the appointment of a team of auditors to examine its finances before a financial reconstruction next spring.

## Midland to offer private banking

By PATRICIA TEHAN, BANKING CORRESPONDENT

MIDLAND Bank is to launch a new private banking service for higher-income customers in the first half of next year.

The bank has offered some private banking through Samuel Montagu and has an international private banking operation which services overseas customers. However, it will now target a sample of higher net worth customers from two new offices, one in London's Pall Mall, the other in Chichester, Sussex. If this is successful, a full private banking service will be offered from the middle of next year.

The initiative results from a review of private banking activities following HSBC Holdings' takeover of Midland last year. Other HSBC and Midland activities have already been merged, including merchant banking, and treasury and capital markets operations. Richard Moseley, HSBC's senior manager of group private banking in the UK, said research had "highlighted that there is a need for something more akin to what banking was historically".

Midland is the last of the big four UK clearing banks to make a push into private banking. The new operation will include Midland International Private Banking and Samuel Montagu's private banking customers. It is also likely to take in Midland Personal Asset Management, which provides a will and executorship service, and the British Bank of the Middle East.

Mr Moseley said private banking was a growing market because of the "inheritance generation", which meant more people were becoming wealthy, and because, with interest rates low, returns on deposits were insufficient, so clients needed help with financial planning.

Private banking is less risky than retail banking, as its profits come from fees for services such as asset management. Lending tends to be short-term and is well secured. In recessions, private banks do not suffer from bad debts to the same extent as retail banks.

National Westminster offers private banking through Coutts; Lloyds launched Lloyds Private Banking in 1985 and Barclays started a private banking operation last February. The Royal Bank of Scotland offers a service through Child & Co, Drummonds, and Adam & Co.

## Brent price surges as Russia cuts oil exports

RUSSIA rode to Opec's rescue with a statement that Moscow plans to cut oil exports by 75 per cent this month. The news lifted the price of Brent blend crude almost a quarter of a dollar to \$14.56 a barrel yesterday morning after the five-year low recorded on Monday. Yuri Shafirannik, the Russian fuel minister, said the cut was to ensure that Russia had enough fuel to meet domestic energy needs this winter. The December cuts would amount to 5 to 6 million tonnes. He said Russia had not further reductions planned apart from the "emergency measure" this month.

The prospect of lower Russian supplies gave added support to the oil price, which slumped below \$14 on Monday in a delayed response to Opec's failure last week to agree on a lower output ceiling and fears that Iraq might be back in the market by mid-1994. Mr Shafirannik said cold weather had arrived unseasonably early, as it has in many parts of Europe and North America. Opec ministers predicted last week that the oil price would dip initially before starting to recover as the northern hemisphere winter deepened. Russian crude oil exports to markets outside the former Soviet Union grew 23 per cent in the first ten months to 70.6 million tonnes.

## Verson losses continue

LOSSES continue to pile up at Verson International, the Midlands machine maker. The pre-tax deficit for the six months to July was £2.9 million. While that was half the £5.6m loss in the previous first half, the 1992 figures were distorted by a £6.4 million loss on disposals. The main setback was a drop in royalty and service fees from £3.9 million to only £667,000. The Belgian subsidiary continues to operate at a loss. Tim Kelleher, chairman, said that gross margins were improving, and sales had been boosted by acquisitions. Losses per share were 1.96p, down from 3.95p. The dividend is again passed.

## Clayhithe to sell site

CLAYHITHE, the investment and property company, plans to sell a 14-acre development site in Aylesbury to Persimmon Homes (Thames Valley), a subsidiary of Persimmon, for £3.05 million. The disposal is conditional on shareholder approval. Clayhithe said the land is surplus to requirements and generates no revenue. The sale price represents a small premium to a carrying value of £3 million as at the March 31 year end. John Heywood, Clayhithe's chairman, is cautiously optimistic on prospects, though he said trading conditions have remained difficult since the year end. Clayhithe shares were unchanged at 65p, while Persimmon dipped 1p to 278p.

## Beckenham postpones

A SHORTAGE of funds has forced Beckenham Group, the heating and ventilation engineer, to postpone redemption of loan stock falling due yesterday. The 10½ per cent unsecured stock was issued by London & European, a wholly owned subsidiary. It will not be repaid until next April. Beckenham said it was not in a position to provide London & European with the funds necessary to redeem the stock until refinancing proposals currently under discussion are completed. Interest on the loan stock for the past six months will be paid in mid-December. The shares languish at 2½p on the USM. At their peak they reached 117p in 1989.

## Metrotect pays dividend

A MAIDEN dividend of 1.15p has been declared by Metrotect Industries, the international pipeline protection products maker floated on the stock market last June. In the six months to end-September, taxable profits dipped to £59,000 (£770,000), and earnings per share to 1.49p (2.40p), due to delays in major projects. Brian Thomas, executive chairman, said Metrotect's second half was normally the busier, and this seasonality would be marked this year. He said the group, which makes plasticised materials for protecting subterranean and submarine oil, gas and water pipelines, saw the prospect of a possible joint venture in China.

## Philip Harris falls 53%

A SHARP contraction in state funding for education in continental Europe, coupled with continued tough times in the UK scientific equipment market, led to a 53 per cent drop in interim profits at Philip Harris, the West Midlands medical and scientific equipment supplier. Pre-tax profits for the six months to end-September fell to £378,000 (£806,000) but the dividend was held at 2.2p a share. In September, the company gave warning that profits would fall to match last year's. The education and scientific division made a £148,000 operating loss (£466,000 profit), while operating profits from the medical division slipped from £670,000 to £642,000.

# EFFICIENCY GAINS ALL ROUND.

UNAUDITED INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 SEPTEMBER 1993

	(Unaudited) 1993	(Unaudited) 1992	(Audited) 1992/93 Full year
TURNOVER	£799.0m	£841.9m	£1,915.8m
PROFIT BEFORE TAX	£77.4m	£67.6m	£183.4m
EARNINGS PER SHARE	20.9p	18.4p	50.1p
DIVIDEND PER SHARE	6.6p	5.5p	19.2p

Profit before tax and earnings per share up 14%, despite lower turnover.

New £15 million efficiency bonus to customers - second rebate this year.

Underlying operating costs down by £7.1 million, 7%.

24 hour customer service goes live.

Customers and shareholders continue to share in the success of Eastern Electricity, experiencing the benefits of an efficiently run company determined to succeed in an increasingly competitive market place.

Dr. James Smith, Chairman.



Copies of this announcement may be obtained from the Company Secretary, Eastern Electricity plc, Wethered Park, PO Box 40, Wethered, Ipswich, Suffolk IP9 2AQ. For shareholder enquiries please ring 01473 959602.

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□ The Chancellor's sleight of hand could work □ 3i in the frame as ProNed comes under review □ A new surveyor for QMH?

## Pleasing gamble might come off

THE headlines of the Budget are right: noticeable cuts in the borrowing requirement from an underlying 8.5 per cent this year to 4.5 per cent in 1995-6, financed more by public spending than tax and, most important in the City, without another impost on investment. Those headlines may be more important than the reality. Kenneth Clarke has made a ministerial career out of bold initiatives that have left his successors struggling to cope. There is method in it too. The greater the confidence engendered now, the more chance that recovery will accelerate, ensuring that targets for public finances are actually met in the years before the next election.

Minutes after the Chancellor sat down, every analyst worked out that virtually all the cuts in public spending came from the contingency reserve, which has been halved for 1994-5. But does this really matter? Norman Lamont had carefully left £7 billion to absorb the sob stories from spending departments between the two Budgets. In the event, Michael Portillo's shoulder did not prove a profitable one to cry on and the cut in the reserves for 1994-5 and 1995-6 are marginally less than what is projected to have been "saved" this year. We must await the final figures in about six months time to find out if that presumed

saving was actually made — rather longer to see if the new totals will hold. Meanwhile, it is not hard to see some of the things that can go wrong and why the government would say no to another Operation Desert Storm. One clear danger zone is public sector pay. Frozen payrolls imply either that money wages will be frozen, leading to quite substantial cuts in living standards for about five-and-a-half million people over the period, or that for every 1 per cent rise in pay levels, about 55,000 will be added to the queue of what will soon be called job-seekers. To see if frozen payrolls are realistic, the markets will need to look closely at the tax and prices index over the next few months. With frozen allowances and fiscal drag, the TPI numbers could soon prove embarrassing. They are liable to get even worse in 1995-6 when, for instance, full VAT on fuel comes in.

### Adding non-exec sex appeal

AS THE Times disclosed earlier this month, a question mark hangs over the future of ProNed, the enterprise chaired by Sir Adrian Cadbury which, with almost evangelical zeal, preaches the gospel of non-executive directors. ProNed's sponsors, which include the Bank of England, the CBI, and the Stock Exchange, are still



"reviewing" the organisation's future but a decision on its ongoing ownership is now expected by the new year.

On the face of things, the Bank, unsurprisingly presiding over discussions, has limited room for manoeuvre. ProNed, along with its 1,000 strong non-executive register, could be sold to the private sector, much the preferred course of action. Failing this, sponsorship of ProNed, currently embracing no less than nine august bodies, could be shrunk to a more commercially demanding unit or, conceivably, one of the sponsors might be encouraged, by way of a raised eyebrow, to take ProNed to its bosom.

The most natural candidate for that role would be 3i, but whether the venture capitalists at Waterloo believe ProNed would add sex appeal to their own on-off venture into the private sector is a moot point.

Meanwhile, a reader who recently asked to be included on ProNed's register has drawn Pennington's attention to the reply he received, extracts of which read as follows: "Thank you for your letter... expressing your interest in non-executive directorships. Most of the companies using ProNed's services are listed on the Stock Exchange and, because that imposes special demands, they usually consider candidates who are already main board directors of other publicly quoted companies."

"This shuts off a great many people who have had successful careers in their particular fields and who have a great deal to offer. You are more likely to be successful by using your own business contacts to find such appointments."

All of which raises the question of whether ProNed should be a party to shutting off those who have achieved "successful careers in their particular fields".

### Seeking value in a valuation debate

STANLEY Metcalfe and Andrew Coppel, respectively chairman and chief executive of Queens Moat Houses, cannot be accused of being short on advisers. They might, however, consider a shuffling act within the pack: to bring in a third, entirely independent, valuer to carry out the latest valuation of the company's hotel portfolio. The history of Queens Moat's valuations is well chronicled. Weatherall Green & Smith's £2 billion valuation for 1991 was

followed by a £1.86 billion estimate for 1992, subsequently revised to £1.35 billion. Enter Jones Lang Wootton with a draft figure of £640 million, subsequently raised to £861 million.

Mr Metcalfe stressed at Monday's agm that the Royal Institution of Chartered Surveyors' role was "not that of an arbitrator". Quite what its contribution to the debate might have been, we may never know, bearing in mind that, come the appointment of DTI inspectors, its president promptly pronounced: "It would be inappropriate for the institution's enquiries to continue."

But surely, in the light of such disparities in the space of 12 months, a third firm of surveyors, such as Christie's, could and should be invited to join the party.

Meanwhile the latest issue of Company Reporting, the Edinburgh-based monthly review, argues that QMH's experience ought to be "the death knell of existing valuations".

According to CR, QMH's property valuation fiasco strengthens support for the use of "opportunity costs" as the preferred valuation basis — an approach which includes "existing use" and "alternative use" but excludes "value to the business". This, it is argued, would better reflect competitive market pressures by identifying the price a third party might be expected to offer.

## Eastern powers forward with higher dividend

By MARTIN WALLER  
DEPUTY CITY EDITOR

EASTERN Electricity, the power distributor serving East Anglia and parts of north London, has kicked off the reporting season for the 12 distributors in England and Wales with a 20 per cent interim dividend increase, to 6.6p. The rise was well ahead of City estimates.

James Smith, the chairman, warned shareholders that a similar increase could not be expected at the year-end as there was an element of rebalancing of the interim and final payments in the rise. But shares in Eastern, the largest of the distributors, still jumped 7p to 595p.

Eastern reported pre-tax profits of £77.4 million for the half-year to September 30, ahead from £67.6 million, even though the retail operation, now merged with those of two other distributors, Southern and Midlands, is still in the red.

Eastern's customers, many of whom have remained shareholders since the 1990 flotation, will receive a one-off "efficiency bonus" of at least £5 to reflect the fall in the cost of electricity to the distributors. Eastern announced a similar payment in April. The bonuses cost the company about £15 million each.

Mr Smith said the improved results had been achieved despite a 5 per cent fall in turnover, caused mainly by the earlier bonus payment. Earnings per share were ahead by 14 per cent, to 20.9p. Eastern charged £8.6 million in the first half to cover manpower reductions planned for the year.

Costs were cut by 7 per cent, mainly by reducing manning levels. Over the past year, staff numbers in the electricity business have fallen 17 per cent, or 1,250 posts.

Eastern, like the other distributors, remains locked into high interest rates charged on debt assumed from the government on flotation; it has been unable to reschedule the debt. John Devaney, the chief executive, said talks with the government were planned after the Budget. "I don't understand why the government is interested in hanging on to that debt," he added.

Non-electricity activities improved from a £3.7 million loss



James Smith unveiled an "efficiency bonus" for users

at the operating level last time to a £600,000 profit. Included in this was a £600,000 share of the losses of the E&S joint retailing venture, an improvement from £4.6 million of losses last time.

There have been fears that booming profits from electricity companies might prompt a turn of the regulatory screw. But Mr Devaney said Eastern was going into talks with

Offer, the industry watchdog, "with some of the lowest prices in the country, with low operating costs, with a return on capital at the low end of the spectrum in respect of the regional electricity distributors, and meanwhile we're looking after our customers well. There's no reason to think we'll fare unduly badly."

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## Price war affects JLI Group

Intense price competition and a poor performance from the snacks division took its toll on first-half profits at JLI Group, the food processing and distribution group.

Pre-tax profits fell to £1.32 million in the six months to end-September, down from £1.84 million last time, despite turnover rising to £52.5 million (£50.9 million). Margins were hit by the growing competition among food retailers, to which 46 per cent of the group's business is exposed, and increased costs of raw materials in the wake of sterling's devaluation. Profits were additionally depressed by a £695,000 exceptional charge for reorganisation in the snacks division.

Earnings fell to 2.1p (3.2p) a share, but the interim dividend is raised to 1.6p (1.55p). JLI shares lost 6p to 94p.

### Enviromed up

An interim dividend is likely to be paid this year by Enviromed, the biotechnology and healthcare group that was listed in June. The news lifted the shares 3p to 138p, against the 110p flotation price. Enviromed made a pre-tax profit of £546,000 in the year to September against a £432,000 loss in the previous four months. The final dividend is passed.

### Lada stalled

The planned privatisation this month of 50 per cent of the Lada car plant has been postponed, because of disputes between the Russian government and Lada's management. VAZ, which owns the Lada plant, said last week it would sell off 27.5 per cent to the public for vouchers and 22.5 per cent for cash. Fiat, the Italian carmaker, which built the plant, has been discussing taking a 30 per cent stake for the past 18 months.

### Bid lapses

The 7.5p a share bid for Baillie Gifford Technology, the investment trust, has lapsed with acceptances of less than 1 per cent. Stephen Hargrave, a former financial journalist, and Luke Johnson, former analyst, have ended up with 75,789 shares. The shares held at 16p.

### Dundee slips

Pre-tax revenue at Dundee & London Investment Trust fell to £1.9 million (£2.5 million) in the year to October. The final 6p a share dividend makes 9p (12p). Net asset value was 303.4p a share (220.8p).

## BOC moves to split company's top role

By PATRICIA TEHAN

PATRICK Rich, chairman and chief executive of BOC, the industrial gases and healthcare group, has surprised the City with news yesterday that he is to split his role, appointing Alexander (Pat) Dyer, currently deputy chairman, as chief executive.

The move comes less than two weeks after BOC disappointed shareholders, by saying it would not raise its dividend for the current year to September 1994, and issued a warning over future prospects. The shares are well below their 770p high for the year. Yesterday they rose 4p to 638p.

BOC said the main reason for the job split was to address corporate governance con-

cerns of shareholders who were irritated by the combined role. Given Mr Dyer's age, 61, a year younger than Mr Rich, analysts said BOC has not addressed the question of succession. However, a BOC spokesman said the change was designed to provide a period of stability and gave the company more time to select a successor. Mr Rich is due to retire at 64, and Mr Dyer has indicated he will stay on until he is 65. The appointment takes effect immediately and Mr Rich will become non-executive chairman. Mr Dyer joined BOC as managing director of its gases operation in 1989. He is well thought of, having spent most of his career in the gas business.

## US problems cut hole in profits at Dawson

By SUSAN GILCHRIST

RETAILER pressure and overcapacity in the American consumer textiles market took its toll on Dawson International, the textiles group, resulting in a 41 per cent drop in interim profits.

Pre-tax they fell from £15.5 million to £9.2 million for the six months to September 25 on turnover 5 per cent ahead at £221 million, compared with £211 million. The interim dividend is unexpectedly cut from 2.9p to 1.5p. The City took fright and initially marked the shares down 27p to 146p.

Operating profit of Dawson's consumer products division slumped from £8.5 million to £723,000. Sir Ronald Miller, chairman, said the main culprit was JE Morgan

Apparel in America, which made "a substantial seven-figure dollar loss." The company was particularly badly hit by overcapacity in the jersey and fleece sector and the need to hold excess stock, which the group admitted had "ballooned". A provision of £2 million has been made. Action is being taken with the closure of four plants and a staff reduction from about 2,500 to 1,700. Sir Ronald warned that the sale of the company had not been ruled out. US losses offset strong growth from Dawson Premier Brands, where operating profit rose from £8.8 million to £12.8 million.

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## Glaxo allays fears over R&D spending

By SARAH BAGNALL

GLAXO, the pharmaceuticals group, yesterday sought to allay City fears that its vast expenditure on research and development would reduce profitability, while reaffirming its commitment to maintaining its innovative leadership.

Shares in Glaxo were marked up for the second consecutive day, rising 12p to 683p after a 16p increase on Monday, before easing back to 667p.

Glaxo gave its first briefing to analysts on its strategies, research and development programmes, and market and product performance worldwide since December 1991. The group is the biggest spender on new drugs R&D in the world and at the presentation, Richard Sykes, deputy chairman and chief executive, reaffirmed the commitment to investing in innovation. The group spent £739

million, 15 per cent of sales, on R&D in the year to end-June and has earmarked £850 million for this year.

Dr Sykes stressed the long-term nature of the business and highlighted the rapidly changing healthcare environment. He said: "Pressures on the providers of healthcare, which are similar to the world over, are clearly affecting the business environment, while the biological explosion is transforming the scientific environment. This in turn is influencing the management of drug discovery," he said.

Glaxo tried to quash analysts' concerns that its R&D spending was not feeding through into sales and doubts that it could find a replacement for Zantac, the world's best-selling drug, which generated £2.1 billion of sales out of Glaxo's total sales of £4.9 billion in the last financial year but is due to come off patent soon.

Glaxo announced new data on sales in

the US on one of its new drugs, Imigran, the migraine drug. It was launched in March in an injectable form and sales in the first seven months to October totalled \$115 million. This, the company stressed, was 20 per cent more than Zofran, the recently launched anti-nausea treatment, sold in the first seven months on the US market. Glaxo said it was waiting for US approval to sell Zofran in a tablet form.

Glaxo told the gathering of 1,500 fund managers and brokers that it had a record number of drugs in development and that it planned to file for regulatory approval for five drugs between 1994 and 1996. In the average course of events Glaxo could expect to be given a go-ahead on a drug two years after seeking approval. It added that drug sales in developing markets could triple over the next five years.

Tempus, page 31

# State of the ART

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# Japan's economy needs bitter pill to cure 'foreign disease'

**Joanna Pitman**  
says recovery chances will vanish unless changes are made to the country's industrial base

Silence greeted yesterday's moderate recovery on the Tokyo Stock Exchange as investors reflected on the almost complete absence of immediate salutary economic news, on the apparent lack of customary technical market support from the government and on the prospect of more uncertainty and depression.

Following a disastrous performance on Monday, when the stock market lost almost 4 per cent of its value, the Nikkei index pulled off a faltering recovery yesterday, regaining 327.83 points to close at 16,406.54. The stock market has taken a pounding since its peak in December 1989. The Nikkei average has fallen 60 per cent, performing an erratic roller coaster ride that has wiped \$3,000 billion off the value of Tokyo stocks.

There are many reasons for the latest outbreak of short-term nerves among investors. First, more grim corporate profit forecasts have depressed investor confidence. Car manufacturers expect to see profits fall 55 per cent, machinery makers 51 per cent and shipping companies 95 per cent. The banking sector, which last week announced half-year profits down by an average of 22 per cent, is expected to offload ¥500 billion (£3.1 billion) worth of share holdings to support bad debt burdens estimated at about \$285 billion.

Second, the yen/dollar exchange rate has depressed the export earnings of manufacturers, many of which had calculated budgets on the basis of a threshold of ¥100 to the dollar. Closing yesterday at ¥109, the exchange rate shows no signs of easing and exporters are having to adjust to the possibility that the yen could again surge to its August high of parity with the cent at ¥100 to the dollar.

Third, investors were treated yesterday to more grim economic indicators. Unemployment was up in October to a six-year peak of 2.7 per cent. Industrial production registered its largest ever monthly fall in October, down 5.1 per cent from a month earlier. Construction orders in the same month fell 24 per cent, and a government survey showed that 62 per cent of companies have decided they will have to cut jobs to weather the recession.

Fourth, the large institutional investors who trigger market movements are thought to be preparing for a round of profit taking, followed by reinvestment in faster growing investment opportunities in other countries in the Asia Pacific region.

There is an alarming perception among Tokyo's elite business and financial communities that the Japanese economy has contracted some of the "foreign diseases" that afflict most mature western economies.

Suddenly, Japan is having to face up to a damaging combination of such unfamiliar burdens as a rising unemployment rate, a rapidly ageing society and its related growing welfare burden, and depressed consumption levels.

But what bothers the majority is the realisation that the prospects of breaking out of the current impasse, the chances of a significant revival of slowed GNP growth rates, will vanish unless painful structural changes are made to the country's industrial base.

In the last month, Japan's private sector economic research institutes have all made drastic downward revisions of their forecasts for GNP growth for fiscal 1993. Sumitomo Life Research Institute is due this month to release a figure of -0.4 per cent growth and the six other leading think tanks attached to institutional investors will announce growth forecasts of between -0.5 and -1 per cent.

The four-month-old coalition government, undermined from the start by its very make-up as the representative of seven political parties of widely differing beliefs, is in a tight economic bind. Shocked into inaction, the economic and financial representatives in Prime Minister Morihiro Hosokawa's cabinet appear



Floor dealers and Tokyo's market have taken a pounding since 1989 with \$3,000 billion being wiped off share values

unable to offer even a few crumbs of temporary verbal comfort.

On taking office in August, Mr Hosokawa reportedly pledged to introduce a five-year-old package of political reforms before the end of the year or resign, a commitment that has sent the financial markets into a spin over his perceived neglect of more important issues such as measures urgently needed to prop up the economy.

While ageing and scandal-tainted politicians have dominated parliamentary time with ruminations over finer details of a putative new electoral system, pending parliamentary business concerning economic revival measures, including a ¥4,000-6,000 billion fiscal stimulus package, has been kept waiting.

Income tax cuts totalling at least ¥5,000 billion are deemed necessary to boost domestic consumption along with a postponement until 1996 of the planned accompanying consumption tax increase. The markets are also hoping for a reduction in the official discount rate from 1.75 per cent to 1.25 per cent, and a new ¥2,000 billion rise in public works expenditure.

Few would pretend that these uncertain proposals are more than quick-fix measures. The recognition is growing that Japan's industrial and administrative base needs to shift gears and rationalise itself into a more streamlined and cost-efficient system. Hisashi Hosokawa, director-

general at the ministry of international trade and industry (MITI), said: "Manufacturing companies are being told that they must rationalise themselves, that they should no longer rely on being supported by the government. Excess costs must be cut, over-production must end and industrial sectors must be streamlined, through tie-ups if necessary."

According to Isamu Miyazaki, chairman of the Daiwa Institute of Research and a member of a government advisory panel, there may be more rises in unemployment and depressed market performances in the short term if the plans are adopted, but in the longer term Japan will benefit from a freer and leaner business environment.

A total of 10,942 regulations concerning distribution, welfare and financial structures, will be reviewed with at least 1,000 targeted for abolition. One million jobs could be created within five to ten years as a result, the panel reported to the government this week.

Another high level private sector advisory committee on industrial restructuring released a report on Monday that claimed that macroeconomic structural adjustments would lift economic growth by about 0.6 per cent.

A comprehensive industrial restructuring of a "survival of the fittest" variety could result in more bankruptcies, but would also produce a stronger stock market and a return of economic indicators to the more buoyant levels custom-

ary in the past. Japan's recession may yet lack any visible signs of a turnaround, but the country's economic performance should not be written off. It should not be forgotten that Japan's recent economic tumbles began from a relatively high position.

The country's balance sheet is still remarkably strong and the population is bracing itself for more short-term austerity in order to prosper in the long term. Japan has pulled off such restructurings before. It is tackling much the same problems with much the same methods. It will deserve to win much the same result: a more resilient and competitive country.

approval for Serrevent, one of its two asthma products, which is achieving good growth in Europe. Nevertheless, Zantac still accounts for 44 per cent of turnover and the initial positive reaction in the share price had much to do with reassuring noises about Zantac's market share in Europe and the US, where the company is facing discomfiting from SmithKline Beecham.

Glaxo's strategy to meet worldwide changes in the healthcare market is to emphasise the high cost, high value-added approach — based on a massive R&D spend — but the company will be unable to resist pricing pressures in the North American markets, which account for 43 per cent of sales. Markets outside Europe and the US make up only 16 per cent of turnover and they are unlikely to replace the American gravy train in the short term, regardless of their growth prospects. But Glaxo has the financial clout to continue its high spending, and the shares, at 15 times 1994 earnings, have discounted most of the perceived threats. The stock still offers a forecast dividend yield of 4.7 per cent, which is generous for a company which is expected to raise the payout by at least 12 per cent this year and next.

Imigran, Glaxo's product for migraine sufferers, is selling well in America and the company has FDA

## TEMPUS

### The great Eastern

AT FIRST glance, Eastern Electricity's 20 per cent interim dividend rise looks like a gauntlet thrown down at the feet of Professor Stephen Littlechild at Offer, as the industry begins to knuckle down to the long negotiations ahead of next summer's publication of the new formulae governing the distribution business.

At second glance, it looks pretty much the same, too. Although there is an element of rebalancing between the final and interim payouts, Eastern is likely to settle in due course for a 70-30 split respectively. This would suggest a total 22p of dividends for the full year, a jump of almost 15 per cent. While the rest of the distributors are unlikely to top this, rises of 13 and 14 per cent will not be uncommon for the current year. Contrast this with the water companies, which are set to content shareholders with a "paltry" 7 or 8 per

cent over the same period. Eastern and its brethren will point to the undoubted efficiencies achieved since flotation in 1990 — staff numbers for Eastern off another 17 per cent over the past year — and to the special bonuses such as the £30 million the company will have handed out to its customers by then. Fair enough; but set against this is the fact that Eastern, the most heavily burdened with some £260 million debt at privatisation, now has nil gearing.

Eastern, once the least highly regarded of the distributors, has made up lost ground under John Devaney, the new chief executive, and stands in the middle of the pack on a forward yield of 4.7 per cent. If the rest of the industry reports in similar rumbustious style in the coming weeks, regulatory fears will come increasingly to the fore.

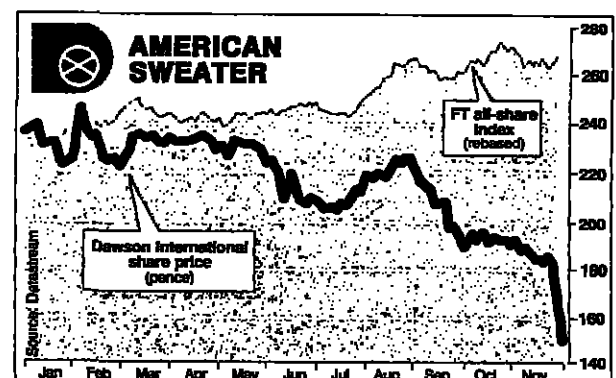
### Dawson

STRANGE how the nastiest corporate disasters often emerge on Budget day, when everyone is looking elsewhere. But if Dawson International had hoped yesterday the market might overlook the sudden collapse in its US business and the halving of its dividend, it was sorely mistaken.

The most worrying aspect of the group's half-year figures was the sharp rise in borrowings and stock levels, which make the group's balance sheet look less robust. Little wonder it felt obliged to cut its dividend savagely to preserve cashflow.

The state of the balance sheet makes it tough for Dawson to organise a fast exit from its low-margin, high-volume fleece and jersey clothing business, since the cash drain from a closure or

a fire sale would be too great a burden. As a result, Dawson must continue the painful rationalisation of its ill-judged diversification. The £45 million provision for stock writedowns and restructuring is likely to be the first of many, since stores like K-Mart will not go easy on their suppliers' margins. The strength of Dawson's principal branded knitwear business underpins the group to some extent, while the shares, after yesterday's fall, are trading close to net asset value. These factors should support them, and may even create some take-over adrenalin. But the scale of Dawson's US misadventure makes it a share for widows and orphans to avoid.



### Glaxo

NOTHING that Glaxo says will restore the share price to its former glory until the full effect of American healthcare reforms is understood, but yesterday's update served to remind the market that Glaxo's chemists have been busy while the company's lawyers battle with generic drug manufacturers. Glaxo has 16 compounds bubbling in the lab, of which five are earmarked for regulatory filings from next year, including a new ulcer drug.

Imigran, Glaxo's product for migraine sufferers, is selling well in America and the company has FDA

approval for Serrevent, one of its two asthma products, which is achieving good growth in Europe. Nevertheless, Zantac still accounts for 44 per cent of turnover and the initial positive reaction in the share price had much to do with reassuring noises about Zantac's market share in Europe and the US, where the company is facing discomfiting from SmithKline Beecham.

Glaxo's strategy to meet worldwide changes in the healthcare market is to emphasise the high cost, high value-added approach — based on a massive R&D spend — but the company will be unable to resist pricing

pressures in the North American markets, which account for 43 per cent of sales. Markets outside Europe and the US make up only 16 per cent of turnover and they are unlikely to replace the American gravy train in the short term, regardless of their growth prospects. But Glaxo has the financial clout to continue its high spending, and the shares, at 15 times 1994 earnings, have discounted most of the perceived threats. The stock still offers a forecast dividend yield of 4.7 per cent, which is generous for a company which is expected to raise the payout by at least 12 per cent this year and next.

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## THE TIMES CITY DIARY

### Gettys break new ground

AS the City gets down to the serious task of unravelling the Budget, the all-powerful Getty family is quietly breaking into UK corporate finance. Mark Getty, formerly of Hambros Bank, has teamed up with Jonathan Klein of Hambros to launch a new investment company on today behalf of the Getty family. They are joint shareholders in Blueprint Associates, a London firm that will advise Getty Investment Holdings, a newly formed Delaware company. The money is being put up by various Getty trusts and individuals. Hambros Group Investments and Jacob Rothschild's RIT Capital Partners. "GIH will be seeking to acquire control of UK companies with the objective of building a highly focused group over the longer term," says South African-born Klein, 33, who remains a director of Hambros and will continue to act as a consultant on South Africa. He steps aside on a high note, having just played a key role in the bank's biggest successful deal — the £6 billion restructuring of Rothmans and Dunhill on behalf of Richmond, the to-

bacco and luxury goods group. The choice of name for the venture says a lot about the dining habits of the people involved. Klein is a regular at Sir Terence Conran's Blue Print Café at Butlers Wharf.

### Hide and seek

ONE of the unwritten rules of public relations is that if you have something unpleasant to announce, do it at 5 o'clock on a Friday evening, or on a day when a bigger news story will be occupying the enquiring minds of journalists. So it was interesting to find Dawson International, the textiles



Attallah: reduced stake

group that owns the Pringle and Ballantyne brands, choosing Budget Day to reveal an unsavoury 41 per cent drop in profits and 48 per cent cut in the dividend. A company spokesman insists the date for the results was set way back in June and argues that it is, in fact, the Chancellor who was hiding behind Dawson's figures. Well, it's original.

### Quids in

JOHN Ellwood, debonair head of external affairs at Capital House in Edinburgh, has always been a popular fellow. He is even more popular in thrifty Scotland after confessing — in a rare moment of indiscretion — that he backed England to win the rugby match on Saturday and won £85 for his prescience. "If you can get England to beat the All Blacks and make 85 quid, you know something," says Ellwood, who is fighting off calls to the bar.

### Breakfast trail

LIFTE traders, in their multi-coloured jackets, beat a trail along Cannon Street yesterday morning to sample the latest innovation from Conery & Barrow — breakfast. The local branch of the City-backed

wine bar and restaurant chain hopes to win a few regulars from among the 1,500 or so boys and girls on the floor at Cannon Bridge.

### That figures

DEVOTEES of *The Oldie*, the satirical magazine jointly founded by former *Private Eye* editor Richard Ingrams and Naim Attallah, chief executive of Asprey, breathed a sigh of relief in September, when a last-minute pledge by new editors prevented it from sliding under. Now, fans have noted with some interest that the magazine is advertising for a part-time book-keeper — a professional whose numeracy can only be of help. The most recent financial problems were precipitated when Attallah said he wanted to reduce his investment of 51 per cent due to his new commitments at Asprey.

IN New Zealand, a letter bearing the sticker: "Without concern, no justice. Without justice, no peace. Without peace, no future." has been returned to the puzzled sender with a fourth line added: "Without address, no delivery."

JON ASHWORTH

JEREMY KINGSTON

Changes Everything". The Theatre Club has arranged a special evening

Alexander Hanson and Kathryn Evans in *Love*



# Output expected to grow 1 $\frac{3}{4}$ % this year

In the first taxes-and-spending Budget, the Chancellor said economic growth this year had been encouraging. Growth was expected to accelerate next year to 2 $\frac{1}{2}$  per cent. No risks would be taken with inflation

The following are extracts from the *Financial Statement and Budget Report* (FSBR or Red Book) on recent developments and prospects for the economy.

## UK demand and output

As a result of the rebasing of the national accounts to 1990 prices and other data revisions, the trough in GDP is now estimated to have occurred in the first quarter of 1992. During the recession, non-oil GDP fell by 3 $\frac{1}{2}$  per cent, rather than the 5 $\frac{1}{2}$  per cent fall in the early 1980s recession.

The recovery has proceeded fairly steadily so far, with an uninterrupted expansion in GDP of 2 $\frac{1}{2}$  per cent over the six quarters to the third quarter of 1993. Output has risen in most sectors. North Sea oil and gas output has risen particularly strongly, the fruit of heavy investment in recent years. Output has increased by about 2 $\frac{1}{2}$  per cent in both manufacturing and services, and service sector output is now above the level seen at the peak of the cycle.

Faster UK growth is forecast for 1994, with GDP increasing by 2 $\frac{1}{2}$  per cent, 2 $\frac{1}{2}$  per cent excluding North Sea oil. This acceleration largely reflects a pick-up in business spending: improved company finances and modest increases in capacity utilisation should boost spending on fixed assets and stocks. Export growth should increase a little as continental Europe recovers, although imports are forecast to grow more strongly too. Annual growth in non-oil GDP is forecast to be slightly stronger again in the first half of 1995, but with growth of North Sea output slowing, total GDP growth is forecast to remain at 2 $\frac{1}{2}$  per cent.

## Personal sector and housing

Consumer spending started to recover in the second quarter of 1992, having fallen 3 $\frac{1}{2}$  per cent in the recession. By the third quarter of 1993 most of this fall had been reversed, with spending rising on average by  $\frac{1}{2}$  per cent a quarter. The initial recovery followed a substantial fall in interest rates and was accompanied by strong growth in real personal

disposable income. This year, however, growth of aggregate real incomes has weakened and the saving ratio has fallen from 12 $\frac{1}{2}$  per cent in 1992 to an estimated 11 $\frac{1}{2}$  per cent in the first three quarters of the year. Weaker real income growth is mainly the result of the slowdown in real average earnings growth and small increases in dividend income following strong growth in 1992.

Events of the past eighteen months have shown that consumer demand can recover while the housing market remains weak. Even so, a stronger housing market would help underpin the consumer recovery. The housing market has shown signs of emerging from its slump, but both turnover and prices have moved erratically in 1993. It is clear that the Autumn Statement package of measures designed to take empty properties off the market played an important role in the recovery of turnover in the early months of the year. Indeed there was a small surge in housing starts in the spring as builders sought to replace properties sold into the programme. While the early pace of recovery was not sustained, with some weakening in the summer, activity and prices in the third quarter were both well above their troughs.

## Prospects

With mortgage rates at their lowest levels since 1969 and house prices lower in relation to incomes than since 1985, home ownership is more affordable than for many years. Now that prices are rising, there is a growing perception of more general recovery. Increasing confidence should lead to higher activity and prices in 1994.

Personal sector spending is likely to remain restrained by past standards, given a desire for further balance sheet adjustment. Nevertheless there are reasons for expecting a further decline in the saving ratio. Unemployment has begun to fall, reducing the need for precautionary saving. Inflation is forecast to remain low, reducing the need of households to save to maintain the real value of their financial wealth, and lower interest rates have eased the burden of household debt.

A decline in the saving ratio, combined with continued growth in real personal disposable income, should permit consumption to increase in 1994 at around its recent rate. Despite the tax increase due to take effect, real personal disposable income could rise by 1 per cent in 1994, the same as in 1993, largely reflecting recoveries in self-employment and net investment incomes. Numbers of self-employed in work have been increasing and net investment income is being boosted by lower interest rates and high rates of net accumulation of financial assets.

In addition there is the prospect of rising real income from wages and salaries before tax. Consumers' expenditure is forecast to rise by 2 $\frac{1}{2}$  per cent in 1994, following an increase of 2 per cent in 1993. Personal sector investment in dwellings — which includes both new houses and improvements to existing houses — is expected to grow faster than for several years as housing market activity increases.

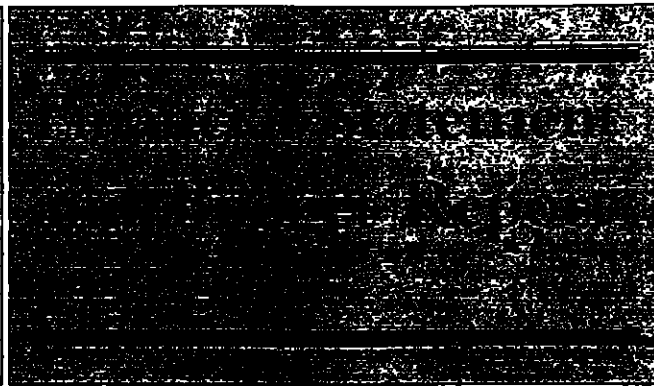
## Financial position

Although the saving ratio is forecast to fall and housing investment to rise, the personal sector financial balance is projected to remain in sizeable surplus in 1993 — around 6 per cent of personal disposable income. The debt/income ratio has fallen over the past couple of years. And with interest payments falling sharply as a result of lower interest rates, the burden of debt is much reduced.

## North Sea

North Sea output rose 8 per cent in 1992 and it has risen even faster during 1993. In 1993 as a whole, output is expected to be around 15 per cent higher than in 1992, with a further rise of nearly 20 per cent forecast in 1994. Oil output is expected to be in the upper half of the 1993 Brown Book range. Gas output, which has increased strongly this year, is forecast to rise further. As a consequence of higher production, the surplus on trade in oil is forecast to rise to £4 billion in 1994, its highest since 1987.

Investment intentions have improved over the past year, and are now pointing to modest growth in manufacturing investment over the year



## SHORT-TERM ECONOMIC PROSPECTS

% changes on previous year unless otherwise stated	1992	1993	1994	At 90 days
<b>GDP and domestic demand at constant prices</b>				
Domestic demand of which:				
Consumers' expenditure	1	1 $\frac{1}{2}$	2 $\frac{1}{2}$	1 $\frac{1}{2}$
General government consumption	0	2	2 $\frac{1}{2}$	1
Fixed investment	-1 $\frac{1}{2}$	3	3	4
Change in stockbuilding	2 $\frac{1}{2}$	4	5 $\frac{1}{2}$	2
Exports of goods and services	5 $\frac{1}{2}$	2	5 $\frac{1}{2}$	3 $\frac{1}{2}$
Imports of goods and services	-4	1 $\frac{1}{2}$	2 $\frac{1}{2}$	1 $\frac{1}{2}$
Non-North Sea GDP	-3 $\frac{1}{2}$	1 $\frac{1}{2}$	2 $\frac{1}{2}$	1 $\frac{1}{2}$
Manufacturing output	-4	2	2 $\frac{1}{2}$	2
<b>Balance of Payments</b>				
£ billion	-8 $\frac{1}{2}$	-9 $\frac{1}{2}$	-4 $\frac{1}{2}$	7
per cent of GDP	-1 $\frac{1}{2}$	-1 $\frac{1}{2}$	-1 $\frac{1}{2}$	1
<b>Inflation</b>				
Retail prices index (Q4)	3 $\frac{1}{2}$	3	3 $\frac{1}{2}$	1
Producer output prices (Q4)	2	3 $\frac{1}{2}$	4	1
GDP deflator at mkt prices (incl yr)	3 $\frac{1}{2}$	3 $\frac{1}{2}$	4	1 $\frac{1}{2}$
<b>Money GDP at mkt prices (incl yr)</b>				
£ billion	602	636	678	2
per cent of GDP	4	5 $\frac{1}{2}$	6 $\frac{1}{2}$	2
<b>PSBR (financial year)</b>				
£ billion	36 $\frac{1}{2}$	50	38	10
per cent of GDP	6	7 $\frac{1}{2}$	5 $\frac{1}{2}$	1 $\frac{1}{2}$

\* Average annual rate of change over past 10 years (apply to forecasts for 1993 and 1994). \* Expenditure adjustment. \* Percent of GDP. \* At annual rate. \* Q2. \* Excluding food, drink and tobacco.

ahead. Moreover, the improvement in companies' profitability and balance sheets will ease constraints on investment. The degree of spare capacity will, on the other hand, continue to be a restraining influence until recovery is further advanced. Business investment is forecast to rise by 3 $\frac{1}{2}$  per cent in 1994 and by 4 $\frac{1}{2}$  per cent in the year to the first half of 1995.

## Government investment

General government investment is fixed assets rose 8 $\frac{1}{2}$  per cent in volume terms in 1992, and is projected to rise by a further 11 $\frac{1}{2}$  per cent in 1993, in part due to the temporary relaxation of the rules for spending out of local authority capital receipts. In 1994 it is forecast to fall 3 per cent, as this temporary measure winds. But government investment is projected to remain at historically high levels.

## Labour market

Employment rose between March and June 1993, for the first time in three years. The fall in employment during the recession was partly associated with a productivity perfor-

mance which was abnormally strong for a cyclical downturn, perhaps reflecting the effects of labour market reforms. Although the recent turnaround in employment was accompanied by a slowdown in productivity growth, non-oil productivity in the second quarter of 1993 was still 3 $\frac{1}{2}$  per cent up on a year earlier, and manufacturing productivity in the third quarter was 5 per cent up. As the recovery becomes more established, annual productivity growth could fall further from its recent high rates.

## Unemployment

Unemployment rose by 1.4 million between April 1990 and its peak in January 1993, considerably less than the fall in employment. But by October 1993 it had fallen 137,000. This is a much better performance than expected by most at the time of the March Budget.

## Trade and balance of payments

The introduction from 1 January of a new system for recording visible trade with the European Community — Intrastat — has made it ex-

remely difficult to interpret recent trade performance. Not only have the figures recorded in the first few months of the new system been more liable to revision than usual, but some of the movements — such as sharply divergent changes in imports from the European Community and from elsewhere — are difficult to explain. Due to the new method of collection there may well have been a break in the European Community trade figures at the start of the year, implying that year-on-year growth rates in 1993 are unreliable. Part of the problem may lie with the split of values into prices and volumes. As the new system settled down, however, shorter period movements should become more reliable. In the meantime, the forecast gives more weight to the fundamental influences on trade performance than to recent outcomes.

## Competitiveness

The main influences on actual trade flows over the next year or so are the improvement in competitiveness already achieved and the cyclical position in the UK compared with elsewhere. Cost competitiveness so far in 1993 has turned out much as expected. Unit labour cost performance costs in manufacturing could be 1 per cent lower than in 1992, and they are forecast to remain unchanged in 1994. By contrast competitors' unit labour costs have been rising and are expected to continue to rise. Cost competitiveness, after allowing for exchange rate changes, was probably around 20 per cent better in the third quarter of 1993 than a year earlier, and is forecast to remain close to that level during 1994. On the recorded figures export competitiveness has improved much less. This may partly reflect exporters taking the opportunity of the lower exchange rate to widen profit margins which had previously been squeezed, but it is also possible that the recorded increase in export prices is too high.

## Imports

The recorded figures for imports so far this year are lower than past experience would have suggested. Although the effect of the improvement in competitiveness may have been stronger than in the past, it is possible that the import volume figures in 1993 are understated by comparison with the figures for earlier years. The sharp fall in imports from the European Community is particularly difficult to understand against a background of little change in imports from elsewhere. Recorded non-oil import volume growth may be only 2 $\frac{1}{2}$  per cent in 1993, following a rise of 7 per cent in 1992.

The forecast assumes that the usual relationships between the growth of imports, domestic demand, and competitiveness are re-established from now on. These point to UK imports growing faster than UK domestic demand, reflecting the progressive specialisation of world production. Increased specialisation is evident in the consistently higher rates of growth for measures of world trade than for measures of world demand and output.

Although improved competitiveness will be a moderating influence on import growth, its effect is unlikely to be strong enough to bring underlying import growth below domestic demand growth. Non-oil imports are forecast to increase by 5 $\frac{1}{2}$  per cent in 1994. And the balance of transfers — consisting largely of net transfers to the European Community and aid and other government spending overseas — has continued to deteriorate.

## Exports

The sustained improvement in competitiveness will help UK exporters to increase their market penetration. But overseas demand is itself weak. UK export markets may grow by only a little more than 1 per cent in 1993 because of the particular weakness of demand in continental Europe.

In 1994, however, UK export markets are forecast to rise 4 per cent. Recorded non-oil exports may be around 3 $\frac{1}{2}$  per cent higher in volume terms in 1993 than in 1992. But the statistical problems discussed earlier may have reduced recorded export growth — actual growth may have been somewhat stronger. In 1994, non-oil export growth is forecast to be around 5 $\frac{1}{2}$  per cent.

## Trade prices

Recorded prices for both exports and imports have moved erratically in 1993, with no clear trends. Non-oil import prices have risen about 10 per cent in the year to the third quarter, less than exchange rate and world price changes would imply. This may be because importers are finding it difficult to pass on the exchange rate effects fully in the face of low consumer and producer price inflation in the UK. Non-oil export prices

have also risen 10 per cent — again a good deal slower than world prices measured in sterling. Comparing 1993 as a whole with 1992, the terms of trade, as recorded, may improve by around 1 $\frac{1}{2}$  per cent, recovering from their sharp fall in the immediate aftermath of last year's devaluation. Little change is expected in 1994.

## Current account

The current account deficit in 1992 has been revised down to £8 $\frac{1}{2}$  billion, from £12 billion estimated at the time of the March Budget. The deficit is forecast to rise slightly to £9 $\frac{1}{2}$  billion in 1993, with a fall in the invisible surplus partly offset by a smaller visible deficit, and to remain at that level in 1994.

## Invisibles

The surplus on invisibles in 1992 was £5 billion, well above early estimates. The surplus on net interest, profits and dividends (IPD) was particularly strong in the second half of the year, at £4 billion, compared with under £2 billion in the first half. But much of the increase probably resulted from abnormally high activity in the foreign exchange markets around the time of last year's ERM crisis. High IPD surpluses have not been sustained in the first half of 1993. And the balance of transfers — consisting largely of net transfers to the European Community and aid and other government spending overseas — has continued to deteriorate.

The balance on services, on the other hand, which was depressed by insurance claims relating to Hurricane Andrew in the second half of 1992, rebounded strongly in the first half of 1993. It should also benefit from the improvement in competitiveness.

## Inflation

Both cost and price inflation have been significantly lower during 1993 than forecast a year ago and in the March Budget. Despite the depreciation of sterling, underlying inflation, as measured by the RPI excluding mortgage interest payments (MIPs), is expected to be lower at the end of 1993 than at the end of 1992.

## Earnings

Underlying average earnings growth was 3 per cent in September, down from 5 $\frac{1}{2}$  per cent a year earlier. Pay settlements have also continued to fall. Latest data from the CBI show the average of settlements in manufacturing and services at about 2 $\frac{1}{2}$  per cent in the third quarter, compared to over 4 per cent a year earlier.

# Big reductions to be made in public deficit

Kenneth Clarke said public finances had to be placed on a sound footing. Budget measures should take more than £20 billion in total off the PSBR over the next three financial years

Public sector balance of payments							
£ billion*	'92-'3	'93-'4	'94-'5	'95-'6	'96-'7	'97-'8	'98-'9
General govt expenditure	261.1	281	282	312	324	335	344
Gen't govt receipts	223.3	230	252	280	301	322	341
GGBR	37.8	51	39	32	23	14	4
Public corporations market and overseas borrowing	-1.1	-1	-1	-2	-2	-2	-2
PSBR	36.7	50	38	30	21	12	2
Money GDP	602.5	636	678	723	766	806	846
PSBR as % of money GDP	6.1	7 $\frac{1}{2}$	5 $\frac{1}{2}$	4 $\frac{1}{2}$	2 $\frac{1}{2}$	1 $\frac{1}{2}$	$\frac{1}{2}$

\*Rounded in this report to £1 billion from 1993-4 onwards.

Rounded to the nearest £1 billion from 1993-4 onwards

## OUTPUT AND INFLATION

	1993-4	1994-5	1995-6	1996-7	1997-8	1998-9
Money GDP	5 $\frac{1}{2}$	6 $\frac{1}{2}$	6 $\frac{1}{2}$	5 $\frac{1}{2}$	5 $\frac{1}{2}$	5
Real GDP:						
Non North Sea	1 $\frac{1}{2}$	2 $\frac{1}{2}$	2 $\frac{1}{2}$	3	3	3
Total	2	2 $\frac{1}{2}$	2 $\frac{1}{2}$	3	3	3
Inflation:						
RPI excluding MIPs	3	3 $\frac{1}{2}$	3	2 $\frac{1}{2}$	2 $\frac{1}{2}$	2
GDP deflator	3 $\frac{1}{2}$	4	3 $\frac{1}{2}$	2 $\frac{1}{2}$	2 $\frac{1}{2}$	2

Percentage change in year to 1993 Q4 and 1994 Q4; Percentage change on previous financial year thereafter.

the medium term, as the economy moves back toward trend. These growth assumptions are similar to the average of the projections made by the Panel of Independent Forecasters, and close to those in the March 1993 MTFS.

Spare capacity will continue to put downward pressure on inflation over the medium term and underlying inflation is projected to fall to the lower half of the government's 1 to 4 per cent target range by 1996-7.

## Fiscal projections

The PSBR is projected to fall rapidly over the next few years, and by 1998-9 it is broadly in balance.

The public sector's current account deficit falls rapidly and is projected to have disappeared by 1997-8. Publicly financed capital spending is projected to remain roughly constant over the period to 1996-7 covered by the Survey, and to grow in line with the control total thereafter.

## Public expenditure

In 1997-8 and 1998-9 the new control total is assumed to grow by 1 per cent a year in real terms.

The ratio of general government expenditure (GGE), excluding privatisation proceeds, to GDP was on a downward trend for much of the 1980s. In recent years, the impact of the recession has caused it to rise. The new plans will reduce the GGE ratio from 1994-5 onwards.

## Public sector debt

Public sector debt is rising rapidly as a per cent of GDP and this is increasing the burden of debt interest payments. With the new public spending plans and the tax measures announced in the Budget, the net public sector debt ratio peaks at around 44 per cent, below the levels of the first half of the 1980s, before starting to fall in 1997-8. The general government gross debt ratio peaks at about 51 per cent.

# Official spending to fall as share of economy

The Chancellor said that over the next three years government spending was expected to grow substantially less than the economy. Control totals for public spending had been cut

Extracts from the Red Book on government spending plans.

## Introduction

The Government's objective is to cut public spending as a share of national income over time. The public spending plans set out in this Budget are consistent with that. In each of the three survey years, the new plans are well below the figures set out in the last Financial Statement and Budget Report (FSBR). Control of public spending will therefore contribute significantly more to reducing the public sector borrowing requirement than expected at the last Budget.

## New Control Total

The government's plans for public spending are set in terms of the new control total (NCT). This covers 85 per cent of total spending, but excludes the two areas of expenditure most affected by the cycle. A full description of the NCT and its components was given in the 1992 Autumn Statement.

The control totals for the three survey years 1994-95, 1995-96, 1996-97, have been set at £251.3 billion, £263.0 billion, and £272.3 billion. These are £3.6 billion, £1.5 billion and £2.9 billion below the figures in the last FSBR. The control totals include reserves of £3.5 billion in 1994-95, £7 billion in 1995-96 and £10.5 billion in 1996-97.

In real terms (i.e. deflated by the GDP deflator) these figures imply a fall of 1 $\frac{1}{2}$  per cent in the NCT in 1994-95 and rises to 1 per cent in 1995-96 and 1996-97. Average real growth over the three-year period is less than 1 per cent a year, well below the 1 $\frac{1}{2}$  per cent ceiling established by the government last year. The effect is to lower the path of real NCT growth for the second successive survey.

Over the past two surveys, the original plans for 1994-95 have been cut by £7 billion.

## 1993-1994 outturn

The control total for 1993-94, is forecast at £244.7 billion. This is an underspend of £6.4 billion compared with the plans set in last year's Autumn Statement, after taking account of classification changes. Higher social security spending within the control total and higher net contributions to the European Communities together account for most of the reserve of £4 billion, £1.7 billion of the claim on the Reserve reflects higher support for local authorities, mainly in respect of rent rebates and allowances and mandatory student awards.

## General Expenditure

The Government's ultimate public spending objective is

expressed in terms of general government expenditure excluding privatisation proceeds. This is a wider aggregate than the NCT and includes debt interest, elements of social security spending which are significantly affected by the cycle and various accounting adjustments needed for consistency with the national accounts, general government expenditure is now expected to grow by just under 1 per cent a year on average over the three Survey years, substantially below the expected growth of the economy. As with the NCT, the rate of growth is sharply down on the projected path in the last financial statement and budget report, and represents a marked slowdown on the growth seen over recent years.

In 1993-1994, GGE (excluding privatisation proceeds) is estimated to be around £1 billion lower than forecast in the March FSBR, due mainly to lower spending on cyclical social security, GGE (excluding privatisation proceeds) is expected to be some £3.4 billion lower in the 1994-1995 as a result of the Budget. Over the three Survey years, the Budget reduces GGE by a total of £10 billion. Public expenditure restraint therefore contributes about the same as revenue increases to the reduction in the PSBR over the next three years. In 1994-1995, spending contributes about twice as much as revenue.

Provision for pay throughout the rest of the public sector has been set on a comparable basis. The general government payroll is not therefore expected to change much next year, except where major workload changes are projected.

## Capital spending

Total public sector capital spending in 1993-94 is expected

ed to total £23.8 billion, up from £23.2 billion in 1992-93 and £21.5 billion in 1991-92. Details are set out in Table 5.3. In 1994-95 public sector capital spending, which is measured net of receipts from asset sales, is expected to be £22.4 billion. The compared with this year mainly reflects the profile of capital spending local authorities. This follows the decision announced in the last Autumn Statement to relax for a limited period the rules governing the use receipts by local authorities. Spending financed by this measure will continue for a number of years, but at a steeply diminishing rate. In addition investment associated with a number of large-scale projects, particularly relation to the Channel Tunnel, has now passed its peak of activity.

The level of public sector capital spending beyond 1994-95 particularly uncertain. After allowing for a stylised allocation from Reserve, based on historic expenditure shares (see Annex A, paragraph 5A) it is expected to be at about the same level in 1996-97 as in 1994-95. There is a temporary dip in 1995-96, reflecting the expected sale of quarters by the Ministry of Defence.

Public sector capital spending was maintained at high levels during the recession. As the recovery continues, capital spending by the private sector is likely to rise and that in the public sector to fall.

The overriding need for public spending to contribute towards the reduction in public borrowing means that capital spending will not be sustained at levels as high as in 1993-94. Even so, tight control of public sector pay and civil service running costs has enabled the Government to sustain capital spending at a level higher than would otherwise have been possible.



# Strong gains at the close

ACCOUNT DAYS: Dealings began November 29. Dealings end December 10. Settlement day is December 13. Forward targets are permitted on two previous business days. Prices recorded are at market close. Changes are calculated on the previous day's closing price, but adjustments are made when a stock is ex-dividend. Changes, yields and price/earnings ratios are based on middle prices.

1993		High		Low		Company		Price	%	%	%	P/E
									%	%	%	
<b>BANKS, DISCOUNT, HP</b>												
438	200	179	180	180	180	180	180	180	180	180	180	180
439	200	179	180	180	180	180	180	180	180	180	180	180
440	200	179	180	180	180	180	180	180	180	180	180	180
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446	200	179	180	180	180	180	180	180	180	180	180	180
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452	200	179	180	180	180	180	180	180	180	180	180	180
453	200	179	180	180	180	180	180	180	180	180	180	180
454	200	179	180	180	180	180	180	180	180	180	180	180
455	200	179	180	180	180	180	180	180	180	180	180	180
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498	200	179	180	180	180	180	180	180	180	180	180	180
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500	200	179	180	180	180	180	180	180	180	180	180	180

1993		High		Low		Company		Price	%	%	%	P/E
									%	%	%	
<b>DRAPERY, STORES</b>												
2600	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2601	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2602	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2606	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2607	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2608	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2609	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2610	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2614	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2615	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2616	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2617	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2618	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2620	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2621	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2623	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2628	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2633	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2634	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2635	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2636	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
2637	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2641	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463	1463
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2643	1463	1463	1463	1463	1463	1463	1463					

1993 High Low Company Price % Chg. % Yld. P/E			
<b>BREWERIES</b>			
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1993 High Low Company Price % Chg. % Yld. P/E			
<b>BUILDING, ROADS</b>			
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**THE TIMES UNIT TRUST INFORMATION SERVICE**

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## THEATRE page 36

Los Angeles may be a movie town, but there are plenty of stars willing to risk all in a live play

## ARTS

## LIVE ART page 37

Plenty of people do it; many enjoy watching it — but what does "live art" actually mean?



# Hallelujah for amateur choruses

As Radio 3 launches a daily celebration of Britain's choirs, Richard Morrison argues that our choral tradition is as strong as ever

Are you depressed by the imminent ending of two fine London orchestras? Did you visit your town's theatre last week and find that the balliffs had boarded it up? Have you been shaken by the shelves of lurid trash in the local video shop, which you only visited to escape from the meretricious bunkum on the box? And do you not give a damn who becomes the next Arts Council chairman, since it all seems like replacing the captain of the Titanic ten minutes after it has hit the iceberg?

Then this column, direct from the Martyn Lewis school of cheer-up journalism, is for you. It celebrates a leisure pursuit in which Britain leads the world as indisputably today as it did a century ago. Can't say that about football, can we? It exercises the brains, lungs, hearts and souls of hundreds of thousands of people. And it doesn't cost the taxpayer a penny — which is just as well, because it would probably be cut if it did. We are talking about the amateur choir.

Nobody knows exactly how many the country has. The Royal School of Church Music lists 6,000 affiliated choirs in Britain, but by no means all church choirs are members. The British Federation of Young Chorus, founded ten years ago to foster a new generation of choral singers, is made up of 160 groups, but there are hundreds of school and college choirs that don't belong. The Association of British Choral Directors (a much-needed advice swap-shop founded in the mid-Eighties) has a membership of 500, but that is a tiny percentage of those engaged in training choirs.

Add to that all the amateur operatic choruses which belt through Offenbach and G&S weekly in freezing church halls; the barbershop groups recreating the sounds of Yale in the dales of Yorkshire; the fastidious chamber choirs that proliferate in the big cities, poaching each other's tenors with cut-throat glee; the venerable choral societies, two or three hundred strong, that are about to hurl themselves into countless Christmas performances of *Messiah*. Think of the formidable Women's Institute ensembles of cardiganed contraltos; or the

mighty roar of the Welsh male-voice choirs as they rise to the climactic pause of *Cwm Rhonda*.

In short, choral singing is a major-league recreation. It is possibly second only to fishing in popularity as a British leisure activity. No, it is first. Fishing isn't an activity, it's a passivity.

The unique aspect of the British choral tradition is that it draws its strength from several separate cultural strands. There is, for instance, a long and continuing tradition of top-quality singing in British universities. As a result, hundreds of graduates emerge from college choirs each year with expectations of the highest choral standards. Some will go into cathedral choirs, or professional ensembles such as the Monteverdi Choir or The Sixteen. But the vast majority will percolate into high-powered amateur choirs — and it is often they who set the pace when it comes to exploring new repertoire.

## The classless society was invented by Victorian choirs

Then there is the choral tradition of the industrial north. It was nurtured by idealistic Victorians and fuelled by the establishment of "mechanics' institutes," the introduction of "tonic sol-fa" musical notation (taught in elementary schools from the 1860s onwards) and the advent of cheap vocal scores from the publishing firm of Novello, which brought choral classics within the purchasing power of working people for the first time.

The wave of choral enthusiasm that swept across England in the late 19th century destroyed for ever the notion that high-class music-making was the preserve of the middle classes. An analysis of the Leeds Festival Chorus in 1895 revealed that one-third of its members were manual workers. The classless society was invented in Britain's choral societies more than a century before the phrase was a twinkle in John Major's imagination.

And the third powerful strand in our choral tradition is the singing that has gone on for centuries in village and parish churches. Only in the last few years, with the publication of Nicholas Temperley's magisterial book *The Music of the English Parish Church*, has the richness of parochial musical life been properly examined, though



any devotee of Thomas Hardy's poetry will have grasped the vital importance of the "gallery quire" in English village life. And the tradition still goes on, despite the destructive efforts of those clerical men who regard the presence of a choir as a threat or an anachronism.

Today, BBC Radio 3 begins a celebration of this nationwide choral cornucopia. At 9am each morning between now and Christmas (the programmes are also repeated last thing at night), *An Advent Calendar* will broadcast a succession of amateur choirs from around Britain. Each one is given ten minutes to sing two or three numbers from the *New Oxford Book of Carols*. More than half the chosen groups are school, college or youth choirs, ranging from Eton College to the Scunthorpe Co-Op Junior Choir. Then, on Christmas Eve, the Harvard Glee Club will make a transatlantic guest contribution.

Besides being a handy advertisement for Oxford University Press's superb but rather expensive carol book, the series is a brilliant broadcasting idea (only slightly reminiscent of something that Classic FM did last Christmas) because it places the spotlight on choirs at the time when they are at their most active. Take, for instance, the Highcliffe Junior Choir, which can be heard on December 23. This 70-strong group of schoolchildren

from Hampshire, rehearsing after school hours on a Friday evening, will sing no fewer than ten carol concerts this month. That is not untypical.

The choral tradition has come under threat from many directions in recent years. Choral societies which perform with professional orchestras and soloists have been hit by the recession. Classroom singing in schools seemed to be drying up in favour of "self-expression" sessions on electronic keyboards. Luckily, the new national curriculum puts the emphasis firmly back on aural training, and that implies much more singing at a primary level.

In Anglican churches, trendy vicars followed the Roman Catholics and replaced their choirs with "happy-clappy" sessions led by guitar-strumming folk groups. Meanwhile, some of our top choirs compete in international choral gatherings, and are startled by the brilliant singing of the Hungarians, the Swedes, even the Americans. Our choral pre-eminence must never be taken for granted.

Yet in its breadth, variety and general level of musicianship, the British choral tradition remains one of the great glories of our heritage. This is the month to savour its output at its most jubilant and flamboyant. But the best place to enjoy a choir is where it has always been — from the inside.

## RADIO REVIEW: An entertaining search for "old England"

### Barking mad Billy

EVERYBODY, it seemed, was trying to unveil the mother country. In *Looking for an Old England*, a new series on Radio 4 which began yesterday, singer-songwriter Billy Bragg dug around his roots in Barking, a hitherto uncelebrated hinterland of east London. Bragg's premise is that history is not merely a matter of kings, queens and "people who had got fame on the battlefield through hacking bits off each other". Instead it is found in the warp and weft of places generally ignored by the textbooks.

Much as Barking deserves its half-hour of fame, what makes the programme welcome is Bragg's style. As the writer of some of the best polemical ballads of the 1980s, he has never been shy about his socialism. The programme also reveals his urban liveliness. He had stopped at a site of iron-age interest. "For a hill fort it seems to lack the most important aspect, which of course is a hill," he pointed out to the local expert.

Whether talking to listener or pundit, the same straightforward affability surfaced, and there were snatches of song interspersed. "Mine is a faith in my fellow man," goes one lyric, which seems surprisingly generous, given the way Barking has been treated.

Bragg's detractors accuse him of over-simplification, but he has a sense of humour and a set of opinions, and shares them both, which makes a change from some of the blander broadcasting one hears.

Ambivalence was the prevailing tone in Wednesday's

New Society on Radio 4. Peter Hetherington reported on Newcastle's northern outskirts remarkable for one of the highest concentrations in Britain of professional people. It is, said Hetherington, "a kind of Henley-on-Tyne". As if to prove it, here was the local flower show, with apple-pie

port from London Zoo, where he found himself in the bat house. "Listen to them now as they chatter about," he said. Silence followed. "Absolute quiet from the bats," Johnstone honourably commented.

Baker was certainly chattering about. Billy Bragg might have asked more penetrating questions, but it was still obvious that, while bus-conductors have lamentably disappeared and London is generally less pleasant, some traditions are still honoured. Wynford Vaughan Thomas asked the driver of 1948 for a few tips. "The art of driving is to try and miss everything en route," explained the driver, "and carve up a few taxis."

From the old country to the New World. Two programmes on Radio 4 on Saturday evening came from New York. In *Open Mind*, Sarah Baxter and Henry Porter chatted with their guests about cultural identity in modern America, and if the conversation did not spring any surprises, it stated the obvious in measured and intelligent tones. Baxter especially is a smooth performer, unobtrusive but direct.

Oddly, you may learn as much about America from *Postcard from Gotham*, presented by the directly obtrusive Mark Steyn. He attempts to match, variously, the laidback or hyperactive contributions from his guests. The programme is very self-consciously Noo Yawk, and therefore entertainingly florid.

Andy Lavender



Billy Bragg: digging for his east London roots

RECITAL: Four Beethoven piano sonatas played with urgent energy, but with no trace of Romantic excess



Brendel: renewed assault on the pianist's Everest

## Measure of a master

Alfred Brendel  
Festival Hall

NOW well into his third recorded cycle of Beethoven piano sonatas, Alfred Brendel is simultaneously giving live performances of the works both here and abroad. Judging by the size and nature of the Festival Hall audience and the enthusiasm of the acclaim for the third of the series, on Monday night, Brendel's renewed assault on this pianist's Everest is one to be savoured by the cognoscenti.

By juxtaposing the first three sonatas of the cycle, Op 2 Nos 1 to 3, with at least one work of Beethoven's middle

period — the "Appassionata", Op 57 — Brendel allowed us to appreciate both the composer's progress towards idiosyncratic genius and his own range of response.

Brendel's playing is lean, muscular and shorn of anything resembling Romantic excess — whether youthful grand rhetoric or later temperamental outburst. In the A Major sonata, Op 2 No 2, the

drama of the opening fanfare-like gesture was downplayed, almost to the point where it seemed playful. Equally, the striding opening of the first movement of the F Minor, Op 2 No 1, was, if not exactly peremptory, at least decidedly businesslike. No time for expansive declamation here: only an urgent desire to press forward the motivic argument.

Brendel's playing of works like these may not be characterised by exceptional intrinsic beauty, but that makes the tender moments,

when they do come, all the more enchanting. The variations of the A Major's slow movement provided one such oasis: the intense lyrical cantabile of the F Minor's another — an intensity that found resolution in two perfectly weighted final chords.

Such strokes of mastery enhanced the "Appassionata" too. Here there was more than a touch of rhetoric, but always in controlled, measured outbursts: still no trace of sentimentality, rather the firm conviction that subjective feeling must finally be subordinated to structural integrity.

BARRY MILLINGTON

POP: Louise Gray on a welcome London appearance by a maestro of American soul music, still going strong after 20 years

## Generous display of massive talent

Luther Vandross  
Wembley Arena

As chants of "Loofert! Loofert!" beat the air above the crowd who were welcoming Luther Vandross back to Britain, a couple in the £22 seats were anticipating the great man's arrival. "Ooh, I hope he's still huge," said one, in reference to the singer's gravitational fluctuations. Her companion concurred. "He's so much better curred." "He's so much better curred." "He's so much better curred."

Although Vandross today cuts an elegantly round figure, he is a long way from mammoth. Nevertheless, there was, in this glittering and poised performance, plenty of him to go round. Some may have felt that in getting Britain's Dina Carroll to stop

into the opening slot vacated by En Vogue, Vandross was setting himself a hard act to follow. He was, Carroll, whose debut album has just gone platinum, is an artist of formidable talent. But the American soul singer, whose trophy cabinet groans under the weight of 20 years' worth of awards, showed himself a worthy maestro.

Vandross is synonymous with sleekly constructed love songs which are delivered with all the acrobatic grace of one schooled in America's



Luther Vandross: a glittering and poised performance

black gospel choirs. Indeed, the romantically inclined members of his audience were well served by "Don't Be A Fool", "A House Is Not A Home", and "Heaven Knows", the second of only

two songs taken from his latest album, *Never Let Me Go*.

However, any man who kicked off his professional career backing David Bowie and Bette Midler could be trusted to have a lot more

material tucked up the sleeve of his tuxedo, and in a set drawn from the past 13 years, Vandross punctuated the slow soul songs with up-beat dance hits. The brisk tones of "Never Too Much", a 1981 hit, had Wembley's capacity crowd in a frenzy.

At Addeley Jr kept his musicians on a tight leash in recognition of Vandross's own extraordinary vocal range. Capable of turning a single phrase to a spectrum of meaning, Vandross has an operatic power.

Camp theatrically contributed to the sense of occasion. The circular stage, placed in the Arena's centre, revolved and glowed like a Wurlitzer. The rhinestone dresses of backing singers Lisa Fischer, Ava Cherry and Kevin Owens sparkled outrageously throughout and Vandross took time out through bantering interludes with them all.

Off-stage singer Paulette McWilliams is persuaded to come out to recreate the dance steps she used to do with Midler. Vandross sings "Boogie Woogie Bugle Boy". "She's going to poison my Diet Tango," he remarks as McWilliams slips, gratefully, back to the wings.

This was a generous show. Fischer got two smoochy ballads to herself: all the others were fulsomely credited with their own slots.

But the limelight belonged to Vandross. His closing number, "The Best Things In Life Are Free" was accompanied by mock bank notes that fluttered down from the rafters. A large electrically-driven cart ferried Vandross through the audience towards the dressing-rooms as the last notes of the last song died away. Thousands of hands reached up to him in supplication. It was as if a king had come home.

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JEREMY KINGSTON







# It's live, Jim, but not as we know art

Can a genre that crosses all the boundaries of performance really be taught? Big money says it can, Andy Lavender reports

In times of financial hardship, one area of the arts has seen its funding from the Arts Council rise by 600 per cent over the past three years. Admittedly, the £300,000 that live art now receives is not the most princely of sums. But its very availability indicates that work which used to baffle audiences and arts mandarins alike is now being accorded recognition, even respectability.

Live art? The term is slippery, deliberately so according to its practitioners. It describes work which falls across or outside traditional boundaries separating theatre, film, literature and other disciplines. The most persuasive evidence of its acceptance within academic institutions, live art is now part of the curriculum at at least eight colleges and universities across the country, and other institutions are showing interest. The Arts Council has followed this development with two publications: last year's *Live Art in Higher Education*, and just off the presses, Richard Layzell's *Layers of Potential Live Art in Schools*.

Practitioners of live art might recoil with horror at the idea, but their work is now becoming legitimised. Further proof came last Saturday. At a meeting timed to coincide with NOW '93, Nottingham's festival of live art, a group of practitioners and teachers formally inaugurated Intersect, a body set up to foster live art within higher education.

At the meeting, a great deal of energy was expended shying away from the notion of live art as a purely academic discipline. "Practise what you teach," seemed to be the chief message. But once the i's are dotted and the t's crossed, it is clear that Intersect might eventually have a serious political role. The Universities' Funding Council now recognises practical work as a valid research endeavour, and the more research an institution can lay claim to, the more money it can receive.

The challenge is clear: live art must present itself as a coherent object for study; and as a significant pursuit, practised by more than just the irrelevant and the self-indulgent. The money will then follow.

There are obvious difficulties. How do you teach live art? Not, it appears, as a historical phenomenon, as one might study the drama of Ibsen, for instance. "Rather than say that students cannot practise live art unless they have done the history of the form, we get them to make their own work and then introduce critical contexts," says Robert Ayers, head of the department of visual and performing arts at Trent University, Nottingham.

**'It brings to bear a mixture of history, literary theory, film theory, philosophy, physics, medicine and poetry'**

This is good news for live art practitioners, who now get invited to academic institutions to describe their working methods. Forced Entertainment, whose touring production *Club of No Regrets* arrives tonight at London's ICA, is one of Britain's best-known performance companies and thus treads well-worn paths to the doors of educational institutions. Founder-member Tim Etchells describes different models for projects with students.

"The first is where you work towards a public presentation," he says. "We developed a piece with students from Warwick University, working with them for one day a week for four weeks, then for two weeks solid. We started from a four-minute clip from a film by Paul Schrader, which we then approached in lots of different ways using performance, video and text."

Last June the ICA hosted a four-day run of student-devised shows, comprising the Warwick piece and another piece developed by students at De Montfort University in Leicester. Unsurprisingly, Etchells has worked there as well.

"The students had just arrived and their idea of theatre was very particular," he says. "We had them go on long walks through the city just collecting things. We ended up with a presentation as far from a live performance as you can imagine. It was more like an installation, and people just came in and wandered round for half-an-hour."

Projects like this are bound to raise hackles, notably among those who argue that live art is neither lively nor artistic nor, where it is on the curriculum, rigorously academic. But according to Joanna Scanlan, formerly a lecturer herself and now the Arts Council's live art officer, such rigour is inherent in the process of making the work in the first place.

"Live art is about using creative intelligence," she says. "It brings to bear a mixture of history, literary theory, film theory, philosophy, physics, medicine even, and poetry. It's a bit like the art school tradition where everything is significant, and where the object itself is of value."

Nor should one assume that live art, with its remorseless modernity, is completely inimical to other forms of artistic study. "I don't see any dichotomy at all between teaching Ibsen, Chekhov, Brecht or Pinter along with the work that Tim [Etchells] or myself do," says Pete Brooks, director of Insomniac Productions. "We should create as diverse a cultural life as possible."

A recent Insomniac production, *L'Ascensore*, has the audience viewing the piece through the door of a lift. The show has already been seen in Italy, France and Belgium, and in the next couple of months will play at festivals in Hong Kong and Australia.

Both this and the company's more recent show, a nine-woman version of Buchner's *Woyzeck*, had their initial development within the halls of academia. For, aside from his life as a director, Brooks has been a Fellow at Lancaster University, and has also taught at Manchester and De Montfort universities. Such contact between students and professionals can be mutually beneficial, Brooks says. "It is useful to work with large casts and without financial pressures."



A scene from *Club of No Regrets*, the latest production from Forced Entertainment, which opens tonight at the ICA, in London

One other development is worth considering. Live art has been nothing if not postmodern: a mish-mash of influences, ironic at every turn but often unutterably glib and empty. It might now be turning a corner as cultural values themselves shift. "People are looking for

notions of truth again, so the work itself is changing," Scanlan says. "People are beginning to talk about belief again."

Etchells agrees. "It didn't take Forced Entertainment long to get frustrated with postmodernism as a term," he says. "It didn't seem to

be able to take on the cornerstones of our work: passion, commitment, ideas about beauty and value. We're trying to make things that matter."

Live art still attracts scepticism, but you disregard it at your peril. We are already seeing shows that

use modern, mixed-media techniques to explore areas of great social or personal significance.

And this work is now making inroads into the academic institutions that are even now producing tomorrow's artists, critics and audiences.

## ESC's revels are ended

AFTER months of struggling to balance the books, the English Shakespeare Company is to cease operations as a large-scale touring company. The ESC, created by the director Michael Bogdanov and the actor Michael Pennington, has taken the decision because it has become more and more difficult to tour in the current financial climate. The ESC hopes to wind up in April with its production of *Romeo and Juliet* at the Theatre Royal in Plymouth, the theatre where the company started in 1986.

The ESC has Arts Council funding of £100,000 for its current tour, which consists of *Romeo and Juliet* and *Julius Caesar*. Those two productions will tour as planned after Christmas until the end of the financial year. However, the ESC is hoping to continue running its education work — the more successful side of the company — providing it can obtain sufficient sponsorship. The company's pioneering education activities have taken in schools, residential homes, prisons and young offenders' institutions. It is hoped the ESC will be able to continue touring work specially designed for children.

● THE French minister of culture, Jacques Toubon, has amalgamated the two Paris opera houses under the name L'Opéra National de Paris (ONP). Under the new director of the combined operation, Hugues Gall, who comes from the Geneva Opera to take over in August 1995, the old Opéra Garnier will put on smaller-scale opera again as well as ballet, while grand, romantic ballets like *Swan Lake* will appear on the giant stage of the Bastille. Gall says that he will discuss with the current music director of the Paris Opéra, Myung-whun Chung, whether they can "cohabit" or not.

Gall intends to introduce a full-scale repertory system at both houses. He thinks that too many of the productions at the Bastille have been one-offs that could not be kept and repeated because of their elaborate technical effects. To help him build up the repertory, the ONP will get an extra FF20 million a year (on top of the current FF500 million). There will also be more

## ARTS BRIEFING

cheaper seats. The name ONP is clearly intended to remind theatregoers of the great TNP, or Théâtre National Populaire, directed by Jean Vilar so successfully in the years immediately after the war.

### Who party

CARNEGIE Hall in New York has been booked for two nights in late February as the venue for what is being billed as one of the hottest rock 'n' roll events in years. The Who's Roger Daltrey will stage a gala tribute to the music of Pete Townshend, the songwriting genius behind The Who. A virtual all-star lineup of "the world's most gifted musicians" is promised to join in the celebration.

● HERE's a new twist on the teacher-pupil relationship: dance classes by satellite. Thanks to the magic of modern technology, the choreographer Richard Alston will demonstrate his skills and answer questions from three different schools tomorrow, via a Business TV link. Students will be able to hear Alston's answers as well as watch him demonstrate. Business TV is an interactive service which enables people to address conferences — even on the other side of the world — by satellite. Tomorrow's link, from the British Performing Arts and Technology school in Croydon, was set up by the Worshipful Company of Information Technologists and BT.

### Last chance...

THE Linbury Prize exhibition at the National Theatre provides a chance for a backstage look at theatre design. It features set models and costume designs by 15 young designers, based on briefs from three British companies: Birmingham Royal Ballet, the Gate Theatre and the West Yorkshire Playhouse. The show can be seen, free of charge, from 10am to 11pm, in the Lyttelton circle foyer until Saturday.

## Heady spin for Dizzy

MENTION the name of Dizzy Gillespie and thoughts immediately fly back to the ground-breaking 52nd Street partnership with Charlie Parker. Bebop was born, and Gillespie's place in history secured. Yet as far as many of his admirers are concerned, he came to full maturity as a trumpeter some years later, in a ten-year span beginning in the mid-1950s.

Re-issued after an absurd length of time, *Gillespieana* (Verve 519809) lends weight to that view. A brassy, five-movement orchestral suite by the Argentine pianist and arranger Lalo Schiffrin, the 1960 session gave Gillespie the opportunity to indulge his passion for Afro-Latin music in a more intricate, classically derived format. It is, if you like, his hot-blooded riposte to the hugely popular and more studied orchestral albums of Miles Davis.

Schiffrin, it has to be said, is no Gil Evans. His arrangements are all but primary colours rather than soft autumnal shades, and there are passages that are closer to superior film music than jazz.

ALL is not well inside our psychiatric hospitals. Officials tell us this; so do doctors; and now Anna Reynolds, a former patient (sent to a secure unit at 18 after killing her mother), presents the insider's view of life inside. Her grasp of the material must, or at least ought, to be firmer than mine, and yet I found the sequence of events she chronicles unbelievable. Frequently incomprehensible, too, and, worst of all, a thoroughly tedious 80 minutes in the theatre, shorn of drama, starved of psychological realism and short by a long way of the black comedy promised in the publicity.

The patients in these hospitals are not well, of course, but then neither is the crass Nurse Katie, who hates them. Then there's Dr Phoebe Trick, the consultant psychiatrist with a German accent — initially thick but thinning as the 80 minutes proceed — who simply gives up on the job, so ashamed is she of having ended a session with a patient on the verge of blurring out some painful memory just because his 50 minutes was up.

The patient's name is Johnny, a psychopath, rapist and murderer. He speaks at the top of his voice because the



Dizzy Gillespie in typical style, putting on a show as his music reaches for the stars

(Schiffrin had, in fact, worked in the Argentine movie industry and later wrote the soundtrack for Hollywood hits such as *Dirty Harry*.) But as a launch-pad for Gillespie's stratospheric phrasing the charts do the job.

The opening and closing movements, "Prelude" and "Toccata", find Gillespie bubbling over with vitality, his

articulation bright and confident. Schiffrin's exotic soundscape on "Africana" — echoes of many a Tarzan potboiler — has worn less well, but the rest of the session is imbued with an unmistakable sense of excitement. The same mood prevails on the second half of this exceptional work, given over to five tracks from a live big band

performance at Carnegie Hall four months later. The classic "Manteca" gets a vigorous re-working. Gillespie plays the clown on the scat number "Ool Ya Koo", and that much over-exposed standard "Night in Tunisia" is dressed up in stylish new threads in "Tunisian Fantasy".

CLIVE DAVIS

## THEATRE Grinding of a dull axe

Wild Things  
Playhouse Studio  
Salisbury

actor, Christopher McHale, has forgotten that he is in the Playhouse Studio, not the main house.

A second patient is Diane, pregnant and wisely preferring to remain silent for much of the evening, until suddenly, hey presto, she regains the will to speak, possibly because her healing hands helped Johnny to stop holding a knife to Nurse Katie's cheek.

While doing this he has continued the interrupted story of how he met a prostitute, loved and knifed her — "So easily, it was like shaving" — which is not

an image that has ever come to me while at work on my chin. Only in films, and poor films at that, do killers force a victim to hear their history.

The play contains moments of comedy, but are they intentional? When Dr Trick (Holly de Jong) says: "Do you feel you can trust me?" while down on her knees addressing Diane hiding under her bed, the picture is a James Thurber cartoon come to life.

Joy Elias-Rilwan's Nurse Katie is moderately believable because some nurses do detest their patients and harass them with stupid questions. Their prime concern is with life outside, and whether to paint the bathroom peach or pampas.

Jennifer Scott-Malden's Diane looks pretty, silently fingering her fingers, and when she speaks she does so in a gently dreamy voice. But the impulses behind her stares are inconsistent and therefore puzzling. Deborah Paige's direction for Paines Plough makes little sense of this play by an author who won two awards for her previous work, *Jordan*. Evidently, Reynolds has an axe to grind, but what's the axe?

JEREMY KINGSTON

## CLASSICAL RECORDS

### Well-seasoned baton

THE long footsteps of re-creating winter and the leaping harmonic light of spring immediately signal Sir Georg Solti's new Haydn, *Die Jahreszeiten* (*The Seasons*). It could be from the baton of nobody else. In a live recording from the Orchestra Hall, Chicago (Decca 436 840-2), Solti sweeps the city's symphony orchestra and chorus through the swiftly changing seasons.

On he drives them, through the tiny illustrative details of lambs, birds and bees demanded by Haydn's patron, despised by the composer himself, and relished by Solti's instrumental soloists. On, unflaggingly, to the apotheosis of a vibrant grape harvest celebrated with rough peasant vigour in a style only just Haydn's side of the border with Solti's native Hungary.

This was Haydn's last major work, and it all but broke his back. There are times, too, when one can sense something of the effort it cost him to spin enough flax and folk songs to fill the long winter evenings of his commission. But Solti's soloists make light work of it.

The radiant young soprano Ruth Ziesak, still known in Britain largely through recordings alone, graphically characterises the fresh-faced country girl portrayed by Haydn's shamelessly chauvinistic poet-patron Baron von Swieten. She duets mellifluously with tenor Uwe Heilmann, while René Pape's bass is as bountiful as autumn's harvest.

While Haydn was at work on his *Seasons*, he also completed the *Theresienmesse*, which now appears in a robust new recording from Trevor Pinnock and the English Concert and Choir (Archiv 437 807-2). Increasingly, Pinnock's performances seem activated by an obsessive motor-rhythmic energy: steady, even solid instrumental articulation rules even the vocal writing. Here, the presence of the bright, ruddy-cheeked voices of Nancy Argenta, Catherine Robbin and Alastair Miles give welcome human colour to a performance whose rigours are at times almost self-defeating.

HILARY FINCH

## ROMANCE RETURNS

LONDON  
Aspects of Love  
Prince of Wales Theatre  
December 22

If you go down to the West End this Christmas, you're sure of an Andrew Lloyd Webber musical. With *Aspects of Love* returning for a four-week run, he will have six shows running at the same time, the others being *Phantom of the Opera*, *Cats*, *Starlight Express*, *Joseph and the Amazing Technicolor Dreamcoat* and *Sunset Boulevard*.

This new production of the musical originated in America. When Lloyd Webber saw it, he decided to bring it to the UK and the show is now touring the country. Starring Alexander Hanson as Alex and Kathryn Evans as Rose, this bitter-sweet romance about youth and love contains some of the composer's most tender music, including the hit song "Love Changes Everything".

The Theatre Club has arranged a special evening

## THE THEATRE CLUB

at the show on Wednesday, December 22, at which members can see the show, and then enjoy a glass of wine afterwards at a special get-together with the cast. Tickets are £27.50. To book, telephone 071-836 3464.



Alexander Hanson and Kathryn Evans in *Love*









James Fenton: being a foreign correspondent gave his lyrics the rhythms of real wars and revolutions; unlike many of his contemporaries he has a great deal to write about

## Poet of his generation

James Fenton has just published another volume of poetry but refuses to make it a career. Margot Norman talked to him

As a young man reading English, writing poetry, winning Oxford's Newdigate prize, James Fenton took W. H. Auden's advice to aspiring poets to earn their living by some non-literary pursuit. Auden suggested carpentry, which would have been absurd for either of them. Fenton decided to become a clinical psychologist, switched courses accordingly, failed to study enough psychology, philosophy and physiology and got a third. So that was no good.

He thought he had better be a journalist then, a proper reporter trained in the provinces, nothing literary. But Anthony Thwaite offered him a literary job on the *New Statesman*, so he took it. Martin Amis, Julian Barnes and Timothy Mo were working there then, and Richard Crossman was editing.

Fenton lived in the East End and loved it, feeling guilty about earning the vast sum of £1,500 a year and selling *Socialist Worker*, theoretically around Tower Hamlets but actually to his colleagues on the *New Statesman*. That was when he learnt about political correctness, from the wiggling he received for writing a favourable review for the po-faced *Socialist Worker* of the film *Carry on up the Jungle*.

Fortunately for us poetry pickers he moved from the literary back end to the political front end of the *Statesman* and thence, having published *Terminal Moraine*, his first collection, to Vietnam in 1973 as a green and, mercifully, formula-free freelance war correspondent. Fruitfully and intermittently, the travelling continued. Fenton has given us a poetry collection per decade.

In 1983, after *The Memory of War* and *Children in Exile*, Peter Porter called him the most talented poet of his generation and Jonathan Raban remarked that he was alone among his contemporaries in having a great deal to write about. Now with this

new collection, *Out of Danger* (Penguin, £7.50) published tomorrow, he is being called simply "the poet of his generation" in a way that suggests significant representative power.

The idea appears not to astonish him as he sits at a bare table in the bare flat he acquired at the beginning of the year off the Strand, with a view of the river. Bare wires and his gesticulating arms cast shadows on the bare plaster in the beam of a Tizio lamp. It's not a design statement, the builders are just slow. He is 44, a big man with large, expressive features in a large oval head, large gestures and a good speaking voice. He would make an excellent don and will surely one day be one when he judges it safe from the point of view of his art.

Fenton has trenchant views on the folly of trying to make poetry a career. Oh, the living death of the writer in residence at some American university!

A foreign body  
Dug up in Manila  
In a state of advanced decay  
Turned out to be that  
Of Theophilus Pratt  
Who resumes supervision today  
In L.A.

As Byron said, poetry is the expression of an excited passion and there is no such thing as a life of passion any more than a continuous earthquake or an eternal fever. For a representative of his age group, Fenton's choice of journalism was apt — apter than, say, being a university librarian like Larkin. It gave him real wars and earthquakes in Saigon and Phnom Penh, existential angst and a fight with young neo-Nazis in Berlin (using a rolled broom), revolution in the Philippines and street processions that provided him with new rhythms

and a smattering of Tagalog, both of which enliven his new volume.

"It is quite astonishing to me how much interesting material is jettisoned by newspaper reporters because they know they will not be able to write it up, because to do so would imply they had been present at the event they are describing," he wrote in his introduction to *All the Wrong Places*, his 1988 collection of

do is try truthfully to represent the moment and that's the thing that will stand out of the lyric, the truth of the moment."

Fenton's father is a cleric and distinguished theologian. The memorial poem for Andrew Wood, a friend of no particular closeness who died of AIDS, is "in a way just what my father would do, the sort of thing he'd say at a service for someone who died young". Writing poetry to order is not, however, something the younger Fenton has managed more than twice in his life. "If I manage to write a poem at all, and finish it, then I jolly well publish it."

It is no surprise to hear that the Byron of *Don Juan* is his hero. He achieves that tone, but how he must envy that fluency. A living hero is his mentor John Fuller, with whom he wrote the long, light but very sharp *Partingtime*. Hall.

Another is the American poet W.D. Snodgrass — "If he's my spiritual father, Auden's my spiritual grandfather". But he would really like to be a popular singer-songwriter like Tom Waits. He says he can't sing, and has to take calcium blockers before poetry readings to stop his heart "running off", so maybe that aspiration should be binned along with clinical psychology. Working on the script of *Les Misérables* for Cameron Mackintosh was instructive but not a success, although the strongly rhythmic song-poems in this latest volume called "Out of the East" have been performed as a pocket musical.

Going to Germany for the *Guardian* in 1979 was also not a success. "I thought I could do this trick of making Germany interesting, but I failed in spades." He laughs. "Screw-

He is pleased to discover the power of making others say 'Yes that's exactly how it was!'

essays from Vietnam, Cambodia, Korea and the Philippines. "And not only present — alive, conscious, and with a point of view."

Fenton hasn't wasted the events he witnessed, the emotions he either felt himself or picked up from people in strange lands enduring extreme experiences. He has often transmuted them into lyrics that have, he is pleased to discover, the power of making others say "Yes! That's exactly how it was!" And isn't that what lyric poetry is supposed to do?

It is therefore only partly to deflect questions about his personal life, the how-was-your-childhood, what-about-that-sexually-ambiguous-tone and who's-You-in-that-poem-In-Paris-With-You questions, that he takes time to define his idea of the lyric. "A lyric is about a particular feeling, not a particular person, it's about a moment either in your own life or in the life of somebody else. What you

ing up I'm very good at." A familiar journalistic conundrum: Berlin was where he was and the action ought to have been, but the politics were in boring Bonn.

The year in Germany was a fraught period, but he started writing again there. He produced the long poem "A German Requiem" and "began to see there were other people of my age in England who were rather admirable poets." He meant Craig Raine and Christopher Reid, whom he christened the Martian group, after a poem of Raine's. He also discovered and thrilled to German expressionism and early Kandinsky, and made a very good collection of prints.

Fenton takes his journalism seriously, and is grateful that newspapers have been good to as well as for him. He loved his five years as theatre critic for *The Sunday Times*, discovering that his fear of having his creativity drained by becoming a literary fellow was misplaced. (Either that, or he was past the danger.) "I realised how creative the life of the critic was. It took up the system. Every evening you had other people's writing thrown at you, but not in a genre that you wanted to imitate. It was like having competition of the nicest sort."

He works at a rate of 300 words an hour and worries if it is much more or much less. As lead book reviewer for *The Times* in the mid-eighties, conscious of being "extremely ill-read compared with my peers, nothing like as well-stocked as Anthony Burgess, nor as quick a reader", he did a great deal of preparation. He admits to "huge gaps": *Middlemarch* has been plugged, but not *Anna Karenina*. The most important work, though, the work that brings fame, is the poetry. He'll be going back now to the place he calls home, a house near Oxford surrounded by his latest enthusiasm, a grand garden, in the hope that more of it will arrive.

## Does Cruise lack bite?

Author disputes star's stake in \$50m film of her vampire book

In the way that the letters pages of *The Times* reflect readers' obsessions, such as the decline of the Church of England or hearing the first cuckoo, an ocean and continent away, readers of the *Los Angeles Times* similarly voice concerns closest to their hearts. For weeks, a battle has raged in the newspaper's columns over the perfidious miscasting of compact, shiny, all-American actor Tom Cruise as a languid, androgynous, 17th-century French vampire.

The film *Interview with the Vampire* is adapted from a book by Anne Rice. The first blow against Cruise was struck by the author herself, after she had collected her cheque for the rights.

New Cruise and Rice are taking it in turns to swing the wrecking ball at the \$50 million film, much to the distress of our letter-writing cousins.

Rice, the author of four vampire books, one mummy book and two witch books, and therefore rather an expert on evil good looks, said: "I was particularly stunned by the casting of Cruise, who is no more my vampire Lestat than Edward G. Robinson is Rhett Butler."

She was equally snippy about the casting of blond Brad Pitt as victim and eventual co-vampire. "It's like casting Huck Finn and Tom Sawyer," she snarled, and then twisted the knife: "Cruise is just too mom and apple pie."

Rice's fans wrote to express their sympathies about the desecration of her four-million-selling great work. Rice had favoured Jeremy Irons or Daniel Day-Lewis for the role — a tall European playing a tall, saturnine European. Instead she got 5ft 6in Cruise, a member of the Church of Scientology.

"Are they out of their cotton-pickin' minds?" asked one fan, reflecting the Louisiana setting of the novel. E. M. Beckman of north Hollywood wrote: "There hasn't been such bad casting since *Ben-Hur* of the *Vanities*, failing to point out that the author, Tom Wolfe, at least had the decency to make only one comment about the film: 'I cashed the cheque'."

Meanwhile, another of Rice's 17 million readers, Dave Hutchinson of Mission Viejo, wrote: "If the screenplay remains true to its source in its dealings with the homo-erotic relationship between the two lead vampires, I doubt that anyone could possibly conjure the hopelessly hetero Cruise as a character actor strong enough to overcome his screen persona of boy next

door." Fortunately for Cruise, that dilemma has been sidestepped: some homo-erotic scenes have been played down, the rest axed.

Interview with the Vampire is being shot in the French Quarter of New Orleans, a town in which the author owns a number of mansions, including a former orphanage which has four towers and a ballroom. As shooting continues, it has become increasingly clear that Cruise's ego is as large and delicate as that of Rice.

His paranoia reached new heights recently when he demanded that a tunnel be built between his dressing room and the outdoor set. "He wants to avoid curious on-lookers," a source on the set reported to a gossip column, "and maybe he just wants to avoid

The paparazzi would not be denied, and photographs show that Cruise, with sunken eyes, a long wig and heavy white make-up, looks like the early Alice Cooper.

At the root of the author-actor battle is overpricing. Cruise was paid a reported \$8.5 million (plus a Mercedes) for his last film, *The Firm*, and Rice has just been paid £12 million by Knopf for a package of three more *Vampire Chronicles* books. Naturally, a person earning that sort of money begins to think that what she or he does is high art, rather than pop culture, and behaves accordingly.

One Los Angeles letter writer grasped this. Robert Tilen, of Reseda, made the point: "Are the mediocre scribbles of Anne Rice worth such scrutiny?"

Rice has sold the rights to all her *Vampire Chronicles* and *The Witching Hour* to Geffen films, and will have little say in her future leading men or women. She could have written that into the contract, but such agreements tend to pay less. David Geffen, in an attempt to calm the troubled film, made a remark which must have made Rice wince: "To his credit, Tom wants to play a broad range of characters, just as Jack Nicholson, Paul Newman and Al Pacino did before him."

For Rice, the writing is on the wall. She continues to protest, but quietly. Along with dressing in black, favouring long velvet cloaks, and accessorising with three bull mastiffs, Rice has the eccentric habit of writing words in black marker pen on the white walls of her study. Along with useful terms, such as "pallid", "globules" and "coombs", she has written these words of advice to herself on the subject of filming: "It's out of my hands... It's out of my hands."



KATE MUIR

Undercover negotiations by Britain to end a conflict have failed before

## When MI6 talked to our enemies

TWO months after the outbreak of the second world war, Captain Sigismund Payne Best, an MI6 officer, and Major Richard Stevens, head of the MI6 station in The Hague, were kidnapped at gunpoint in Venlo on the Dutch frontier and whisked into Germany.

Full details of the incident did not emerge until after the war and the British records relating to it were marked "Closed for 100 years", but the basic facts are not in dispute.

Best and Stevens had been conducting peace negotiations with the Germans. They believed that through one of their agents, Dr Franz Fischer, they were in touch with a German opposition group anxious to overthrow Hitler and end the war. After a series of meetings, some sort of agreement on peace terms had emerged and there was talk of another meeting in London to finalise matters. The intriguing question is: was MI6 acting with the authority of the British government?

In the summer of 1939 there was considerable agitation in British ruling circles for a deal with Germany, with or without the overthrow of Hitler. This continued, in a reduced way, after the outbreak of hostilities. MI6 bombarded the foreign secretary, Lord Halifax, with reports of dissension within Germany, and the suggestion that valuable results might be secured if Britain made a direct appeal to the German army "along certain lines".

It then became MI6 policy to encourage dissent within Germany and "see what happens". Best and Stevens told Franz Fischer that MI6 wanted to make contact with opposition groups in Germany to discuss possible peace negotiations. MI6 told Neville Chamberlain, the prime minister, what it was up to, but it would appear that in presenting its



MI6 officers Richard Stevens, left, and Sigismund Payne Best



account to him, more emphasis was laid on uncovering a military conspiracy against Hitler than on peace negotiations. MI6 appears to have fudged the issue of whether the terms so far discussed included the removal of Hitler. But Best, at the centre of the negotiations, was in no doubt. As far as he knew, he said later, "Adolf Hitler was to remain in power."

The War Cabinet was not informed until November 1 and was not happy with the

news. Churchill, for one, wanted all contact with the Germans broken off immediately, and the moment he became prime minister in May 1940 issued a directive banning all peace feelers.

As it was, MI6's move turned out to be a disaster. Fischer was a double agent working for the Gestapo. When Hitler learnt about MI6's overtures, he decided to play along; they might be genuine and provide the basis for a peaceful settlement. But

and was shot dead.

Best and Stevens were frogmarched across the border at gunpoint, bundled into cars and driven to Düsseldorf where, under Gestapo interrogation, they revealed the MI6 "order of battle" and its organisational structure. They were found in April 1945 in a village in the German Tyrol. Britain decided not to prosecute them but neither was offered further employment.

PHILLIP KNIGHTLEY

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# Mario and Sonic move to new level

Alan Mitchell on the growing challenge to the two computer games megastars

For Sonic the Hedgehog and the Mario Brothers, this Christmas will be like any other: sensational. Together, Sega and Nintendo, the companies behind the video game characters, are grabbing a rapidly growing slice of the cash spent on children's presents. This year, video game sales will reach £755 million, with more than 60 per cent of it spent in the period immediately before Christmas. This will fall just short of the £1 billion total that is spent on all traditional toys.

But this year will also be something of a watershed. So far, the arch rivals have taken opposite approaches in their marketing. Sega, the former arcade-games manufacturer, is challenging Nintendo's domination of the £10 billion world market, has carved itself a niche as a symbol of youth rebellion.

If parents are offended by its bizarre TV ads, with their barrage of fast-cut horror-film-like images, that is fine — in children's eyes, it only reinforces the brand's street cred. We are not a toy, says Sega's head of marketing, Philip Ley. We are a fashion item — no Sega, no cred — an attitude of youthful rebellion and a sub-language. Sega

marketing communications are delivered in code. Part of knowing you are "in" is knowing that others have not got a clue what it is about.

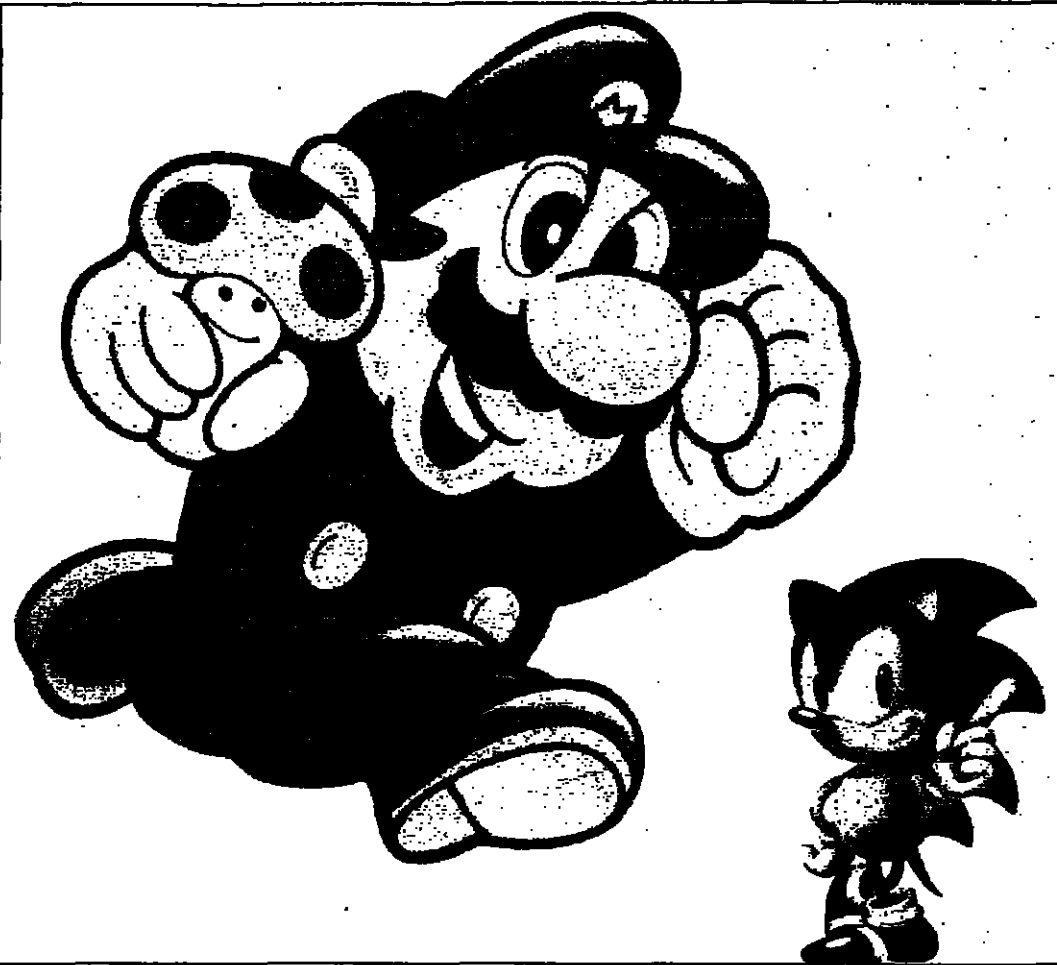
In comparison, Nintendo, the 102-year-old entertainment firm, seems staid with its reassuring concentration on product quality, plus a bit of humour. "You couldn't get two companies with more differences in marketing style," says Mike Hayes, Nintendo's marketing director. "Sega makes a lot of noise. We are about real players playing real games."

Either way, the two companies have together created a marketing phenomenon, with United Kingdom sales growth of 3,000 per cent in the past three years of deep recession. Many games cost between £30 and £40. Sega's Megadrive unit, which plays them, costs closer to £130. This year, Sega expects to sell 1.3 million units.

Mortal Kombat, the game that has mortally offended the media with its graphic depictions of blood and gore, is thriving. So far it has sold 500,000 copies.

Globally, Nintendo's profits of £1.5 billion are bigger than those of Matsushita, the world's largest electronics company.

But this time next year, things



Mario and Sonic expect another boom Christmas, but new competition is looming

will be different. Both companies are already facing problems familiar to ordinary marketing mortals. As sales growth slows, product lifecycles shorten, the emphasis shifts from hardware to software and product proliferations put pressure on shelf space.

Consumers are also growing more discerning by the day. "It is," Mr Ley admits, "very difficult to be on the cutting edge, to be new and exciting — continually."

Chances are, therefore, that the hype will peak this year. Advertis-

ing spend, which has jumped from £2 million to £24 million in three years, will stabilise, and the chorus of media anxiety about video game-induced epilepsy, addiction and violence may also abate.

But as public attention falls away, the really big marketing battle is only just beginning. Sega is promising to introduce "virtual reality" into our homes next year, just as the electronics giants Sony and Matsushita enter the video game market.

Why are they so interested? On

this point, Nintendo and Sega are as one. Five years ago, says Mr Hayes, every entertainment — watching a film, reading a book, listening to music — was passive. But today's under-20s have been reared on a diet of video games and they will grow up expecting interactivity. "This is the embryo of the way entertainment is going," he says. Mr Ley agrees. "These are not toys or games, but a new medium," he says, "a pioneering technology that is capable of rearranging our culture."

## Coca-Cola heads top ten brands

Clever marketing during recession has created winners on the grocery shelves

COCA-COLA has become the most valuable grocery brand in the country.

Its sales through the nation's grocers — not counting corner shops and other smaller outlets — are worth £237 million, according to the latest list of Britain's biggest brands compiled by Nielsen, the market researchers, and published by *Checkmate* magazine.

Clever marketing and the effects of recession in Britain have combined to prompt more changes than usual among the top ten during the year to August. Both the soft drink Coca-Cola and the clothes detergent Ariel have pushed ahead, dominating last year's biggest-selling brand in Britain, Persil, to third place.

At the same time, Walker's crisps and Pampers nappies have shrugged off recession by achieving double-digit sales increases.

Sales of Unilever-owned Persil fell slightly in the year, to £234 million, while Ariel's sales rose nearly 6 per cent to £237 million. Sales of Britain's favourite coffee brand, Nescafé, were up 9 per cent to £194 million, putting it in fourth place ahead of last year's number four, Andrex toilet tissue, which fell to fifth place with sales down 7 per cent to £180 million.

The rest of the top 10 were: PepsiCo Walker's crisps, up 14

per cent, to £143 million; Mars-owned Whiskas cat food, down 7.5 per cent to £139 million; Associated British Foods-owned Silver Spoon sugar, down 2 per cent to £137 million; P&G-owned Pampers nappies, up 20 per cent to £135 million, and Unilever-owned Flora margarine, down 2 per cent to £129 million.

P&G Tips tea fell out of the top ten listing, making way for the marketing phenomenon Pampers.

Recession and a threat from discount products may have made it a bad year for some leading brands, but not all. Müller, the yoghurt brand, increased its sales by one third, Brooke Bond expanded sales of Oxo through grocers by nearly 28 per cent. Quaker-owned cat food Felix continues to eat into Whiskas with a sales expansion of nearly a quarter and Lyons Cakes boosted revenues by 23 per cent.

The rest of the fastest-growing grocery brands in the year to August were:

P&G Pampers and Fairy XL plus, up 19 per cent; Kraft General Foods-owned Dairy-leaf Cheese, 19 per cent; Mars-owned Dolmio Pasta Sauces, 19 per cent; McCain oven chips, 18 per cent; and RHM-Hornepride Cooking Sauces, 17 per cent.

ALAN MITCHELL

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This week's announcement that Carlton Communications is to take over Central in a £758 million deal has focused attention on the regulations governing broadcasting. Below, two experts give their views

# Greek tragedy, Whitehall farce

Lady Thatcher started the rot — but the remedy, says Harold Lind, is no better

As with all the best Greek tragedies, the drama in the television market exemplified by the Carlton takeover of Central cannot be understood without a knowledge of terrible acts which happened in the past. In this case, the principal terrible act was the Broadcasting Act 1990. The official case for the measure was that making companies bid for franchises would bring the virtues of the market and the entrepreneur to the complacent ITV industry. It would thus be in a stronger position to prosper against ever-increasing national and international competition.

By general consent (including the act's author, Baroness Thatcher) it all went wildly wrong. After the horse trading which accompanied the passage of the act, ITV was fragmented into 14 companies. Most of them are too small to compete internationally and they are also divided into the sheep and goats of those who paid hardly anything for franchises and those who paid too much.

The leading goat is Yorkshire Television, which having bid more than £1 million a week for the joint franchise has not provided able to earn enough advertising revenue to cover the bill. Even worse, its strenuous efforts to draw in revenue have additionally left it with large debts to advertisers.

It was widely expected or leaked that the Broadcasting Act would be

amended to deal with both major problem areas. Takeover restrictions would be eased, allowing larger companies to merge into a real competitive force, while also providing a security blanket for the walking wounded.

It all sounded almost too good to be true, which it was. In fact, there were three basic flaws in the proposals from the heritage secretary Peter Brooke when they finally appeared. One was probably due to government incompetence and capable of amendment, the others were more fundamental.

The less serious problem is the limitation that no merged company will be permitted to hold more than two franchises. Since YTV is already a merger between Yorkshire and Tyne-Tees, this means that the company in deepest economic trouble is the one company in the entire network that is absolutely safe. This would be comic except for the potentially serious consequences. Over the past few years Yorkshire has been probably the most successful ITV company in programme terms, producing a string of hits, which are important in preserving ITV's competitive edge. Leaving YTV to stew hardly seems the ideal way of promoting future programme success.

But even if a Yorkshire takeover were permitted there remains the deeper problem — why should any

It all sounded too good to be true — which it was



The authors of ITV's misfortune — Lady Thatcher's act left companies weak and small, Mr Brooke's proposals are no improvement

other ITV company accept this burden? One plausible answer is that such a move would provide an impregnable "poison pill" defence for any other ITV company which feared following Central into the maw of a bigger predator. But this argument loses plausibility when we remember that all ITV contractors are public companies. Since a poison pill defence would greatly

diminish the attraction and value of their shares, it seems difficult to see why shareholders should permit this to happen. If this is so, the impetus for strong, successful companies to merge will remain but the weak may well find themselves left dangling in the breeze.

Finally, there remains the fact that even the merger of the two largest and most successful ITV

companies, Carlton and Central, still leaves them, in terms of TV revenue, quite small players on the European scene. The only way that one or even two ITV companies can compete effectively is as part of a very much larger media company. Carlton, like Granada, is said to come into that category but even they are fairly small compared with Europeans like Bertelsmann.

The only UK companies in such a league are the press giants like Reed or Associated Newspapers, which are still specifically banned from owning more than a minority shareholding in an ITV station.

The best that can be said of the latest tinkering is that it has repeated Mrs Thatcher's Greek tragedy with Mr Brooke's Whitehall farce.

## 'Brooke was right to act: doing nothing was not an option'

Peter Ibbotson welcomes proposals which will enable ITV companies to merge

Last week Carlton welcomed the government's intention to introduce a modest relaxation of the ITV ownership rules as "Good news for ITV, and for its viewers." The response didn't just reflect Carlton's own ambitions that two "large" licences should be allowed to merge. It also reflects a widespread belief that the government has taken an essential step in helping the ITV system through a necessary but difficult transition.

This week, Carlton and Central announced their intention to undertake a friendly merger, subject to the parliamentary ratification of Peter Brooke's new rules. The merger should start moving ITV from the 15-company map of the old monopoly era towards a structure capable of coping with a future of intense competition.

Given that this prospective marriage has been widely foreseen, some of the reactions have been surprising. There is certainly no flouting of parliament's will in proposing an offer conditional on its consent to the new rules. Surprising, too, are the various

remarks by the shadow heritage secretary Mo Mowlam. On the one hand mergers and further deregulation are welcomed in a time of accelerating change. On the other, the Opposition will insist that the government should do nothing for another year.

Peter Brooke was quite right to act now: doing nothing was not an option. Extending the so-called moratorium cannot "stop the clock", as its proponents claim. Despite the seductive description of the ban on foreign takeovers, it is doubtful whether the ITC ever had such sweeping and discriminatory power. It cannot necessarily prevent a fit-and-proper European media company from taking over an ITV licence unless it has real doubts about the future of the programming services. The ITC certainly cannot, even now, prevent foreign stakebuilding in anticipation of future bids. The new rules will give existing UK owners the opportunity to achieve a modest



Collared: Inspector Morse, Central's most successful series

rationalisation of the system, and to act quickly before European interests materialise.

Now is also the time to bury the red herring that mergers are a threat to regional television. It is absurd to claim that "local" owner-

ship is the essential guarantee for regional programmes and regional identity. There never has been any rule that Scottish, Welsh, or other regional companies must be owned by local shareholders. Under the proposals for Carlton and Central,

both companies will retain their regional management.

Changes of ownership do not mean changes on screen, and they do not mean any loss of regional content, which makes up around 9 per cent of transmissions.

Changes in broadcasting and related media are moving much faster than was expected when the Broadcasting Bill was debated in 1989/90. If it is to thrive, ITV has no choice but to move from the fragmented ownership structure established in 1955, towards one which is better able to compete with new challenges, and better able to sustain its high level of commitment to original UK production of both network and regional programmes. The old map and its multi-duplicated overheads could be maintained when ITV had a monopoly of commercial airtime. Now ITV is truly commercial it must move to a more effective and efficient ownership structure. It must be able to compete effectively

for revenue and it must have the confidence to sustain the quality of all its services.

Internationally, a stronger ITV has a better chance of making a mark as a quality British brand. We cannot keep on intoning that our television is the best in the world while failing to understand that the wider world has changed.

Unless we have the momentum to compete internationally, we risk becoming a commercially vulnerable backwater. The new rules won't revolutionise ITV's international prospects overnight, but they are a move in the right direction. Likewise, DNH announcement points very clearly to further relaxation in the near future.

If Parliament has the interests of the ITV and its viewers at heart, it will ensure that it can make this first and positive step. In so doing it will strengthen all its activities, from its distinctive regional services, and its popular network programmes, through to its wider international opportunities.

● The author is Carlton Television's director of corporate affairs

### NEWSBITES

## Green screen week

IS THERE no end to the ambitions of Michael Green, the chairman of Carlton Communications? Twenty-four hours after he proposed a takeover of Central Television, Independent Television News, which he also chairs, signed a multi-million pound, three-year contract with NBC Super Channel, the American-owned satellite broadcaster.

ITN will produce one and a half hours of news programmes a day from its London headquarters for Super Channel, which broadcasts throughout Europe.

**Second chance**

FIRST TUESDAY, Yorkshire Television's critically acclaimed documentary series, which was dropped from ITV earlier this year, is to be relaunched on Discovery, the satellite station, next Tuesday.

The channel, which is broadcast from 4pm to midnight to about three million British cable and satellite homes, has awarded Yorkshire a £2 million commission to make nine programmes to be shown in Europe and America over the next year.

Discovery, which is controlled by a group of American cable operators, hopes that the measure will reassure critics of cable and satellite television that the industry is prepared to invest seriously in British productions.

Channel 4 has already expressed an interest in buying some of the documentaries.

### Deaf aid ads

THE advertising industry is being urged to include teletext subtitles on all television commercials. The initiative is being led by Independent Media Support, a subsidising company, and is supported by the British Deaf Association, as well as the Incorporated Society of British Advertisers and the Institute of Practitioners in Advertising.

Ron Eagle, of IMS, says: "Deaf people don't listen to the radio for obvious reasons, so many watch television."

The move should help the estimated 7.5 million adults in Britain, who have hearing impairments. Access to subtitling is free on page 888 on the teletext services of ITV, Channel 4, the BBC and some satellite channels. At present, about 15 to 20 per cent of commercials are subtitled.

In a parallel move, BARB, the audience research organisation, is conducting research into the viewing habits of the hard of hearing. The results will be published early next year.

ALEXANDRA FREAN

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Rachel Kelly on the way large-scale Thames-side developments and new transport infrastructure will change life in the capital

# London property lined up for change

An overhaul of the city's railways in the next decade may radically affect house prices

Commuters in London could be seen fingering their A to Zs last week, trying to find a way to work without using the Tube. Last Wednesday, more than 450,000 commuters in the capital had their journeys disrupted, with 20,000 Tube users having to be led along tunnels after a failure in both the main power supply and the back-up system affected London Underground services on several lines. With sections of the Central Line still out of service on Monday morning, the desire to travel without relying on the Tube has become overwhelming.

A map published last week by the agents, DTZ Debenham Thorpe, may offer the eventual answer. The map plots the schemes designed to relieve congestion in the capital and to improve accessibility to and from London. If all the schemes go ahead, it could transform where people choose to live — 1.1 million travel into London every morning, 75 per cent of them by rail.

Anyone looking to move home will keep an eye on such schemes. Property values will be affected, positively thanks to transport improvements, but negatively if the work involved casts a blight.

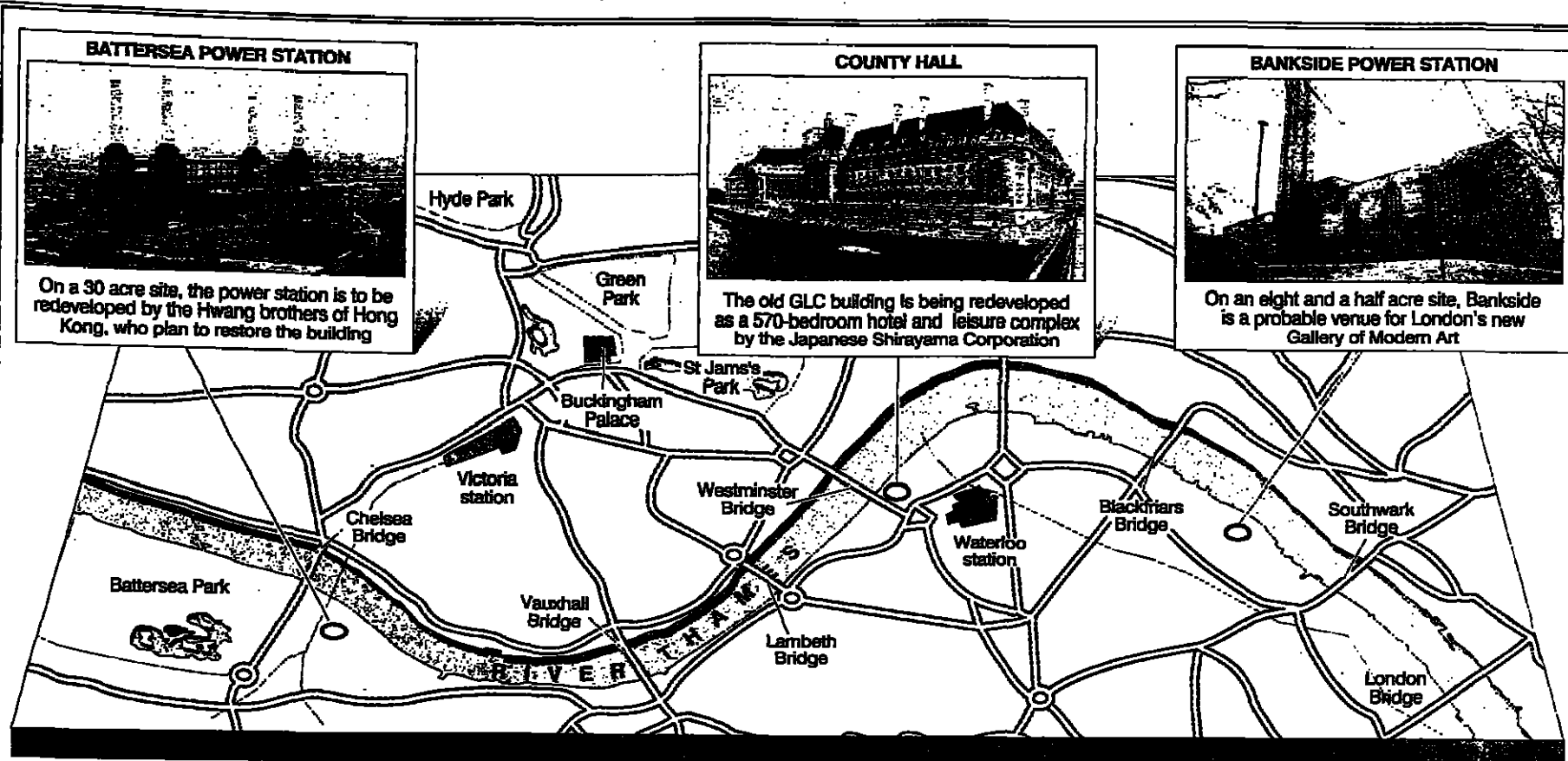
Should you move to Paddington, for example, by the end of 1997 you should, in theory, be able to get to Heathrow in 16 minutes thanks to the Paddington to Heathrow Express Link. House prices in the area, however, have yet to reflect the improved infrastructure.

Yet beware of moving to Stratford in east London. The combination of the building of the Jubilee Line depot and of the Channel tunnel rail link to the north of the area is likely to affect the prices of nearby properties, according to Bill Rogers, of DTZ Debenham Thorpe.

Among the major transport infrastructure schemes likely to affect property prices in and around the capital through to the new century are the following:

- **Docklands Light Railway extension:** An extension will run for nearly three miles from Island Gardens on the Isle of Dogs across the Thames to Lewisham, south-east London, thus taking the DLR to all points of the compass.

In 1987, the DLR opened along a



After years of neglect, several landmark sites along the Thames in London are being redeveloped. Plans for Sir Giles Gilbert Scott's heroic Battersea power station in the west and County Hall and Bankside power station further east, will help the river's renaissance as one of London's greatest arteries.

The latest plans for Battersea are for a multi-purpose development including shops, offices, residential and leisure facilities, with work starting in 1995. The Grade II listed power station will remain, with possibly several storeys added to accommodate a massive exhibition centre with a cinema and museum.

Battersea power station has, since February, been effectively owned by Parkview Property, a Hong Kong-based family business run by the Hwang family. As mortgagor, the Hwangs own the £70 million debt on the site, accumulated by the former owner, John Broome, after his plans to build a

## Kisses of life for the riverside

themselves ran into financial difficulty. The Hwangs hope to obtain full ownership by March 1995.

The building, at present a gutted shell, is not expected to be returned to use before the end of the century. The power station is therefore facing its sixth winter without a roof. Building work stopped four years ago.

Bankside, the oil-fired power station on the south bank of the Thames opposite St Paul's, last emitted smoke from its 325 ft tower in 1981, and was refused listing status three times between 1988 and 1992. Its owners, Nuclear Electric, have a certificate

of immunity from listing until 1998. Barring opposition from Southwark council, the building could be pulled down at any time.

Hope was revived at the beginning of last month, however, when the Tate Gallery announced that the 8.4 acre site was one of three being considered for London's Gallery of Modern Art. A footbridge would connect the gallery to the north side of the river near St Paul's and the new Jubilee Line station at Southwark could transport visitors.

A decision from the Tate is expected next year. But Hillier Parker will sell the property to the highest bidder and it is

thought that Southwark council, which will back any sort of development that includes housing and employment, would grant permission to demolish the building. That, English Heritage say, would be a huge waste.

Apart from new roof coverings and some brickwork, the building needs very little renovation and, for a structure of its size and age, is in good condition. Earlier this year Nuclear Electric removed the asbestos and started clearing out the machinery.

Of the three properties, it is County Hall which leads the development race. Work has just begun on transforming the building into a 570-bedroom hotel, which will take up the top five stories of the former home of the Greater London Council.

The hotel is only part of the development plans of the Shurayama Corporation, of Japan, which paid about £60 million to beat off a bid by the London School of Economics this year.

## Agents ask buyers to look on the 'funny' side

### The Property

Misdescriptions Act has caused dismay

THE poetic licence that once allowed estate agents to describe homes that they were trying to sell as "bijou" or "des res" should be restored, according to David Goldsworthy, the president of the National Association of Estate Agents, Rachel Kelly writes.

Under the Property Misdescriptions Act, introduced in April, it became a criminal offence for estate agents to make false or misleading statements about property or land which they were offering for sale. The bill introduced fines for agents who misled buyers of up to £5,000, and possible prison sentences.

Six months later, agents have been concerned that the act has made agents paranoid and destroyed any fun in the descriptions of properties up for sale. "I personally have kept in some of the adjectives," Mr Goldsworthy says.

"These descriptions weren't ever taken too seriously. They were jokes that people could laugh about in the pub. Life is just more dreary now."

The association is at present in talks with the trade and industry department about possibly reforming the act. John Major, as part of his deregulation initiative to reduce bureaucracy, has singled out the act as involving unnecessary red tape and has asked Michael Heseltine, president of the board of trade, to investigate.

The act has, however, succeeded in sharpening up agents' accuracy in the practical details surrounding a property, Mr Goldsworthy said. The act has a measuring code, for example, which had improved the way agents described the measurements of rooms.

"I don't think the act should be repealed altogether, as it has made agents more responsible. But it was always the case that one, or two agents were slap-dash, but the majority were not."

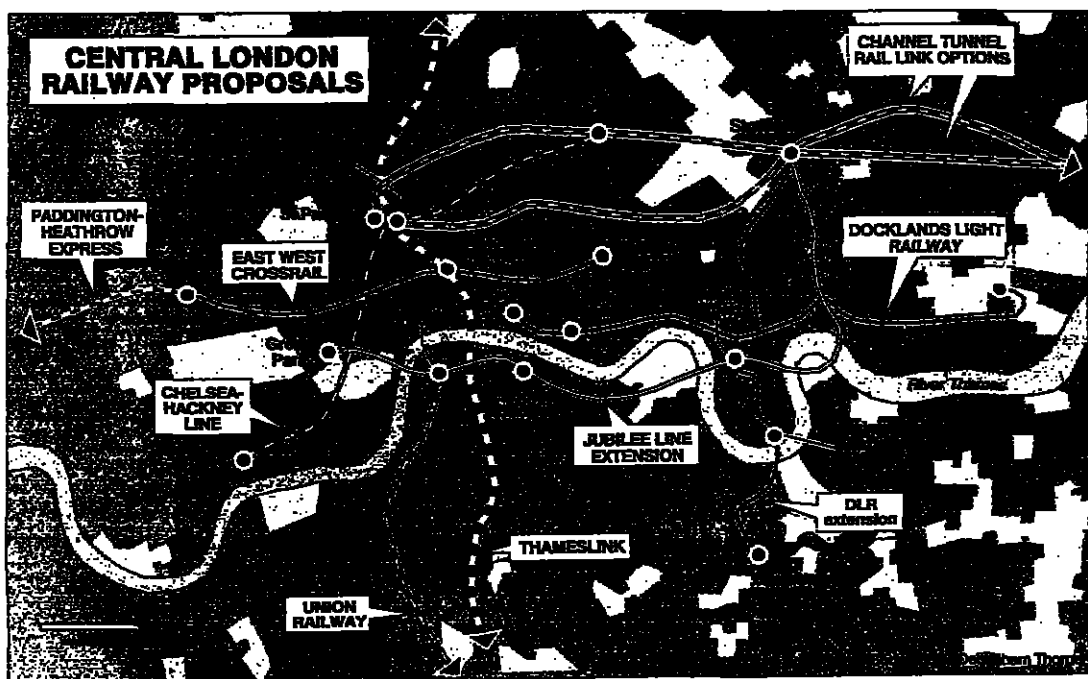
"Now all agents are liable to draconian fines. It encourages trading standards officers to act as spies. The act goes further than was originally intended."

Anyone with a grudge against an estate agent could now complain, Mr Goldsworthy said. "It used to be the case that you had to get a solicitor and pay out money, which tended to ensure that it was a legitimate complaint."

THE FIRST estate agent in Britain to be prosecuted under the Property Misdescriptions Act was Ian Sinclair, a chartered surveyor who runs an estate agent's business in Gorleston, Norfolk. He was fined a total of £500 by Great Yarmouth magistrates' court for two offences.

He was found guilty of advertising a house for sale in a local newspaper at a price below the real price; and secondly, of displaying property details in the window of his business that gave an incorrect price for a house. The charges were brought by Norfolk County Council's trading standards department.

Mr Goldsworthy said the case turned on whether Mr Sinclair had made a genuine mistake, or whether he was being deliberately misleading. In Mr Goldsworthy's view, it had been a mistake. "This could have happened to anyone," he said.



transport links which have already been made have had little impact on prices. "A semi in Docklands is still cheaper than one in Hertfordshire, even though it's so close to the City."

□ **Paddington to Heathrow Express Link:** A direct rail link between central London and the airport, largely to be paid for by BAA, formerly the British Airports Authority, is linked to the £900 million development of Terminal 5. The line will run to Hayes on 11 miles of existing railway track and then use four miles of new tunnel to Heathrow. Construction is due to be completed by the end of 1997.

More than six million passengers are expected to use the link each year. Trains will run every 15 minutes and take 16 minutes to reach the airport. The link will cost £300 million.

□ **Crossrail:** Paddington will also be affected by this east-west rail link, which will be the first BR line to be built in London this century. It will run from Royal Oak, next to Paddington, to Bethnal Green, east London, with stations from Paddington to Liverpool Street. The construction will take five years.

Mr Rogers says that the improved infrastructure will spur developers in both Paddington and Hackney, upgrading much run-down Victorian architecture. "These improvements will have most impact to the west of Paddington, where run-down areas will be improved. Prices will rise accordingly." The improvements are also

## The real impact of the schemes will be on areas with properties that are attractive

The Channel tunnel rail link will run through Hackney Central. The link is also designed to stimulate regeneration in the "East Thames Corridor". Excluding the new stations that will have to be built, the link will cost around £2.5 billion.

□ **Chelsea to Hackney line:** A new Tube line running from Wimbledon in the southwest to Leytonstone in the east, via 16 stations, this line could take four years to construct. Because of the government's aim to avoid too much disruption from major construction, the Chelsea-

Hackney line is unlikely to be built before Crossrail. It has been estimated to cost £2 billion. London Underground think that work will not begin until at least 1999.

Yet its impact is already being felt in the property market. Parts of Belgravia have been blighted, because of possible disruption during building. DTZ report a couple of aborted sales.

□ **Jubilee Line extension:** A ten-mile extension will be the biggest addition to the Underground system since the Victoria Line was opened two decades ago. The line will run from Green Park to Stratford, via ten stations.

The section from Canning Town to Stratford will run alongside existing BR tracks. Construction will last 4½ years. The extension's 36 trains per hour will provide a direct link between Docklands and the West End as well as a cross-river link to Waterloo and London Bridge. The European Investment Bank has approved a £98 million loan toward the £1.8 billion required.

□ **Thameslink:** Opened in 1988, the link made it possible to travel from Brighton to Bedford without the need to change trains. Journeys crossing London from north to south have risen by 300 per cent since opening. BR plans to extend and improve the service, to quadruple capacity and increase services from six to 24 trains per hour, extending the network north. Due to lack of funds, the proposals are at present on hold.

Earth-sheltered houses are growing in popularity: virtually maintenance-free, these modern homes have low heating bills, too

## Digging deep into the warmth of Mother Earth

There is a small but growing number of people who will not be seeing big rises in their fuel bills next year, regardless of the imposition of VAT. For occupiers of earth-sheltered homes, low-cost heating is just one of the benefits of living underground.

There are a number of underground commercial buildings in England, including the Sainsbury Wing at East Anglia University and the Readymix Concrete headquarters in Thorpe Park, Surrey, but the idea of actually living beneath the surface is starting to catch on.

Usually built into hillsides, from the front, earth-sheltered homes look a bit like bungalows. From the air, however, you might never know they were there. Being built into the ground with a lawn for a roof helps them to blend into the landscape. They are built with reinforced concrete and, not exposed to the elements, require little maintenance.

The surrounding earth of the homes acts like a storage heater, keeping the heat in during the winter and absorbing the warmth in the summer. It also insulates the home against noise and damp. Because the windows on top of the homes face the sun, lack of daylight is not a problem; the windows use a smaller area of glass than is used conventionally.

John Woolnough, a chartered

civil engineer, has designed an earth-sheltered home with a spiral staircase ascending into a greenhouse for an eighth of an acre of land he owns at Newton Ferrers. It will be the first such home in Devon, but with building plots becoming scarce, Mr Woolnough believes that his home may not be the last.

"I strongly believe in the merits of earth-sheltered homes, they offer tremendous opportunities for inner

city development," he says. "In 15 years' time, I think that we are going to see a lot more of them around. Just as barn conversions were the thing of the 1970s, earth-sheltered homes will become the thing of the 1990s."

Peter Carpenter, head of the Earth Sheltering Association (ESA), says: "This is not just a fad to be thrown away. It's a long-term development with huge possibilities. Underground homes are the

only way of maximising energy efficiency."

Mr Carpenter has seen the membership of the association rise from 35 to more than 300 in the three years since he became chairman. He says the aim of the society is to cease to exist. "If we could get recognition from the environment department, plots would be cheaper and so the price of houses could come down," he says.

But at present, it is no easier to get planning permission for a home underground than it is for one on the surface. "Planners are interested in where you build, not what you build," Mr Carpenter says.

The association's first conference held in Coventry last September was attended by all members plus various speakers from China. "The Chinese are very good at building earth-sheltered homes," says Mr Carpenter, "because of pressure on space." In America, where there are



Stuart Bexon at his underground home during construction. Five years later, he still warms to it

learnt, but there are no real difficulties."

A number of the earth-sheltered homes in England have been built and designed by their occupants in areas such as the Peak District, in Gloucestershire, in Buckinghamshire, in Wales and the Cotswolds.

Stuart Bexon has been living in his underground home at Westonbirt, near Tetbury, Gloucestershire, for more than five years. When monitored by Bath University, it was estimated that the Bexons save 75 per cent of domestic energy compared with conventional homes. "I'm probably the only person who didn't care at what rate the Chancellor put VAT on fuel, because we spend so little on heating," Mr Bexon says. "Our home is so comfortable, even on the coldest days: we have no condensation, no draughts, no hot spots."

Mr Carpenter says: "Some people might just like the idea of being in the womb of mother nature," but there could be more practical motives. "Wait until the next oil crisis, then everyone will want one."

It is estimated that an average four-bedroom earth-sheltered home would sell for £180,000, but this could vary according to the size of the property and whether enthusiasts bid up the price.

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## Human Rights Law Report

Strasbourg

## Interference with broadcasters unnecessary in democratic society

**Informationsverein Lentia and Others v Austria**  
(Cases Nos 36/1992/381/455-459)

Before R. Ryssdal, President and Judges R. Bernhardt, F. Maascher, L.-E. Pettit, A. Spielmann, E. Palm, F. Bigi, A. B. Baka and G. Mitsud-Bonici  
Registrar M.-A. Eissen  
[Judgment November 24]

The fact that applicants had been prohibited, under Austrian law, from setting up and operating a radio or a television station constituted a violation of their freedom of expression as guaranteed by article 10 of the European Convention on Human Rights.

The European Court of Human Rights held unanimously and observed that the far-reaching character of such restrictions meant that they could only be justified where they corresponded to a pressing need.

The interferences in issue were disproportionate to the aim pursued, maintaining a public broadcasting service monopoly to ensure the quality and balance of programmes, and were accordingly not necessary in a democratic society.

Article 10 of the Convention provides: "1. Everyone has the right to freedom of expression. This right shall include freedom to hold opinions and to receive and impart information and ideas without interference by public authority and regardless of frontiers. This article shall not prevent states from requiring the licensing of broadcasting, television or cinema enterprises."

"2. The exercise of these freedoms, since it carries with it duties and responsibilities, may be subject to such formalities, conditions, restrictions or penalties as are prescribed by law and are necessary in a democratic society, in the interests of national security, territorial integrity or public safety, for the prevention of disorder or crime, for the protection of health or morals, for the protection of the reputation or rights of others, for preventing the disclosure of information received in confidence, or for maintaining the authority and impartiality of the judiciary."

On June 9, 1978 the first applicant, an association of co-proprietors and residents of a housing estate in Linz, applied to the Linz regional post and telecommunications authority for a licence to set up and operate a closed cable television network, whose programmes

were to be confined to questions concerning the rights of its members. On November 23, 1979 the national post and telecommunications had office finally rejected that request, on the ground that there was no legal basis on which it could be granted.

On December 16, 1983 the Austrian Constitutional Court dismissed an appeal against that decision. In its view the constitutional broadcasting law of July 10, 1974 had introduced a licensing system within the meaning of the last sentence of article 10.1 of the Convention.

The system was intended to secure objectivity and diversity of opinions and would, according to the Constitutional Court, be ineffective if everybody could obtain a licence. As matters stood, the right to broadcast was restricted to the national broadcasting corporation, as no implementing legislation had been enacted apart from the law governing that organisation.

The Constitutional Court remitted the case to the Administrative Court, which in its turn dismissed the application on September 10, 1986 by a judgment which in substance endorsed the Constitutional Court's reasoning.

Between 1987 and 1989 the second applicant, Mr. Jörg Haider, worked on a project aimed at setting up, with other persons, a private radio station in Carinthia. He subsequently abandoned his plans after a study revealed that, under the applicable law as interpreted by the Constitutional Court, it would be impossible to obtain the necessary licence.

The third applicant, an Austrian association, *Arbeitsgemeinschaft Offenes Radio (Agora)*, a member of the *Fédération Européenne des Radios Libres* (European Federation of Free Radios), wished to set up in Southern Carinthia a radio station broadcasting non-commercial programmes in German and in Slovene.

In 1988 it sought a licence, which the Klagenfurt regional post and telecommunications authority, then the Vienna national post and telecommunications office, refused to grant on December 19, 1989 and August 9, 1990 respectively. That decision was confirmed by the Constitutional Court on September 30, 1991.

The fourth applicant, Mr. Wilhelm Weber, who was a shareholder in a radio company which operated a commercial radio broadcasting to Austria and wished to engage in the same activity in

that country. In view of the legal position, it was decided, however, against applying to the relevant authorities.

The fifth applicant, *Radio Melody GmbH*, was a private limited company incorporated under Austrian law. On November 8, 1988 it requested the Linz regional post and telecommunications authority to allocate to it a frequency for a local radio station which it wished to launch in Salzburg.

On April 28, 1989 its request was refused and that decision was approved on July 12, 1989 by the national head office and on June 18, 1990 by the Constitutional Court.

The applications were lodged with the European Commission of Human Rights on various dates between April 16, 1987 and August 20, 1990. The Commission ordered their joinder on July 13, 1990 and January 14, 1992. On January 15, 1992 it found the complaints concerning articles 10 and 14 admissible and declared that based on article 6 inadmissible.

Having attempted unsuccessfully to secure a friendly settlement, the Commission drew up a report on September 9, 1992 in which it established the facts of the case and expressed the opinion that there had been a violation of article 10 (unanimously) and by a majority of 10 to 6 (as regards the other) and that it was not necessary also to examine the case from the point of view of article 14 (unanimously) as regards the first applicant and by fourteen votes to one for the third applicant.

It referred the case to the Court on October 26, 1992.

In its judgment, the European Court of Human Rights held as follows:

**1. Alleged violation of article 10**

The applicants complained that they had each been unable to set up a radio station or, in the case of *Informationsverein Lentia*, a television station, as under Austrian legislation that right was restricted to the Austrian Broadcasting Corporation.

The Court observed in the first place that the restrictions in issue amounted to an interference with the exercise by the applicants of their freedom to impart information and ideas. The only question which arose was therefore whether such interference had been justified.

The Court reiterated that the object and purpose of the third sentence of article 10.1 and the scope of its applica-

tion had to be considered in the context of the article as a whole and in particular in relation to the requirements of article 10.2, to which licensing measures remained subject: see *Groppera Radio AG and Others v Switzerland* (The Times April 16, 1990; 1990 Series A, No 173, paragraph 61) and *Autoradio AG v Switzerland* (The Times May 30, 1990; 1990 Series A, No 178, paragraph 52). It was therefore necessary to ascertain whether the rules in question complied with both of those provisions.

**A. Article 10.1, third sentence**

The Court held that the purpose of that provision was to make it clear that states were permitted to regulate by a licensing system the way in which broadcasting was organised in their territories, particularly in its technical aspects (see *Groppera Radio* paragraph 61).

Technical aspects were undeniably important, but the grant or refusal of a licence might also be made conditional on other considerations, including such matters as the nature and objectives of a proposed station, its potential audience at national, regional or local level, the rights and needs of a specific audience and the obligations deriving from international legal instruments.

That might lead to interferences whose aims would be legitimate under the third sentence of paragraph 1, even though they did not correspond to any of the aims set out in paragraph 2. The Convention had nevertheless to be assessed in the light of the other requirements of paragraph 2.

The monopoly system operated in Austria was capable of contributing to the quality and balance of programmes, through the supervisory powers over the media thereby conferred on the authorities. In the circumstances of the present case it was therefore consistent with the third sentence of paragraph 1.

**B. Article 10.2**

The interferences complained of had been justified in the light of the aims of the participants in the proceedings, prescribed by law. Their aim had already been held by the Court to be a legitimate one. On the other hand, a problem arose in connection with the question whether the interferences had been necessary in a democratic society.

The contracting states enjoyed a margin of appreciation in assessing the need for an interference, but that margin

was not to be exercised in a vacuum. It was to be determined in the light of the requirements of the Convention, and in particular of the requirements of article 10.2, to which licensing measures remained subject: see *Groppera Radio AG and Others v Switzerland* (The Times April 16, 1990; 1990 Series A, No 173, paragraph 61) and *Autoradio AG v Switzerland* (The Times May 30, 1990; 1990 Series A, No 178, paragraph 52). It was therefore necessary to ascertain whether the rules in question complied with both of those provisions.

The Austrian government had drawn attention in the first place to the political dimension of the activities of the audiovisual media, which was reflected in Austria in the aims fixed for such media under article 12 of the Constitutional Broadcasting Law of 1974, namely to guarantee the objectivity and impartiality of reporting, the diversity of opinions, balanced programming and the independence of persons and bodies responsible for programmes.

In the government's view, only the system in force, based on the monopoly of the Austrian Broadcasting Corporation, made it possible for the authorities to ensure compliance with those requirements. That was why the applicable legislation and the charter of the Austrian Broadcasting Corporation made provision for the independence of programming, the freedom of journalists and the balanced representation of political parties and social groups in the managing bodies.

In the government's view, the state had in any case merely acted within its margin of appreciation which had remained unchanged since the adoption of the Convention. Very few of the contracting states had had different systems at the time.

In the view of the diversity of the structures which now existed in that field, it could not seriously be maintained that a genuine European model had come into being in the meantime.

The applicants maintained that to protect public opinion from manipulation and to ensure the objectivity and impartiality of reporting, the state had to have a public monopoly in the audiovisual industry, otherwise it would be equally necessary to have one for the Press.

On the contrary, true progress towards a diversity of opinion and towards a more democratic society could only be achieved by providing a variety of stations and programmes. In reality the Austrian authorities were essentially seeking to

retain their political control over broadcasting.

The Court had frequently stressed the fundamental role of freedom of expression in a democratic society, in particular where, through the Press, it served to impart information and ideas of general interest, which the public was moreover entitled to receive (see, for example, *Mutatis mutandis*, *The Observer and The Guardian v United Kingdom* (The Times November 21, 1991; 1991 Series A, No 216, paragraph 59)).

Such an undertaking could not be successfully accomplished unless it was founded in the principle of pluralism, of which the state was the ultimate guarantor. That observation was especially valid in relation to audiovisual media, whose programmes were often broadcast very widely.

Of all the means of ensuring that the public was informed, a public monopoly was the one which imposed the greatest restrictions on the freedom of expression, namely the total impossibility of broadcasting otherwise than through a national station and, in some cases, to a very limited extent through a local cable station.

The far-reaching character of such restrictions meant that they could only be justified where they corresponded to a pressing need.

As a result of the technical progress made over the last decades, justification for those restrictions could no longer be found in considerations relating to the number of frequencies and channels available; the Austrian government accepted that.

Second, for the purposes of the present case they had lost much of their *raison d'être* in view of the multiplication of foreign programmes available to Austrian audiences and the decision of the Administrative Court to recognise the lawfulness of their retransmission by cable.

Finally and above all, it could not be argued that there were no equivalent less restrictive measures which could be sufficient by way of example to cite the practice of certain countries which either issued licences subject to specified conditions of variable content or made provision for forms of private participation in the activities of the national corporation.

The Austrian government had also adduced an economic argument, namely that the Austrian market was

too small to sustain a sufficient number of stations to avoid regroupings and the constitution of private monopolies.

In the Court's view, the government's assertions were contradicted by the experience of several European states, in which the co-existence of private and public stations, according to rules which varied from country to country and accompanied by measures preventing the development of private monopolies, showed the fears expressed to be groundless.

In short, the Court considered that the interferences in issue had been disproportionate to the aim pursued and had, accordingly, not been necessary in a democratic society.

There had therefore been a violation of article 10.

In the circumstances of the case, that finding made it unnecessary for the Court to determine whether, as had been claimed by some of the applicants, there had also been a breach of article 14, which guaranteed the enjoyment of Convention rights and freedoms without discrimination, taken in conjunction with article 10.

**II Application of article 50**

**A. Damage**

*Informationsverein Lentia* sought 90,000 Austrian schillings and *Radio Melody* 5,444,714.66 schillings for pecuniary damage.

They based their claims on the assumption that they would not have failed to obtain the licences applied for if the Austrian government had acted in conformity with article 10.

That was, however, in the Court's opinion, speculation, in view of the discretion left in that field to the authorities. No compensation was therefore recoverable under that head.

As regards costs and expenses, the applicants claimed respectively 136,023.54 schillings (*Informationsverein Lentia*), 513,871.20 schillings (*Haider*), 390,115.20 schillings (*Agora*), 519,871.20 schillings (*Weber*) and 58,012.40 schillings (*Radio Melody*).

Making an assessment on an equitable basis, the Court awarded 165,000 schillings each to *Informationsverein Lentia*, *Agora* and *Radio Melody* for the proceedings conducted in Austria and in Strasbourg, Mr. Haider and Mr. Weber, who had acted before the Constitutional Court, were entitled to 100,000 schillings each.

## Court of Appeal

## Law Report December 1 1993

## Court of Appeal

## Cost benefit analysis by court

## Comments on silent defendants

**AB and Others v John Wyeth & Brother Ltd and Others (No 2)**

Before Lord Justice Balcombe, Lord Justice Stuart-Smith and Lord Justice Peter Gibson  
[Judgment November 26]

Although as a general rule it was inappropriate for the court to enter into a cost benefit analysis in determining whether to strike out actions in group litigation, in a case where any benefit to plaintiffs would be extremely modest taken against the astronomical expense of defending the claims, the court was entitled to strike the actions out.

The Court of Appeal so held in a reserved judgment in dismissing an appeal brought by the plaintiffs, users of benzodiazepine drugs, against the decisions of Mr Justice Ian Kennedy (October 20, 1992 and May 15, 1993 to strike out the plaintiffs' actions against prescribers of drugs manufactured by the first and second defendants.

Mr Anthony Scrivenor, QC and Mr Peter Griffiths for the plaintiffs; Mr Stephen Miller, QC and Miss Sally Smith for the health authorities; Mr Robert Owen, QC and Mr Philip Havers for the general practitioners.

**LORD JUSTICE STUART-SMITH**, delivering the judgment of the court, said that the appeals raised a point in relation to the power of the court in group litigation to strike out actions pursuant to Order 18, rule 19 of the Rules of the Supreme Court and the inherent jurisdiction of the court.

Mr Justice Ian Kennedy had struck out the plaintiffs' actions on the basis that they were vexatious and an abuse of the process of the court, because the irrecoverable costs incurred and likely to be incurred by the prescribers were out of all proportion to any benefit that the plaintiffs could obtain from the litigation against them.

The gist of the actions was that the drugs lorazepam, manufactured and marketed by John Wyeth & Brother Ltd as "Advan" and diazepam, manufactured and marketed by Roche Products Ltd as "Valium", were potentially hazardous as being addictive and induced dependency.

By the time the actions to strike out were made there were in the group litigation about 2,776 actions against Wyeth, 1,676 against Roche and 501 against both.

In a proportionately small number of those actions, prescribers of the drug were joined as defendants. In 19 cases it was the consultant psychiatrist employed by the relevant health authority, for whom the health authority was vicariously liable, in approximately 150 cases the prescriber was the general practitioner. There was some overlap in that in some of the 19 cases, general practitioners were also defendants.

The defendant prescribers were different in each case but in the main the allegations of negligence were of excessively prolonged treatment or high dosage, abrupt withdrawal, failure to follow the manufacturers' data sheets or to have regard to the corpus of medical knowledge at a particular time. The claims against the prescribers were in the alternative and would only be pursued if the

plaintiffs failed.

Moreover, in the absence of any plea by the manufacturers that any negligent prescribing constituted a *novus actus interveniens*, if liability was established against the manufacturers, they would be liable for all the damages that could be proved to have been caused. It was common ground that if the plaintiffs succeeded only against the prescribers, the quantum of damages recoverable would be very modest.

One of the reasons Mr Justice Ian Kennedy gave for striking out the actions was that most of the plaintiffs were legally aided. Since the hypothesis upon which the claims against the prescribers were to be pursued was that the actions would have failed against the manufacturers, any damages that legally aided plaintiffs might recover against the prescribers and health authorities would be consumed by the legal aid charges.

In their Lordships' judgment, in most cases it would be inappropriate for the court to enter upon the sort of cost benefit analysis here which the judge undertook here. The court could not weigh the plaintiffs' prospect of receiving £1,000 against the defendant's costs of £10,000 which might be irrecoverable; that could only be done at trial.

Alternatively, it was a matter for the commercial judgment of the defendant whether he attempted to reach a settlement with the plaintiff and in so doing he had to take into account as part of the equation that the plaintiff was legally aided or impecunious.

However, the present case was quite different. One could see at a glance that the prescriber defendant could expect to incur a substantial cost expense in defending those contingent claims. And to what end?

If the plaintiffs stood to obtain a substantial benefit, the position might well be different. But here the benefit was at best extremely modest, and in all probability nothing. That involved great injustice to the defendants.

Group actions involved great advantage to the plaintiffs, who were able to join together to bring actions which, on their own, would never be possible. But they had to be conducted in such a way that they did not involve injustice to other parties.

There were no rules of court specifically dealing with group actions. The judge to whom they were assigned could and should devise procedures to deal with the specific problems of the litigation before him.

A second point had been raised in the Court of Appeal which had not been raised below. Mr Scrivenor submitted that at the very least the plaintiffs should be permitted to elect whether they wished to continue against the manufacturers or against the prescribers.

In all the cases with which the court was concerned, the plaintiffs' solicitors had made it abundantly clear that their primary target was the manufacturers. That was the way they had elected to proceed.

Their Lordships saw no reason why they should not be permitted to renege from that position.

Solicitors: Nelson & Co; Hill Dickinson, Liverpool; Hempsolls.

**Regina v Martinez-Tobon**

Before Lord Taylor of Gossforth, Lord Chief Justice. Mr Justice Schiemann and Mr Justice Wright  
[Judgment November 26]

Guidance to judges about commenting to juries when a defendant did not testify was given by the Court of Appeal in delivering a reserved judgment dismissing an appeal by Wilson Humberto Martinez-Tobon, aged 50, against conviction at Isleworth Crown Court (Judge Miller and a jury) of being knowingly concerned in the fraudulent evasion of a prohibition on importing 2.48kg of cocaine.

He was sentenced to 10 years imprisonment and a confiscation order for £2,000 was made under the Drug Trafficking Offences Act 1986, with 28 days consecutive to the imprisonment in default of payment, and a recommendation for deportation also was made.

The defence at the trial, by the appellant who did not give evidence, was that he was expecting and had discussed with a co-defendant, who denied it, the importation of a consignment of emeralds.

His Lordship reviewed the relevant case law including: *Rhodes* (1899) 1 QB 77; *R v Corrie and Watson* (1904) 20 TLR 365; *R v Voisin* (1918) 1 KB 531; *Wagh v The King* (1950) AC 203; *R v Fisher* (1964) Crim LR 150; *R v Butcher* (1968) 2 QB 99; *R v Sparrow* (1973) 1 WLR 488; *R v Adams* (1973) 1 All ER 178; *R v Pratt* (1971) Crim LR 224; *R v Perry* (unreported, May 12, 1992); *R v Bridgen* (1973) Crim LR 579; *R v Brockett* (unreported, October 12, 1970); *R v Squire* (1986) 84 Cr App R 75; *R v Squire* (1990) Crim LR 341; *R v Walsh* (unreported, May 15, 1994) and *R v Fullerton* (unreported, May 28, 1993).

Their Lordships recognised that the decisions on the subject were not easily reconcilable and that the dividing line between permissible and impermissible comment was, under the present law, not easily discernible.

Their Lordships recognised also that there were presently proposals for altering the law relating not only to comment on a defendant's failure to testify, but also to his failure to answer questions put by the police. However, their Lordships considered for present that the following principles applied where a defendant did not testify:

1 The judge should give the jury a direction along the lines of the Judicial Studies Board specimen direction based on *Butcher*.

"The defendant does not have to give evidence. He is entitled to sit in the dock and require the prosecution to prove its case. You must not assume that he is guilty because he has not given evidence."

"The fact that he has not given evidence proves nothing, one way or the other. It does nothing to establish his guilt. On the other hand, it means that there is no evidence from the defendant to undermine, contradict, or explain the evidence put before you by the prosecution."

2 The essentials of that direction were that the defendant was under no obligation to testify and the jury should not assume he was guilty because he had not given evidence.

3 Provided those essentials were complied with, the judge might think it appropriate to make a stronger comment where the defence case involved alleged facts which (a) were at variance with prosecution evidence or additional to it and exculpatory, and (b) had, if true, to be within the knowledge of the defendant.

4 The nature and strength of such comment had to be a matter for the discretion of the judge and would depend upon the circumstances of the individual case. However, it must not be such as to contradict or nullify the essentials of the conventional direction.

His Lordship added that, applying those principles, the appeal was dismissed.

Solicitors: Solicitor, Customs and Excise.

**Liquidators of First Tokyo Index Trust Ltd v Morgan Stanley Trust Company and Others**

Before Lord Cameron of Lochbroom  
[Judgment September 30]

Liquidators of a company who had recovered evidence under sections 236 and 237 of the Insolvency Act 1986 which, in their opinion, provided grounds for action on behalf of the company and by the sole creditor thereof against Third Tokyo's assets would not be entitled to disclose the evidence to the creditor in order to satisfy him that such grounds existed, notwithstanding that the creditor was the sole source of funds for the liquidation.

Lord Cameron of Lochbroom, sitting in the Court of Session, so held in a judgment in *locus standi* motion by Mr McIsaac and Robert Wilson, the liquidators of First Tokyo Index Trust Ltd for authority to disclose documents and transcripts to the Swiss Bank Corporation.

Mr James Drummond Young, QC and Mr David Johnston for the petitioners; Mr James McNeill, QC, for Morgan Stanley Trust Co, Morgan Stanley International and others; Mr Michael Upton for the Swiss Bank Corporation.

**LORD CAMERON** said that the petitioners had been granted various orders enabling them in terms of sections 236, 237 and 426 of the Insolvency Act 1986 to recover documents from various persons and to examine named individuals. When the orders had been granted, they had undertaken that the documents would be used solely for the purposes of the liquidation.

Swiss Bank Corporation had agreed in May 1991 to lend money to Headington Investments Ltd to enable the shares of First Tokyo to be acquired, on condition that the acquisition would be made through a company called *Adviser* (1988) Ltd and that security would be obtained directly over the assets of First Tokyo in the shape of portfolio shares.

*Adviser* had been acquired by Headington and had bid for First Tokyo. By July 29, 1991 *Adviser* had acquired control of First Tokyo. On July 3 the bank, Headington and *Adviser* had entered into an agreement whereby *Adviser* undertook to procure that First Tokyo's assets would not be encumbered or alienated. On August 6, £53.8 million was advanced under the loan agreement.

Between July 31 and October 3 the portfolio shares of First Tokyo had been delivered or sold on various instructions, so that on November 7, 1991 the bank were informed by the chairman of the board of First Tokyo, who was also the chairman of *Adviser*, that he had just learned that the portfolio shares had been sold some time previously, that the proceeds of sale had been paid to other companies in the *Adviser* Group, and that those companies no longer had the funds.

The petitioners had then been appointed by the bank as receivers of *Adviser*. Since December 10, 1991 the whole shares of First Tokyo had been held by or on behalf of the bank.

First Tokyo had no significant assets and no significant creditors. The only significant asset of *Adviser* was its beneficial interest in the shares of First Tokyo. The bank was now a creditor of *Adviser* to the extent of the loan.

The petitioners intended to instruct proceedings in the English courts in the immediate future, funded by the bank and directed against the respondents in relation to their dealings in respect of the delivery and sale of the portfolio shares.

The petitioners submitted that the bank stood in a special relationship to the liquidation. It had the real beneficial interest in First Tokyo and any remaining assets therein. The purpose of the liquidation accordingly extended to attempting to obtain redress for the bank as the only party having a substantial interest in the liquidation.

The purposes of the liquidation should be construed widely. Reference was made to *Re East (Commodities) Ltd* (1989) BCLC 59; *Re East (Commodities) Ltd* (1989) BCC 708 and *Arrows Ltd* (No 4) (1993) 3 WLR 513. Moreover, given that the bank

would fund the proposed proceedings, it was appropriate that the petitioners should be able to demonstrate to the bank as paymasters that the proceedings were likely to be successful and so keep them fully informed as to its basis.

His Lordship had come to the clear view that leave should not be presently given. The statutory power given to the court in the 1986 Act was an extraordinary power: see *In re British & Commonwealth plc* (1993) AC 426. The proper case for its exercise was one where the officer-holder reasonably required to see documents or to examine individuals to carry out his functions.

The liquidator was only entitled to use the information he had obtained in the course of carrying out his functions and within the purposes of the liquidation, which would include the getting in of any assets of the company available in the liquidation.

Thus his Lordship did not consider that the decision in *Re East (Commodities) Ltd* assisted the petitioners. There the court had been concerned with disclosure of material to directors or liquidators of subsidiaries to assist them in getting in assets or defending assets for the benefit not merely of the subsidiary but also the parent company itself. There was no such company connection between First Tokyo and the bank.

In *Re Esal (Commodities) (No 2)* Mr Justice Millett had been persuaded to grant leave for two reasons that were relevant to the present case, both arising as a result of an action having been raised by the creditor and by reference to the ground of action founded upon by the liquidators. The situation was not the same in the present case, because the proceedings contemplated by the bank were likely to proceed on different grounds from those of the petitioners.

From the opinion of Mr Justice Megarry in *Re Sparfitts Ltd* (1979) 1 WLR 1056, 1100, his Lordship took the point that the powers granted by section 236 of the 1986 Act were given to the court in order to enable the liquidator better to discharge his functions as such and not to enable a prospective

litigant to improve the prospects of litigious success by giving him rights which other litigants lacked: see Lord Justice Dillon in *Re Arrows Ltd* (No 4) (at p26) and in *Re Headington Investments Ltd* (1993) 3 WLR 543, 546. To grant leave would do just that and would not be for the purpose of the liquidation.

No doubt if and when the bank raised proceedings it could seek by way of discovery to obtain material relevant to its case. His Lordship failed to understand how it could be said that at this stage, when the petitioners had already decided upon initiating proceedings and had funding for that purpose, there was any interest in the bank to have sight of the specific material upon which that decision had been taken.

Indeed, his Lordship would have been concerned at the suggestion made that the bank and their legal advisers should have access to such material. It might well be regarded as undesirable and dangerous as encroaching upon the proper exercise of their discretion by independent qualified office-holders.

Once the action was raised different circumstances would arise, not least because matters then moved into the public domain.

Be that as it may, concerns about difficulty in communicating with the bank in relation to the future conduct of an impending action could not be regarded as justifying present disclosure of material which might never be in the public domain or be required for the purposes of the action itself, to one who was not a party to the action and who, even if conjured thereon, would proceed upon independent grounds.

It was noteworthy that counsel for the bank sought sight of the documents already produced by reference to specific calls in the schedule attached to the petition. It would clearly be preferable in such a situation that a procedure for detailed



# Quinn out of World Cup finals with knee injury

By Our Sports Staff

MANCHESTER City's woes increased yesterday when it was revealed that Niall Quinn, the focus of their forward line, severed cruciate ligaments in his knee during the home defeat by Sheffield Wednesday last Saturday and faces a fight to save his career and an enforced absence of at least eight months.

The news of Quinn's injury, which is similar to the one suffered by Paul Gascoigne and his City team-mate, Paul Lane, also came as a serious blow to Ireland, whose dearth of strikers nearly cost them a place in the World Cup finals in the United States next year. They will now have to go to the United States relying on John Aldridge, 35, Tony Casarino, the out-of-favour Chelsea target man, and Aldridge's habitual deputy, David Kelly, of Wolverhampton Wanderers. Quinn scored ten goals in 43 appearances for his country and started all 12 matches in the qualifying competition for next year's finals.

Quinn, 27, was injured in the first half of Saturday's



Quinn: knee operation

game. Peter Swales's last before he resigned as chairman of the club on Monday. The full extent of the injury, sustained when he twisted his knee, was discovered only after an exploratory operation in a Bolton hospital and the striker, who is 6ft 4in tall, will have more surgery to heal the damage.

Brian Horton, the Manchester City manager, said: "It is a devastating blow for us. Niall has had an exploratory operation because we felt he might have a cartilage problem. We do not know when he will be back for us. It will be a very long time."

Quinn, who cost £800,000 from Arsenal in March 1989, has missed only two Premier League matches for City this season and has scored five goals. Carl Griffiths, the recent signing from Shrewsbury Town, is now likely to be thrust into the first team but is cup-tied for the club's Coca-Cola Cup fourth-round tie against Nottingham Forest at the City Ground tonight.

Tottenham's injury worries also worsened yesterday. Osvaldo Ardiles, the manager, said that the goalkeeper, Erik Thorstvedt, and the young striker, Nicky Barry, were struggling to fit for tonight's tie with Blackburn Rovers at White Hart Lane.

Tottenham, already without a host of players, headed by Teddy Sheringham, may have to use Sol Campbell, a defender, as an emergency striker.

Blackburn, meanwhile, are almost at full strength for the match. The exception is the absence of the cup-tied Tim Flowers, the recent signing from Southampton, who will be replaced in goal by the previous incumbent, Bobby Mimms, who was disappointed when he lost his place and will be out to prove a point to his manager, Kenny Dalglish.

Blackburn welcome back their captain, Tim Sherwood, after an ankle injury. In the wake of their surprising defeat at Ipswich on Saturday, Dalglish said he was still angry about some of the criticism the team received because of their slip-up. "Some people take a tremendous joy in others' failure," Dalglish said. "At the moment, it seems to be us they want to fail. The positive reaction to that is to accept it as a compliment to how well the boys have done. After all, no one can expect to win every game."

Wimbledon, buoyed by the knowledge that they have beaten Liverpool on their past two visits to Anfield, have also been hit by injuries. "My resources are stretched to the limit," the Wimbledon manager, Joe Kinnear, said. "That does not help against a side that contains several world-class players. Liverpool will be much harder than on the previous two occasions I have gone there as manager."

In the remaining tie of the evening, Queens Park Rangers welcome back Ray Wilkins, a flu victim at the weekend, for their home match against Sheffield Wednesday. Andy Sinton will miss a return to his former club because of an ankle injury sustained in the win at Maine Road that accounted for Quinn.

The Rangers winger, Michael Meaker, 22, an outstanding success in the 1-1 draw with Tottenham on Saturday, may keep his place against Wednesday in the position usually occupied by Trevor Sinclair. Meaker attributed his recent success to off-the-field developments.

"I've calmed down a lot over the last six months since I met my girlfriend," he said. "I used to be a little bit wild and go out a lot but Gemma has helped me settle down. I have worked very hard at my game recently and Gerry Francis, the manager, has noticed that."

"My lifestyle is more ordered now. I am concentrating 100 per cent on my football and I am enjoying it a lot more. We all want to make up for last year's result when Wednesday thrashed us. The club is buzzing at the moment and we feel we can beat anybody."

Southampton have been rejected by the Denmark Under-21 international striker, Soren Frederiksen, of Viborg, the Danish club, because he is worried he may not be able to adjust to the pace of English football.

# McIlroy holds firm to principles

Peter Ball charts the career of the man who is leading Macclesfield Town's hunt for FA Cup glory on Saturday

The classic formula for an FA Cup giant-killing is simple — small club hustles and bustles, and possibly kicks, their betters into submission. When it is a local derby to boot, the hustling, busting and kicking generally intensifies, but Crewe Alexandra, who for once are cast as the big club, need have no fears on that score this weekend.

Under Sammy McIlroy, Macclesfield will try to join the ranks of giant-killers by taking on their Cheshire neighbours at skilful football, as befits someone who spent the major part of his career at Old Trafford. Once lumbered with the tag "the last of the Bushy Babes", McIlroy came into the United side during the last days of Law, Best and Charlton.

He began with a bang, scoring against Manchester City on his debut in the memorable derby match of 1971, the first of four goals in his first four full matches. As a slim young forward from Belfast and a fine runner with the ball, that start ensured he was given the burden of comparison with George Best. That was unsustainable and as United sank, his own career also stalled.

He re-emerged to play an important role under Tommy Docherty in United's revival in the mid-Seventies, moving back into midfield, where he also made an outstanding contribution to Northern Ireland's success under Billy Bingham, playing a full part in reaching the World Cup finals in 1982 and 1986, and twice winning the British Championship.

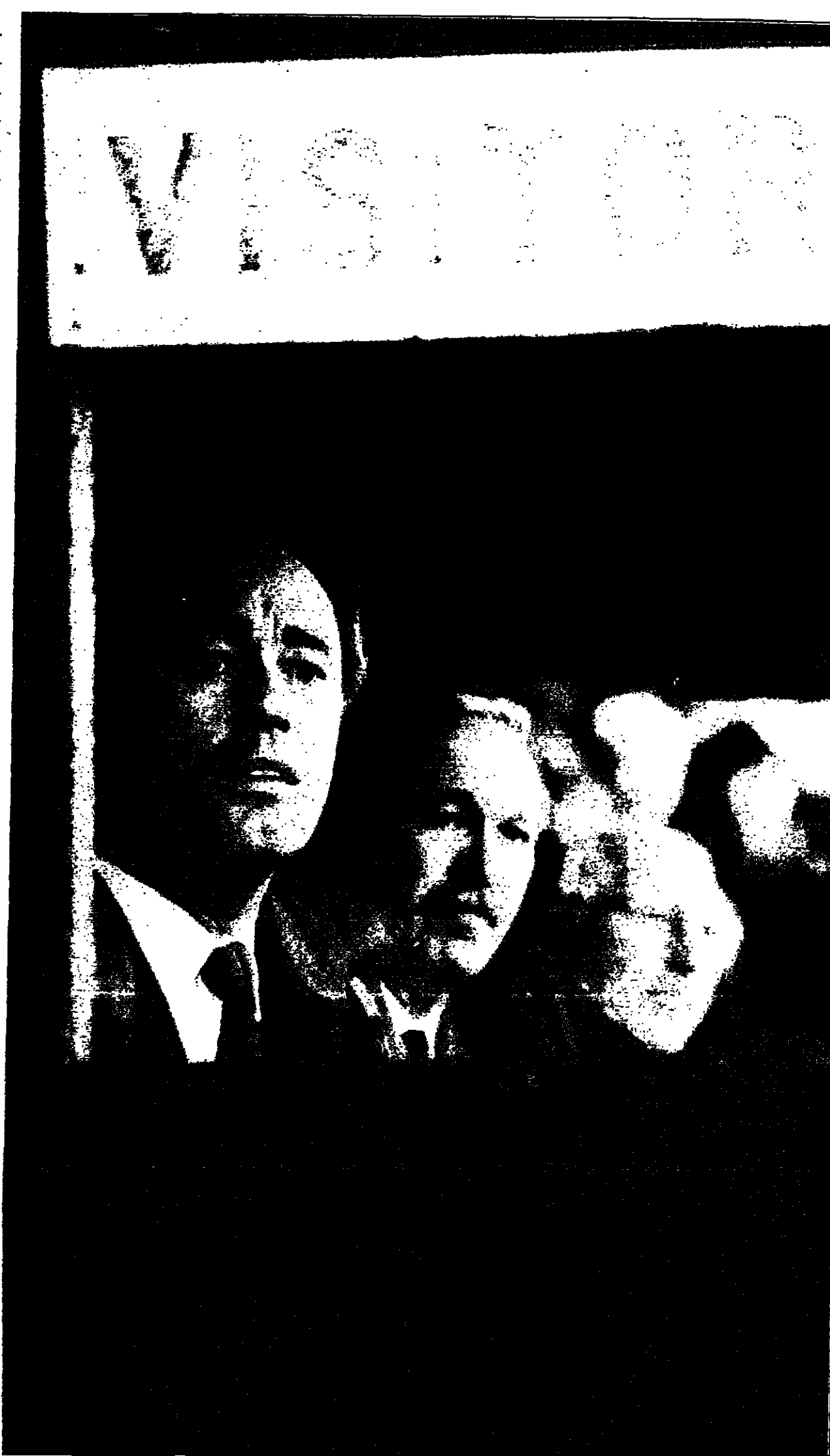
Docherty's years at Old Trafford were the formative ones for McIlroy. He subsequently played for Stoke, had a brief, unsatisfactory return to Manchester with City, and then played in Sweden before ending his career with Bury, but he has remained a United man through and through, still living near the ground.

Docherty's side, apart from a notable FA Cup Final victory over Liverpool in 1977, won more friends than medals, and Steve Coppell and Lou Macari. McIlroy's teammates then, have adopted direct play tactics.

McIlroy has remained true to his upbringing on the United way of football. "It's the only way I know," he said. "I know Steve and Lou went the other way and it has paid off for them, but I can't get to grips with that. We like to try and win the right way. I'm not saying I'm right, but I know that supporters want to see good football."

There is proof in Macclesfield's attendances, which have increased to average more than 1,000 this season, and the side are also being successful. Saturday's 1-0 win at Welling taking the side to the fringe of the Conference's leading pack.

It is still a far cry from Old Trafford, but McIlroy insists on the same principles. "United have spent £20 million, but the money has been well spent," he said. "Blackburn are spending the same, but



McIlroy shows the strains of management as he watches from the dugout. Photograph: James Morgan

both clubs are spending it on people who can play, not on hammer throwers.

"I think you can be successful in the lower leagues too if you get people who can pass the ball — look at Crewe. Dario sells his best players and then replaces them, they are flying high, and they score a lot of goals."

"There's no Colchester or Darlington this year, so I think the Conference is wide open. The Southern sides are favourites because they have got money but, if we get

something together, it is wide open."

Money is tight, something he knew when he arrived, but having acted as hosts to

Manchester City at least have a ground virtually meeting Football League standards. "The pitch is right, the facilities behind the scenes are right, it's the best set-up I've been at without a doubt, it is geared for the League," McIlroy said.

He began his managerial career at Northwich Victoria, where controversy over the

sale of the ground proved an extra burden for a new manager who was still coming to terms with the job.

"At Northwich I was maybe asking the players to do things which they couldn't," he said, a problem more than one outstanding talent has had to come to terms with when moving down the ladder to begin as a manager. "I've had to realise that players are working five days a week, and I get them only two or three times a week, and I'm now saying 'unlucky, try

again', rather than expecting too much."

His side is repaying the approach, with the full backs, Shepherd and Bimson, attracting League scouts, and one of his signings, Carl Alford, scoring regularly. "It is great when you see players coming in from other clubs and enjoying their football," McIlroy said. "When you can see on their faces after a game that they've enjoyed it, it is very pleasing."

Those words could have come from Sir Matt Busby.

# Spurs to report Fashanu incident to FA

By A Correspondent

TOTTENHAM Hotspur are to make an official complaint to the Football Association over the John Fashanu challenge that has left Gary Mabbutt fractured in the balance. Mabbutt fractured his skull following an aerial challenge with Fashanu in the FA Carling Premiership 1-1 draw at White Hart Lane last Wednesday.

Tottenham announced on Friday that they would not pursue the matter at the request of their injured captain. However, their manager, Osvaldo Ardiles, changed his mind last night and said that his complaint had Mabbutt's full backing.

Ardiles said: "We are reporting the incident to the FA saying it was a dangerous challenge and we want them to investigate the matter. We have supplied them with video evidence and it's something we feel very strongly about."

Over the weekend we talked to a lot of people in football and they are all behind us in this matter. We had two courses of action open to us. We could have let it go and waited for the next incident like this to happen. Or we could take action to try to stop it happening again."

"I believe we have to highlight this kind of incident because we never want to see it happen again on a football pitch. The use of elbows in English football must be completely eradicated. I don't want to suggest a punishment, but something has to be done."

As Tottenham manager I have the responsibility and power to decide whether this goes before the FA and I have Gary's full agreement on this matter. He is, without doubt, very upset about it."

There is a danger that this injury could finish Gary's career. Knowing him as I do, I believe it won't because if anyone can come back then it's him."

John Uzzell's career was finished by an elbow and this is the worst injury I've ever seen. Nobody deserves to have an injury such as this."

It's about time something is done about it and I think the PFA are the best body to issue clear guidelines in respect of this kind of incident."

Graham Taylor yesterday rejected the opportunity of an immediate return to domestic management as Terry Cooper's successor at Birmingham City. The offer to the former England manager came only seven days after his resignation at Lancaster Gate following his failure to qualify for next year's World Cup finals in the United States.

Cooper, who resigned as Birmingham's manager on Monday, recommended Taylor to the club's owner, David Sullivan, as his replacement. Taylor has also been linked with Wolverhampton Wanderers.

Sullivan says he hopes to make an appointment at St Andrew's by the end of next week. Among the names being considered are Bryan Robson, Trevor Francis (Sheffield Wednesday), Bruce Rioch (Bolton Wanderers), Barry Fry (Southend United), Liam Brady and Peter Reid.

# Nevin at home on football's radical wing

PAT Nevin, who was elected chairman of the Professional Footballers' Association on Monday, may not be the brightest player to hold that post but he is in the front rank. As befits a son of the Clyde, he is the most radical voice the PFA has had since Jimmy Hill in the Sixties or, possibly, Jimmy Guthrie in the Forties.

Fittingly, to coincide with Nevin's election, the PFA announced its most far-reaching move into centre stage in the game, an investigation into the coaching at all levels. The Football Association's failure to involve the PFA in its own restructuring of coaching and education at a time when its long-ball dogma is losing credibility provoked a response.

Such respected coaching establishment figures as Terry Venables, Don Howe, John Cartwright and Dave Sexton have already promised their full co-operation. "We are not squaring up for a fight, but we have tried very, very hard to work with the FA for a long time now, and been rebuffed on so many occasions on so many different issues," Nevin said. "We feel we would be letting down the country, and letting down the game if we did not take a stand."

With Nevin sitting alongside Gordon Taylor, the PFA chief executive, the players have an articulate advocacy that the other bodies in football, and particularly the FA, can not rival.

"I don't have my own programme, I told the delegates that I saw myself as spokesperson for their ideas," Nevin said yesterday before Tranmere's Coca-Cola Cup match with Oldham. An engaging character, Nevin is likely to fill his role successfully, as well as being persuasive, there is a steely core to his personality.

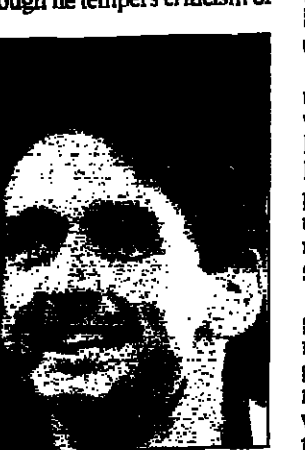
That has shown in his football. In his early days, when he was the idol of the Stamford Bridge crowd, he had his doubters in the professional game. The supporters had no such doubts. Nevin, with his artistry and undernourished street-kid appearance, was the ideal hero to those reared on Charlie Cooke.

With his hip persona, luminous intelligence, taste for the outer reaches of rock at a time when many footballers were still listening to Andy Williams, and open avowal of socialist principles, Nevin was the music papers' favourite footballer, the perfect player

The players' union has a fresh approach under a new chairman, Peter Ball reports

for London, SW6. Typically, he lived in Kensington, when most of his team-mates preferred the Surrey stockbroker belt.

But John Neal was replaced as manager and values changed. "Dribbling has been discouraged in my game since my second or third year as a professional," Nevin said, although he tempers criticism of



Nevin: persuasive

his managers' pragmatism by adding, "the last skill a dribbler ever learns is when to release the ball."

Chelsea declined and in 1988 he moved on to Everton, where he had some wasted years, and appeared to be fading from the scene — another Scottish player of flickering skills, but little real impact.

It is an image he rejects, just as he does the picture of the wail not able to cope with the hurly-burly of English football. "The physical side is not even a mild concern," he said. "I've been pigeon-holed in this way, but at long-distance running I do one of the best and I do weights every day."

The move to Tranmere has made the point for him. "It was a calculated risk if you like, to go and get myself in the limelight with the [1992] European championships coming up, so I went on loan for a month and it worked," Nevin said.

"I enjoyed it so much here. I got really fit, they are such nice people, the games were great. We had 4,000 for a match against Derby and it was a great atmosphere, the type of football was right for me. I had such a good time."

and I went on and played in the European championships. So when they came in for me to move permanently, I didn't fear doing it because I knew the quality of the players here."

He has also begun to score goals with regularity, with four this year for Scotland, and 15 last season for Tranmere, second only to the prolific John Aldridge. This season he has set the pace.

"My attitude towards scoring changed at Everton," he said. "Someone said 'You want to get double figures'. I thought, 'but I'm making a lot, does it matter who scores them?' which was a bit naive. And my father got on to me because I'd always been a centre-forward at school, it's where I like playing, and he said, 'You need to score goals and take responsibility'."

Nevin put his mind to it, practising his finishing and picking up tips about when to arrive in the box from Aldridge and his close friend from Scotland trips, Brian McClair. Nowadays, as his move to the chair of the PFA indicates, there is no doubt about his readiness to take responsibility.

# Pedersen's move to Oldham settled

TORRE Pedersen, the Norwegian international, is expected to join Oldham Athletic today after settling details of his £500,000 transfer to the premier division club. Pedersen, 24, was given until yesterday by Joe Royle, the Oldham manager, after his move from SK Brann was delayed.

The Norwegian football association refused to clear the deal after Brann and IFK Gothenburg, of Sweden, disputed the transfer. IFK, one of the defender's former clubs, claimed it was owed part of Oldham's transfer fee. Oldham paved the way for another move yesterday when they agreed to pay £500,000 to Bradford, of the second division, for the striker, Sean McCarthy, who is discussing personal terms.

Anthony Smith, the Sunderland defender, has joined Oxford United on a month's loan.

# Porto sure they can secure point

AC MILAN are not the force of last season, according to Tomislav Ivic, the Porto coach, whose side expects to leave northern Italy today with at least one European champions league point.

Ivic said yesterday: "We're going to the San Siro to win but a draw might be enough for us." The game has been brought forward a week so Milan can travel to Tokyo for the Intercontinental Cup final against São Paulo, of Brazil, on December 12.

Ivic already has one significant Milan scalp on his belt, having been the Marseille coach when the French side eliminated Milan from the European Cup in a controversial tie two years ago.

Having drawn 1-1 at the San Siro stadium, Milan were losing the return leg 1-0 when they left the pitch in second-half injury time, following a floodlight failure. The walkout resulted in a one-year European ban.

Ivic, who watched Milan's 0-0 league draw with Parma on Sunday, believes they are less imposing. "With Rijkaard, Gullit and Van

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# Syed seeking double first at Oxford



Syed's life at Balliol College involves the contrasting requirements of table tennis and a degree in politics, philosophy and economics. Photograph: Julian Herbert

An American journalist once likened table tennis to running the 100 metres and playing chess at the same time. So it is no surprise to find one half of Matthew Syed in a high-minded search for enlightenment inside the gates of Balliol College, Oxford, the other in low-life pursuit of fame and fortune at table tennis tournaments from Chicago to London.

Syed, England international and potential first in politics, philosophy and economics, lives a double life worthy of any of Le Carré's spies. On one side, radical political theorist, who has ambitions to follow his hero, Denis Healey, into government on the other, determined, single-minded professional, quite happy to adopt the tunnel vision and coarse language of his sporting peers. To confuse matters further, he is a devout Christian and has a passion for boxing.

The only meeting of the two worlds, when Syed invited a friend from table tennis to dine at Balliol, proved an

affront to John Major's vision of a classless society and an embarrassment to Syed. Neither Old Etonian collegeman nor blunt-speaking northern international could understand the other, confirming Syed's view that, socially at least, his sport and his politics could not mix.

"It's very strange. I am two different people. The England team aren't interested in contemporary political debate, they want to win the next match. I get the mick taken out of me because I don't read the tabloids and I tend to bore them with politics, particularly if I've just been in Oxford for a few weeks. After a while, I slip into talking about their interests. Sex and table tennis, mainly."

"In Oxford, I feel I have to perform intellectually and talk in a particular way. To be honest, I find the place a bit pretentious at times. People want to appear to be intellectual. I was accused of being a 'yob' the other day. The problem is that I'm switching lives so often, it's hard to make real friends in either place."

Not that such a schizo-



**Andrew Longmore reports on the England table tennis international who is mixing sport and politics**

phrenic existence seems to trouble him. Just the opposite, in fact. At 23, Syed has been playing the best table tennis of his career this season and the Balliol authorities have actively encouraged his sporting life by postponing his final exams for a year, which is a welcome surprise to those who thought that sporting excellence had been wiped off the Oxbridge curriculum.

The omens were not promising. When Syed announced to one of his tutors last year that he had been selected for Barcelona he was told that the Olympics were terrible. "Why?" he asked. "Because I never know when *EastEnders* will be on," came the reply.

But two tournament victories early this season prompted a number of lucrative offers to play abroad and the tutorial board at Balliol was so impressed by Syed's first-class grades in his pre-

liminary exams they agreed to let him concentrate on sport.

Next summer, to fulfil his part of the deal, Syed will put down his table tennis bat and devote his time to studying. In the meantime, he is competing to the limit. The Austrian Open one week, the Swedish Open the next. He has little time to play for the university or win a half-blue, but occasionally answers the call of his college team.

He is also contracted to teams in Belgium and France. Everywhere he carries his books, snatching odd moments away from training to absorb the principles of Hegelian philosophy and the theory of microeconomics. Far from hindering his academic progress, he says, sport has encouraged greater discipline and concentration.

"I apply my sporting men-

tality to my work, to make sure I peak at the right moment for an exam just as I would for a match. In finals at Oxford, the success of three years is determined in a matter of days. The pressure is intense, but I think I can cope with that better because of the demands of my sport. Equally, just playing table tennis can get incredibly tedious and studying helps to break it up."

Oxford has helped his sporting mind, too. With his future secure, he can relax and enjoy himself on the table. "When I played before, my hands would be shaking on big points because it meant so much to me. When I first came to Oxford, my form continued to improve, even though I was practising very little. There could be only one reason for that. It was the other guy's whole life, but not mine. It was an adventure, so I loved playing tight matches and they didn't. I won all my close matches. My idea of heaven would be 20-20 in the deciding game of a world championship final."

Since he took up table tennis as opposed to football or cricket at primary school, Syed has jostled at convention. His father was born in Karachi before moving to Reading. Syed's early career was spent in the lee of his brother, who was regarded as the better player until he contracted M.E. Syed left school after his O levels, turned professional for a year with a Swedish club, then returned to study A levels in his own time. Only at the insistence of his father did he apply to Oxford. He is an instinctive, aggressive student by reputation; an ardent, defensive table tennis player by training.

In an age of sporting myopia, his success has encouraged parents and other players to believe that studying and sport need not be mutually exclusive. "It's not possible to be world champion and study, but you can combine the two and get benefits from both. I suppose I'm trying to beat two systems and there are plenty of people in both my lives who want to see if I can do it."

## Hopefuls to face England in tour opener

By OUR SPORTS STAFF

GEORGEY Toyana, 18, from Soweto, will captain a Transvaal Invitation XI against England A in the opening match of their tour in Alexandra township, Johannesburg on Saturday.

Toyana leads a side that includes several other black cricketers introduced to the game by the South African cricket board's township development programme.

The 14-man England A party, led by Hugh Morris, of Glamorgan, arrived in Johannesburg yesterday morning for their two-month tour of South Africa. They will spend the first few days acclimatising and warming up for the one-day match on Saturday, the first to be played at the newly built Alexandra Oval.

The local fast bowler, Walter Masemola, another young player of whom much is expected, is in the invitation side, together with several experienced first-class cricketers. They include the batsmen, Mandy Yachad and Mark Rushmore, and the slow left-arm bowler, Clive Eksteen.

Worcestershire yesterday re-signed Tom Moody, the Australian Test batsman, on a two-year contract. Moody, 28, returns after missing out last season when Kenny Benjamin, the West Indian fast bowler, was the county's overseas player.

Moody, who started his county career with Warwickshire in 1990, moved to Worcestershire in 1991, when he scored 1,887 runs at 62.90, including six centuries.

Richie Richardson, the West Indies captain, branded pitch-fixing as a form of cheating at the start of his side's first tour of Sri Lanka.

Speaking in Colombo, Richardson said it was sad that more and more countries prepared pitches to accommodate their own bowling strengths.

"That is like cheating and is unfair to me," he said. "You should not create conditions to suit yourselves. You should just prepare a normal wicket and play the game like gentlemen."

"If we wanted to, we would prepare the fastest pitches back home and that would suit us perfectly. But we don't do that."

West Indies begin their tour today with a one-day international. They will also play one Test match, two more one-day internationals and a three-day match.

Bandula Warnapunga, Sri Lanka's first Test captain, has been appointed team manager, the third in two months, in succession to T. B. Kehelgamuwa and Dulsep Mendis.

## Cairns told to turn out or go home

CHRIS Cairns, the New Zealand cricket all-rounder, who withdrew on the eve of the second Test match against Australia in Hobart last week, has been given a play-or-go-home ultimatum by his team management.

Cairns has been told he must declare his fitness on Wednesday for the third and final Test against Australia, starting in Brisbane on Friday, or return to New Zealand.

Michael Sandlant, the New Zealand team manager, said yesterday that Cairns's bruised heel had been examined by a specialist and the touring team wanted him to decide his plans after practice on Wednesday.

The specialist has said there is no stress fracture in Chris's foot, Sandlant said. "Chris has to decide, either he is available or not. He has to train tomorrow and declare if he can play. We have made sure he will not injure himself further by having a specialist examine him, but if he is not available for this Test, we would have to consider his future with the tour."

Cairns angered the New Zealand team management by pulling out of the second Test on the first morning last Friday. Ken Rutherford, captain, and Geoff Howarth, the coach, both tried to convince the all-rounder to play.

Australia need only to draw the Brisbane Test to regain the Trans-Tasman trophy.

In Sydney, Mike Procter, the South Africa coach, yesterday claimed that fast bowlers would decide his country's three-Test series against Australia.

Procter, regarded by many as the world's best all-rounder before the republic was banned from international sport over two decades ago, claimed Australia was vulnerable against fast bowling and Warner and May were not world-beaters.

He pointed to Australia's defeats in the last two Tests against West Indies in Sydney last summer and in the final Test against England at the Oval last August.

"I see Allan Border queries our ability against spin well. I query their ability against pace," Procter said. "I don't think it's coincidence that the Poms had a pace attack for the first time in the Ashes series and Australia lost at the Oval."

"Having said that, Australia are a very good side, good batsmen, good fielders, they have Craig McDermott and two other guys who we obviously haven't seen before. The only real chink they've got is their vulnerability against a pace attack."

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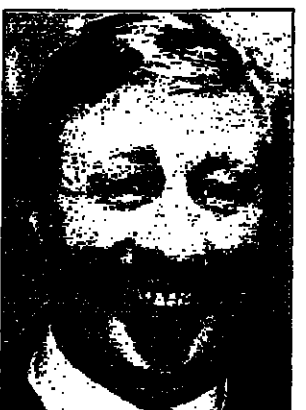
## Telfer brings new hope for Scots

By ALAN LORIMER

JIM Telfer, who begins his new job as Scotland's first director of rugby this week, could hardly have expected to step into such a crisis when he was appointed in September. The damaging 51-15 defeat by New Zealand, made worse for the Scots by the subsequent victory over the All Blacks by England, and the continuing worries over the strength of competitive rugby in Scotland, has created a climate of self-doubt. Telfer's immediate task will be all about restoring confidence.

His priority will be with his immediate lieutenants. "I will want to give the top coaches all the support I can over the next two months," he said. "For them to experience such a heavy defeat in their first international could be very damaging."

Telfer's credentials for the job — the first such appointment by a home union — made him an obvious choice. A former Scotland captain, he toured twice with the British Isles before climbing the coaching ladder. Telfer was in



Telfer: fresh start

charge of the Scotland B side between 1974 and 1980 and then appointed coach to the national team, the high point of which was the grand slam win in 1984.

In between, Telfer coached the 1983 British Isles team in New Zealand and later, in what was a glorious period for Scottish rugby, he shared in the 1990 grand slam success with Ian McGeechan.

Assessing the Scotland performance in the defeat by New Zealand, he said: "The coaches and players must be disappointed that the Scotland team played with absolutely no fire. It was simply a bad display."

Telfer worries about the ability of the Scotland pack to compete physically. "We have tall forwards but they do not have the required weight," he said. "At the top level, rugby is a very physical game in all positions. What I would like to set up is a proper structure for correct conditioning during the summer."

Telfer is particularly concerned about the lack of correct guidance given to players in the 18 to 21 age group. This will be one of the issues likely to come into his overall plan of development.

His goals, however, are numerous: improving the quality of rugby at the top, increasing the number of youngsters playing the game, establishing the right competitive structure at all levels. He has a vested interest in success, having given up the position of headmaster at Hawick High School to start afresh as an employee of the Scottish Rugby Union.

Cup draw, page 48

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## BBC1

- 6.00 Business Breakfast (11517)  
7.00 BBC Breakfast News (97459791)  
9.05 Kilroy, (s) (4928178)  
9.45 Newsround, Daily news quiz (s) (4579994)  
10.00 News (CeeFax) Regional News and weather (167226) 10.05 Playdays (s) (3424371)  
10.30 Good Morning... With Anne and Nick (s) (15476371)  
12.15 Pebble Mill, Ken Dodd is today's guest (9786197)  
12.55 Regional News and weather (55838064)  
1.00 One O'Clock News (CeeFax) and weather (55838)  
1.30 Neighbours, A ghost from the past haunts Stephen while Julia is in deep water as a result of Michael's treachery (CeeFax) (s) (6398552)  
1.50 XYZ, Alphabet quiz (9368525)  
1.55 Hawaii Five-O, (s) (2317284)  
3.05 Today's Gourmet, Jacques Papi prepares mouth-watering dishes from around the world (8910197)  
3.35 Popeye, (3918975) 3.45 Spider, (s) (1555081)  
3.50 Pingu, (s) (7813994) 3.55 Harum Scarum (s) (1542517) 4.05 Rude Dog and the Dweebs, (s) (497752) 4.10 Mortimer and Arabel (s) (498555) 4.35 Arifair, (s) (8755178) 5.00 Newsround (808241) 5.10 Grange Hill, The secret of the stolen diary is revealed (s) (CeeFax) (s) (4225517)  
5.30 Neighbours, (s) (CeeFax) (s) (838468) Northern Ireland: Inside Ulster  
6.00 Six O'Clock News with Anna Ford and Jennie Bond, (CeeFax) (s)  
6.30 Regional News Magazine (20) Northern Ireland: Neighbours



Paul Hogan has to earn his wings (7.00pm)

- 7.00 FILM: Almost An Angel (1990), starring Paul Hogan and Linda Kozlowski. The stars of Crocodile Dundee appear in this comedy about a street-smart thief who dies after an instinctive, unselfish act. He returns to earth as a rebellious angel to devote his dubious talents to good causes. Directed by John Cornell (CeeFax) (s) (10951)  
8.30 Shilling Pretty, New comedy series starring Diane Bull as a woman who has come down in the world with a bump, but is determined to pick herself up (CeeFax) (s) (1449)  
9.00 Nine O'Clock News with Michael Buerk, (CeeFax) and weather (8375)  
9.30 Budget Response by The Labour Party with Gordon Brown, shadow Chancellor (277975) (CeeFax)  
9.40 States Of Terror: The Organisation, (CeeFax) (888223)  
10.30 Sportnight, Desmond Lynam presents boxing and football. Henry Akimwade defends his European heavyweight title against Italy's Biagio Chinese. The 28-year-old Londoner is looking for the knowledge, Akimwade has projected meeting with Hattie Hide, the British champion. There is action from the night's FA Premiership matches (50197)  
12.00 Weather (8975531) Ends at 12.05am Northern Ireland and Wales 12.05am Regional News and weather  
2.15 BBC Select: Accountancy Television (25589)  
3.15-3.45 Legal Network Television (26055) 4.00 TV  
Eds: Comment 2 TV4 (1158840) 4.45 ATVO Promo 2 (99043) Ends at 5.15

## BBC2

- 6.40 FILM: Beau Ideal (1931, b/w), Disappointing second sequel to the 1928 silent version of P.C. Wren's French Foreign Legion novel, Beau Geste. Starring Frank McCormack, directed by Herbert Brenon (7945710)  
8.00 Breakfast News (2716158)  
8.15 Westminster Daily, Parliamentary update (5591081)  
9.00 Northern Lights, The work of Frank Nelson, artist and poet (s) (852248)  
9.05 Daytime on 2, Educational Programmes, Plus for children, 1.20 Brum (8522204) 1.30 Stopp and Tidyup (2366751) 1.35-1.40 Crystal Tipps and Alistair (2366688) (8556361)  
2.00 News (CeeFax) and weather (8303371) 2.05 Storytime (s) (8155504)  
2.15 Look, Stranger, Fannie, Ireland's leading children's entertainer (s) (2761826) 2.35 Countryfile, John Craven explores rural issues (first shown on Sunday) (s) (1855623)  
3.00 News and weather (8241052) 3.05 Westminster Live, Coverage of Parliament and committees (CeeFax) (8557868) 3.30 News (CeeFax), regional news and weather (1541889)  
4.00 Catchword, Word game presented by Paul Cola (s) (33)  
4.30 A Question Of Sport, A repeat of yesterday's programme, Ian Botham enlists the help of Olympic gold medalist and world record holder Sally Gunnell, and racing driver Mark Blundell to take on Bill Beaumont (8241052) 4.55 News (CeeFax), regional news and weather (1541889)  
5.00 Today's Day, News quiz chaired by Maryn Lewis (4772)  
5.30 Food and Drink, (s) (s) (7)  
6.00 Star Trek, The crew falls under the influence of an intergalactic menace which threatens to destroy the starship (s) (CeeFax) (51142)  
6.50 Defeating the Odds, A look at the odds (840913)



Domingo conducts Tchaikovsky (7.30pm)

- 7.30 Winter Gala (s) (718352)  
10.30 Budget Response by The Labour Party with Gordon Brown, shadow Chancellor (883718)  
10.40 Newsnight with Peter Snow (CeeFax) (527420)  
11.25 The Late Show, Tracey Maceo presents a review of cultural highlights of the month on a scientific theme (s) (889994) 12.05am Weather (8372444)  
12.10-1.40 FILM: Tales of Terror (1982), Second night of a short season in tribute to the late Vincent Price features three short films based on classic tales by Edgar Allan Poe: Morella, with Maggie Pierce, The Black Cat, with Basil Rathbone, and The Case of Mr. Valdemar, with Peter Lorre. Directed by Roger Corman, (CeeFax) (885850)  
2.00-4.00 Nightwatch: Teaching Today (70847)  
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